



CYBERSECURITY  
LEADERSHIP

# Co-bots, Not Robots: AI in Security Operations

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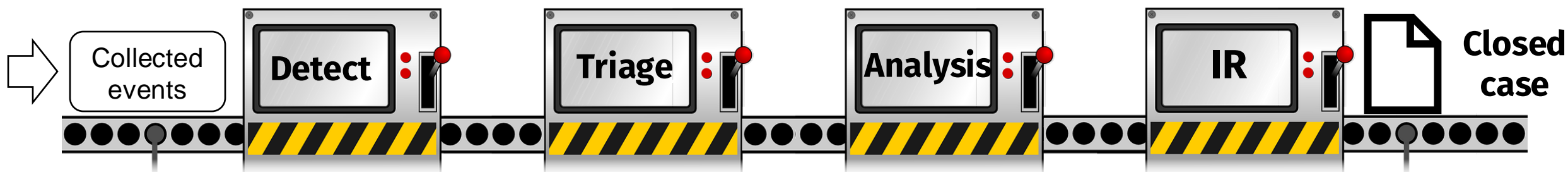
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# Co-Bots, Not Robots!

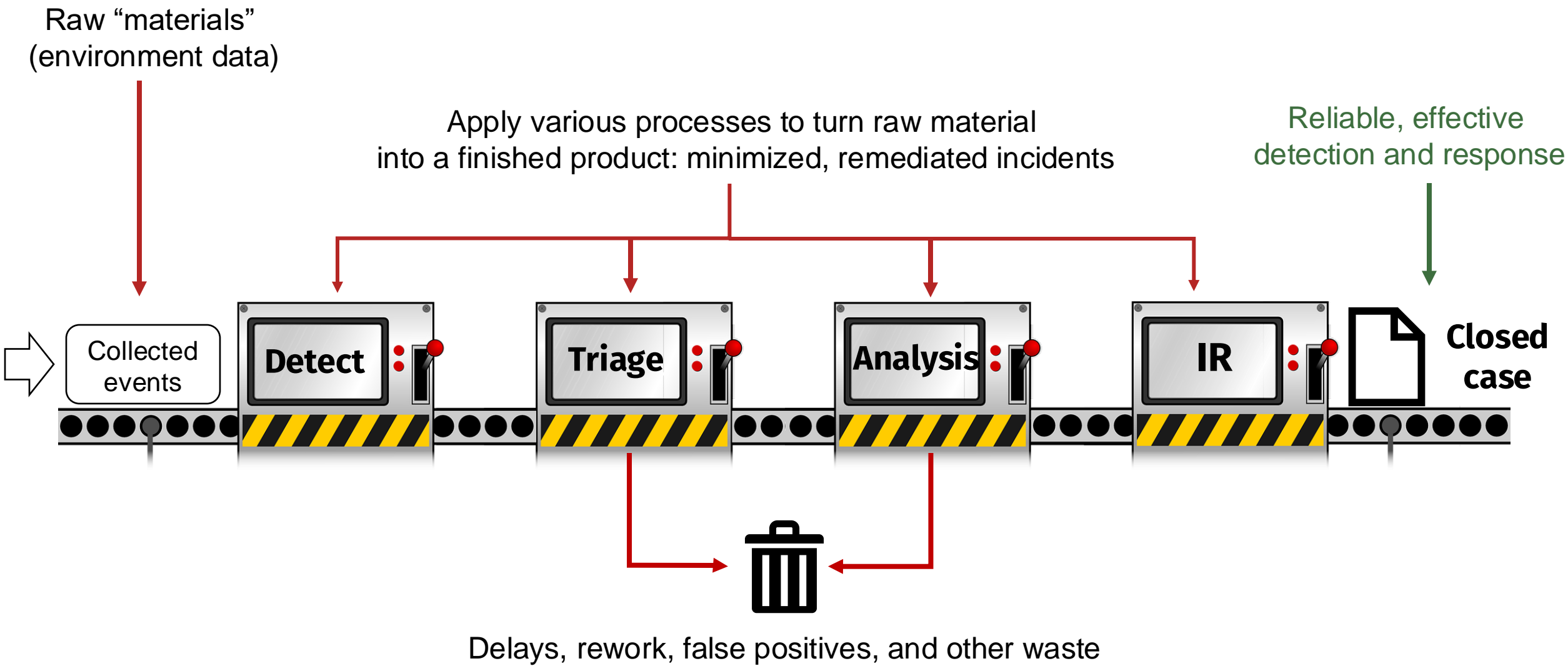
- ① The Detection and Response Pipeline
- ② Automation Goals
- ③ AI Product Space
- ④ AI Challenges in the SOC
- ⑤ Evaluating AI Solutions
- ⑥ Use Cases and Conclusion

