

WILL MY KIVA LOAN GET FUNDED?

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WHAT IS KIVA?

- Kiva is a peer to peer microloan website.
- Kiva's partners create loans and post them to the site.
- Kiva's users then donate money to fund specific loans.
- The person receiving the loan then pays the loan back over a period of months (or years).
- Loans are typically in poorer areas, however there are also of plenty of loans to Americans.

WHAT IF A KIVA LOAN DOESN'T GET FUNDED?

- After 30 days, if the Kiva loan is not fully funded, it is removed from the site.
- Kiva's partner assumes the risk on the loan, which makes them less likely to work with Kiva in the future.
- Kiva **NEEDS** to fully fund its loans.



Funded

Total loan: \$300

Powered by 10 lenders

Avencio



Lima, Peru / Weaving

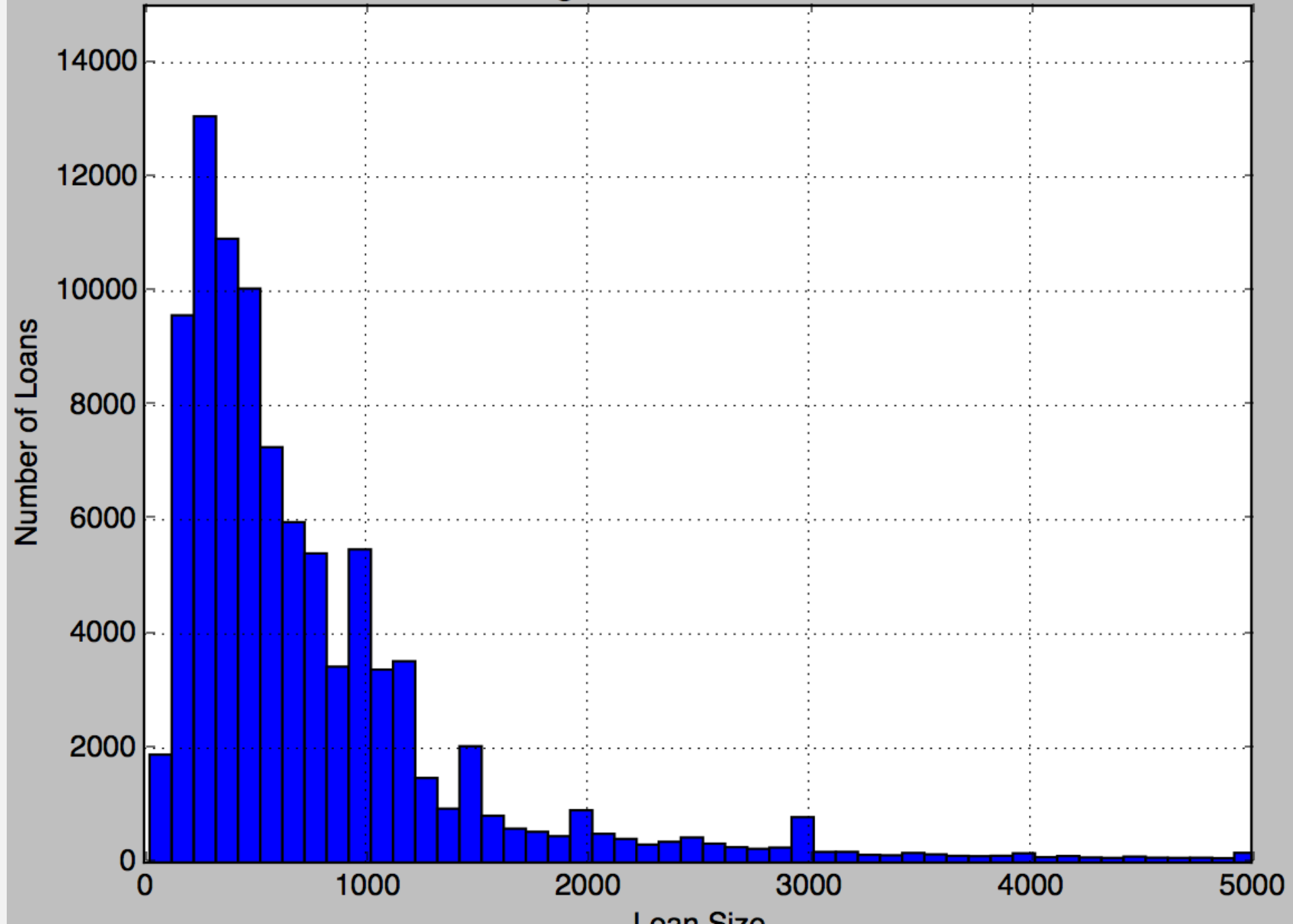
Find a new loan

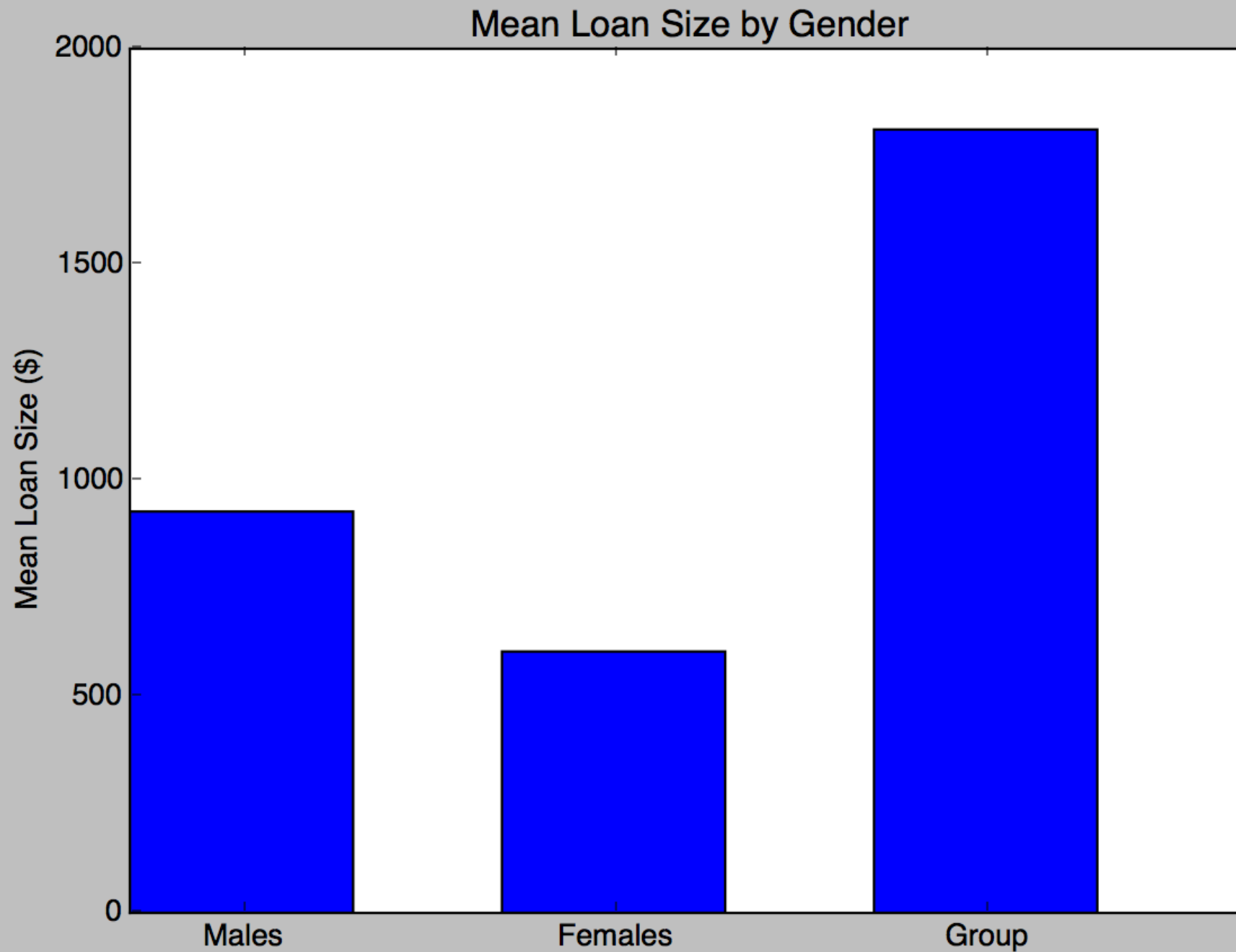
A loan of \$300 helped to invest in the bulk purchase of wool and cotton yarn, and also to hire additional artisans for his workshop.

