# IMRAN AHMAD - PMP® | A-CSM® | Agile Coach

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## **Professional Summary**

Over 13 years of working experience in leading roles (national & international) as Head of Projects & Operations, Senior Project Manager, Agile Coach, and Scrum Master for Application Development, ERP implementation, and Turnkey IoT Projects for Digital transformation and growth.

#### Certifications

- Advanced Certified Scrum Master(A-CSM®) 1715051
- Project Management Professional (PMP®) 3369790
- Certified Scrum Master (CSM®) 1278216
- ICAgile Certified Professional, Agile Coaching, ICP-ACC 184-43350-64b680ca-44f9-47e9-8358-d302793f39aa
- Certified Financial Modeler (CFM-UK®) 10/2020/11545

#### Tools

- Project Management Tools: Azure DevOps, MS Project, Jira, Trello, Redmine, and Zoho Project
- Version & Release Control: Git, Jira, Azure DevOps, and TFS
- Microsoft Office: Word, Excel, PowerPoint, Visio, and MS Project

### **Key Achievements**

- VP Coordination & Governance at PMI Islamabad Chapter Volunteer-ship Jan 2024 till date
- Director Professional Services at PMI Islamabad Chapter Volunteer-ship Jan 2023 till December 2023
- Corporate Advisory Board Member NUCES-FAST School of Management, Islamabad
- HBL Payment Gateway Integration on both Mobile Application and Website
- Integration of Google Admob, resulting in improved the Revenue Stream
- Supervising the development & delivery for a 10 million MAU of Mobile App
- Implementation and customization of Zoho One within 4 months record time
- Implementation and customization of MS Dynamics F&O and CE for Music Tribe with multiple 3<sup>rd</sup> Party integrations
- Development of 2 Android apps (Home Automation & Women Security) with a platform and monitoring support system
- Custom application for Asset Monitoring and SKU/Part number generator
- Lead First Major Enterprise scale Digital Transformation Project for Banglalink (VEON)
- Successfully managed overseas Software development Projects of over 10M USD
- Traveled to UAE, Azerbaijan, Kazakhstan, and Nigeria for various Project negotiations, POCs, and executions
- Substantial direct project cost reduction due to successful supplier negotiations for Major Projects

## **Professional Experience**

### Ideofuzion Pvt. Ltd.

### Head of Operations – July 2024 till date

### Core Responsibilities

- Spearheading entire company Operations, primarily PMO.
- Developed end to end companywide Project Operational processes.
- Supervised Teams managing 23 active projects simultaneously.
- Coaching Organization for Agile transformation.
- Lead the initiative from Hybrid to Agile transformation.
- End to end Solution feasibility for all projects.
- Key Accounts management and upselling initiatives.
- Managing a complex and diversified CFT.
- Ensuring compliance and signoffs with Change control process.

- Project reporting in different forums such as Steerco and Senior Management sessions.
- Supervising complex CFT's comprising over 70 team members of Development, QA, and Application Maintenance for various projects.

#### **Projects**

- Sporday Ecommerce Store
- Carbon Calculator Shopify Integration
- DLT Alerts Digital Security
- Uniramp Integrations
- KwikTrust Digital Signatures

### Systems Ltd.

### Senior Managing Consultant PM - July 2021 till July 2024

### Core Responsibilities

- Solution feasibility analysis on Enterprise scale.
- Documenting the entire scope to ensure that scope is locked along with its approach for dev, changes in UI/UX, technical flow, listing the assumptions and limitations, and finalizing Acceptance criteria in the user story.
- Managing a complex and diversified CFT.
- Maintaining a prioritized Product backlog by having bi-weekly grooming sessions with Product team.
- Overseeing scrum ceremonies on and removing all impediments that the teams may face.
- Ensuring compliance and signoffs with Change control process and Information Security teams.
- Supporting Application Maintenance teams in Operational issues.
- Supervising L-3 resources for major critical issues and their timely resolution as per SLA.
- Project reporting in different forums such as Steerco and Senior Management huddles.
- Upholding a hybrid work environment where the customer side is on Waterfall and the development side operating on Scrum framework.
- Supervising 4 different teams (squads) comprising 27 team members of Development, QA, and Application Maintenance areas for MTA.
- Supervising 6 different teams comprising 39 Functional & Technical Consultants for Music Tribe.