## The Detection and Response Pipeline (1)

By arranging core security operations functions into a process, we can visualize the SOC as a production line:



# The Detection and Response Pipeline (2)



## Challenges “Built In” to the Pipeline

- **Scale:** scaling expertise across time (shifts), geography, and individuals with varying specialties and experience
  - **Observability:** high-quality alerts with context for analysts, insights into SOC functions for managers
  - **Capacity:** the ever-growing volume of alerts and telemetry consumed by SOC teams combined with repetitive and manual workflows
  - **Focus:** analysts struggle to decide where best to spend their time which leads to inconsistency, wasted cycles, and process bottlenecks
  - **Quality:** Predictable work products relatively free of defects, rework, waste, and other issues
- AI is a form of automation we can use to address these!**

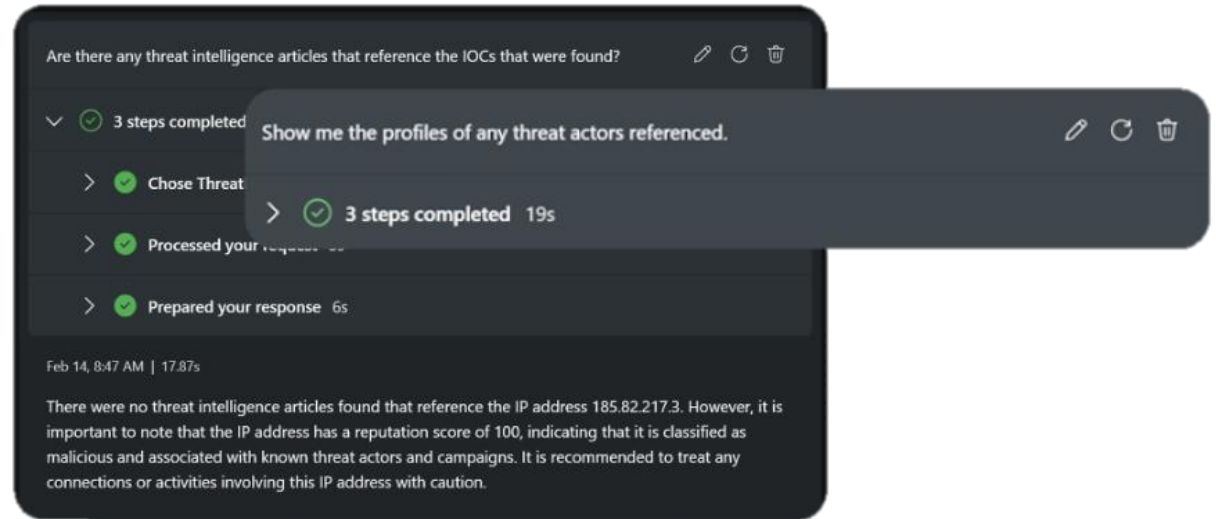
## Automation Goals

- **Address the “missing middle”:** [2]
  - Where humans and machines work together to amplify each other’s strengths, not divide up the work
- **Increase *speed*:** Reach the next step in the process faster, with less waste or rework
- **Reduce *toil*:** manual, repetitive tasks that “do not add enduring value”
- **Improve *quality* and *consistency*** in our pipeline



## The SOC/AI Product Space

- **Generative AI** to gather contextual data, identify potential investigative steps, and summarize investigations
- **Supervised machine learning** to automate triage and response decisions
- **Predictive AI** to generate threat detection use cases or identify malicious content
- **AI models** to adjust alert severity scoring based on deviations in alert details and other context



