# **AtliQ Hardware**



## **P&L BY FY AND QUARTER**

#### **FILTERS**

region	All
customer	All
division	All
country	All
FY	2019

(All values are in ₹)

	FISCAL YEAR Q1			Q2			Q3			Q4			Grand Total
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
Net Sales	6M	8M	11M	11M	7M	6M	87M						
COGS	4M	5M	6M	7M	4M	51M							
Gross Margin	3M	3M	4M	5M	3M	36M							
GM%	40.87%	41.97%	41.49%	41.39%	40.87%	41.94%	41.45%	41.39%	40.79%	42.00%	41.48%	41.39%	41.43%

#### **FILTERS**

region	All
customer	All
division	All
country	All
FY	2020

	FISCAL YEAR			02			Q3			04			Grand Total
Metrics	Q1 Sep	Oct	Nov	Q2 Dec	Jan	Feb	Mar	Apr	May	Q4 Jun	Jul	Aug	Grand Total
	ЭЕР	<del>UCL</del>	_					Api	iviay				
Net Sales	17M	21M	29M	30M	17M	16M	2M	8M	10M	15M	16M	17M	197M
COGS	11M	13M	18M	19M	11M	10M	1M	5M	6M	9M	10M	10M	123M
Gross Margin	6M	8M	11M	11M	6M	6M	1M	3M	4M	6M	6M	6M	73M
GM%	37.77%	37.78%	37.04%	36.81%	37.75%	37.74%	36.68%	37.73%	37.49%	37.27%	36.68%	36.79%	37.28%

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### **FILTERS**

region	All
customer	All
division	All
country	All
FY	2021

	FISCAL YEAR												
	Q1			Q2			Q3			Q4			<b>Grand Total</b>
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
Net Sales	45M	55M	74M	78M	45M	42M	44M	44M	44M	41M	44M	43M	599M
COGS	28M	35M	47M	50M	28M	27M	28M	28M	28M	26M	28M	27M	381M
Gross Margin	16M	20M	27M	28M	16M	15M	16M	16M	16M	15M	16M	16M	218M
GM%	36.65%	36.52%	36.29%	36.26%	36.68%	36.53%	36.37%	36.33%	36.63%	36.45%	36.37%	36.26%	36.43%