

Insights

- ✚ Women are more likely to buy compared to men (65%)
- ✚ Maharashtra, Karnataka, Uttar Pradesh are top 3 states (35%)
- ✚ Adult age group (30-50 yrs) is max contributing (50%)
- ✚ Amazon, Flipkart and Myntra channels are max contributing (80%)

Final Conclusion to improve Lucky store sales:

- ✚ Target women customers of age group (30-50 yrs) living in Maharashtra, Karnataka and Uttar Pradesh by showing ads/offers/coupons available on Amazon, Flipkart and Myntra