# DANA 4840 - Research Question 2

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How can we identify and interpret similarities in features within clustering results to enhance the understanding of cluster formation and structure?

## Loading the Libraries

```
library("tidyverse")
library("factoextra")
library("dendextend")
library("cluster")
library("gridExtra")
```

### Reading the Data

## Checking Data Structure

```
## $ disp : num 160 160 108 258 360 ...
## $ hp : int 110 110 93 110 175 105 245 62 95 123 ...
## $ drat : num 3.9 3.9 3.85 3.08 3.15 2.76 3.21 3.69 3.92 3.92 ...
## $ wt : num 2.62 2.88 2.32 3.21 3.44 ...
## $ qsec : num 16.5 17 18.6 19.4 17 ...
## $ vs : int 0 0 1 1 0 1 0 1 1 1 ...
## $ am : int 1 1 1 0 0 0 0 0 0 0 ...
## $ gear : int 4 4 4 3 3 3 3 3 4 4 4 ...
## $ carb : int 4 4 1 1 2 1 4 2 2 4 ...
```

We can see that our data comprises 32 observations of different car models and 12 automobile features of mixed (numeric, integer, character) data types.

### Data Pre-processing

```
mtcars_categorical <- data.frame(</pre>
  cyl = mtcars$cyl,
  vs = mtcars$vs,
  am = mtcars$am,
  gear = mtcars$gear,
  carb = mtcars$carb
)
mtcars numerical <- data.frame(</pre>
  mpg = mtcars$mpg,
  disp = mtcars$disp,
  hp = mtcars$hp,
  drat = mtcars$drat,
  wt = mtcars$wt,
  qsec = mtcars$qsec
mtcars_numerical_scaled <- data.frame(scale(mtcars_numerical))</pre>
mtcars_joined <- cbind(mtcars_numerical_scaled, mtcars_categorical)</pre>
rownames(mtcars joined) <- mtcars$model</pre>
mtcars <- mtcars_joined
head(mtcars)
```

```
##
                                  disp
                                                      drat
                                                                    wt
                                              hp
                         mpg
                   0.1508848 -0.57061982 -0.5350928 0.5675137 -0.610399567
## Mazda RX4
## Mazda RX4 Wag
                   0.1508848 -0.57061982 -0.5350928 0.5675137 -0.349785269
## Datsun 710
                   0.4495434 -0.99018209 -0.7830405 0.4739996 -0.917004624
## Hornet 4 Drive
                   ## Hornet Sportabout -0.2307345 1.04308123 0.4129422 -0.8351978 0.227654255
                  -0.3302874 -0.04616698 -0.6080186 -1.5646078 0.248094592
## Valiant
##
                        qsec cyl vs am gear carb
## Mazda RX4
                  -0.7771651
                             6 0 1
                                        4
## Mazda RX4 Wag
                  -0.4637808
                              6 0 1
                                        4
                                            4
## Datsun 710
                  0.4260068
                             4 1 1
                                        4
                                            1
## Hornet 4 Drive
                   0.8904872
                              6 1 0
                              8 0 0
## Hornet Sportabout -0.4637808
                                        3
```

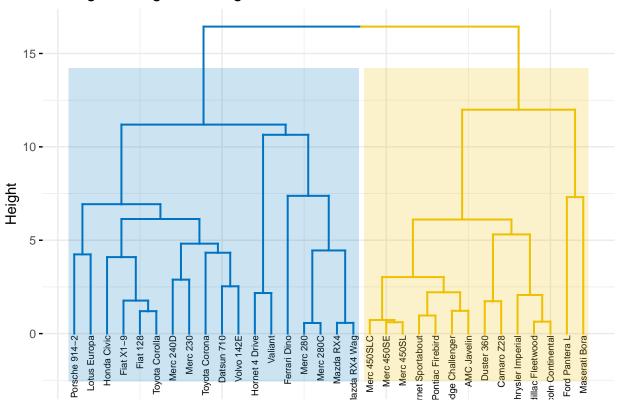
Our numerical features have different scale of measurements, so we standardized the data to ensure each variable contributes equally to the distance calculations, preventing variables with larger scales to have more weight in the clustering results. We also do not standardize the categorical data.