*Microsoft Copilot for Security*

# Challenges in SOC Use Cases

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- **Ground truth**

- SecOps is often an unbounded problem
- For example: reduce false positives in our detection function
  - A false positive and a true positive may have 99.9% identical attributes

- **Training data**

- Aggregated logs, alerts, analyst inputs (actions, case notes) are dubious source of truth
  - Log data may be missing fields and/or parsed incorrectly
  - Key data points like alert disposition may not be captured or available
- Training data may be sensitive, i.e. incident history, security policies, etc.

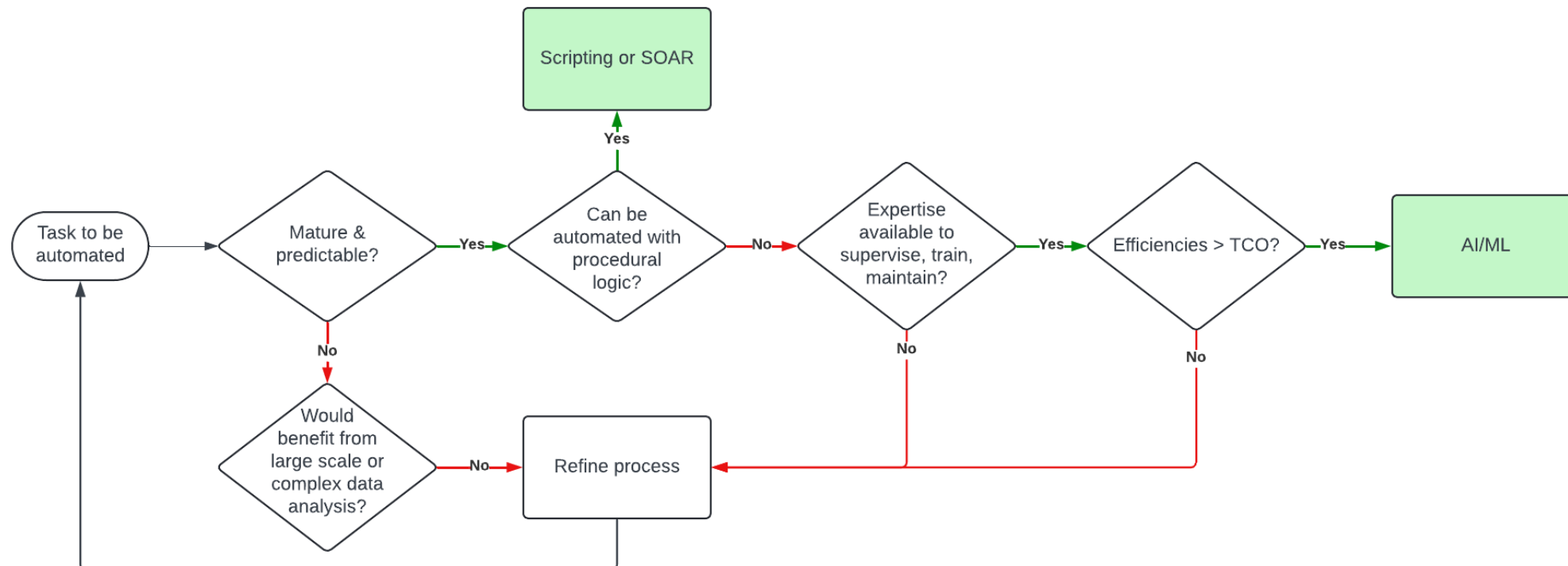
- **Transparency**

- If “x” is bad, why?
- Mainly an issue with unsupervised machine learning and predictive AI
- Modern networks have TONS of weird things going on that are legitimate



