

# SQL REPORT

## Supply Chain Project



The supply chain data comes with 23 columns and 2 columns (Profit and Manufacturing cost to Price) were added during the course of the project.

There are different questions to be answered in this analysis which would require exposure to the topics mentioned below:

- Aggregate Functions
- Data Manipulation Language
- Data Definition Language
- Arithmetic (SQL Operators)
- Group By & Order By Clause
- Cast and Convert Function

Database Server used: MySQL

->Revenue

```
select cast(sum(`Revenue generated`) as decimal(8,2))Revenue from chain;
```

Result Grid

	Revenue
▶	577604.82

->How Leadtime Affects Stock Levels and Availability

```
select sum(`Lead Times`)`Lead Times`, Sum(`Stock Levels`)`Stock Levels`,  
sum(`Availability`)`Availability` from chain;
```

Result Grid

	Lead Times	Stock Levels	Availability
▶	1596	4777	4840

Filter Rows:

Export:

Wrap Cell Content:

→ Order Quantities

```
select sum(`Order quantities`) `Order Quantities` from chain;
```

Result Grid

	Order Quantities
▶	4922

→ Order Quantities By Location

```
select location, sum(`Order quantities`) `Order Quantities` from chain  
group by location  
order by `Order Quantities` desc;
```

Result Grid

	location	Order Quantities
▶	Kolkata	1228
	Chennai	1109
	Mumbai	1083
	Bangalore	769
	Delhi	733

Filter Rows:

Export:



Wrap Cell Content:



->Most Costly Products to Produce

```
select `product type`,cast(sum(`Manufacturing costs`) as decimal(6,2))`Manufacturing costs` from chain  
group by `product type`  
Order by `product type` desc;
```

Result Grid



Filter Rows:

Export:







Wrap Cell Content:



	product type	Manufacturing costs
▶	skincare	1959.73
	haircare	1647.57
	cosmetics	1119.37





->Relation of Manufacturing cost to selling price

```
select `product type`, cast(sum(price) as decimal(6,2))Price,  
cast(sum(`Manufacturing costs`) as decimal(6,2))`Manufacturing costs`,  
cast((sum(price)-sum(`Manufacturing costs`))as decimal(5,2))`Relation of Manufacturing cost to selling price`  
from chain
```

Result Grid   Filter Rows: <input data-bbox="575 576 780 624" type="text"/> Export:  Wrap Cell Content: 				
	product type	Price	Manufacturing costs	Relation of Manufacturing cost to selling price
▶	cosmetics	1491.39	1119.37	372.02
	haircare	1564.49	1647.57	-83.09
	skincare	1890.37	1959.73	-69.35





->Average Leadtime

```
select `Product type`, cast((sum(`Lead times`)/count(`Lead times`))as decimal(4,2))'Average Leadtime' from chain  
group by `Product type`;
```

Result Grid		 Filter Rows: <input type="text"/>	Export: 	Wrap Cell Content: 
	Product type	Average Leadtime		
▶	haircare	15.53		
	skincare	16.70		
	cosmetics	15.38		

->Correlation Between Inspection Result and Defect Rate

```
select `inspection results`, cast(sum(`Defect Rates`) as decimal(4,2))`Defect Rates`,  
cast(sum(`Defect Rates`)*100/(select sum(`Defect Rates`) from chain)as decimal(4,2)) '%Of Defect Rate',  
cast(sum(`Defect Rates`)/count(`Defect Rates`) as decimal(3,2))'Average Defect Rate'  
from chain  
group by `inspection results`  
order by `Defect Rates` desc;
```

Result Grid   Filter Rows: <input type="text"/>   Export:    Wrap Cell Content: 				
	inspection results	Defect Rates	%Of Defect Rate	Average Defect Rate
▶	Fail	92.49	40.62	2.57
	Pending	88.32	38.79	2.15
	Pass	46.90	20.59	2.04

->How Transportation Modes Affect Lead Time and Cost

```
select `Transportation Modes`, sum(`lead times`) `Lead Times`, cast(sum(costs) as decimal(9,2)) `Cost`  
from chain  
group by `Transportation Modes`;
```

Result Grid				Filter Rows:		Export:	Wrap Cell Content:
	Transportation Modes	Lead Times	Cost				
▶	Road	497	16047.00				
	Air	475	14606.00				
	Rail	417	15169.00				
	Sea	207	7102.00				



->Impact of Different Routes on Costs and Lead Times

```
select `Routes`, sum(`lead times`) `Lead Times`, convert(sum(cost),decimal(8,2)) `Cost`  
from chain  
group by `Routes`  
order by `lead times` desc;
```

Result Grid				Filter Rows:		Export:	Wrap Cell Content:
	Routes	Lead Times	Cost				
▶	Route B	637	22040.00				
	Route A	632	20875.00				
	Route C	327	10009.00				

->Average Defect Rate For Each Product



```
select `product type`,  
cast(sum(`Defect rates`)/count(`Defect rates`) as decimal (3,2)) 'Average Defect Rate'  
from chain  
group by `product type`;
```



Result Grid   Filter Rows:  Export:  Wrap Cell Content: 

	product type	Average Defect Rate
▶	haircare	2.48
	skincare	2.33
	cosmetics	1.92

->Correlation of Inspection Result and Manufacturing Cost

```
select `Inspection results`, cast(sum(`Manufacturing costs`) as decimal(6,2))`Manufacturing Costs`,  
cast((sum(`Manufacturing costs`)*100/(select sum(`Manufacturing costs`) from chain))as decimal(4,2))`%Manufacturing Costs`  
from chain  
group by `Inspection results`  
order by `Manufacturing costs` desc;
```





Result Grid   Filter Rows:

Export:  Wrap Cell Content: 

	Inspection results	Manufacturing Costs	%Manufacturing Costs
▶	Fail	1880.30	39.78
	Pending	1785.07	37.77
	Pass	1061.30	22.45

->Production Volumes Aligned With Market Demands

```
select `Location`, sum(`Production volumes`) `Production Volume` from chain  
group by `Location`  
order by `Production Volume` desc;
```

Result Grid		 Filter Rows: <input type="text"/>	Export: 	Wrap Cell Content: 
	Location	Production Volume		
▶	Kolkata	15451		
	Mumbai	13160		
	Chennai	11984		
	Delhi	8362		
	Bangalore	7827		

->Percentage of Production Volumes Aligned With Market Demands

```
select `Location`, sum(`Production volumes`) `Production Volume`,  
(sum(`Production volumes`)*100/(select sum(`Production volumes`) from chain))`%ProductionVolume`  
from chain  
group by `Location`  
order by `Production Volume` desc;
```

Result Grid				Filter Rows:		Export:	Wrap Cell Content:
	Location	Production Volume	%ProductionVolume				
►	Kolkata	15451	27.2101				
	Mumbai	13160	23.1755				
	Chennai	11984	21.1045				
	Delhi	8362	14.7260				
	Bangalore	7827	13.7838				

->Revenue By Location

```
select location, cast(sum(`Revenue generated`) as decimal(8,2))Revenue from chain  
group by location  
order by Revenue desc
```

Result Grid			Filter Rows:	Export:	Wrap Cell Content:
	location	Revenue			
►	Mumbai	137755.03			
	Kolkata	137077.55			
	Chennai	119142.82			
	Bangalore	102601.72			
	Delhi	81027.70			

->Revenue By Product Type

```
select `Product Type`, cast(sum(`Revenue generated`) as decimal(8,2))Revenue from chain  
group by `Product Type`  
order by Revenue desc
```

Result Grid



Filter Rows:

Export:





Wrap Cell Content:

	Product Type	Revenue
▶	skincare	241628.16
	haircare	174455.39
	cosmetics	161521.27

->Revenue Contribution Percentage

```
select location, cast(sum(`Revenue generated`)as decimal(8,2))`Revenue`,  
cast(sum(`Revenue generated`)*100/(select sum(`Revenue generated`) from chain)as decimal(4,2))`%Revenue Contribution`  
from chain  
group by location  
order by `Revenue` desc
```

Result Grid			
Filter Rows: <input type="text"/>			
Export:  Wrap Cell Content: 			
	location	Revenue	%Revenue Contribution
►	Mumbai	137755.03	23.85
	Kolkata	137077.55	23.73
	Chennai	119142.82	20.63
	Bangalore	102601.72	17.76
	Delhi	81027.70	14.03



```
->Profit By Product  
select `Product Type`, cast(sum(`Profit`) as decimal(8,2))`Profit` from chain  
group by `Product Type`  
order by `Profit` desc;
```

Result Grid			Filter Rows:	Export:	Wrap Cell Content:
	Product Type	Profit			
▶	skincare	219400.00			
	haircare	157125.00			
	cosmetics	148156.00			

➤ Profit by Location

```
select location, cast(sum(`Profit`) as decimal(8,2)) `Profit` from chain  
group by location  
order by `Profit` desc
```

Result Grid			Filter Rows:	Export:	Wrap Cell Content:
	location	Profit			
▶	Mumbai	128332.00			
	Kolkata	124794.00			
	Chennai	106707.00			
	Bangalore	92041.00			
	Delhi	72807.00			




->Profit Contribution %

```
select location, cast(sum(`Profit`)as decimal(8,2))`Profit`,  
cast(sum(`Profit`)*100/(select sum(`Profit`) from chain)as decimal(8,2))`%Profit Contribution`  
from chain  
group by location  
order by `Profit` desc;
```

Result Grid				Filter Rows:	Export:	Wrap Cell Content:
	location	Profit	%Profit Contribution			
▶	Mumbai	128332.00	24.46			
	Kolkata	124794.00	23.78			
	Chennai	106707.00	20.34			
	Bangalore	92041.00	17.54			
	Delhi	72807.00	13.88			

→ Overall Profitability of Product

```
select `product type`, cast(sum(`Revenue generated`) as decimal(8,2))Revenue,  
cast(sum(costs)as decimal(7,2))Cost,  
cast((sum(`Revenue generated`)-sum(costs))as decimal(8,2))Profit from chain  
group by `product type`  
order by `product type`;
```

Result Grid     Filter Rows: <input data-bbox="678 571 890 614" type="text"/>   Export:    Wrap Cell Content:				
	product type	Revenue	Cost	Profit
▶	cosmetics	161521.27	13365.00	148156.27
	haircare	174455.39	17330.00	157125.39
	skincare	241628.16	22229.00	219399.16

# INSIGHTS

- Skincare product and Mumbai (Location) generated more revenue at 241628.16 & 137755.03 respectively.
  - Availability & Stock Levels are higher than Lead Times at 4840, 4777 & 1596 respectively.
  - Kolkata, Chennai & Mumbai were the top three location with the highest number of orders.
  - Skincare is the costliest product to produce.
  - Relating manufacturing cost to price, haircare and skincare gave negative results -83.09 & -69.35.
  - Skincare and Haircare products generated more profit; were the top two highest.
  - Mumbai and Kolkata made more profit.
  - Based on Inspection result failed product had the highest manufacturing cost & percentage of defect rate.
  - Kolkata, Mumbai & Chennai were the top three location with the highest production volume.
- ❖ Note: The currency used for variables like cost, profit, revenue, manufacturing cost are all in India Rupee (INR) ₹