## Average Linkage Method

average\_dendrogram

```
res.dist <- dist(mtcars, method = "manhattan")</pre>
hc_average <- hclust(d = res.dist, method = "average")</pre>
grp_average <- cutree(hc_average, k = 2)</pre>
average_cluster <- fviz_cluster(</pre>
  list(data = mtcars, cluster = grp_average),
  palette = "jco",
  geom = "point",
  ellipse.type = "convex",
  show.clust.cent = FALSE,
  main = "Average Linkage Cluster",
  ggtheme = theme_minimal()
average_dendrogram <- fviz_dend(</pre>
  hc average,
  cex = 0.5,
  k = 2,
  k_colors = "jco",
  rect = TRUE,
  rect_border = "jco",
  rect_fill = TRUE,
  label_cols = "black",
  label_cex = 0.5,
  main = "Average Linkage Dendrogram",
  ggtheme = theme_minimal()
## Warning: The '<scale>' argument of 'guides()' cannot be 'FALSE'. Use "none" instead as
## of ggplot2 3.3.4.
## i The deprecated feature was likely used in the factoextra package.
## Please report the issue at <a href="https://github.com/kassambara/factoextra/issues">https://github.com/kassambara/factoextra/issues</a>.
## This warning is displayed once every 8 hours.
## Call 'lifecycle::last_lifecycle_warnings()' to see where this warning was
## generated.
```





## **Clustering Results**

```
grp <- cutree(hc_average, k = 2)
head(grp, n = 32)</pre>
```

##	Mazda RX4	Mazda RX4 Wag	Datsun 710	Hornet 4 Drive
##	1	1	1	1
##	Hornet Sportabout	Valiant	Duster 360	Merc 240D
##	2	1	2	1
##	Merc 230	Merc 280	Merc 280C	Merc 450SE
##	1	1	1	2
##	Merc 450SL	Merc 450SLC	Cadillac Fleetwood	Lincoln Continental
##	2	2	2	2
##	Chrysler Imperial	Fiat 128	Honda Civic	Toyota Corolla
##	2	1	1	1
##	Toyota Corona	Dodge Challenger	AMC Javelin	Camaro Z28
##	1	2	2	2
##	Pontiac Firebird	Fiat X1-9	Porsche 914-2	Lotus Europa
##	2	1	1	1
##	Ford Pantera L	Ferrari Dino	Maserati Bora	Volvo 142E
##	2	1	2	1

After applying the average linkage method to cluster the dataset, we obtained the following cluster assignments for each car model. Below is the number of members for each clusters:

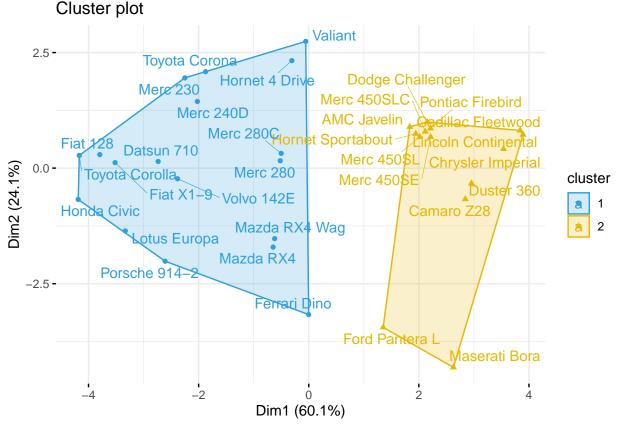
```
table(grp)

## grp

## 1 2

## 18 14

fviz_cluster(list(data = mtcars, cluster = grp),
```



The cluster plot clearly shows how the car models are grouped together. However, it lacks insight into the specific feature similarities within each cluster that led to these groupings. To make our clustering results valuable, we need to interpret these clusters to make actionable decisions, particularly in marketing. By understanding the key features that define each cluster, we can tailor our marketing strategies to target specific customer segments more effectively. For example, if one cluster predominantly includes fuel-efficient cars, we can market these models to environmentally conscious consumers. Similarly, if another cluster consists of high-performance cars, we can focus our marketing efforts on car enthusiasts and performance-focused buyers.

There are several methods to identify and interpret clusters:

## 1. Descriptive Statistics

• Objective: Summarize and describe the features of each cluster.

