

ShiGo

A Connection Made Simple

Agenda

1.

Introduction

2.

Problem

3.

Solution

4.

Value Proposition

5.

Feature Examples

6.

Timing/Next Steps

The Team - Qualified and Ready

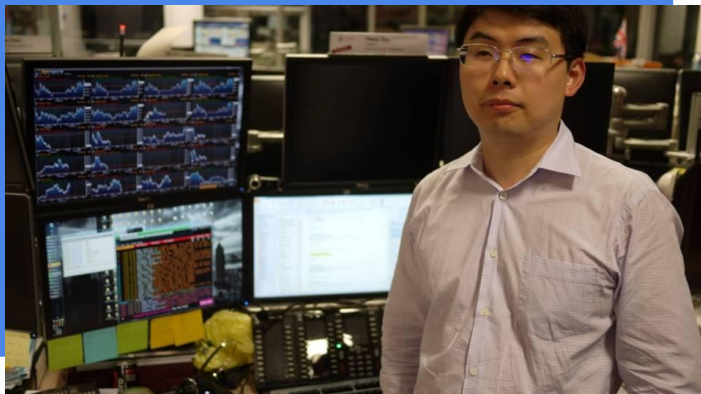


- ❑ Vin Kannan
- ❑ University of Michigan '20 BBA
- ❑ Project Management experience at Google



- ❑ Sean Chun
- ❑ Boston University '20 Econ + CS
- ❑ Start-up Experience at Dringo

Project Advisor



- ❑ Shawn Di
- ❑ Senior Software Engineer at Google
- ❑ Web Dev Expert



Festifall Goals

- ❑ **Generate awareness** for her organization
- ❑ **Stand out** from “competitors” by showcasing club culture

COVID Concerns

- ❑ “How is my **club going to safely recruit** new students?”
- ❑ “Traditional recruiting models **no longer exist**. What should I do?”

- ❑ UMich '21, Business/Psychology
- ❑ President of Liberty in North Korea
- ❑ Hometown: New York, New York



- ❑ Incoming Freshman
- ❑ Interest in Music and Social Activism
- ❑ Hometown: New York City, New York

Festifall Goals

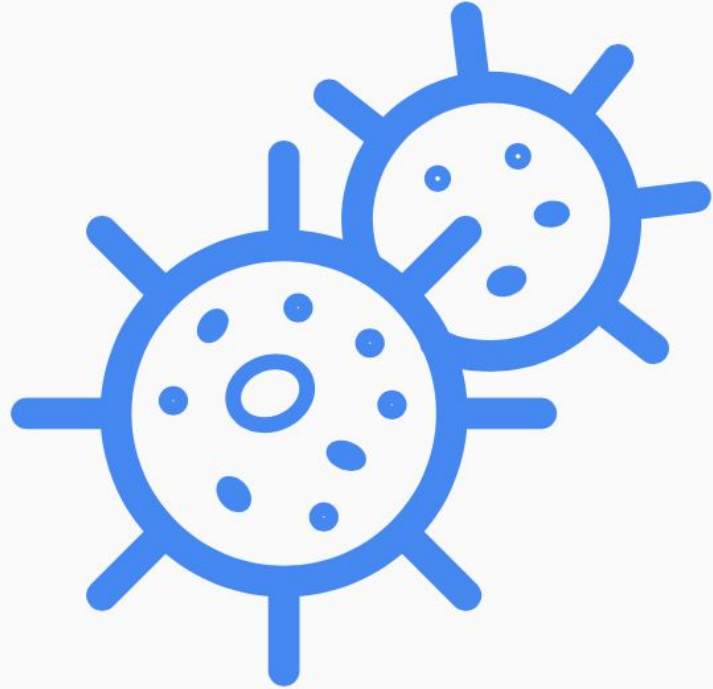
- ❑ **Discover** new student organizations
- ❑ **Find a community** at Michigan

COVID Concerns

- ❑ “How am I going to **find a club** and make friends in college...?”
- ❑ “How am I going to see whether if this club is a **good fit for me?**”