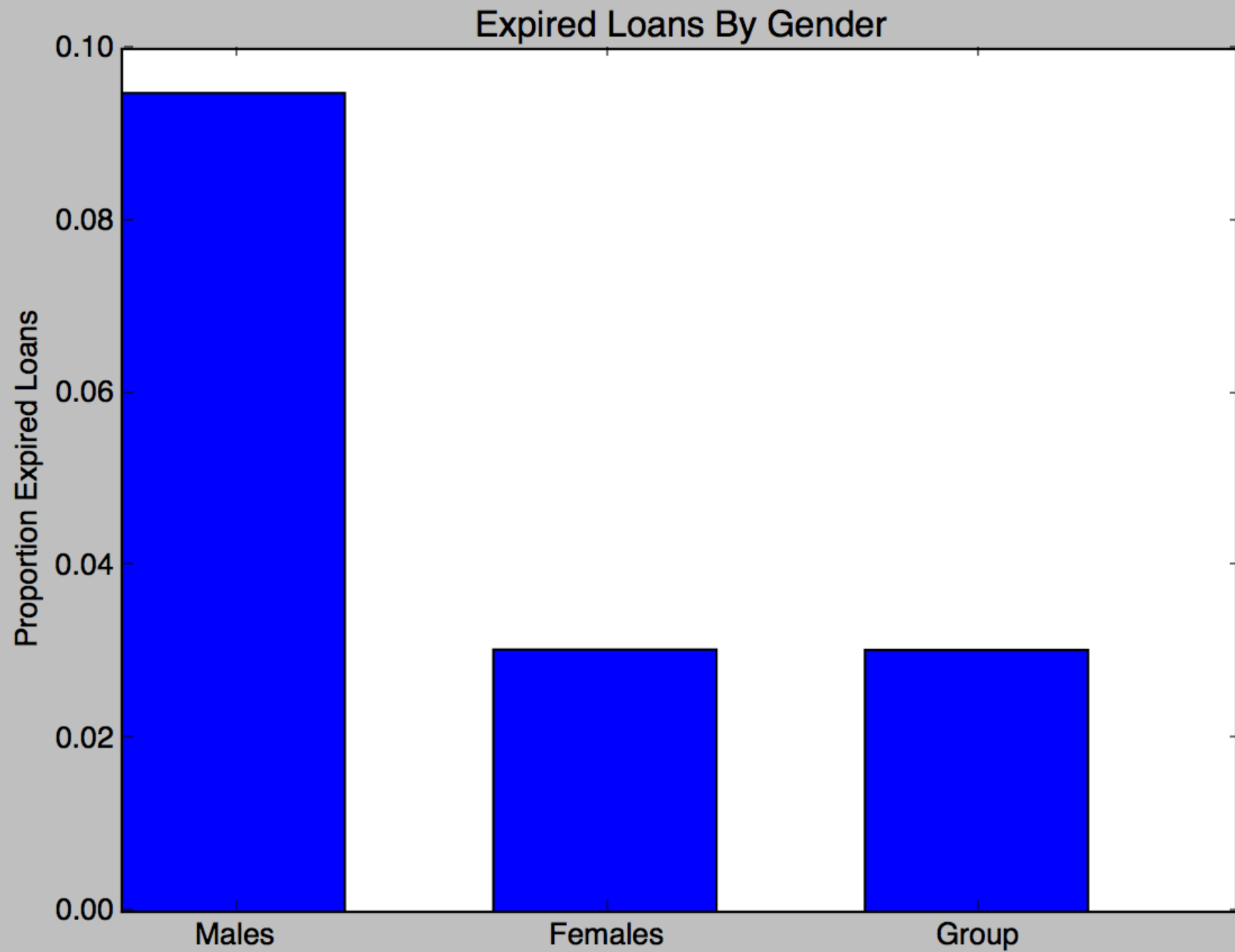
THE DATA

- 94,862 unique loans
- 3,406 did not get funded, or 3.59%
- Average loan size: \$827
- Most popular countries: Philippines, Kenya,
- Most popular industries: Farming, General Store
- Least popular country: Chad
- Least popular industry: Well digging

