

Sales\_year

2022 2023

2024

\$48bn

Sum of Total Renevue

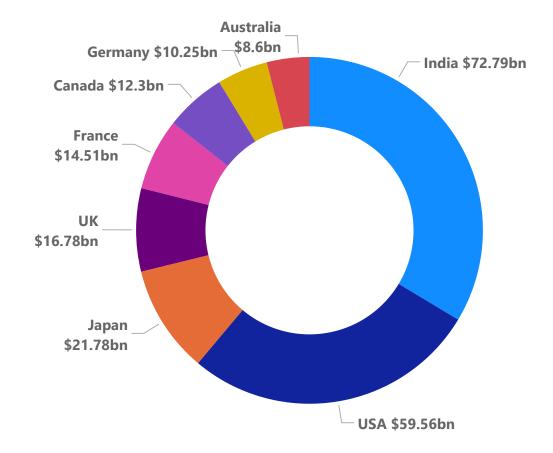
Laptop and Sofa dominated the Total Sales revenue in all Sales year.

Organic Snacks, Coffee and Cereal were least generating revenue items in all the Sales years.

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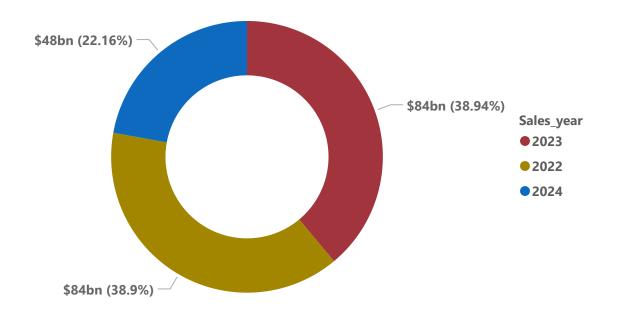
**Product Category** 

### Country wise Total Revenue Comparison (2022-24)

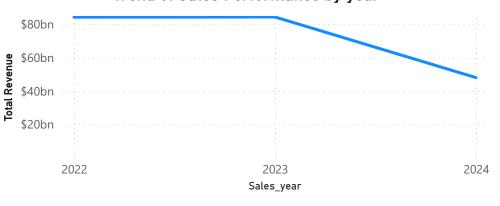


Total Revenue (2022-24)
\$217bn

### **Yearly Total Sales Revenue Comparison**

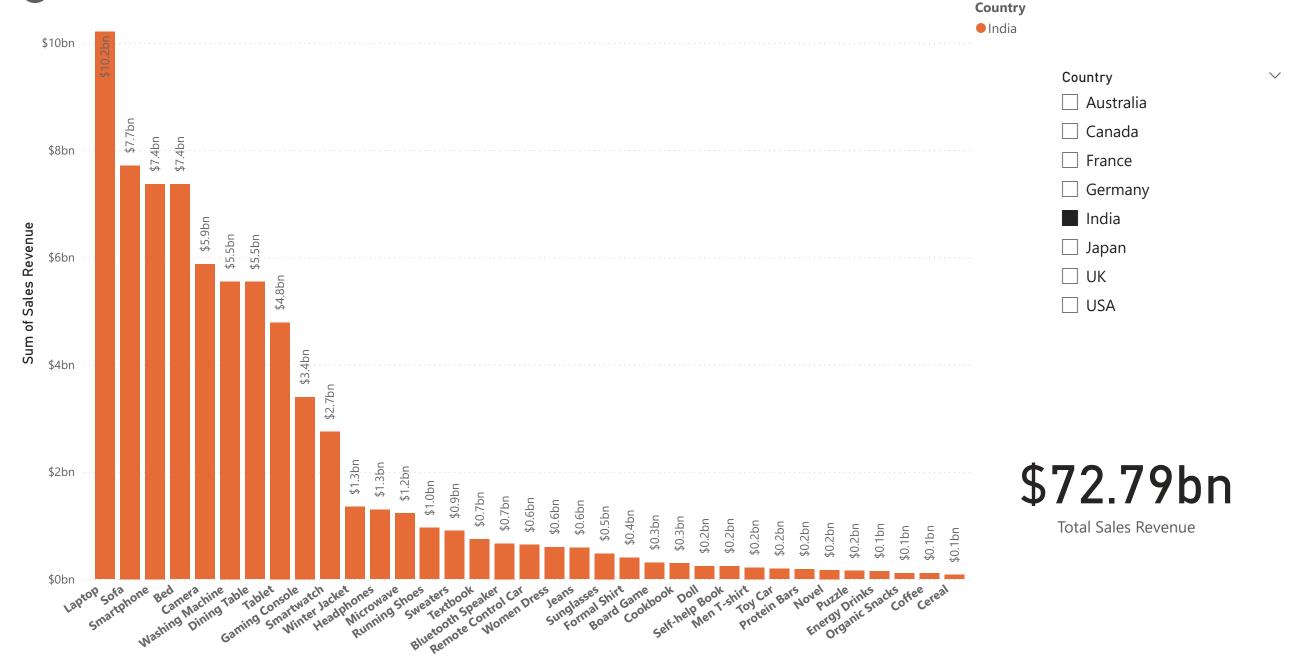


## Trend of Sales Performance by year





# India's Total Sales Revenue Analysis (2022-24)



# **Key Takeaways:**

- 1) Laptops, Sofas, Beds and Smartphones dominated the Total Sales revenue in all Sales year, while food items like Organic Snacks, Coffee and Cereal generated least revenue as compared to others.
- 2) Total sales revenue in 2024 declined by 43% despite of steady revenue of \$84bn in both 2023 and 2024.
- 3) India's total revenue contribution comprises nearly 1/3rd of the overall sales across the years.