Mediakit: Event Sponsorships

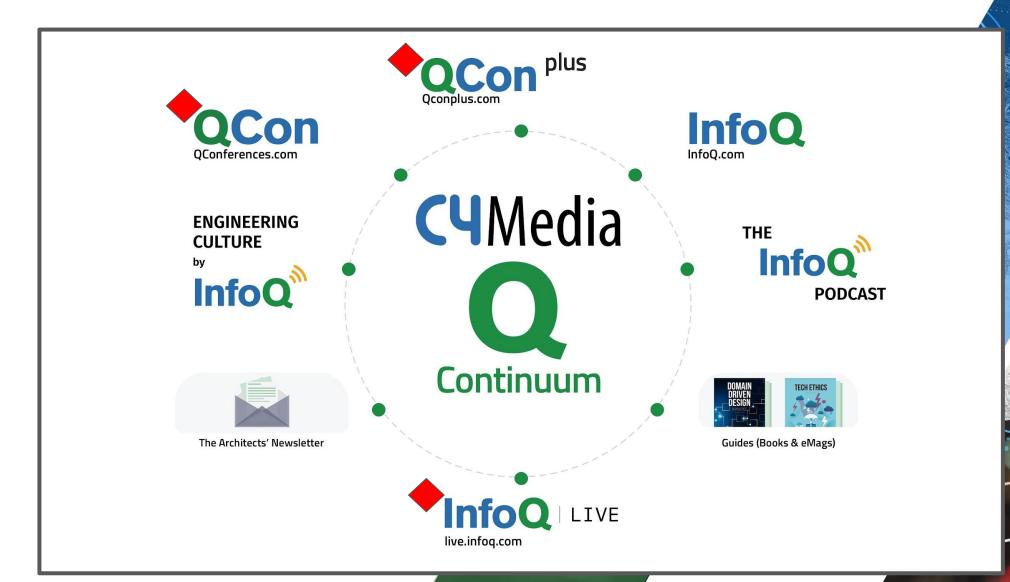




Table of Contents

- 1. About Us
- 2. <u>Technical Focus</u>
- 3. Attendee Demographics
- 4. 2022 Events Calendar
- 5. <u>Webinars</u>
- 6. <u>InfoQ Live Summer Series</u>
- 7. Qcon Plus Virtual Events
- 8. QCon In-Person Events





Who we are and what we do

We help software development teams adopt new technologies and trends ... via

Our website: InfoQ

In-depth research & articles, news, podcasts, eMags, eBooks, curated newsletters, guides, trend reports, presentation videos, interviews

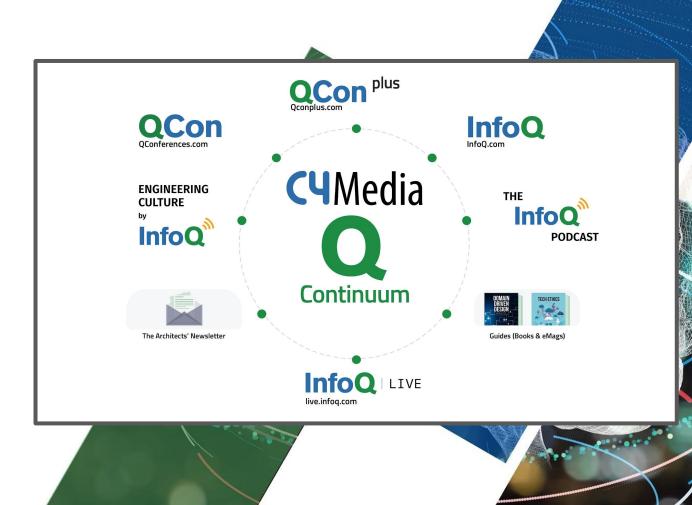
Our in-person events:

QCon London - April 3-6 QCon San Francisco - October 23-29

Our live, virtual events:

QCon Plus, InfoQ Live, Webinars





Why advertise on InfoQ / QCon

- Senior developer audience with decision-making authority
- 2. Qualified leads and brand-building via our events and online ad programs
- High-value brand association with original content that is custom-curated and edited by professional software practitioners for professional software practitioners
- 4. Proven track record of thought-leadership in the software industry (15 years)





Technical focus

Topics focused on the

Innovators and **Early Adopters**

in software companies:

- Talks driving Innovation and Change
- Patterns & Practices, not Products
- Implementable Ideas

