Notes for Business Studies

Chapter - 1 Nature and Purpose of Business

Q. what is business. Explain its characteristics?

Business: – Business refers to those economic activities involving the purchase, production , sale , transportation of goods and services with a motive of earning profit .

Characteristics of Business:

- **1. An economic activity:** Business in considered as an economic activity because it is undertaken with the objective of earning money.
- **2. Production of goods and services:** Business includes all the activities concerned with the production or procurement of goods & services for sales. Services include transportation, banking, Insurance etc.
- **3. Sale or exchange of goods & services –** There should be sale or exchange of goods and service between the seller & the buyer.
- **4. Dealing in goods & services at a regular basis:** There should be regularity of dealings or exchange of goods & services. One single transaction of sale or purchase does not constitute business.
- **5. Profit Earning:** The main purpose of business is to earn profit. A business cannot survive without making profits.

O. Difference between economic and Non -Economic activities.

Basis of Difference	Economic Activities	Non Economic Activities	
Meaning	Economic activities are those	Non economic activities are	
	activities which are concerned	those activities which are	
	with wealth	performed for emotions and	
		pleasure	
Expectations	Money is expected from these	Money is not expected from	
	activities	these activities.	
Outcome	The outcome of these activities	The outcome of these activities	
	are goods and services	are mental satisfaction	
Legality	These are always legal & valid	These are not always legal.	
Examples	Business, profession,	Family oriented activities,	
	employment	religious & social service	

Q. Difference between Business, Profession, and Employment?

Basis of Destruction	Business	Profession	Employment
Mode of establishment	Starts after completing some legal formalities if needed.	Membership of a professional body and certificate of practice required.	Start after getting appointment letter.
Nature of work	Provision of goods and service to the public.	Personalized services of expert nature.	Work allotted by the employer according to the contract.
Qualification	No minimum qualification is necessary.	Professional Qualification and training required.	Qualification and training as prescribed by the employer.
Capital investment	Capital needed according to its size and capacity.	Limited capital for established	No capital required.
Reward/ Returns	Profits	Professional fee	Salary or wages
Risk	High Risk	Low Risk	No Risk