COVID-19 Adds Complexity

- ❑ **No precedent** for students/companies to follow
- ❑ **Safety** of community jeopardized
- ❑ **Efficacy** of recruiting compromised



Festifall Format Poses Challenges

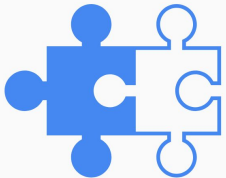
For Students



Long lines and maze-like layout make Festifall time-intensive



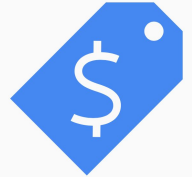
Wasted time exploring uninterested clubs



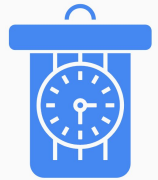
Difficult connecting with clubs and finding fit



Attending physically is time and resource-intensive



Wasted time talking to students who don't fit needs



Easy to get lost in students' inbox



For Clubs

Our Mission:

Making Connections Simple



We strive to both improve virtual Career Fair
and BEAT COVID-19!

Clubs



1.

Sign Up



2.

Add Club Officers



3.

Create Event



4.

One-on-One Video Call



5.

Create Follow Up Event



6.

Digital/
Recorded
Mass Meeting



ShiGo's Solution



Students



1.

Sign Up



2.

Search
for Clubs



3.

Add a
One-on-One to
UMich Calendar



4.

One-on-One
Video Call



5.

Receive message
& add event to
calendar



6.

Digital/
Recorded
Mass Meeting

Org



1.

Sign Up



2.

Add Orgs
Description



3.

Create
Event



4.

One-on-One
Video Call



5.

Create
Follow Up
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6.

Future Interviews/
Info-Sessions
hosted on
platform



ShiGo's Solution



Students



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Future Interviews/
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hosted on
platform

We Make Recruiting Easy for Companies and Students



Companies



Wasted time
talking to
non-target
students



Optimize your
recruiting time



Difficult
following up
with students



**Identify/
Follow-Up**
with top
candidates



Unable to
showcase
club culture
during
COVID



**Showcase your
club** through
video call



Students



Wasted time
talking to
non-interested
clubs



Optimize your
recruiting time



Current
process is
time-intensive



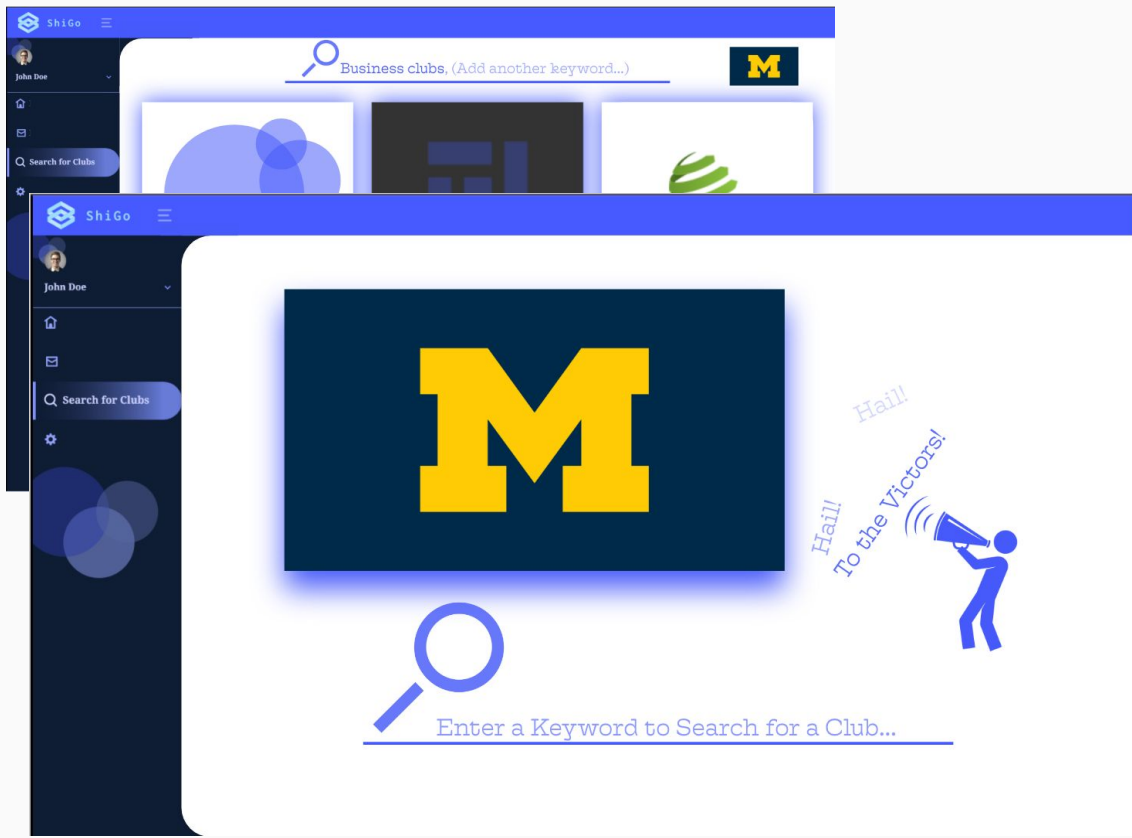
No more queues!
Pre-schedule
conversations
when convenient



