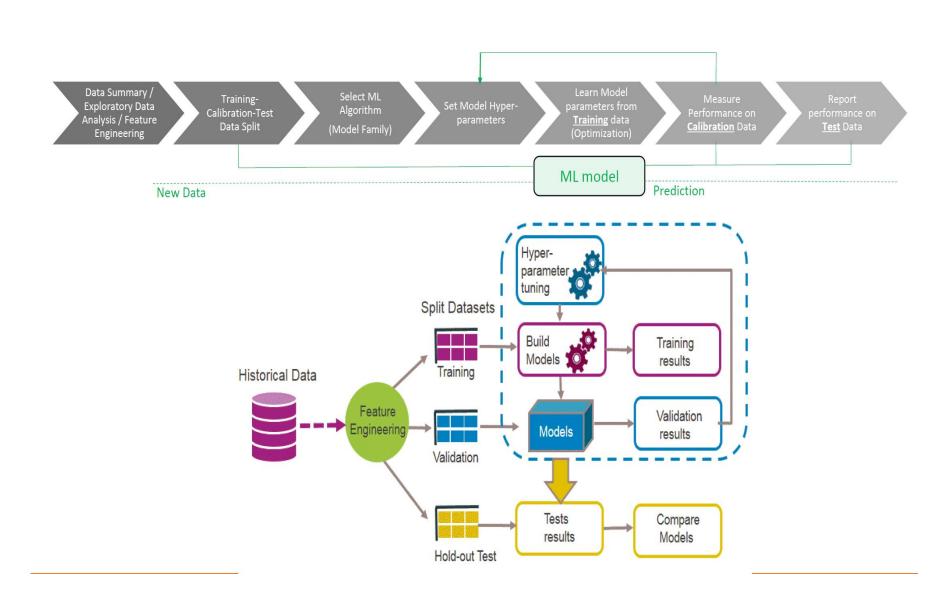
# Predictive Modelling to determine Vehicle Prices

Regression



### **Problem Statement**

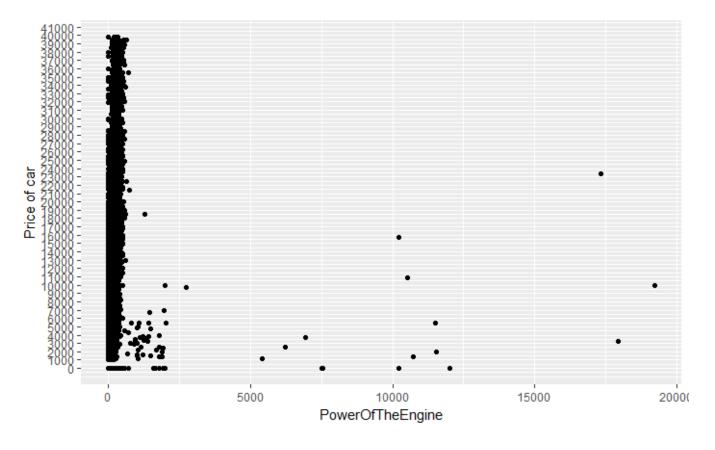
Given the historical data, the aim is to build a predictive model to determine the price of used car vehicles in India.

- From the problem statement it is evident that it is a regression problem.
- Segments benefitted: Car manufacturers, car dealers, banks, individuals

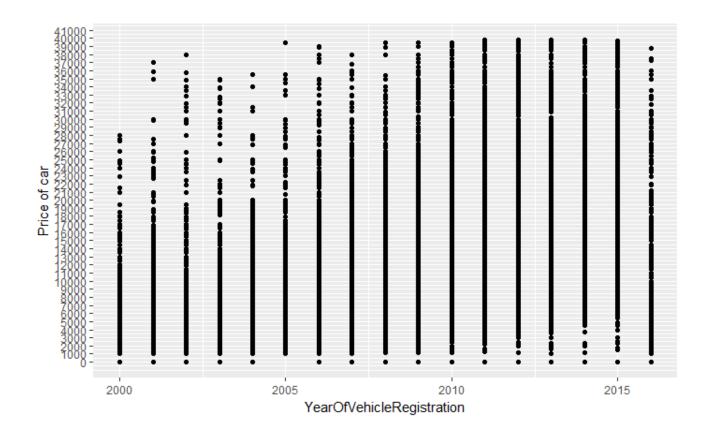
# **Data Preprocessing**

- Changed the data types to numeric, factors, and Strings as per given data description.
- Removed the Data columns
- Removed the NameOfTheVehicle String column
- Removed the columns exhibiting NearZero Variance
- Removed the ID and Zipcode columns

