

## OVERVIEW

- Business Understanding
- Exploring the Data
- Methods and Modeling
- Results
- Recommendations
- Next Steps



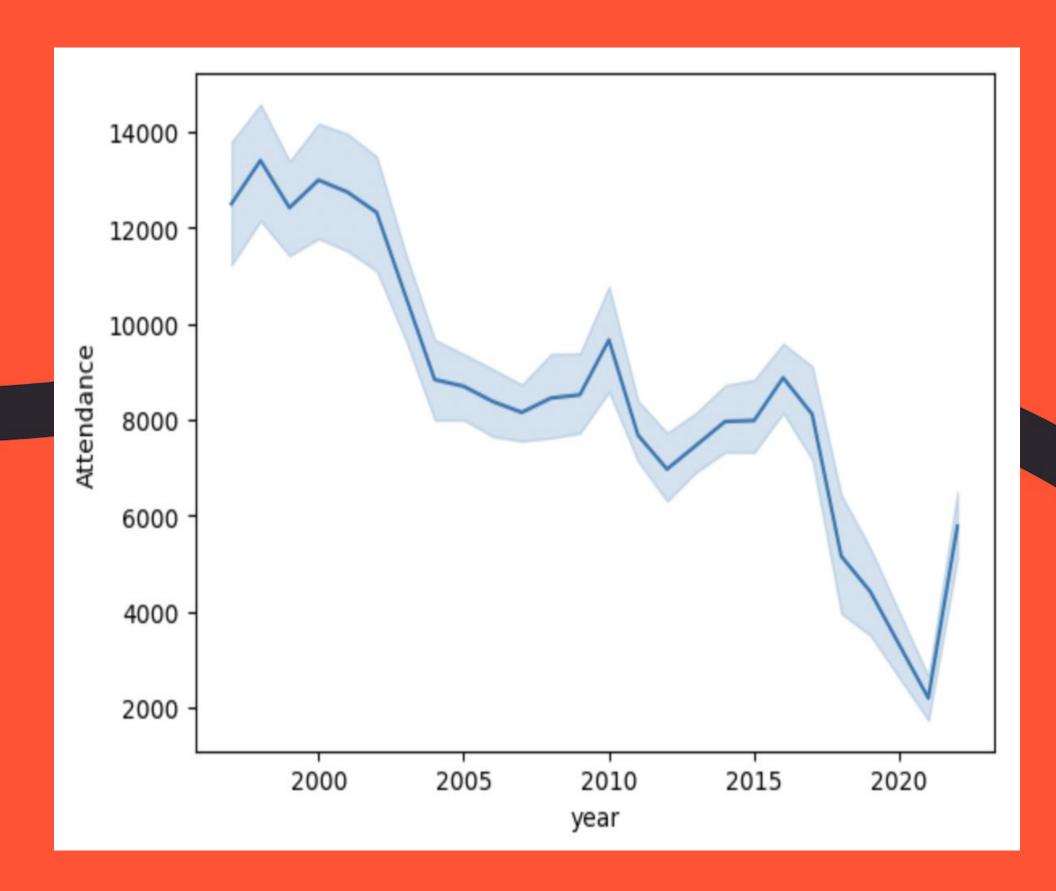




#### BUSINESS PROBLEM

- WNBA game viewership on the rise
- 2022-2023 was highest viewed season
  - average of 379 thousand viewers
- How will this affect game attendance?
  - As well as cross-functional Divisions
  - ie: Marketing, Ticketing, Concessions, etc
- Use Time Series to forecast game-by-game attendance for the 2023-2024 season

### THE DATA



- Scrubbed data from acrossthetimeline.com
- Game-by-game attendance from 1997-present for each team
  - Includes:
    - Date
    - Game Attendance
    - Opponent
    - Location
    - Segment of Season
- Filtered out data for New York Liberty, created new CSV