Difficult
forming
meaningful
connection
during COVID



Find the **right
community**



Functionality

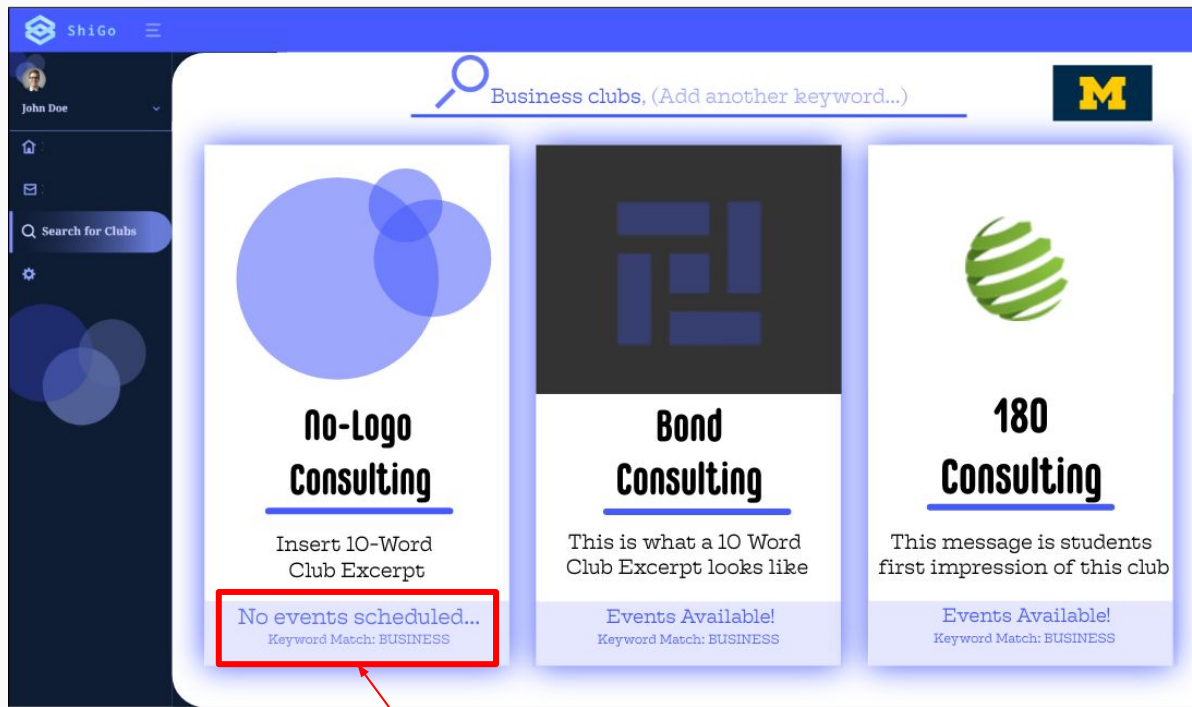
Students search for organizations using keywords



