Media Kit: InfoQ & QCon sponsorships





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InfoQ Audience Demographics

Audience (Registered Users)

- 69% Architect: Chief/Enterprise/Application/Systems & Dev Team Lead: Sr. Dev/Sr. Engr/Ops Engr
- 31% Sr. Mgmt: VP/CTO/Dir/Tech. Proj/Ops Mgr & Agile Coaches, Consultants, Testers, Prod. Owners, UX Specialists and Business Analysts

Geographic (WW Visitors)

- 37% North America
- **39%** EMEA
- **17%** APAC
- 4% South America



<u>Home</u>

Technical focus

Topics focused on the

Innovators and **Early Adopters** in software companies:

- Talks driving Innovation and Change
- Patterns & Practices, not Products
- Implementable Ideas

Software Adoption Curve





<u>Home</u>

Why advertise on InfoQ / QCon

- Senior developer audience with decision-making authority
- Qualified leads and brand-building via our events and online ad programs
- High-value brand association with original content that is custom-curated and edited by professional software practitioners for professional software practitioners
- 4. Proven track record of thought-leadership in the software industry (15 years)





How we can help

1. We will provide high quality leads and/or traffic to your site

 We can promote your brand/content to our audience with 24/7 online presence, targeted email blasts, and newsletter ads

 We can position your company as a thought leader on specific topics on InfoQ and QCon, via webinars, podcasts, online events and in-person events

 Strategic/custom programs that align with your marketing goals

5. Detailed, weekly reporting for continuous optimization and transparency

6. Campaigns run for 90+ days, starting at \$5,000/MO







Testimonials

"The engagement with InfoQ feels more of a partnership than a client/vendor relationship. The customer service that InfoQ provides is much greater than what you would typically find in an ad platform. They have taken much of the heavy lifting during the process and make standing up campaigns super easy. The wide variety of ad formats is also great as you aren't stuck with just running banners that rarely generate leads. The lead volume and quality have been great as well."

Read More...

- John Staudenraus, Digital Marketing Manager @ VMware

"I'd absolutely recommend advertising on InfoQ to a peer. In the enterprise technology space, there are a lot of different channel options -- but the thing that I look at most frequently when evaluating a new channel is the audience....The reason I recommend InfoQ is the strong overlap the strong audience and IT decision-maker profile, along with the variety of different ad formats and targeting options that aren't available from most content syndication and advertising outlets in this space." Read More...

- Peter Zawistowicz, Director of Growth Marketing @ Gremlin



First Time Advertiser Program 2 Months

\$12,000 total (USD)



Home

Program Goals:

- Highly contextual: readers see and request your white paper assets from within highly relevant, editorial content published on InfoQ
- Host your assets on InfoQ or direct people to your own custom landing pages
- Generate a pipeline of highly qualified leads using multiple assets, targeted emails, and newsletter ads over three months

- Two (2) assets / links to site in Related Sponsored Content Section, contextually mapped to related content
- Custom Email Sent to 10K subscribers on InfoQ Industry Notices list (5k per month)
- 2 InfoQ newsletter in-line ads, 2 Newsletter Promotional Lines of Text
- Weekly Reporting Campaign performance and lead report
- *can only be used once, new InfoQ sponsors only

Content Syndication **Plus Program** \$19,000 / Qtr (USD)

Program Goals:

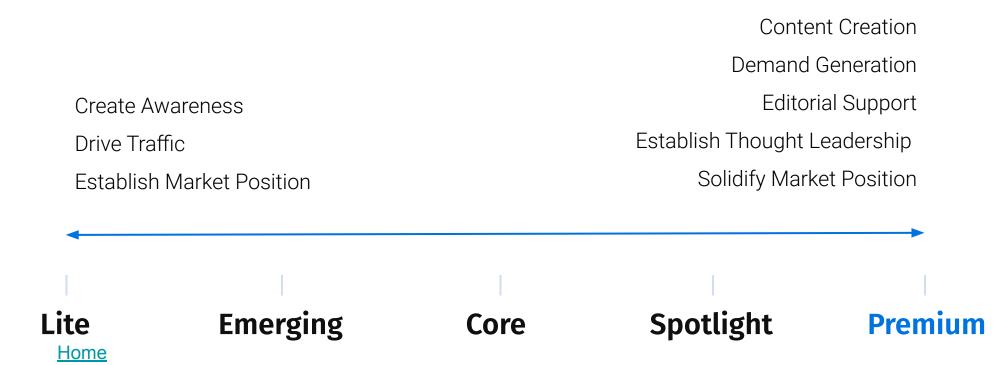
- Highly contextual: readers see and request your white paper assets from within highly relevant, editorial content published on InfoQ
- Host your assets on InfoQ or direct people to your own custom landing pages
- Generate a pipeline of highly qualified leads using multiple assets, targeted emails, and newsletter ads over three months

- Two (2) assets in Related Sponsored Content Section, contextually mapped to related content
- Custom Email Sent to 15K subscribers on InfoQ Industry Notices list
- InfoQ newsletter in-line ads, three (3)
- Weekly Reporting Campaign performance and lead report
- Three month campaign