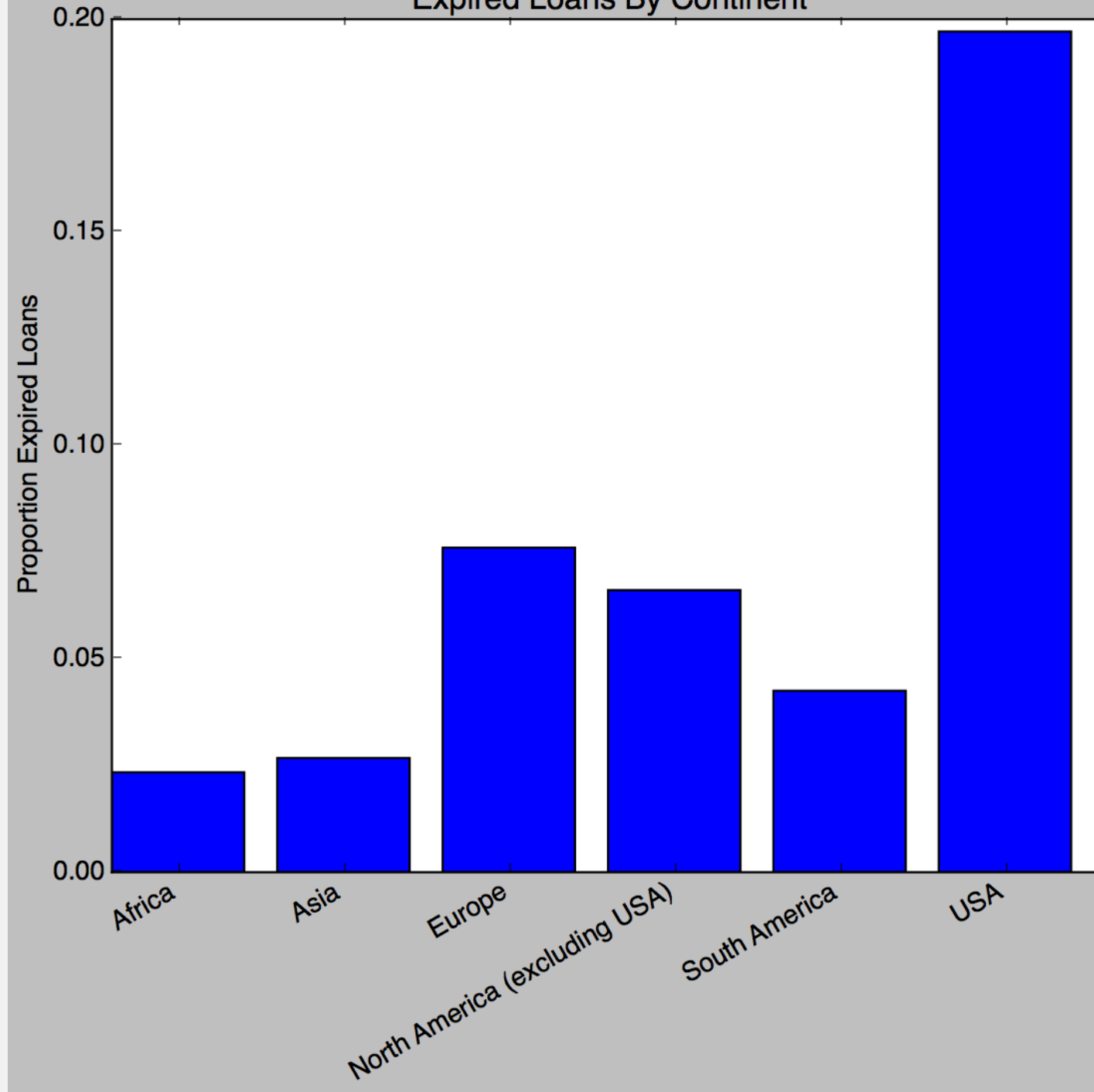
Histogram of Kiva Loan Size







Expired Loans By Continent



REGRESSION MODEL

- Loan Size: \$
- Group: Dummy variable
- Female: Dummy variable
- Months: Loan Length in month
- Continents: Dummy Variables for each continent (USA excluded)

Results: Logit

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Model:                Logit                Pseudo R-squared: 0.063
Dependent Variable: y                AIC:                27506.3565
Date:                2016-08-14 18:09    BIC:                27591.4952
No. Observations:    94831                Log-Likelihood:    -13744.
Df Model:            8                    LL-Null:          -14674.
Df Residuals:        94822                LLR p-value:       0.0000
Converged:           1.0000                Scale:            1.0000
No. Iterations:      8.0000

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                Coef.   Std.Err.    z      P>|z|    [0.025   0.975]
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months          0.0358    0.0014   24.9921 0.0000    0.0330    0.0387
group          -0.8738    0.0650  -13.4379 0.0000   -1.0013   -0.7464
female         -1.0244    0.0446  -22.9461 0.0000   -1.1119   -0.9369
Asia           -1.0106    0.1828   -5.5281 0.0000   -1.3689   -0.6523
North_America  -0.1265    0.1837   -0.6884 0.4912   -0.4865    0.2336
South_America  -0.4712    0.1840   -2.5604 0.0105   -0.8319   -0.1105
Europe         -0.3659    0.1926   -1.9000 0.0574   -0.7434    0.0116
Africa         -1.0733    0.1862   -5.7643 0.0000   -1.4382   -0.7083
intercept      -2.2547    0.1824  -12.3618 0.0000   -2.6121   -1.8972

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TRANSFORMED TO ODDS

- Months: One more month = 3.65% increase in odds of expiring
- Group: 58.2% decrease in odds of expiring
- Female: 64.1% decrease in odds
- Asia: 63.6% decrease in odds relative to USA
- North America: 11.9% decrease in odds relative to USA
- South America: 37.5% decrease in odds relative to USA
- Europe: 65.8% decrease in odds relative to USA
- Africa: 89.5% decrease in odds relative to USA

ANY QUESTIONS?