

# INNOFarms.AI Data Analyst Intern

## Technical Assignment

### *Agricultural Market Intelligence & Financial Analysis System*

#### Assignment Overview

**Duration:** 24 hours

**Objective:** Build a data pipeline that scrapes, analyzes, and provides financial insights on agricultural commodities

## Part 1: Data Collection & Analysis

### 1.1 Web Scraping

**Task:** Scrape agricultural price data from **3 different sources**

#### Recommended Sources:

1. **AGMARKNET** (<https://agmarknet.gov.in/>) - Indian market prices
2. **USDA NASS** (<https://quickstats.nass.usda.gov/>) - US agricultural data
3. **Investing.com** (<https://www.investing.com/commodities/agricultural>) - Commodity futures

#### Requirements:

- Scrape at least **5 commodities** (Wheat, Rice, Corn, Tomato, Onion)
- Extract: commodity name, price, unit, date, source
- Handle errors, rate limiting (2-5 sec delays)
- Save raw data as JSON/CSV

#### Deliverable:

```
src/scrapers/  
├── agmarknet_scraper.py  
├── usda_scraper.py  
└── investing_scraper.py  
data/raw/  
└── [source]_[date].json
```

### 1.2 Database & ETL

**Task:** Design database and build ETL pipeline

#### Required Tables:

- **commodities:** commodity\_id, name, category
- **sources:** source\_id, name, url, reliability\_score
- **price\_data:** price\_id, commodity\_id, source\_id, price, unit, date
- **daily\_aggregates:** commodity\_id, date, avg\_price, min, max, std\_dev

### ETL Requirements:

- Normalize all prices to common unit (e.g., INR/quintal)
- Remove duplicates
- Detect anomalies (price > 3 standard deviations)
- Create daily aggregates

### Deliverable:

sql/schema.sql

src/etl/etl\_pipeline.py

database/market\_data.db

## 1.3 Analysis & Forecasting

**Task:** Build price analysis and forecasting system

### Required Analysis:

- Moving averages (7-day, 15-day, 30-day)
- Trend detection (upward/downward/stable)
- Price volatility (coefficient of variation)

### Forecasting Models (implement 2):

4. **Moving Average** - Simple baseline
5. **ARIMA/Prophet** - Time series model

### Evaluation Metrics:

- MAPE (Mean Absolute Percentage Error)
- RMSE (Root Mean Square Error)

### Output Format:

```
{
  "commodity": "Wheat",
  "current_price": 245.50,
  "7day_avg": 242.30,
  "trend": "Upward",
  "volatility": "Low (3.2%)",
  "forecast_7day": [246, 247, 248, 249, 250, 251, 252],
  "model_accuracy": {"mape": 2.3, "rmse": 5.8}
}
```

### Deliverable:

src/analytics/

├─ trend\_analyzer.py

└─ forecasters.py

reports/analysis\_output.json

## Part 2: Financial Analysis

### 2.1 Cost & Profitability Calculator

**Task:** Calculate production costs and profit projections

**Cost Structure (create for 5 commodities):**

wheat:

```
cycle_days: 120
yield_per_hectare: 40 # quintal
costs:
  seeds: 3000
  fertilizers: 8000
  labor: 12000
  total: 45000
```

#### Calculations Required:

```
# Per hectare metrics
revenue = market_price × yield
profit = revenue - total_cost
profit_margin = (profit / revenue) × 100
roi = (profit / total_cost) × 100

# Efficiency metrics
profit_per_day = profit / cycle_days
cycles_per_year = 365 / cycle_days
annual_profit = profit × cycles_per_year
```

#### Deliverable:

```
config/production_costs.yaml
src/financial/cost_calculator.py
src/financial/profit_calculator.py
```

## 2.2 Opportunity Ranking

**Task:** Rank commodities by profitability and risk

### Scoring Criteria:

```
weights = {
    'profit_margin': 0.30,
    'roi': 0.25,
    'profit_per_day': 0.20,
    'price_stability': 0.15,
    'demand_trend': 0.10
}
```

### Risk Levels:

- **Low:** Volatility < 10%
- **Medium:** Volatility 10-20%
- **High:** Volatility > 20%

### Deliverable:

```
src/financial/
├── opportunity_scorer.py
└── risk_analyzer.py
reports/opportunity_rankings.json
```

## 2.3 Scenario Planning

**Task:** Build break-even and sensitivity analysis tools

### Break-Even Analysis:

```
breakeven_price = total_cost / yield
breakeven_yield = total_cost / market_price
margin_of_safety = (market_price - breakeven_price) / market_price × 100
```

### Sensitivity Scenarios:

```
scenarios = {
    'pessimistic': current_price × 0.80, # -20%
    'realistic': current_price,
    'optimistic': current_price × 1.20 # +20%
}
# Calculate profit for each scenario
```

### Portfolio Allocation:

Given 100 hectares, suggest crop allocation to maximize profit. Consider: diversification, risk, expected returns

### Deliverable:

```
src/financial/scenario_planner.py
```

```
reports/scenario_analysis.json
reports/portfolio_recommendation.json
```

## Submission Requirements

### Required Files:

```
project/
├── README.md
├── requirements.txt
├── config/
├── sql/
├── src/
├── database/
├── reports/
└── logs/
```

### Documentation:

#### README.md must include:

- Installation steps
- How to run the pipeline
- Data sources used
- Key findings (top 3 commodities with justification)

### Submission Package:

6. **GitHub Repository Link**
7. **Video Walkthrough (5-10 min)** showing:
  - Scraper running
  - Database tables
  - Analysis outputs
  - Key recommendations
8. **Technical Report (2-3 pages PDF):**
  - Data sources & challenges
  - Cost assumptions
  - Model selection reasoning
  - Top 3 commodity recommendations
  - Challenges faced & solutions

## Evaluation Criteria

Category	Points
Web Scraping (3 sources, error handling)	20
Database Design & ETL	20
Analytics & Forecasting	20
Financial Modeling	20
Code Quality & Documentation	15
Deliverables Complete	5
<b>TOTAL</b>	<b>100</b>

### Bonus Points (+10):

- Unit tests
- Visualizations
- Advanced features



## How to Submit

**Email to:** [hiring@innofarms.ai](mailto:hiring@innofarms.ai)

### Include:

9. GitHub repository link
10. Video walkthrough link (YouTube/Loom)
11. Technical report PDF
12. ZIP file with database + reports

**Deadline:** 24 hours from assignment receipt



## Tips

- Start with AGMARKNET (easiest to scrape)
- Focus on Part 1 first, then Part 2
- Document assumptions clearly
- Test incrementally, don't wait till the end
- Simple working solution > complex broken one
- Handle errors gracefully

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**Questions?** Email: [Ashu.Pal@INNOFarms.AI](mailto:Ashu.Pal@INNOFarms.AI) (clarifications only, no debugging help)

**Good luck!** 

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