

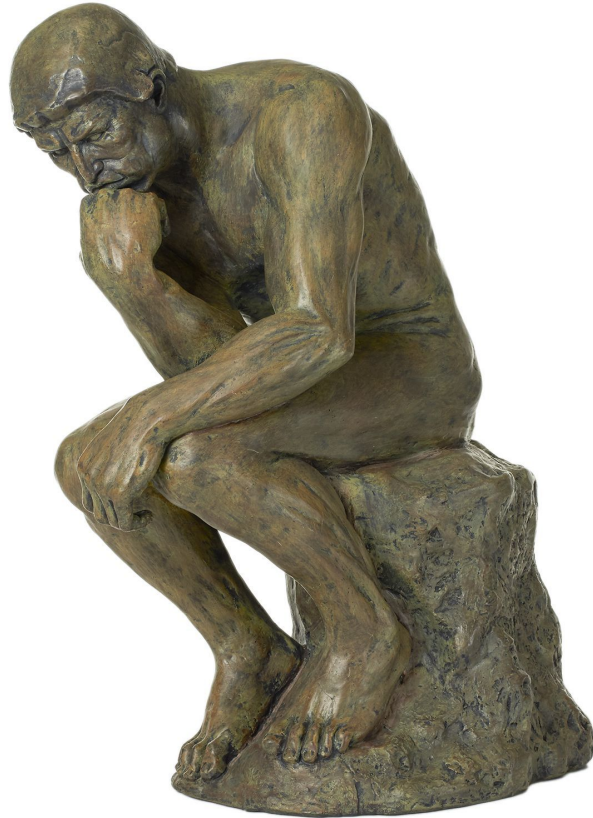
Introduction to Hypothesis Generation

What is Hypothesis?

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A hypothesis is a possible view or assertion of a data scientist about the problem he or she is working on. It may or may not be true.

Why do we need Hypothesis Generation?



Why do we need Hypothesis Generation?

Non-hypothesis driven data analysis

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Non-hypothesis driven data analysis

- Collect the entire data
- Analyze every variable available
- Could lead to narrow vision

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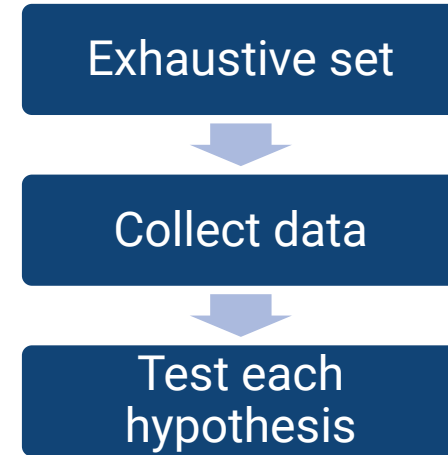
Non-hypothesis driven data analysis

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Hypothesis driven analysis

- List hypothesis BEFORE looking at data
- Smaller & specific pieces to work with
- Provides an UNBIASED view



Why do we need Hypothesis Generation?



Stakeholders



Data Science Team

Why do we need Hypothesis Generation?



Stakeholders



Data Science Team



Marketing Team

Why do we need Hypothesis Generation?



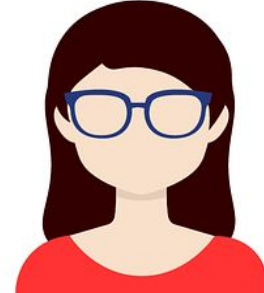
Stakeholders



Data Science Team



Marketing Team



Sales Team

Why do we need Hypothesis Generation?



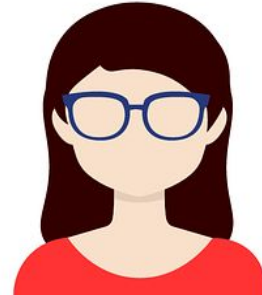
Stakeholders



Data Science Team



Marketing Team



Sales Team

Involve all the relevant people/team in the brainstorming process

Thank You!