- Implementation: Mean and Median, Standard Deviation and Range
- Use Case: In customer segmentation, calculate the average age, income, and spending score for each cluster.

#### 2. Visualization

- Objective: Provide a graphical representation of feature similarities and differences within clusters.
- Implementation: Box Plots, Heatmaps, Pairwise Scatter Plots
- Use Case: In customer segmentation, visualize the average age, income, and spending score for each cluster.

#### 3. Feature Importance Analysis

- Objective: Determine the most significant features contributing to cluster formation.
- Implementation: Decision Trees, Feature Importance Scores, ANOVA
- Use Case: In a marketing dataset, use a decision tree to identify the key demographic features driving customer segmentation.

#### 4. Cluster Profiles

- Objective: Create detailed profiles for each cluster based on feature similarities.
- Implementation: Centroids, Cluster Summaries
- Use Case: In healthcare data, create profiles for patient clusters based on average age, medical history, and treatment outcomes.

#### 5. Correlation Analysis

- Objective: Assess the relationships between features within clusters.
- Implementation: Correlation Coefficients, Correlation Matrices
- Use Case: In financial data, analyze the correlation between different financial indicators within investor clusters.

#### Visualization on Cluster Features

```
mtcars_num_results <- cbind(
  mtcars_numerical,
  hclust_average = grp
)</pre>
```

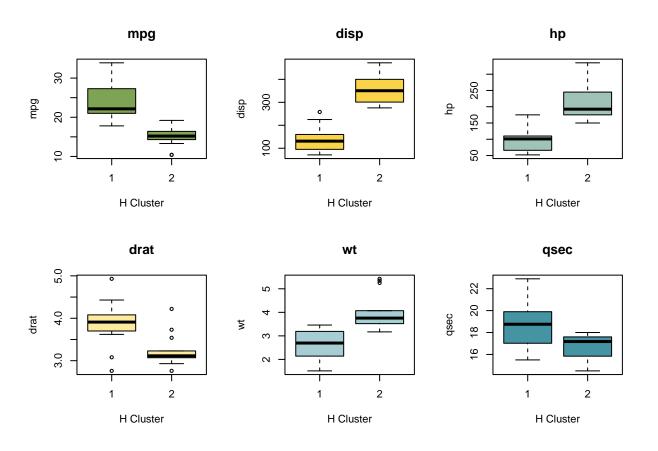
```
par(mfrow = c(2, 3))

color_palette <- c("#4494a4", "#7ca454", "#f9d448", "#9fc4b7", "#fcea9e", "#a6ccd4")

mtcars_results_col <- colnames(mtcars_num_results)[-length(colnames(mtcars_num_results))]

for (i in seq_along(mtcars_results_col)) {
    column_name <- mtcars_results_col[i]
    boxplot(</pre>
```

```
mtcars_num_results[[column_name]] ~ mtcars_num_results$hclust_average,
    xlab = "H Cluster",
    ylab = column_name,
    main = paste(column_name),
    col = color_palette[i %% length(color_palette) + 1]
)
}
```



```
par(mfrow = c(1, 1))

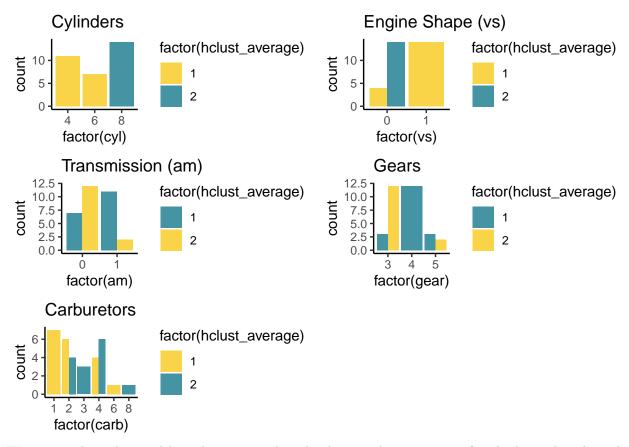
mtcars_cat_results <- cbind(
   mtcars_categorical,
   hclust_average = grp
)</pre>
```

```
mtcars_cat_results$hclust_average <- as.factor(mtcars_cat_results$hclust_average)

cols_palette <- c("#4494a4", "#f9d448")
variables_to_plot <- colnames(mtcars_cat_results)[colnames(mtcars_cat_results) != "hclust_average"]

plot_cyl <- ggplot(mtcars_cat_results, aes(x = factor(cyl), fill = factor(hclust_average))) +
    geom_bar(position = "dodge") +
    scale_fill_manual(values = sample(cols_palette)) +
    theme_classic() +</pre>
```

```
ggtitle("Cylinders")
plot_vs <- ggplot(mtcars_cat_results, aes(x = factor(vs), fill = factor(hclust_average))) +</pre>
  geom_bar(position = "dodge") +
  scale_fill_manual(values = sample(cols_palette)) +
  theme_classic() +
  ggtitle("Engine Shape (vs)")
plot_am <- ggplot(mtcars_cat_results, aes(x = factor(am), fill = factor(hclust_average))) +</pre>
  geom_bar(position = "dodge") +
  scale_fill_manual(values = sample(cols_palette)) +
  theme_classic() +
  ggtitle("Transmission (am)")
plot_gear <- ggplot(mtcars_cat_results, aes(x = factor(gear), fill = factor(hclust_average))) +</pre>
  geom_bar(position = "dodge") +
  scale_fill_manual(values = sample(cols_palette)) +
  theme_classic() +
  ggtitle("Gears")
plot_carb <- ggplot(mtcars_cat_results, aes(x = factor(carb), fill = factor(hclust_average))) +</pre>
  geom_bar(position = "dodge") +
  scale_fill_manual(values = sample(cols_palette)) +
  theme_classic() +
  ggtitle("Carburetors")
# Arrange the plots in a grid
grid.arrange(plot_cyl, plot_vs, plot_am, plot_gear, plot_carb, ncol = 2)
```