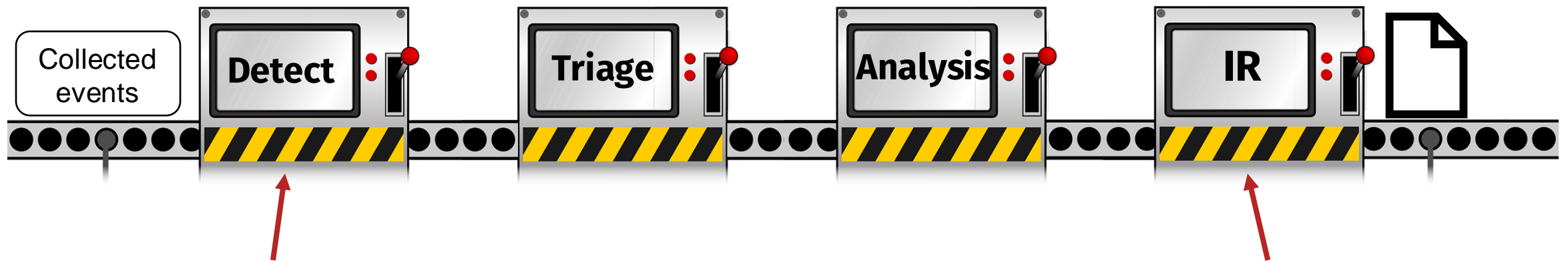
# Feasibility Analysis

- Total cost of any automation should not exceed cost savings *unless* it provides measurable strategic value (“we would not have found x without this solution”)
- Value determination requires **metrics** on utilization, performance, quality