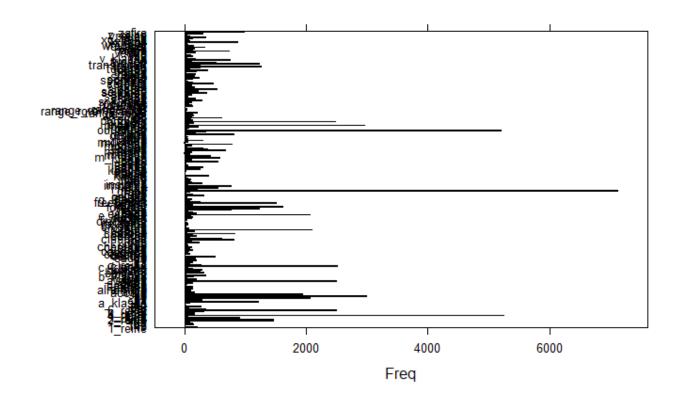
 Most of the Engine Powers associated with higher power don't have higher price range. → Outliers



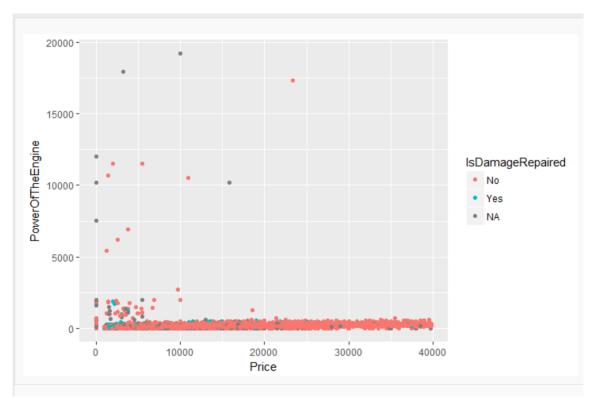
• Older the Vehicle Registration, lower the price



 ModelOfTheVehicle Frequency distribution. => Decided to make factors, and combine those with frequency < 3% to reduce the levels.



 Very few observations with IsDamageRepaired as "Yes" => But decided to keep this attribute



# **Data Cleaning**

- Dataset (train + test) split into numeric and categorical separately.
- Checked for numeric predictors having high correlations (>0.80)
- No missing value was found in numerical attributes
- Created a new factor for missing categorical attributes
- Combine categorical variables which have several levels with low frequencies ( <= 3% ) and created new factor "Other"
- Standardized the numeric data

# Preparation of Train/Test Data

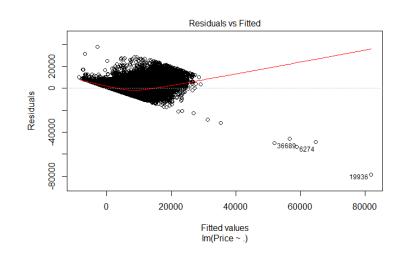
- Test data : New Test data
- Train/Valid Data: Combined the old test data and original training data, and randomly split the data into ratio 70-30 using library caTools
- Created entire data into numeric format, using model.matrix
- Final Dimesions: 44

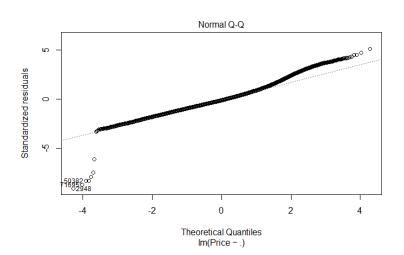
#### **Model Intuition**

- I decided to adopt a workflow testing several different models and check the respective error metrics.
  - Models Built :
    - Linear Regression
    - CART
    - Random Forest
    - XGBoost
- After that I used stacking to check if model MAPE improves.

