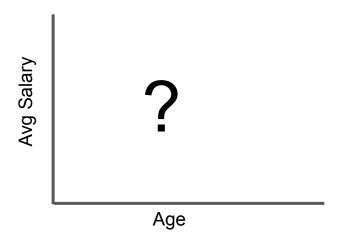




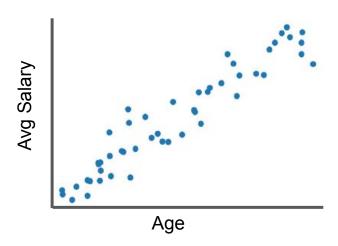


Relation between two variables

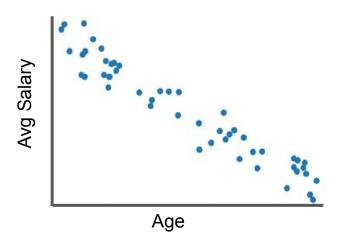




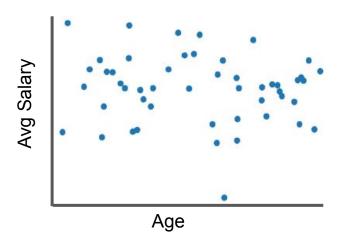














Relation between two variables

Hypothesis evaluation



Relation between two variables

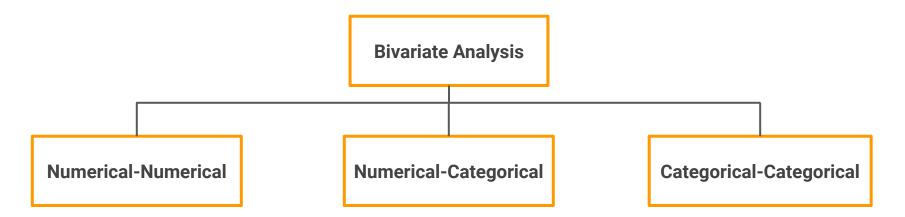
Hypothesis evaluation

Ideas for feature engineering and feature selection





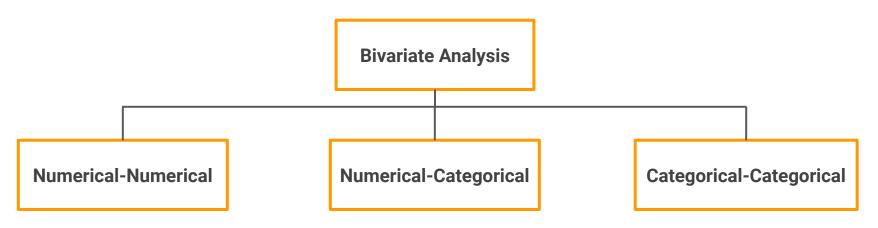


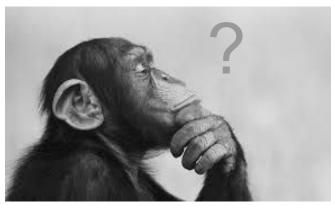




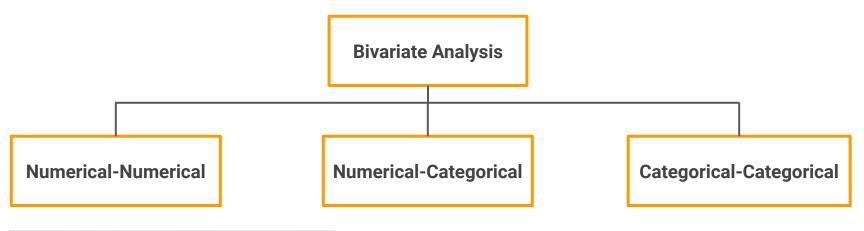
Thank You!













276 combinations!





Demographics

- Are females less likely to churn than males?
- Are young customers more likely to churn?
- Are customers located in Tier-1 cities more likely to churn?
- Are married people less likely to churn?

Behavior

- Are vintage customers less likely to churn?
- Are customers with higher average balance less likely to churn?
- Are customers dropping monthly balance high likely to churn?
- Customers with dependent are less likely to attrite?





Psychographic

- Do customers that are inherently more loyal less likely to churn?
- Do customers that have interest in sports more likely to churn?
- Do customers who go to movies often high likely to churn?



