

Start here. Brainstorm with stickies, pull it over to the right to start your experiment.		Experiments	1	2	3	4	5
<div>Who is your customer? Be as specific as possible.<div><div>- Competitors</div><div>- Vendors</div><div>- Volunteers (scramblers, judges, runners)</div><div>- Competition organizers</div><div>- WCA delegates</div></div><div>Time Limit: 5 Min</div></div>		Customer					
<div>What is the problem? Phrase it from your customer's perspective.<div><div>- How will this website help me enter more competitions?</div></div><div>Time Limit: 5 Min</div></div>		Problem					
<div>Define the solution only after you have validated a problem worth solving.<div>Time Limit: 5 Min</div></div>		Solution					
<div>List the assumptions that must hold true, for your hypothesis to be true.<div><div>- Event attendees will prefer using our platform vs any other social media platform they're already registered to.</div><div>- Event organizers will prefer receiving donations through our platform, instead of Patreon or other means.</div><div>- The site will give precise and wanted notifications to the user.</div><div>- WCA will use this website to communicate with enthusiasts.</div></div><div>Time Limit: 10 Min</div></div>		Riskiest Assumption					
Need help? Use these sentences to help construct your experiment.		Method & Success Criterion					
To form a Customer/Problem Hypothesis: I believe <u>my customer</u> has a problem <u>achieving this goal</u> .	To form a Problem/Solution Hypothesis: I believe <u>this solution</u> will result in <u>quantifiable outcome</u> .						
GET OUT OF THE BUILDING!		Result & Decision					
To form your Assumptions: In order for <u>hypothesis</u> to be true, <u>assumption</u> needs to be true.	To identify your Riskiest Assumption: The assumption with the least amount of data, and core to the viability of my hypothesis is...						
Determine how you will test it: The least expensive way to test my assumption is...	Determine what success looks like: I will run experiment with <u># of customers</u> and expect a strong signal from <u># of customers</u> .	Learning					