# Linear Regression

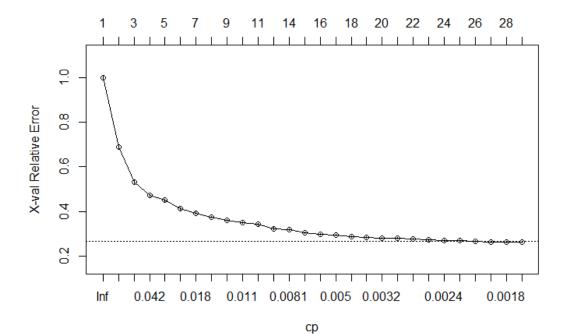
- The model was firstly built and then updated by removing observations based on cooks distance.
- The linearity assumptions didn't hold valid.





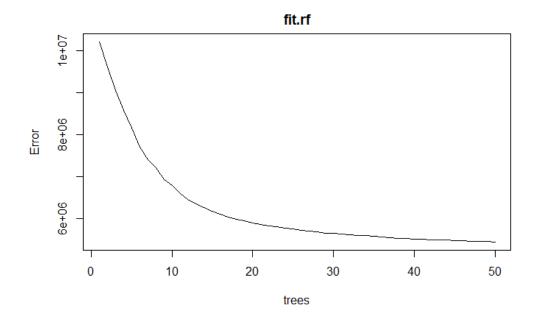
## **CART**

Built and tuned the cp parameter to prune the tree



#### Random Forest

- Tuned the ntree and mtry parameters to obtain optimal metrics.
- % Var explained: 88.09



## Extreme Gradient Boosting using DT

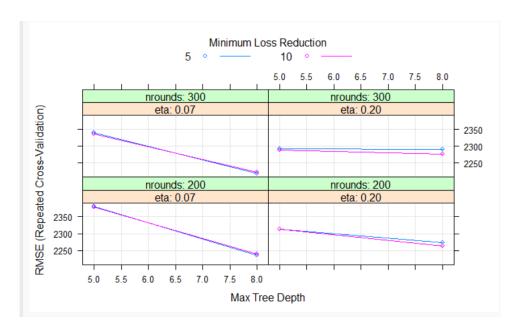
- Firstly did a random grid search, and then manually gave range of hyperparameters for model to find best combination.
- The later gave better results.

#### Tuning parameters:

- nrounds (# Boosting Iterations)
- max\_depth (Max Tree Depth)
- eta (Shrinkage)
- gamma (Minimum Loss Reduction)
- colsample\_bytree (Subsample Ratio of Columns)
- min\_child\_weight (Minimum Sum of Instance Weight)
- subsample (Subsample Percentage)

## Extreme Gradient Boosting using DT

Hyper parameter Tuning



#### Best Tune

	nrounds <dbl></dbl>	max_depth	eta <dbl></dbl>	gamma «dbl»	colsample_bytree	min_child_weight	subsample <dbl></dbl>
6	300	8	0.07	5	0.8	1	0.8

# Stacking

- After that I employed Stacking to combine the results.
- The correlations in stacked predictors were quite high. So I did not expect a significant improvement after stacking.
- However I gave it a try, and see if error metrics improve. Models tried as meta learners: RF, Linear Regression and CART

# Stacking

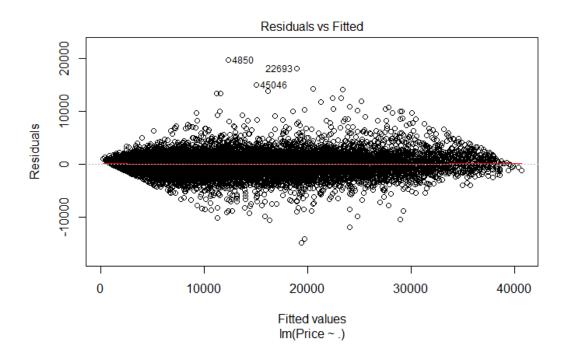
#### Correlations

```
RF XGBTREE CART Price
RF 1.0000000 0.9897701 0.8983955 0.9854124
XGBTREE 0.9897701 1.0000000 0.9030494 0.9701990
CART 0.8983955 0.9030494 1.0000000 0.8610358
Price 0.9854124 0.9701990 0.8610358 1.0000000
```