Topic Sponsorships

Depending on your marketing objective(s) we offer five tiers of the Topic Sponsorship program:

Thought Leadership and Lead Generation



Topic Sponsorship Tiers Comparison

	Emerging	Core	Spotlight	Premium
Topic Selection	~	~	~	~
Related Sponsored Content	✓	✓	~	✓
Related Sponsor Box	~	~	~	~
Podcast	~		~	~
Microsite	~	~	~	~
Special Report		~	~	~
Lead Guarantee		~	~	~
Content Sponsorship			~	~
eMag			~	~
Architects' Newsletter				~
QCon				~
Duration	Annual or Quarterly	Annual or Quarterly	Annual or 6 month	Annual or 6 month

InfoQ Topic Sponsorship **Emerging** \$21,000 / Qtr (USD)

Program Goals:

- Aligns your company, technology or solution with an emerging topic within InfoQ
- Draws a dotted line from the emerging topic to your messaging, positioning your company as a Thought Leader in an emerging market segment
- Builds trust and awareness, and is a strategic program designed to align and build credibility within a specific niche area

- One (1) asset in Related Sponsored Content Section, contextually mapped to related content
- Related Sponsor Box Your logo and description within your topic
- 15-second pre-roll messaging on two InfoQ podcast series. Total of eight (8) InfoQ podcasts
- **Eight (8)** Content item sponsorships
- A Microsite on the main content pages for your selected topics
- InfoQ newsletter in-line ads, two per month
- Two (2) social media posts per month on @InfoQ Twitter account (36.2K Followers)

InfoQ Topic Sponsorship Core \$26,000 / Qtr

Program Goals:

- Focuses on creating awareness and generating leads with alignment in editorial content that targets your key audience
- Ideal for companies with a steady lead generation objective within a specific topic area

- Three (3) Related Sponsored Content assets contextually mapped to editorial
- A Microsite on the main content pages for your selected topics
- Related Sponsor Box Your logo and description within your topic
- Special report newsletter on one or more of your selected topics, mailed to over 230,000 subscribers
- InfoQ newsletter in-line ads, two (2) per month
- Two (2) social media posts per month on @InfoQ Twitter account (48K Followers)
- Lead Guarantee available



Program Goals:

- Associate with learning content and deeper engagement/content pieces that are unique and editorially focused
- Produce top of funnel leads as well as sales-ready leads

- Three (3) "Related Sponsored Content" assets contextually mapped to editorial
- A Microsite on the main content pages for your selected topics
- Related Sponsor Box Your logo and description within your topic
- Special report newsletter on one or more of your selected topics, mailed to 230,000 subscribers
- eMag sponsorship of <eMag Title/Topic> (3 month)
- **15-second** pre-roll messaging on one InfoQ podcast series. Total of four (4) InfoQ podcasts
- Six (6) Content item sponsorships
- InfoQ newsletter in-line ads, two (2) per month
- Two (2) social media posts per month on @InfoQ Twitter account (36.2K Followers)
- Lead Guarantee Available



Program Goals:

- Designed for maximum impact and influence and receives priority to scheduling, sponsor opportunities and editorial alignment
- Dives deep into branding, awareness, demand generation, education, influence and thought leadership

- Three (3) "Related Sponsored Content" assets contextually mapped to editorial
- A Microsite on the main content pages for your selected topics
- Related Sponsor Box Your logo and description within your topic
- Special report newsletter on one or more of your selected topics, mailed to 230,000 subscribers
- eMag sponsorship of <eMag Title/Topic> (3 month)
- The Software Architects' Newsletter, exclusive sponsorship: Native ad promoting your asset (either hosted on InfoQ for lead gen, or driving traffic to your landing page)
- 15-second pre-roll messaging on one InfoQ podcast series. Total of twelve (12) InfoQ podcasts*
- Fourteen (14) Content item sponsorships**
- InfoQ newsletter in-line ads, two (2) per month
- Two (2) social media posts per month on @InfoQ Twitter account (36.2K Followers)

InfoQ Placement Examples:

Facilitating The Spread Of Knowledge And Innovation In Professional Software



Development

Arch Des

1,058,920 Mar unique visitors

FEATURED:

Streaming

Machine Learning

Reactiv

NEWS

JEP 230: A New Microbenchmark Suite for JDK 12

MICHAEL REDLICH ON APR 17

Google Open-Sources GPipe Library for Faster Training of Large Deep-Learning Models

ANTHONY ALFORD ON APR 16

Google Announces the General Availability of **Elastifile Cloud File Service for GCP**

STEEF-JAN WIGGERS ON APR 16

Build a Monolith before Going for Microservices: Jan de Vries at MicroXchg Berlin

JAN STENBERG ON APR 15 1



InfoQ Content Syndication:

Related Sponsored Content (RSC) ad unit

Contextually aligned sponsor content / links within relevant InfoQ Articles

These ad units are on the site 24/7 for the full duration of the campaign

RELATED SPONSORED CONTENT



Top 5 Git Security Mistakes

Despite its widespread use, many are still making critical security mistakes in how they use Git. We have compiled a list of the top 5 Git security mistakes along with some suggestions on how to keep your code and Git repos secure.