### Projects / Products

- MTA My Telenor Application (Android, iOS and Huawei)
- Telenor Website Official website of Telenor Pakistan
- MS Dynamic F&O and CE implementation for Music Tribe
- AtClose Integrations

### Zigron Pakistan Pvt. Ltd.

### Head of Projects & Operations – November 2020 till July 2021

### Core Responsibilities

- Working as Scrum Master for the delivery of Turnkey Home Automation IoT Solutions, ERP Implementation and Mobile applications.
- Supervised a team of 35+ individuals and delivered 10 Epics.
- Enabled agile culture through implementing Scrum ceremonies and removing all impediments.
- Document ownership for Project Charter and all other project documentation.
- Documenting and finalizing Project scope with sign-off from all stakeholders.
- Maintaining Risk register to ensure our risk exposure is acceptable.
- Facilitate Product Owner on Prioritization with respect to Roadmap.
- Overseeing QA for end-to-end testing & User acceptances.

### **Projects**

- IYZIL Women Safety & Security (Android app).
- IYSAVE Personal Responder (Android app).

- IYLUS Smart Homes Monitoring and Rapid Response Dashboards.
- E-commerce (WooCommerce) integration with Zoho CRM, Inventory, Subscription and Books.
- REST API integration with PAYFAST, TCS and M&P Couriers.
- Deployment of Zoho CRM, Subscriptions, Expense, SalesIQ, Forms, Books, Inventory, Projects, Desk, and Booking.
- Custom applications for Asset Monitoring and SKU/Part number generator.

#### INNEXIV Pvt. Ltd.

### Executive Director - Projects | Manager Projects & Pre-sales - July 2012 till October 2020

#### Core Responsibilities

- Spearheading Digital transformation division.
- Lead 17 different Industrial IoT Projects in Asia, Middle East, and Africa.
- Major projects were with international and national clients such as Ericsson group, Zain Iraq, KCell Kazakhstan, EE UK,
  Camusat group, Turkcell Turkey, MTN Afghanistan, IHS-Nigeria, PANAF Tower Nigeria, BcTek Nigeria, Glo Nigeria,
  Ooreedo Qatar, Edotco Pakistan, Edotco Bangladesh, Banglalink (Veon) Jazz (Veon), Telenor Pakistan, and PTCL etc.
- 100% approval rate of business and used cases for Renewable Energy, Energy/Power audit, Energy Efficiency, Telecom Operations (Towerco. & Opco.), and Energy distributions (DISCOs).
- Enabled end-users to save over 70M USD (average) within 3 (three) years of solution.
- Leveraged skills of technical development and cross-functional team members to innovate technical offerings and deliver on-time.
- Supervised 60 on-site and 30 offshore developers, ensuring optimum utilization across competing projects.
- 100% success rate in creating smooth communication channels between all stakeholders.

### **Projects**

- SaaS: NOC 2.0 New Network Operations Center (NOC) for Monitoring of Banglalink (a Telecom company owned by VEON Group).
- PaaS: Nationwide Supply, installation, commissioning, and maintenance projects on Turnkey basis of Renewable Energy, Energy Monitoring & Control, and Energy Efficiency solutions (RIM) for Telecommunication Sector:
  - Remote Monitoring Solution of Power for Telecom sites of Edotco, Pakistan (2018 2020): 700+ sites, ATL
    Private Limited, Pakistan (2018 2019): 100+ sites, Telenor, Pakistan (2012 2014): 4000+ sites, and Jazz,
    Pakistan (2014 2016): 1100+ & 400+ sites, respectively
  - Remote Monitoring & Access Control Solution of Power for Telecom sites of Banglalink, Bangladesh (2017 2018): 2200+ sites
  - Environmental Monitoring Solution for Remote datacenter sites of PTCL, Pakistan (2012 2014): 47 data centers

#### TCS Pvt. Ltd.

### Regional Coordinator Operations - April 2012 till July 2012

#### Core Responsibilities

- Coordination for Domestics Operations of Express, Overland deliveries, and Megaprojects such as PTCL.
- Creating MIS and Volume load vs. turnover analysis.
- Daily organizing Inter-region and Cross-region Operation hurdles to address Supply chain and Operational matters.
- Creating and monitoring Operational budget 2012-13 exercise.
- Monthly preparing a regional performance report/dashboard by recording and analyzing OPEX, incentives, sales revenue, and recovery, etc. Monthly organizing Regional developmental cooperation meeting, operational review, and operational QC.
- Incentive model for couriers.

### **Trainings**

- BPMN 2.0
- Lean Six Sigma
- Telecom Business Process (TAM & ETOM)
- Advance Financial Management & Analysis in Power BI

- Conflict Management
- LUMS Future Leaders Program

## Award

 $\label{eq:employee} Employee of the Year-INNEXIV \ Pvt. \ Ltd.-2017-Awarded \ new \ company-maintained \ car.$ 

# **Degrees**

MS Management in Sept 2014 & BBA Honors in Jan 2010 from Capital University of Science & Technology (CUST) Islamabad, formerly known as MAJU.