

ⓘ Auto recovery contains some recovered files that haven't been opened.

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X

region

customer

segment, c...

All

All

All

2018

2019

2020

2021

2022

EST

YTD

YTG

Q1

Q2

Q3

Q4

vs LY

vs Target

True

\$823.85M

BM: (Blank) (+Infinity%)

36.49%

BM: (Blank) (+Infinity%)

-6.63%

Gross Margin %

Net Profit %



Net Sales

Profit and Loss Statement

Line Item	2021	BM	CHG	CHG%
+ - Freight Cost	22.05	7.16	14.89	207.98
+ - Manufacturing Cost	497.78	160.30	337.48	210.53
+ - Other Cost	3.39	1.10	2.29	209.52
+ - Post Deductions	166.65	47.43	119.22	251.38
+ - Post Discounts	281.64	95.85	185.79	193.84
+ GM / Unit	5.99	4.79	1.21	25.21
+ Gross Margin	300.63	99.42	201.21	202.37
+ Gross Margin %	36.49	37.10	-0.61	-1.65
+ Gross Sales	1,664.64	535.95	1,128.69	210.60
+ Net Invoice Sales	1,272.13	411.25	860.88	209.33
+ net profit \$	-5,465,1041.25	-22,89,702.38	-5,23,61,338.87	2,286.82
+ net profit %	-0.07	-0.01	-0.06	676.38
+ Net Sales	823.85	267.98	555.87	207.43
+ Pre Invoice Deduction	392.50	124.69	267.81	214.77
+ Total COGS	523.22	168.56	354.66	210.41
+ total opearational expense \$	-35,52,79,745.50	-10,17,13,009.52	-25,35,66,735.98	249.30
+ Total Post Invoice Deduction	448.29	143.27	305.01	212.89

EI=Excess Inventory, LY=Last Year, OOS=Out Of Stock,BM =Bench Mark

net sales performance over time

net sales performance over time

◆ SELECTION ● VS BM



Top/Bottom products & customer net sales

region	P & L values	P & L YOY chg%
+ APAC	441.98	198.67
+ EU	200.77	259.88
+ LATAM	3.16	58.40
+ NA	177.94	186.03
Total	823.85	207.43

segment	P & L values	P & L YOY chg%
+ Accessories	244.85	269.67
+ Desktop	46.43	4,791.34
+ Networking	45.16	72.26
+ Notebook	266.49	208.45
+ Peripherals	166.51	174.64
+ Storage	54.42	97.48
Total	823.85	207.43