Rust
Cutting Edge Performance
WASM
eBPF
Machine Learning @ Edge
Project Loom
Java 16
DeFi
Federated Machine Learning
Differentiated Privacy
GPU/Vector Support for the JVM

Software Adoption Curve

Software Ethics Service Meshes **Microfrontends** Multicloud Practices GraalVM (Compile to Native) Cloud Native Adoption (Success & Failures) Hybrid Work Strategies Serverless: Orchestration vs Choreography **DevEx** Org Hacking Security & Customer Trust Becoming a Better Developer Edge Architectures & Wins Finegrained Access Control / Zero Trust

DevOps in Practice Chaos Engineering Remote Working / WFH Strategies SRE Observability / Telemetry React **Kubernetes Strategies** Operating Microservices **API Ergonomics** Reactive Architectures **Continuous Delivery** Streaming Systems Microservice Patterns & **Antipatterns** Modern Data Pipelines Backend as a Frontend Kafka

Lean & Process Improvements

Innovators Early Adopters Early Majority



Attendee Demographics



- 14% Architect: Enterprise/Chief/Systems/Application
- 67% Technical Team Lead: Sr. Developer/Programmer/Sr.
 Engineer/Ops Engineer
- 13% Sr. Management Dierctor/VP/CTO/CIO

Company Size

- **59.31%** Company Size 1000+
- **10.11%** Company Size 500-999
- **7.89%** Company Size 250-499
- **13.44%** Company Size 100-249
- 9.25% Company Size 1-99

Top 3 Industries

- 28% Financial/Banking/Insurance/Real Estate/Legal
- 12% Government/Education/Healthcare
- 12% Computer/Business Services/Consulting





2022 Strategic Campaign Planning Map



Monthly 1 Day Virtual Events February 22nd Summer Series: June 21st July 19th August 23rd

Exclusive sponsorship (only 2 sponsors per event)

Includes sponsored panel discussion and landing page promoting your content to 250-500 attendees

Home

QCon plus

May 9th-20th November 29th- December 9th

2 week long virtual event with over 50 speakers and 1500 paying attendees

Sponsored speaking sessions, hands-on labs, and landing page throughout duration of event



London - April 3rd-6th San Francisco - October 24-26th

Sponsored Booths, Speaking Sessions, and Workshops available

800-1000 Attendees Expected

More details to come!

InfoQ

Over 1.6 million unique visitors monthly 275k Registered Users WorldWide 70% Architects, Engineers, Dev Team Leads 30% CTO, VP of Tech, Business Level Mgmt.

InfoQ

Guaranteed Leads from exclusive sponsorships like eMags and monthly custom webinars.

InfoQ

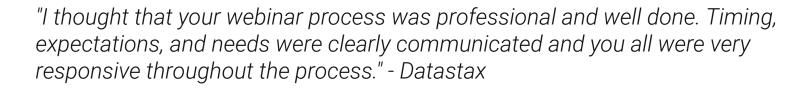
Aligning your content on relevant articles on InfoQ provides you with engaged leads and traffic from a highly valued audience of influencers and decision makers

<<< Leads / Traffic Campaigns on InfoQ.com: campaign duration of 90 - 365 days >>>



InfoQ Webinars

Frequency: 1 per month 1 Exclusive sponsor Live, moderated Q&A



Program Details:

- **200 Minimum** WW guaranteed registrations
 - Registrations to be generated via pre-event promotion of the live webinar and if needed via post-event promotion of the on-demand webinar
- The sponsor selects the topic and provides a speaker for Webinar (topic and content to be reviewed/approved by InfoQ for audience relevance)
- 20 mins presentation + 20 mins <u>live Q&A</u> (facilitated by InfoQ host)
- Promotion for webinar begins 30 to 45 days before the date of the live event
- Webinar content is owned by sponsor and can be syndicated outside of InfoQ indefinitely
- Cost per Webinar: \$17,500 USD

Sample Session: <u>Does Java Have a Future in a Cloud Native World</u> password: datastax



InfoQ|LIVE

1 Day live events

Frequency: 4 per year

InfoQ Live: Format

- Half day of editorial content
- Peer sharing
- Sponsor interaction
- Roundtable events
- Max of 2 sponsors
- Editorial content alignment around the 2 sponsors

Home

Sponsored Panel Discussions:

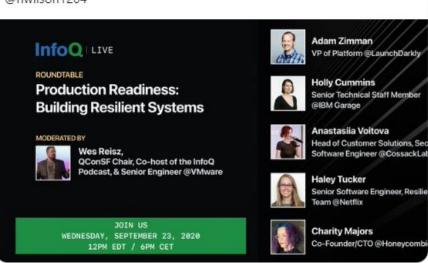
Charity Majors @mipsytipsy · 22m

just the other day i was bitching about how badly most panels are run, so @wesreisz had to come along and show y'all how it Gets Done, from the questions to the conversation to the panelists, this was probably the most interesting and spirited panel i've encountered, five stars.