#### Head of data

	RF <dbl></dbl>	XGBTREE cdbl>	CART	Price
1	3774.896	4063.092	2719.588	3850
3	6568.484	8208.192	6195.689	5990
4	4095.842	4552.498	6195.689	4000
5	11980.811	9968.633	12068.061	12950
6	3213.363	2623.744	2719.588	3600
7	3095.410	3322.637	2719.588	4450

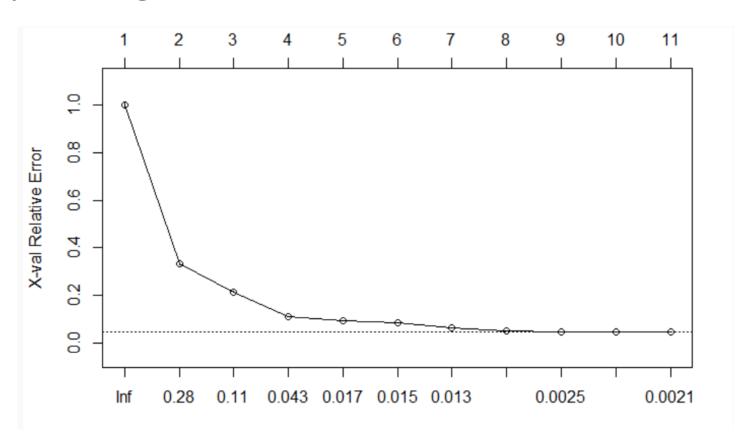
# Stacking using Linear Regression



Adjusted R-squared: 0.9747

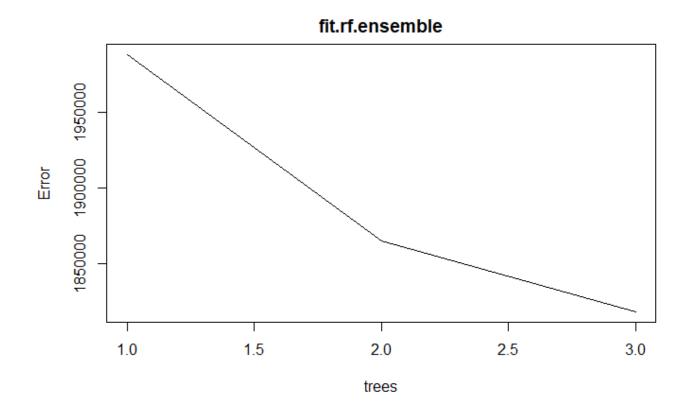
# Stacking using CART

#### • Cp tuning



# Stacking using Random Forest

% Var explained: 96.02



# Comparison of standalone models

MAPE	Train Error	Validation Error	
Linear Regression	1.521916e+00	1.962097e+00	
CART	4.424521e-01	4.469816e-01	
Random Forests	1.264031e-01	2.476127e-01	
XGBoost (Random Grid Search)	2.054038e-01	2.397260e-01	
XGBoost (Manual Grid Search)	2.612451e-01	2.657679e-01	
Stacking using CART	1.991522e-01	2.854830e-01	
Stacking using Linear Regression	1.140418e-01	2.535492e-01	
Stacking using RF	1.060275e-01	2.532537e-01	

#### Results

- I got best results using Random Forest standalone model.
- Stacking improved the train error, but test error didn't decrease
- Least Test Data MAPE came approximately 39%

Your answer passed the tests! Your score is 2.58% Congratulations!! Your model surpassed the baseline model with MAPE of 38.8233% However your score will be scaled post submission deadline.

# Further Improvements

- I would like to later work on this data to improve the model. Some of the ideas I have are
  - Clean the "NameOfTheVehicle" attribute using string regex techniques and add into model
  - Use the date columns in the model