

Aryan Khurram

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EDUCATION

Bachelor of Commerce in Business Technology Management

Ted Rogers School of Management, Toronto Metropolitan University

- CGPA: 3.82/4.33

Toronto, Ontario

Sept 2023 – Present

TECHNICAL SKILLS

Programming: Python (pandas), SQL (Microsoft SQL), JavaScript

Tools: Microsoft Office (Excel, Word, PowerPoint, Visio, Outlook, Teams, SharePoint), Power BI, Tableau, Jira, Confluence

Systems & Methodologies: Agile, Waterfall, SDLC, UML, OSI, TCP/IP, VPN, Subnetting

Collaboration: Stakeholder alignment, cross-team coordination, requirements gathering, due diligence, policy compliance documentation

WORK EXPERIENCE

Business Analyst Trainee

Jun 2022 – Aug 2022

Faysal Bank

- Verified and processed 200+ client onboarding documentation for regulatory compliance, supported enhanced due diligence reviews, and flagged discrepancies through account reconciliation, ensuring data integrity and audit readiness.
- Facilitated cross-functionally with risk and operations teams using Jira, and documented updated procedures and workflows in Confluence, improving process transparency and enabling a 30% faster knowledge transfer across business units.

Project Coordination Trainee

Mar 2022

Saudi Public Transportation Company (Subsidiary of \$2B+ global operator RATP Dev.)

- Coordinated project timelines and documentation across 3 major bus transit modernization initiatives, ensuring alignment on deliverables, proactive risk identification, and timely status updates via Confluence and SharePoint.
- Analyzed operational datasets using SQL and leveraged Python (pandas) to uncover scheduling inefficiencies, enabling data-driven rescheduling decisions that reduced project delays by 25% across key urban transit projects.

PROJECT EXPERIENCE

Project Associate

Sept 2023 – Dec 2023

Glo-Bus Simulation Project

- Directed overall business strategy for BAA Drones-Cameras, a virtual drone and camera company, managing product and marketing decisions across four regions to drive revenue growth, KPI improvement, and a 2nd place finish.
- Optimized simulated EPS from \$0.75 to \$8.17, ROE from 14% to 53.5%, and ROI through optimized pricing, advertising, production, and R&D-driven product enhancements, maintaining product consistency and a competitive position.
- Elevated company stock price from \$12.00 to \$229.37 and image rating from 70 to 83 by scaling retail presence, sustaining competitive price-to-quality ratios, and leveraging regional promotions to drive demand across global markets.

Business Intelligence Analyst

Jan 2024 – Mar 2024

TMU MDSA DataWorks Program

- Designed an interactive Power BI dashboard analyzing 450+ New Zealand automobile sales using slicers, filters, and dynamic visual cards to explore evolving trends by vehicle type, price, manufacturing year, and sales region.
- Implemented data aggregations and visualized insights using filled maps, bar charts, and funnel/pie charts to highlight pricing patterns, demand trends, and regional popularity across diverse customer segments and time periods.
- Uncovered that electric vehicles sold at an average 35% premium over gas-powered models, highlighting pricing disparities and enhancing the dashboard's utility for dynamic, category-based market segmentation and strategic pricing analysis.

Zoo Management Query Optimization

Mar 2024 – Apr 2024

SQL Bootcamp Certification Project

- Modeled a relational database using an ERD with 4 interconnected tables and 300+ rows, incorporating primary/foreign keys and recursive structures to support analysis of animal lineage, staff assignments, species types, and facility operations.
- Applied complex Microsoft SQL queries using joins, subqueries, and aggregates to extract insights across interconnected entities, helping identify bottlenecks and improve reporting accuracy, leading to stronger data-driven decisions across teams.
- Leveraged window functions and conditional filters to compute rankings and analyze trends for operational performance, enabling early anomaly detection and driving a 20% boost in reporting efficiency and planning accuracy.

Bank User Onboarding Analytics Report

Mar 2024 – Apr 2024

Tableau Bootcamp Certification Project

- Constructed an interactive Tableau report analyzing 250+ simulated bank accounts using bar, line, stacked bar, dual-axis charts, and treemaps to pinpoint onboarding bottlenecks and reveal inconsistent completion rates across onboarding stages.
- Enhanced onboarding insights using KPI tracking, filters, and time breakdowns, uncovering that 42% of drop-offs occurred during KYC verification, sharpening my ability to translate analytics into targeted recommendations for future reporting.