Production Readiness: Building Resilient Systems #InfoQLive Roundtable looks at what it means to have #resilient, production apps today. Save your spot: bit.ly/3gGWSFe

@LaunchDarkly @wesreisz @vixentael @mipsytipsy @holly_cummins @hwilson1204



View Panel Discussion Here:

Microservices - Are they still worth it? [Roundtable] password is infoglive

You can engage attendees via:

- Sponsor Chats
- Sponsor Placement on Agenda
- Sponsor Logos on InfoQ Live slides

Based on past events you can expect:

- On average the Sponsor Landing Page and Webinar/Roundtable generated more than 200 attendee engagements.
- Typically 24%-35% live Webinar/Roundtable attendance



Event Dates:

Frequency: 4 per year

February 22nd

Summer Series:

The Cloud-Native Software Development Lifecycle

June 21st

Topic: Architecting for the Cloud

July 19th

Topic: Application Delivery for the

Cloud

August 23rd

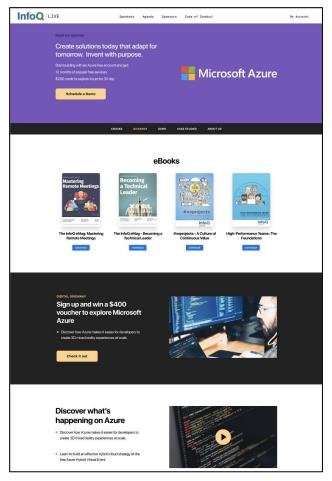
Topic: Operating the Cloud

InfoQ Live Sponsorships

One sponsor per event

Event Sponsorship (Targeting 250-500 Attendees)	
Prominent logo exposure, link and blurb	~
Individual sponsor landing page for lead gen with downloadable assets and exclusive lead-capture	✓
Virtual attendee swag bag (part of post-event thank you email)	~
Sponsor assets promoted during breaks	~
Live roundtable - exclusive sponsorship & on demand recording	V
InfoQ Live pre-event marketing emails with sponsor mentions	•
InfoQ Live sponsor staff access pass included (access to full event)	2
Exclusive Sponsor Event	\$35,000

Sample Sponsor Landing Page



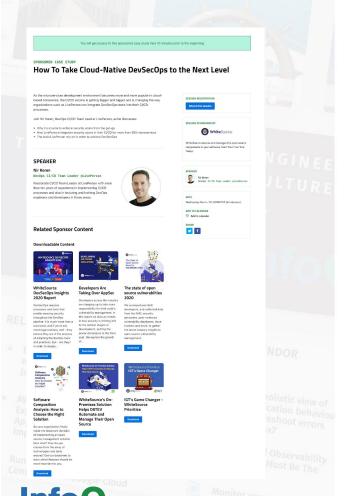
Sponsored Workshop	Pricing
2 Hour sponsored workshop	\$10,000



plus.qconferences.com

May 9th-20th

November 29th - December 9th

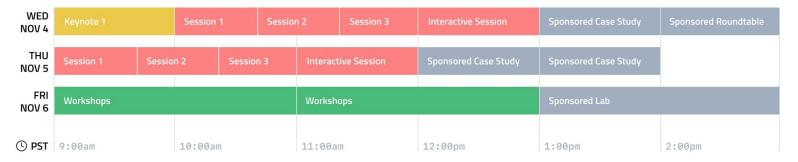


Home

QCon Plus Format: Two Week Global Sponsorship (online) Turn key operation, very little heavy lifting from sponsors needed

- Present videos, demos, and other resources, capture leads, and communicate directly via <u>live</u> chat with approximately **1000-1500 paying attendees**.
- Sponsors can receive a 40 minute speaking session, in-depth 2-hour workshops, and custom landing pages to capture high quality, engaged leads (sessions are first broadcast live and later provide
- Editorial content concentrates around 4 days per week, during which speakers and audience interact live.
- Editorial Tracks and session topics are focused on the Innovators and Early Adopters in software companies
- >50 speakers presenting across 16 tracks over two weeks