We can use box plots and bar plots to visualize the distinct characteristics of each cluster based on the features. This visualization clearly highlights the differences between the clusters. However, we'll have to validate this with statistics as sometimes visualization can be subjective.

## Descriptive Statistics on Clusters

3rd Qu.:160.00

:258.00

Max.

```
summary(mtcars_num_results[mtcars_num_results$hclust == 1, 1:5])
##
                          disp
                                                               drat
         mpg
                                              hp
##
            :17.80
                             : 71.10
                                               : 52.00
                                                                 :2.760
    Min.
                     Min.
                                       Min.
                                                         Min.
    1st Qu.:21.00
                     1st Qu.: 98.33
                                       1st Qu.: 72.25
##
                                                          1st Qu.:3.717
##
    Median :22.15
                     Median :130.90
                                       Median :101.00
                                                         Median :3.910
            :23.97
##
    Mean
                     Mean
                             :135.54
                                       Mean
                                               : 98.06
                                                         Mean
                                                                 :3.882
```

3rd Qu.:110.00

Max.

:175.00

3rd Qu.:4.080

:4.930

Max.

## 3rd Qu.:26.98 ## Max. :33.90 ## wt ## Min. :1.513 ## 1st Qu.:2.155 ## Median :2.695 ## :2.609 Mean ## 3rd Qu.:3.180 :3.460 Max.

#### summary(mtcars\_num\_results[mtcars\_num\_results\$hclust == 2, 1:5])

```
##
         mpg
                                              hp
                                                               drat
                           disp
##
            :10.40
                              :275.8
                                                :150.0
                                                                 :2.760
    Min.
                      Min.
                                        Min.
                                                         Min.
    1st Qu.:14.40
                      1st Qu.:301.8
                                        1st Qu.:176.2
                                                         1st Qu.:3.070
##
    Median :15.20
                      Median :350.5
                                        Median :192.5
##
                                                         Median :3.115
                              :353.1
##
    Mean
            :15.10
                      Mean
                                        Mean
                                                :209.2
                                                         Mean
                                                                 :3.229
##
    3rd Qu.:16.25
                      3rd Qu.:390.0
                                        3rd Qu.:241.2
                                                         3rd Qu.:3.225
##
    Max.
            :19.20
                      Max.
                              :472.0
                                        Max.
                                                :335.0
                                                         Max.
                                                                 :4.220
##
           wt
##
    Min.
            :3.170
##
    1st Qu.:3.533
##
    Median :3.755
##
    Mean
            :3.999
##
    3rd Qu.:4.014
##
    Max.
            :5.424
```