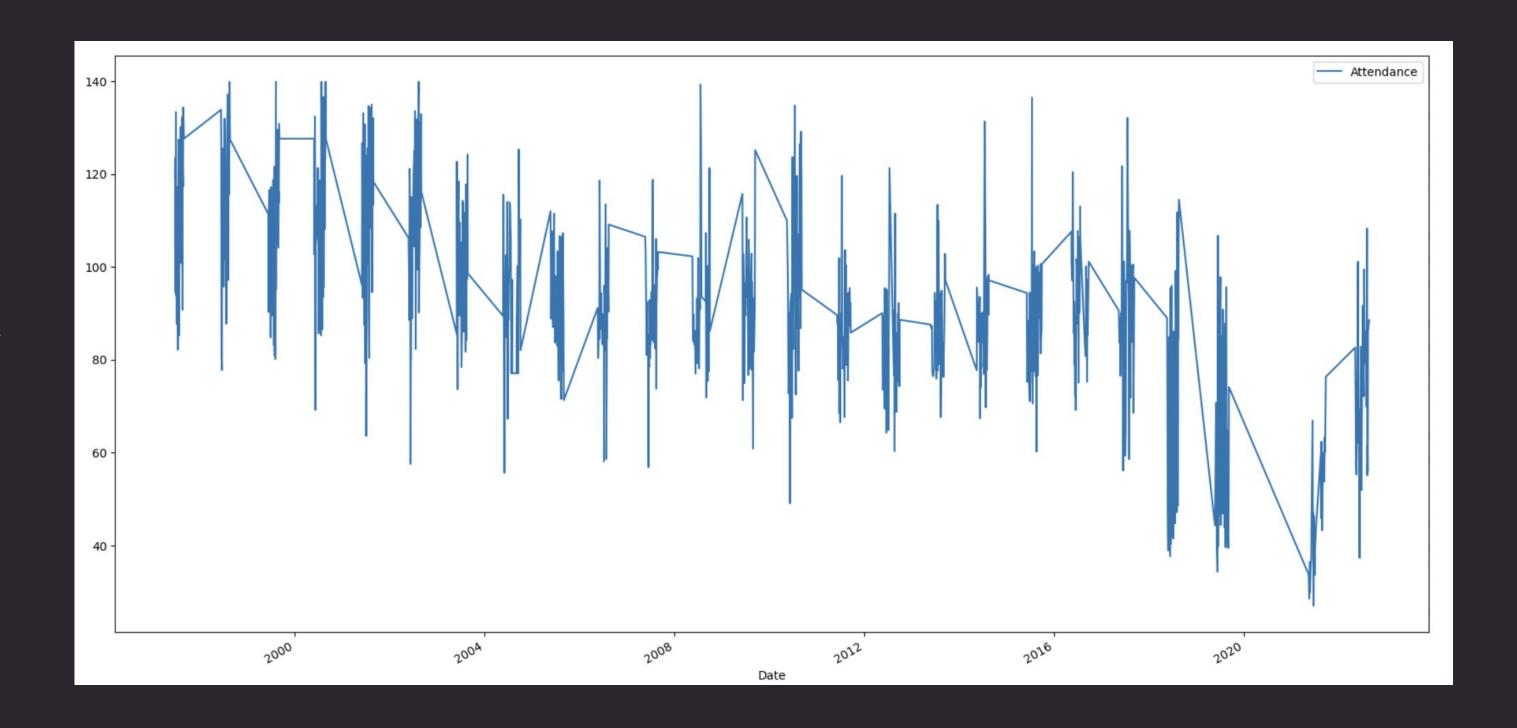
#### DATA PREP







- Plot of initial data
- P-Value = 0.21
- Not stationary





#### DATA PREF

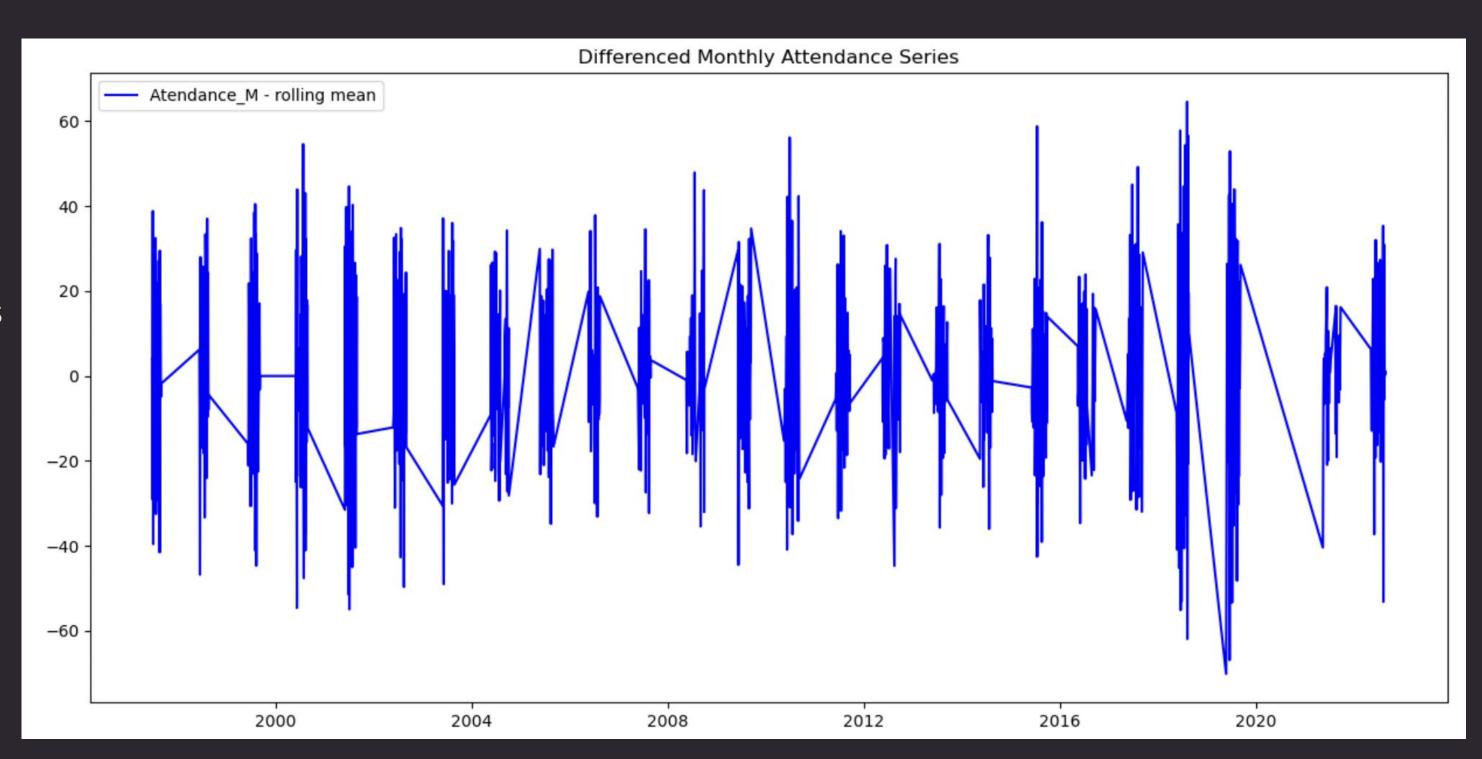






## - Transformed Date:

- Log
- Sqrt
- Rolling Means
- Differenced
- Best = Differenced
  - P-Value of basically 0(2.098931e-23)



#### MODELS

32.5

14.7



#### NAIVE MODEL

**Baseline Model** 

Shifted by one game

#### **AR MODEL**

**Auto Regressive** 

Affect of past values

Lag of 17 - based on Partial

Correlation

#### **MA MODEL**

Moving Average

**Error of model** 

Lag of 3 - based on Autocorrelation

## RECOMMENDATIONS & NEXT STEPS

Use the differenced model to predict for future games.

- Use for:
  - Ticketing
  - Marketing
  - Staffing
  - Concessions, etc.



- Account for:
  - Between season data
  - 2020-21 season

Look into how popular players new to the team could impact attendance.

# THANK YOU



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