Weekly Conference Format:



QCon plus

plus.qconferences.com

Virtual Conference

1000-1500 Attendees

*Pricing is the same for Spring and Fall 2022 Events

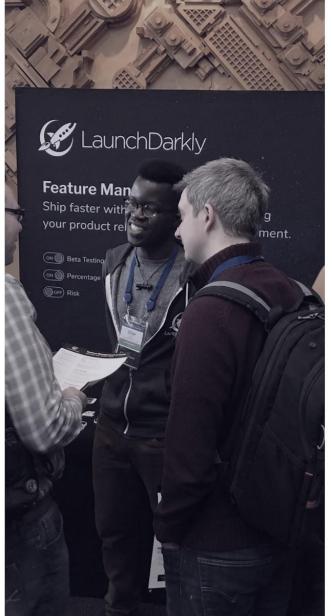
	<u>Home</u>
InfoQ	

	Bronze	Silver	Platinum
Sponsorship	Individual sponsor landing page for lead gen with downloadable assets and exclusive lead-capture and (1) Sponsored Session (Case Study/ Technical Talk) from sponsor technical speaker	 Individual sponsor landing page for lead gen with downloadable assets and exclusive lead-capture and (1) Sponsored Session (Case Study/ Technical Talk) from sponsor technical speaker 	 Individual sponsor landing page for lead gen with downloadable asset and exclusive lead-capture and (2) Sponsored Sessions (Case Study Technical Talk)
Engagement	 (1) Sponsored Session (Case Study/ Technical Talk) from sponsor technical speaker. Qcon to provide facilitator. Contextual asset promotion across conference site Slack Announcement from QCon Team 	 (1) Sponsored Session (Case Study/ Technical Talk) from sponsor technical speaker. Qcon to provide facilitator. (1) Sponsored Labs (Hands-On) Contextual asset promotion across conference site Slack Announcement from QCon Team 	 (2) Sponsored Session (Case Study/ Technical Talk) from sponsor technical speaker. Qcon t provide facilitator. (1) Sponsored Labs (Hands-On) Contextual asset promotion acros conference site Slack Announcement from QCon Team
Exposure	 Prominent Logo exposure in QCon Plus marketing promotions. Logo included in marketing emails. Virtual attendee swag bag. 	 Prominent Logo exposure in QCon Plus marketing promotions. Logo included in marketing emails. Virtual attendee swag bag. 	 Prominent Logo exposure in QCo Plus marketing promotions. Logo included in marketing emails Virtual attendee swag bag.
Access	 Three (3) sponsor landing page passes for your staff to engage via chat with the audience. 50% off a full conference pass for a guest. (\$400 value) 	 One (1) full conference pass for your Solutions Track speaker (\$800 value). Three (3) sponsor landing page passes for your staff to engage via chat with the audience. 50% off a full conference pass for a guest. (\$400 value) 	 Three (3) full conference passes for your Solutions Track speaker(s (\$2400 value) Three (3) sponsor landing page passes for your staff to engage vischat with the audience.
Price	\$17,500 USD	\$27,500 USD	\$37,500 USD

QCon 2022

Sponsorship Packages











QCon London

Sponsorship Packages

Spring 2022

(In-Person)

April 3-6

Booth sizes subject to change once location is finalized.*



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	Bronze \$17,500 USD	Silver \$27,500 USD	Platinum \$37,500 USD
Sponsorship	Exhibit Space Only	 Exhibit Space and (1) Sponsored Solutions Track Session 	 Exhibit Space, (2) Sponsored Solutions Track Sessions Additional Branding Opportunity or Keynote Chair Drop ONLY 2 Platinum Spots Available
Space	• Exhibit booth: Standard booth (6x4 feet) w/ a 6' table and two chairs. Bring your own signage - not to exceed 6' total width.	• Exhibit booth: Standard booth (6x4 feet) w/ a 6' table and two chairs. Bring your own signage - not to exceed 6' total width.	• Exhibit booth: Standard booth (6x4 feet) w/ a 6' table and two chairs. Bring your own signage - not to exceed 6' total width.
Interaction		One 50-minute presentation in the Sponsored Solutions Track.	 Two 50-minute presentations in the Sponsored Solutions Track. Signage at the Welcome Event (1 of 3 Sponsors).
Exposure	 Prominent Logo exposure on QCon website and at the event. Logo included in post conference attendee marketing emails. 	 Prominent Logo exposure on QCon website and at the event. Logo included in post conference attendee marketing emails. 	 Prominent Logo exposure on QCon website and at the event. Logo included in post conference attendee marketing emails.
Access	 Two exhibit passes for your booth staff. 50% off a full conference pass for a guest. (\$1000 value) Free WIFI and Electrical. 	 One full conference pass for your Solutions Track speaker (\$2000 value). Two exhibit passes for your booth staff. 50% off a full conference pass for a guest. (\$1000 value) Free WIFI and Electrical. 	 Two full conference passes for your Solutions Track speaker(s) (\$4,000 value) One additional free conference pass for a guest (\$2,000 value) Two exhibit passes for your booth staff. Free WIFI and Electrical.

