## **Project Design Phase-II**

## **Customer Journey Map**

| Date         | 12 October 2022   |
|--------------|---|
| Team ID      | PNT2022TMID32002  |
| Project Name | Fertilizer Recommendation System for Disease Prediction |

| STAGES       | AWARENESS   | INFORMATION<br>GATHERING   | DECISION MAKING  | PESTICIDE<br>SELECTION   | BEFORE<br>DETECTION   | AFTER<br>DETECTION  |
|--------------|---|--|--|--|---|---|
| GOALS        | Understand<br>the type of leaf<br>disease<br>possibilities<br>exist.  | Learning   | Setting criteria for Healthy leaf knowl pesticides and achieve production.             | edge about   | Leaf with high possibility of diseases.   | A well-treated and healthy leaf without any disease.  |
| TOUCH POINTS | Sees a demo leaf with high infection which has to be treated.  ✓ Information provided at research ✓ Interactions with the specialists at the research center. | Know about all the healthy and unhealthy leaf and talk to the specialist.  Verify the information provided at research | possibilities to unhealthy one and makes a should tre what kind  Refer to the leaf fan | the Knowledge about which leaf ated decision with of fertilizers hily  Checking pesticide bend cost. | condition  ✓ Check the weather condition  ✓ Check the soil condition  Get to know the knowledge about | <ul> <li>✓ Treats the leaf with suitable fertilizer as suggested</li> <li>✓ Makes sure of the suitable soil and weather condition</li> <li>Training all leave with good reference or by using good learning materials.</li> </ul> |

|          |               | POSITIVE   | Building excitement,  |  | Interested in yielding   |   | Satisfied   |
|----------|---------------|--|---|--|--|---|---|
| FEELINGS | NEUTRAL       | cost of effort   |   | •  | _  |   |   |
|          |               | NEGATIVE   |   | Hesitation, self-doubt   | Confusion, Doubt in choice   | Frustrated, worried   |   |
|          | PAIN<br>DINTS | Information was not clear at first.                          |   | Lack of outside resources Doubt over the specialist information Lack of financing opportunities. | More cost consuming Takes lot of time for detection More confusion over choosing the pesticides. | Missed opportunity for initial pampering of leaf needs Difficult for a farmer to choose amount of soil. | Training was not clear Self-directed training/reference materials also was not clear.   |
|          | KEY<br>IGHTS  | Awareness over the leaf diseases should be given to farmers. | Information needs to be easily shared outside, through demos and workshops. | Decision depends on specialists and farmers according to their wish for a healthy leaf.          | Pesticides has to be selected according to requirements for leaf nourishment.                    | Leaf was unhealthy and disease infected.  | An enhanced customer experiences Increased yield production Data enabled decision making using data analytics, sharing of best fertilizers. |