Value

Easily find organizations by relevant categories

Feature Example - Student Search



Functionality

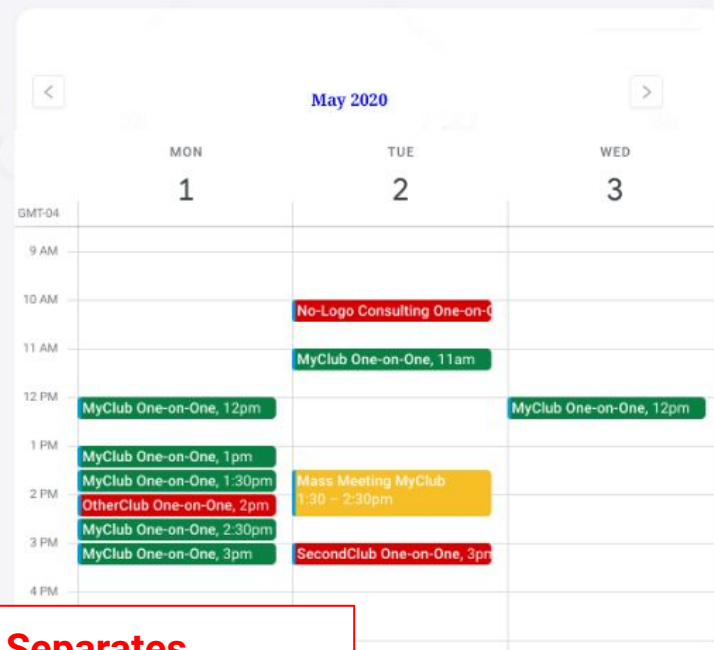
Students search for organizations using keywords



Value

Easily find organizations by relevant categories

Feature Example - Student Search



Calendar Separates one-on-ones as a club member from one-on-ones as a student

- ✓ One-on-One with Club Officer
- ✓ One-on-One with Student
- ✓ Mass Meeting

Next event from the calendar

Launch Event

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Launch next event with ease

Favourite club list

-  Armed Force Club
-  Jhonson Club
-  Jonathan Club
-  Robert Grant Club

Each profile is clickable to learn more/see future events

Student Features - Video Call

Timer 5:21/10:00

♥ Add Student to Favorite List

Next Meeting

Students Upcoming

- | | |
|---|-------|
| • Swan Mandes
Software Engineer | 10:10 |
| • Reily Russow
Software Engineer | 10:20 |
| • Stiphen Russel
Software Engineer | 10:30 |
| • Cristiana Stewart
Software Engineer | 10:40 |
| • Aliaba D'Costa
Software Engineer | 10:50 |
| • Jacqueline Farnandez
Software Engineer | 11:00 |
| • Robert Ben
Software Engineer | 11:10 |



Functionality

Control the video call experience.



Value

Identify students that you want to recruit further

Unmute



Stop Video



Participants 2

Share Screen

Chat



Leave Meeting

Interactive Video Call

Estimated Costing

Assumptions

- ❑ ~700 Organizations
- ❑ 15K-40K Students
- ❑ 4 Week timeframe
(2 weeks for Festifall, 2 weeks for Mass Meetings)