Additional Sponsorships

- Chair Drop One piece of content on all chairs before one of the Keynote sessions (based upon availability)
- Power Up Zone TBD
- Lunch Sponsorship Exclusive Sponsorship of Lunches during QCon conference days; Signage near the lunch location; Company logo and profile with link posted on the QCon website.
- **Breakfast/Break Sponsorship** Exclusive Sponsorship of the continental breakfast and breaks during QCon conference days; Signage near breakfast and break location; Company logo and profile with link posted on the QCon website.
- Hors d'oeuvres Sponsorship Exhibitor Reception TBD
- Party Sponsorship TBD
- Coffee Sponsorship TBD
- Bag Sponsorship TBD

QCon San Francisco

Sponsorship Packages

Fall 2022

(In-Person)

October 24-26

Booth sizes subject to change once location is finalized.*



U	\$17,500 USD	\$27,500 USD	\$37,500 USD
Sponsorship	Exhibit Space Only	 Exhibit Space and (1) Sponsored Solutions Track Session 	 Exhibit Space, (2) Sponsored Solutions Track Sessions Additional Branding Opportunity or Keynote Chair Drop ONLY 2 Platinum Spots Available
Space	Exhibit booth: Standard booth (6x4 feet) w/ a 6' table and two chairs. Bring your own signage - not to exceed 6' total width.	• Exhibit booth: Standard booth (6x4 feet) w/ a 6' table and two chairs. Bring your own signage - not to exceed 6' total width.	Exhibit booth: Standard booth (6x4 feet) w/ a 6' table and two chairs. Bring your own signage - not to exceed 6' total width.
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- Chair Drop One piece of content on all chairs before one of the Keynote sessions (based upon availability)
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Bronze

• Lunch Sponsorship - Exclusive Sponsorship of Lunches during QCon conference days; Signage near the lunch location; Company logo and profile with link posted on the QCon website.

Silver

- **Breakfast/Break Sponsorship** Exclusive Sponsorship of the continental breakfast and breaks during QCon conference days; Signage near breakfast and break location; Company logo and profile with link posted on the QCon website.
- Hors d'oeuvres Sponsorship Exhibitor Reception TBD
- Party Sponsorship TBD
- Coffee Sponsorship TBD
- Bag Sponsorship TBD

calendly.com/coryvansickle

Platinum

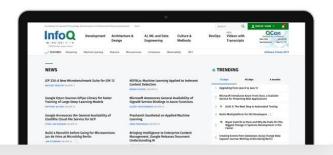


Dates Subject to Change

Home

Date January-March Q1 **InfoQ Live** February 22nd **Custom Webinar** January 20th, February 10th, March 3rd Q2 April-June InfoQ Live June 21st **Custom Webinar** April 14th, May 5th, May 26th, June 16th **QCon London In Person** April 3rd-6th **OCon Plus - Virtual Conference** May 9th-20th Q3 July-September InfoQ Live July 19th, August 23rd **Custom Webinar** July 7th, July 28th, August 18th, September 8th, September 19th Q4 October-December **Custom Webinar** October 20th, November 10th, December 1st October 23rd-29th **QCon San Francisco In Person** OCon Plus - Virtual Conference November 29th-December 9th





CYMedia

We help software development teams adopt new technologies and trends



Architects' Newsletter

News

Google Expands Cloud BigTable Replication Capabilities Globally in Beta

Google announced the expansion of <u>Cloud BigTable's replication</u>
<u>capabilities</u> in Beta, providing customers with the flexibility to make their

Minibooks and eMags

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