- Cluster 1: Contains cars that are generally more fuel-efficient, lighter, and have smaller engine displacements and lower horsepower. This cluster likely represents smaller, more economical vehicles.
- Cluster 2: Contains cars with lower fuel efficiency, heavier weights, larger engine displacements, and higher horsepower. This cluster likely represents larger, more powerful vehicles.

```
summary(mtcars_cat_results[mtcars_num_results$hclust == 1, 1:5])
```

```
##
         cyl
                                                                 gear
                            vs
                                                                              carb
                                               am
##
    Min.
            :4.000
                              :0.0000
                                                :0.0000
                                                                   :3
                                                                                :1.000
                      Min.
                                        Min.
                                                           Min.
                                                                        Min.
##
    1st Qu.:4.000
                      1st Qu.:1.0000
                                        1st Qu.:0.0000
                                                           1st Qu.:4
                                                                        1st Qu.:1.000
##
    Median :4.000
                      Median :1.0000
                                        Median :1.0000
                                                           Median:4
                                                                        Median :2.000
##
    Mean
            :4.778
                              :0.7778
                                                :0.6111
                                                                   :4
                                                                        Mean
                                                                                :2.278
                      Mean
                                        Mean
                                                           Mean
##
    3rd Qu.:6.000
                      3rd Qu.:1.0000
                                        3rd Qu.:1.0000
                                                           3rd Qu.:4
                                                                        3rd Qu.:3.500
##
    Max.
            :6.000
                      Max.
                              :1.0000
                                        Max.
                                                :1.0000
                                                           Max.
                                                                   :5
                                                                        Max.
                                                                                :6.000
```

```
summary(mtcars_cat_results[mtcars_num_results$hclust == 2, 1:5])
```

```
##
          cyl
                        vs
                                                                          carb
                                                        gear
                                       :0.0000
##
                 Min.
                               Min.
    Min.
            :8
                         :0
                                                  Min.
                                                          :3.000
                                                                    Min.
                                                                            :2.00
##
    1st Qu.:8
                 1st Qu.:0
                               1st Qu.:0.0000
                                                  1st Qu.:3.000
                                                                    1st Qu.:2.25
                               Median :0.0000
                                                  Median :3.000
##
    Median:8
                 Median:0
                                                                    Median:3.50
##
    Mean
            :8
                 Mean
                          :0
                               Mean
                                       :0.1429
                                                  Mean
                                                          :3.286
                                                                    Mean
                                                                            :3.50
##
    3rd Qu.:8
                 3rd Qu.:0
                               3rd Qu.:0.0000
                                                  3rd Qu.:3.000
                                                                    3rd Qu.:4.00
    Max.
            :8
                 Max.
                          :0
                               Max.
                                       :1.0000
                                                  Max.
                                                          :5.000
                                                                    Max.
                                                                            :8.00
```

- Cluster 1: Contains cars with fewer cylinders (mostly 4, some 6), a mix of engine shapes (more straight engines), a higher proportion of manual transmissions, typically 4 gears, and fewer carburetors. These cars are generally lighter and more fuel-efficient, indicating they might be more economical or everyday vehicles.
- Cluster 2: Consists exclusively of cars with 8 cylinders, V-shaped engines, mostly automatic transmissions, typically 3 gears, and more carburetors. These cars are heavier and less fuel-efficient, indicating they might be more powerful or performance-oriented vehicles.

## Cluster Interpretation

#### Cluster 1:

Cars in this cluster typically have:

- Lower horsepower (hp)
- Higher fuel efficiency (mpg)
- Lower weight (wt)
- Smaller engine displacement (disp)
- Fewer cylinders (cyl)

These characteristics suggest that cars in Cluster 1 are generally more economical and smaller, possibly including compact and subcompact cars.

#### Cluster 2:

Cars in this cluster typically have:

- Higher horsepower (hp)
- Lower fuel efficiency (mpg)
- Higher weight (wt)
- Larger engine displacement (disp)
- More cylinders (cyl)

These characteristics suggest that cars in Cluster 2 are generally more powerful and larger, possibly including sports cars, muscle cars, and luxury cars.