SPONSORED BY



RELATED SPONSORED CONTENT



Digital Transformation Game Plan – Download Now (By O'Reilly)



Free Scrum Master Learning Path



Reducing MTTD For High-Severity Incidents: A How-To Guide for SREs



Free Product Owner Learning Path



Chaos Engineering: Finding Failures Before They Become Outages

RELATED SPONSOR



LaunchDarkly Feature Management Platform.

Dynamically control the availability of

application features to your users. Start Free

Related Sponsored Content



The 2020 State of Database DevOps Report from Redgate

Redgate



SRE Best Practices for Incident Management



Powerful Feature Flags in React



Data Modeling in Apache Cassandra: Five Steps to an Awesome Data Model



Serverless Security Explained



InfoQ Branding and Reach: Microsite and Related Sponsor Box

Aligns your branding / message by topical focus across InfoQ CONTENT IN THIS BOX PROVIDED BY OUR SPONSOR



An in-memory computing platform can add speed and scalability to your data-intensive applications



High Performance, Realtime Data Architecture for the Internet of Things

Learn how in-memory computing addresses the

most common use cases and challenges associated with the real-time processing and storage of IoT-generated data.



A Machine and Deep Learning Primer



Learn how in-memory computing can make machine and deep

learning faster, while reducing complexity and expense.



In-Memory Computing Options for Oracle Database Deployments

Learn more about inmemory computing

options for your Oracle database deployment.

Introducing the GridGain In-Memory

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NGINX

Free ebooks to design, deploy, and manage modern applications:



Cloud Native DevOps With Kubernetes

This full, complete O'Reilly book shows developers

and operations staff how to apply industrystandard DevOps practices to Kubernetes in a cloud-native context.



Service Mesh for Microservices

Learn how a service mesh provides a configurable infrastructure layer that

makes service-to-service communication flexible, reliable, and fast.



Microservices: From Design to Deployment

Learn benefits and drawbacks of

microservices, whether it makes sense for your project, and how to apply it.

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Free Scrum Master Learning Path



Reducing MTTD For High-Severity Incidents: A How-To Guide for SREs



Free Product Owner Learning Path



Chaos Engineering: Finding Failures Before They Become Outages

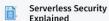
RELATED SPONSOR



LaunchDarkly Feature Management Platform.

Dynamically control the availability of application features to your users. Start Free Trial

RELATED SPONSORED CONTENT





Product Comparison Report for Key-Value Stores



When, Where & Why to Use NoSOL?



A NoSQL Database Architecture for Real-Time Applications



What Are The Most Secure Programming Languages RELATED SPONSOR



An In-Depth Look at the DevOps Toolchain.



InfoQ Branding & Reach:

Newsletter Ads and Special Report

Newsletters go out weekly to over 250,000 readers

Special Reports are additional Newsletters created exclusively around a sponsor's topical focus, and are exclusive sponsorships



Home

Spinnaker and the Distributed Monorepo

Jon Schneider presents a continuous delivery platform with application monitoring, automated canary analysis, and organization-wide code search showing how to identify and repair applications. (Presentation)



See what's new in DevOps including:

- The InfoQ eMag: DevSecOps in Practice
- What's New in Linkerd v2
- Seven Steps for Improving Cloud Security with Business Integration
- And more...



SPONSOR AD

High Performance, Real-time Data Architecture for the Internet of Things



This white paper explores how in-memory computing addresses the most common use cases and challenges associated with the real-time processing and storage of loT-generated data. **Download Now**.

Development Latest Content

QCon SF 2018: Security Panel





InfoQ Branding & Reach:

Custom Email Blast

Dedicated emails with 100% of the message focused on your content / message



How teams can meet business demand to innovate and remain

Download Now

competitive



In today's modern landscape of rapidly changing priorities and rising expectations from customers, IT leaders must discover new ways to streamline delivery of digital applications and systems. The pace of change in the market has reached a point where the need for velocity and rapid response is the new imperative.

In an ever-changing technological landscape, the pace at which organizations release features can impact success. To remain competitive, organizations must reduce cycle time.

What you'll learn in this white paper:

- The importance of cycle time
- · Why you need a simplified toolchain



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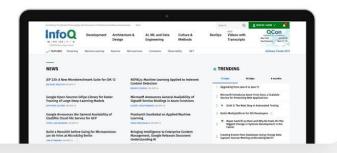
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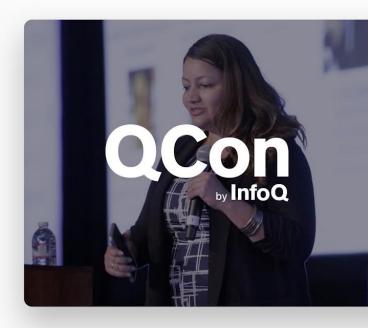






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We help software development teams adopt new technologies and trends For more information, email me at Cory@C4Media.com



Architects' Newsletter

News

Google Expands Cloud BigTable Replication Capabilities Globally in Beta

Google announced the expansion of <u>Cloud BigTable's replication</u>
<u>capabilities</u> in Beta, providing customers with the flexibility to make their