## Choosing the Right Solution

- Not all improvements address the real bottleneck(s), and not all have equal value
- Some tasks should be at least partially manual
- Consider **lead measures** for your SOC pipeline and the **theory of constraints**



If the bottleneck is here...

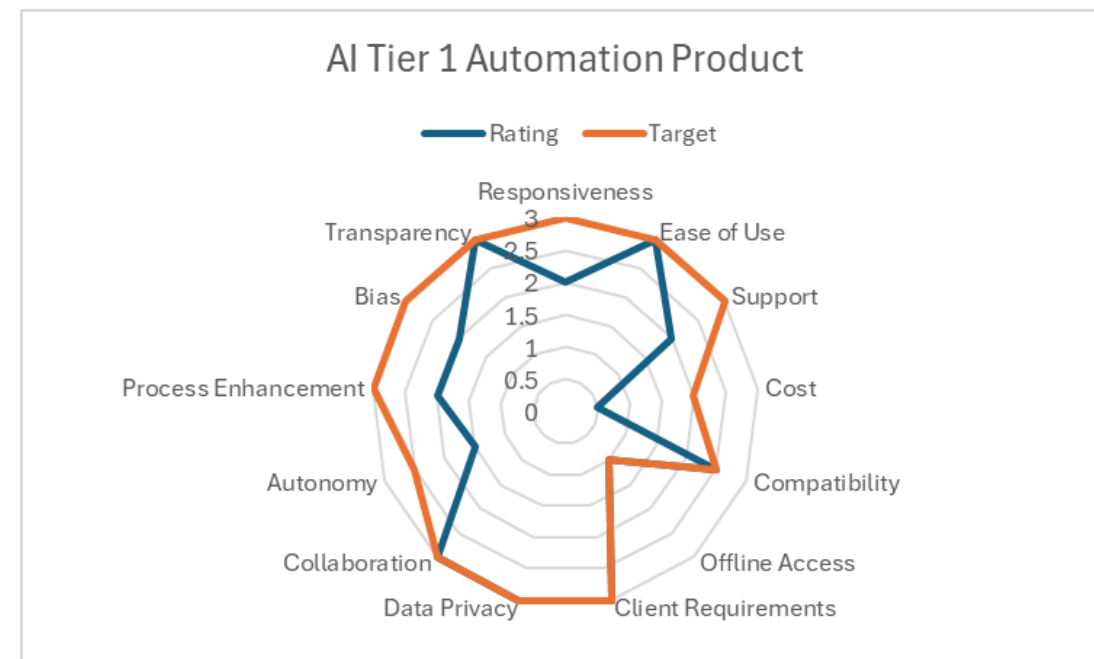
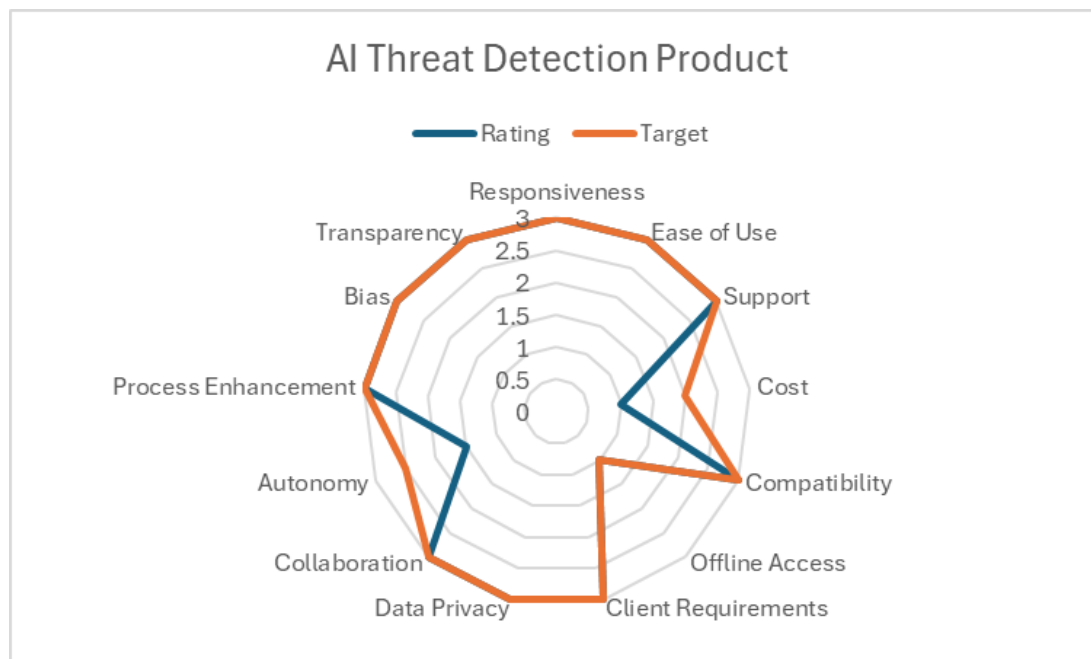
...improvements here won't help!