**\$4000
to
\$8000**

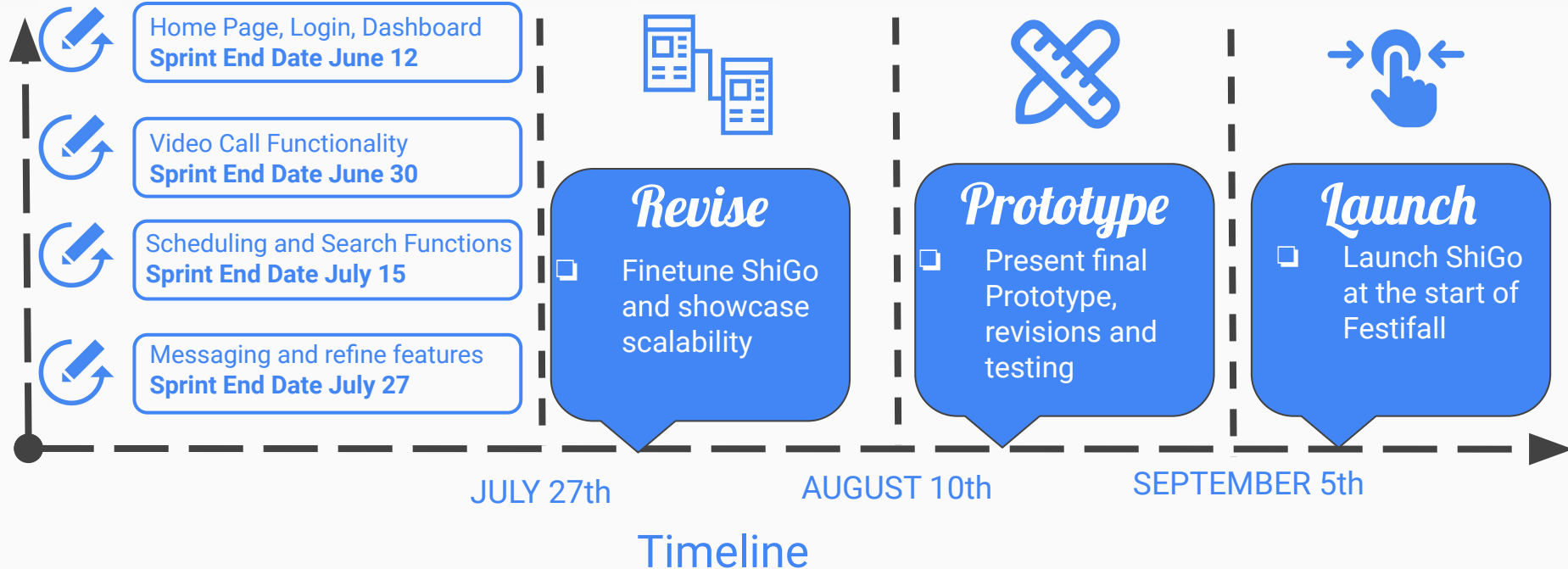
Cost Drivers

Partnership with scalability engineers in Vin's network with enterprise expertise

Additional Costs

- ❑ Front-End Design
- ❑ API Costs
- ❑ Integrating Video Conferencing
- ❑ Projected Server Maintenance

Timeline - We'll be ready by September



Next Steps... and Go Blue!

1.

Ensure your
understanding



2.

Address your
questions and
concerns



3.

Confirm
Timeline

Q&A/Appendix

No-Logo Consulting

Keywords: Consulting, Business, Leadership

Message

Check Event Recordings



About Us

The Consulting Club on campus
confident enough to never need
a logo.

Contact Info: Named Person

Contact Email: whatsalogo@umich.edu

Seeking

Years: Freshman, Sophomores

Majors: All

Photos

Sign Up for Events



Functionality

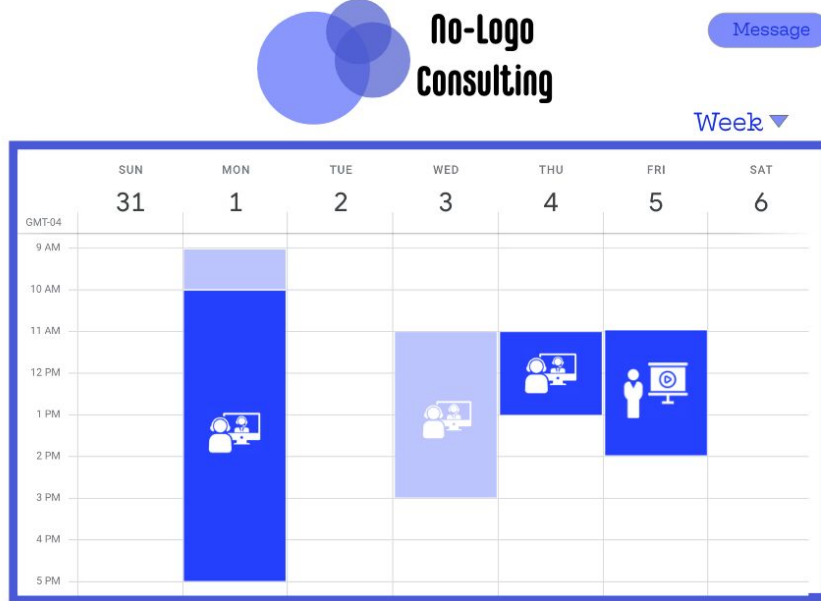
Students sign up for organization events. Add event details to calendar



