

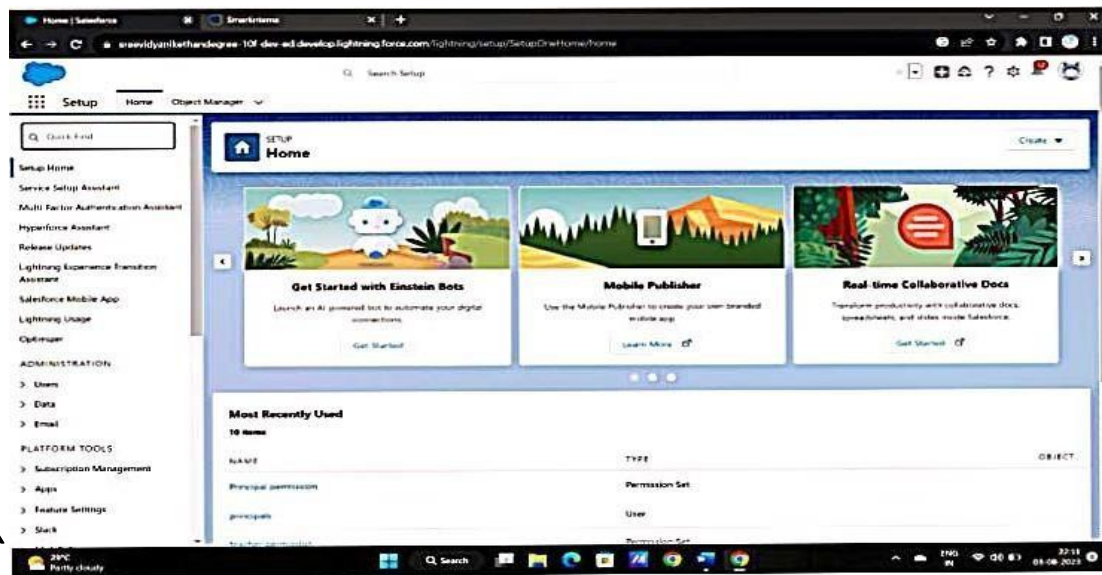
Project Documentation and Report
LONG TERM INTERNSHIP ON SALESFORCE

- **Faculty mentor: S.ASIF ALISHA**
- **Team ID : LTVIP2023TMID10626**
- **Team Size : 5**
- **Team Lead : KARAVATI ARUNA**
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- **TeamMember:** Thoti Heamanth Kumar
- **TeamMember:** Venkatapuram harish
- **TeamMember:** G Nikhil kumar

Property management application using salesforce

Introduction:

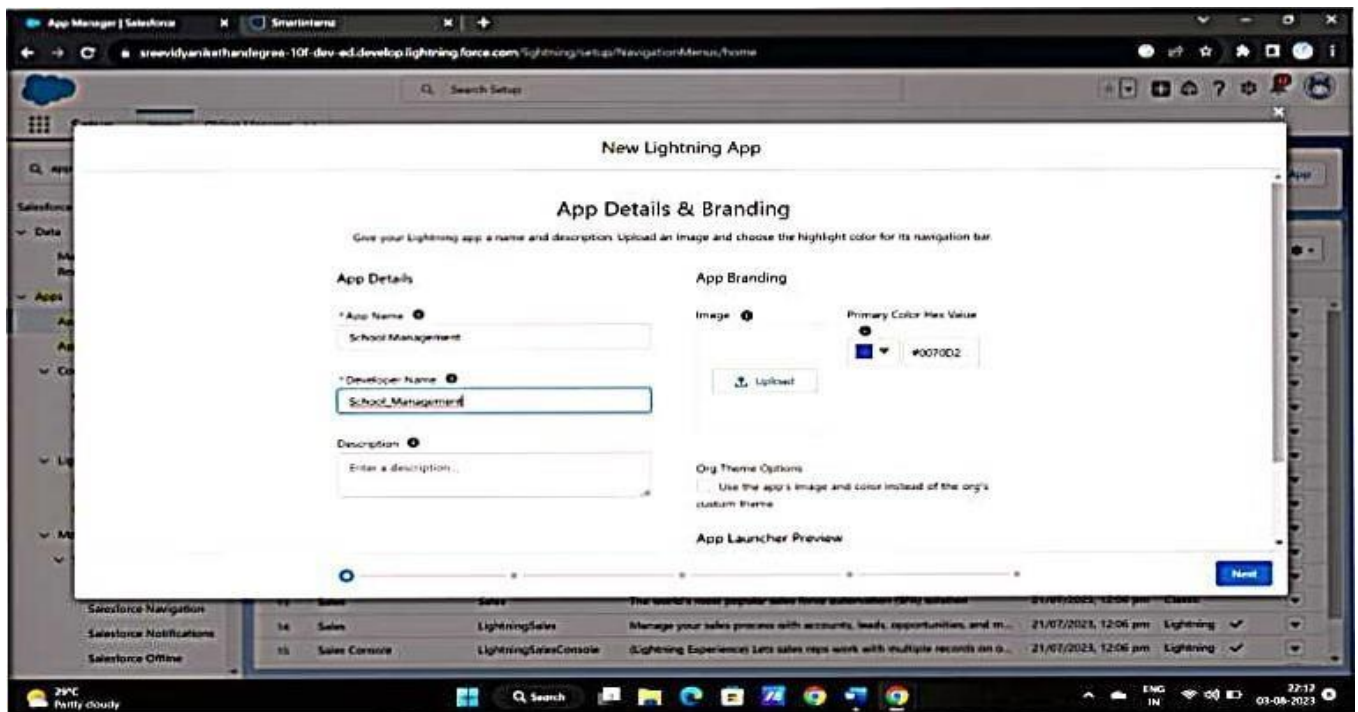
- Enhanced visibility of property portfolios and unit cataloging,
- Extended lease tracking,
- Top-tier system security and data protection,
- Automated lease management with renewals and reminders,
- Integration with daily sales platforms and data systems,
- Automated payment reminders for clients and tenants,
- Real-time business analytics on customizable dashboards,
- Easy property/unit search functionality,
- Centralized tracking for new and renewal leases,
- Integration with e-signature and document apps,
- Advanced data encryption and recovery,
- Streamlined fundraising and property acquisition,
- In-built analytics for precise reporting and forecasting.



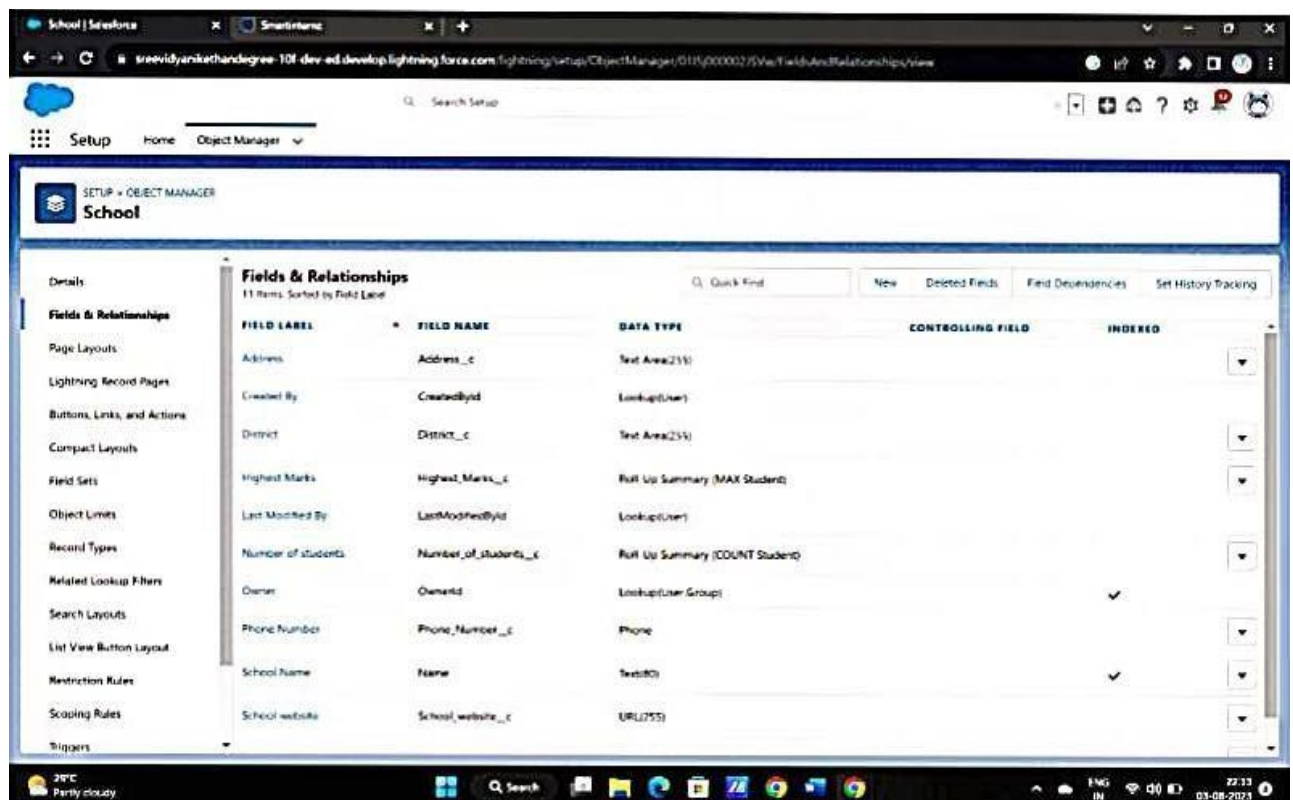
OBJECT:



LIGHTNING APP:

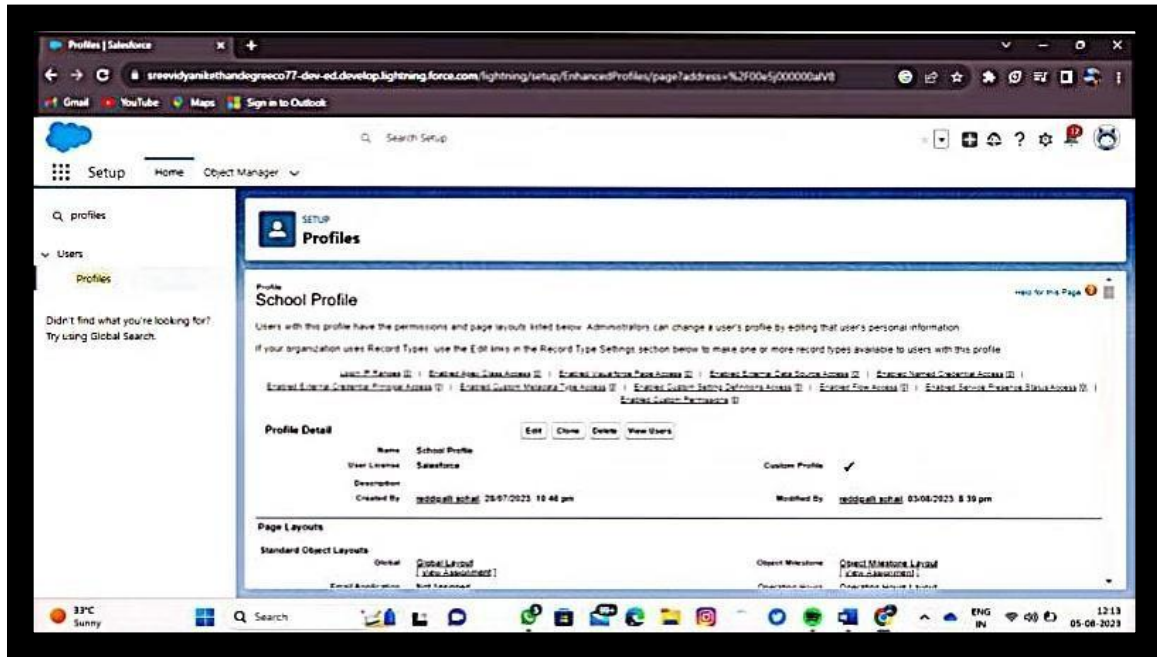


FIELDS AND RELATIONSHIP:

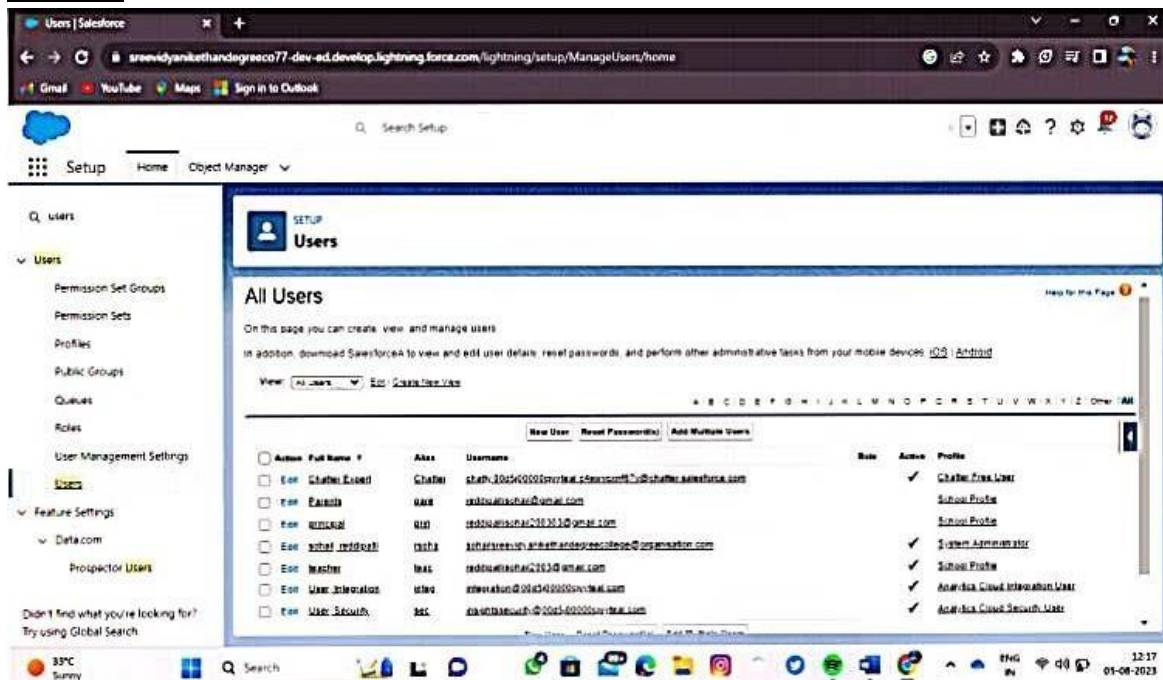


PROFILE:

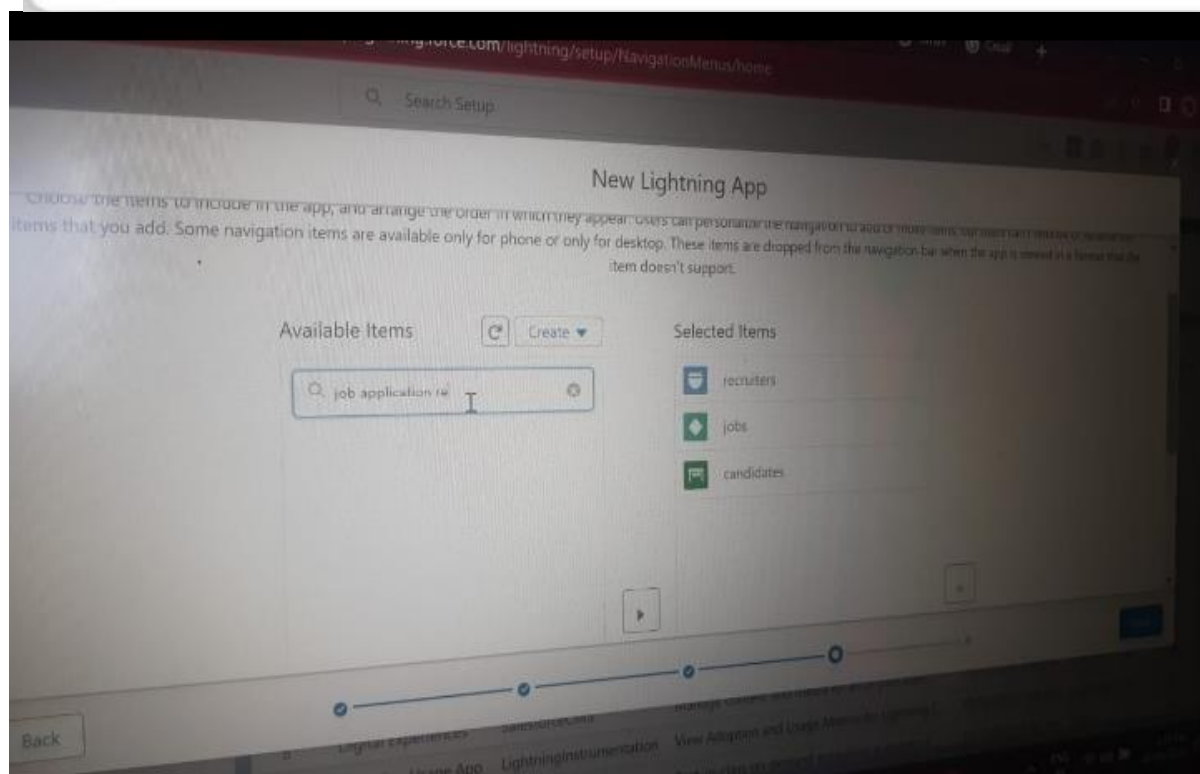
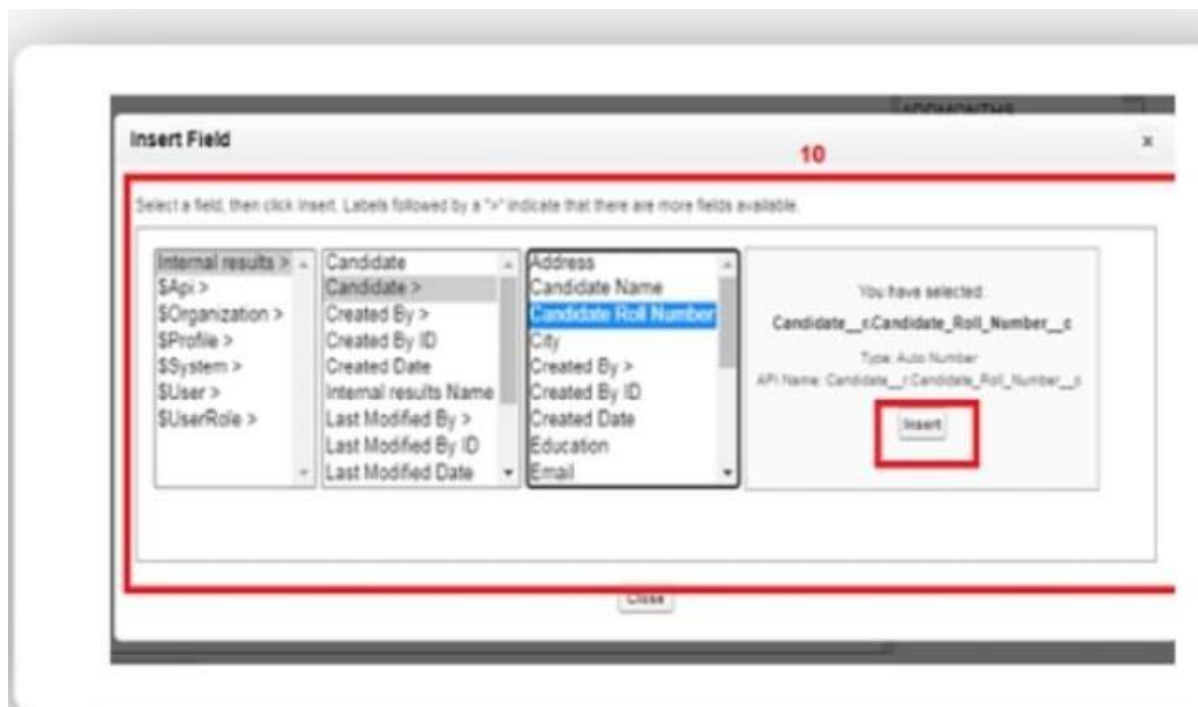
WE HAVE CREATED THE CLONE PROFILE FOR STANDARD USER PROFILE WITH NAME AS PROPERTY PROFILE



USER:WE HAVE CREATED THE THREE BUY,RENT,HOME



CITY:



ADVANTAGES:

Salesforce Property Management has powerful tools to remain associated with clients and tenants continuously, support further connections, track key data about business and residential properties, including occupancy rates, essential tenants, and revenue and take your productivity, and business growth, to the next ...

DISADVANTAGES:

Some objects can be quite difficult to customize, for example, reports. Over-customization can result in CRM systems being too clunky, difficult to navigate, and in extended loading time

CONCLUSION:

The main benefits of property management software are easy maintenance monitoring, data tracking, support and customer loyalty, reporting and easy payments. All these benefits help different kinds of real estate businesses: there are residential PMS, commercial PMS and industrial PMS

**THANK
YOU!**