# A Framework for Evaluating AI Solutions (1)

CRITERIA	DEFINITION
<b>Responsiveness</b>	Speed and accuracy of responses
<b>Ease of Use</b>	Intuitiveness of the interface
<b>Support</b>	Availability of support channels/community
<b>Cost</b>	Licensing, labor, and usage costs
<b>Compatibility</b>	Supports operating systems, browsers, and integrations
<b>Offline Access</b>	Sufficient availability of offline functionality
<b>Client Requirements</b>	Requirements for additional downloads/client software
<b>Data Privacy</b>	Data protection and user control
<b>Collaboration</b>	Collaborative features or enablement
<b>Autonomy</b>	Enables meaningful learning/results without significant oversight
<b>Process Enhancement</b>	Range of cognitive tasks supported
<b>Bias</b>	Bias mitigation built into the solution
<b>Transparency</b>	Decision-making process or output can be clearly explained

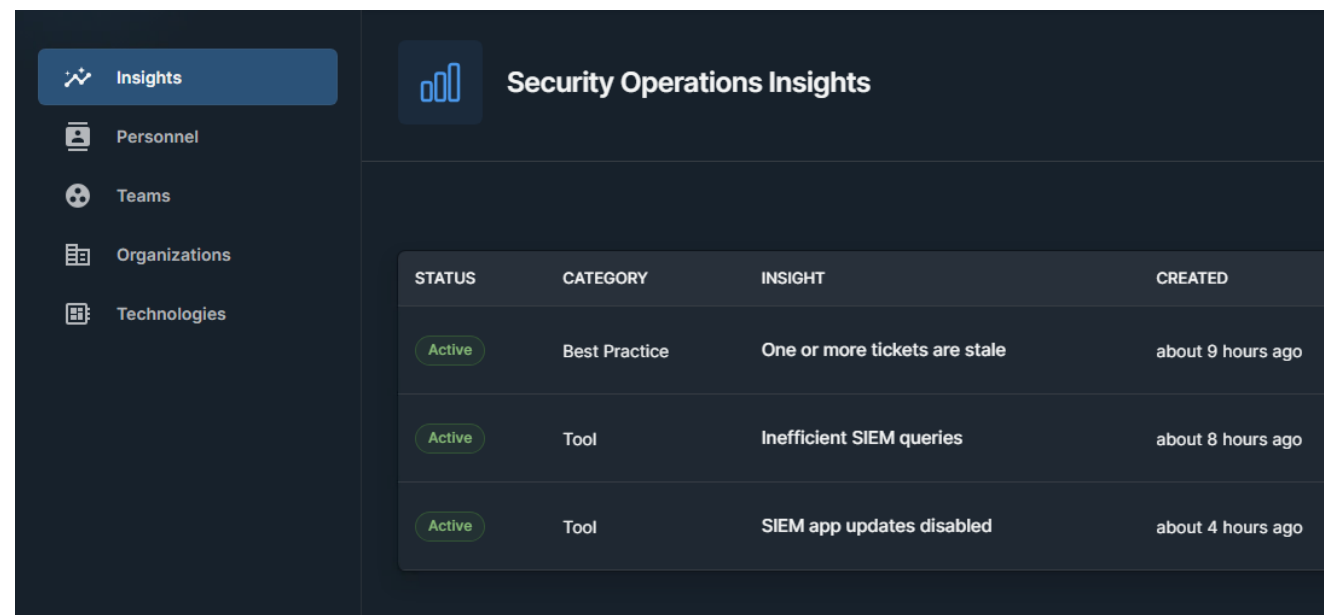
## A Framework for Evaluating AI Solutions (2)

- Criteria rated on scale of 1-3
- Compare to solution requirements (target)
- Some examples:



## AI Use Cases for the SOC

- **Aggregation and summarization**
  - Threat intelligence
  - Incident/investigation reports
- **Structured brainstorming**
  - Hypothesis generation for hunting
- **Recommendation engine**
  - Suggested use cases or playbooks
  - Hypothesis generation for hunting
- **Supporting tasks or insights**
  - Automate repetitive actions
  - Identify interesting patterns/relationships/insights
  - Provide context for alerts, vulnerabilities, playbooks



The screenshot displays the 'Security Operations Insights' dashboard. On the left is a navigation menu with options: Insights (selected), Personnel, Teams, Organizations, and Technologies. The main panel features a table of insights. Each row includes a status indicator (Active), a category, a description of the insight, and the time since it was created.

STATUS	CATEGORY	INSIGHT	CREATED
Active	Best Practice	One or more tickets are stale	about 9 hours ago
Active	Tool	Inefficient SIEM queries	about 8 hours ago
Active	Tool	SIEM app updates disabled	about 4 hours ago

*SOC workflow insights and recommendations  
in Bionic's ARM platform*

## Conclusions

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- **AI is an exciting and potentially powerful ally in extending SOC capabilities**
  - A manual detection and response pipeline supported by a team requires immense effort to sustain
  - Skilled workers isn't the problem, applying and scaling their expertise is
  - We need co-bots, not robots
- **Transparency is key**
  - Generative insights can be useful if not conclusive
  - Good metrics for SOC functions can shed light on efficiencies gained through AI
- **Objective approach** necessary to gather requirements, evaluate solutions, and select the right tool

## Additional Resources

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- **David Hoelzer on the Blueprint Podcast**  
→ <https://www.sans.org/cyber-security-courses/applied-data-science-machine-learning/>
- **Generative AI Insights with SANS Fellow Frank Kim**  
→ <https://www.youtube.com/watch?v=L6Z0GxxiHBI&t=511s>
- **Human + Machine: Reimagining Work in the Age of AI by Paul Daugherty and H. James Wilson**
- **SANS SEC595: Applied Data Science and AI/Machine Learning for Cybersecurity Professionals**
- **SANS LDR551: Building and Leading Security Operations Centers**

# Thank You

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