Value

Seamlessly sign up for events and track them

Student Features - Sign up for Event



Functionality

Students sign up for organization events. Add event details to calendar



Value

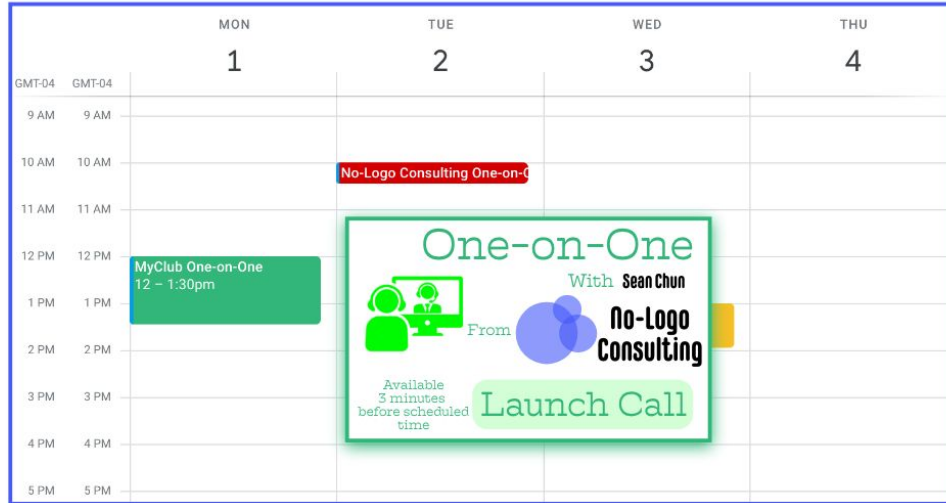
Seamlessly sign up for events and track them

Student Features - Sign up for Event

Personal Calendar.

My Events

- ✓ One-on-One with Club Officer
- ✓ One-on-One with Student
- ✓ Mass Meeting



Functionality

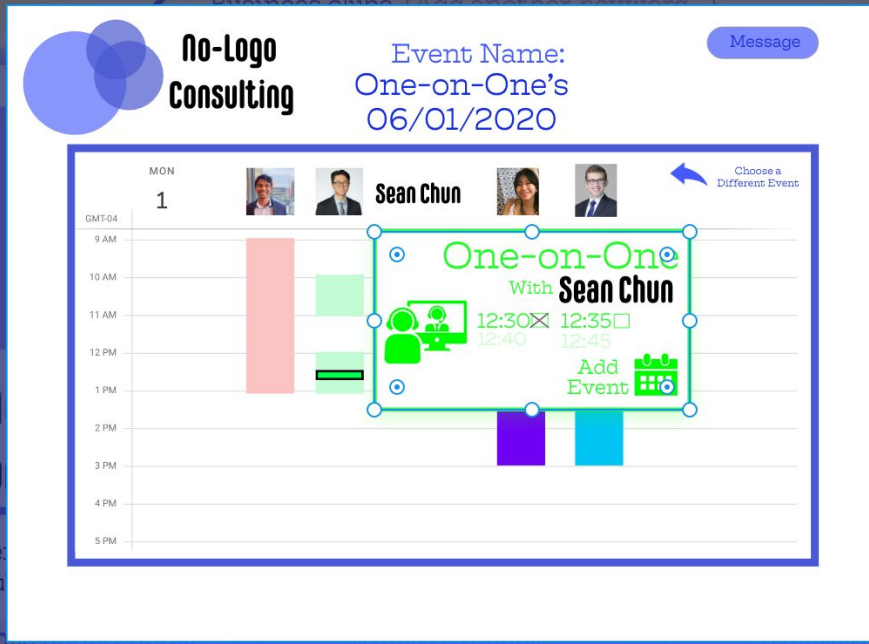
*Students speak directly to club members.
Favorite clubs for later*



Value

*Discover club fit and
Save the memorable organizations*

Student Features - Video Call



Functionality

Students sign up for organization events. Add event details to calendar



Value

Seamlessly sign up for events and track them

Student Features - Sign up for Event



Functionality

Students receive messages from favorited clubs. Add follow up events to calendar



Value

Never lose communication with the clubs that matter

Student Features - Follow-Up



Functionality

Students receive messages from favorited clubs. Add follow up events to calendar



Value

Never lose communication with the clubs that matter

Student Features - Follow-Up



Functionality

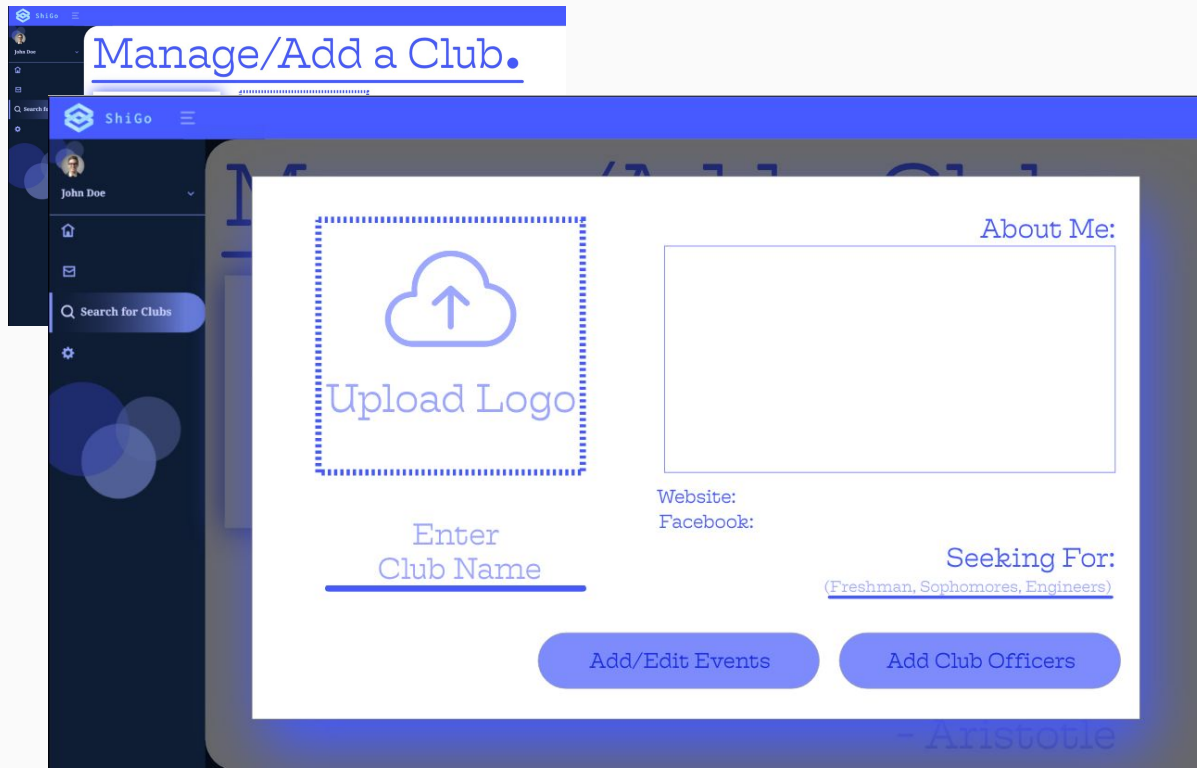
Club leaders identified by University can add their club to ShiGo, as well as add their peers



Value

Ensure that the right people are associated with each club

Club Features - Register Club



Functionality

Club leaders identified by University can add their club to ShiGo, as well as add their peers



Value

Ensure that the right people are associated with each club

Club Features - Register Club