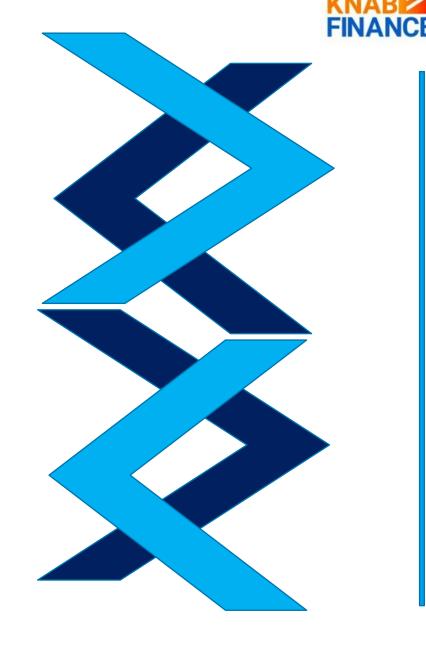


# **Easy Lending Against Securities**



KNAB Finance Advisors Private Limited Confidential

#### **FULLY DIGITAL LOAN AGAINST SECURITIES FOR RETAIL CUSTOMERS**



- Paper and manual
- Takes 4 to 14 days
- Higher amount
- EMI's
- Prepayment Penalty



- Fully 100% digital
- Within few hours
- From Rs 15,000 to 1cr
- Interest Only
- Prepay Anytime

Abhi Loans is a product of KNAB Finance Advisors, a NBFC registered with RBI

## 4 Step Process Flow – Single Login, 100% Digital





#### **Onboard the Customer**

 Customer is onboarded with Mobile(lined with Aadhar)

#### **Digital KYC**

- Digilocker
- Physical upload of Aadhar and PAN
- Penny drop to check Bank Account

#### Lien Marking

- Lien based the loan current and future requirement
- Digital and Realtime

#### E-Sign

Digital signature using Aadhar linked with mobile





- Any person who have Shares, Mutual Funds or Bonds
- Shares, Mutual Funds and Bonds in DMAT account
- Mutual Funds in DMAT form with RTA as CAMS and Kfintech
- Mutual Funds in physical form

#### Exception:

ELSS Mutual Funds are not eligible for loan

## How much loan a customer can get?



- → FOR SHARES
- LTV of 60 % for NSE 50 Shares
- LTV of 50 % for 600 Other Shares
- → FOR MUTUAL FUND
- LTV of 75 % for Debt Mutual Funds
- LTV of 65 % for Equity Mutual Funds

- → FOR BONDS
- LTV of 65 % for Bonds





- → Example: Share Price Goes Down, LTV Goes Up
  - → Initial LTV: 65%
  - $\rightarrow$  65%  $\rightarrow$  75%: Only Customer Communication On Daily Basis
  - → 75% → Notice For Cash Top Up/ Additional Pledge
    - 3 Notices For Additional Pledge Followed By:
    - Notice To Sale
    - Invocation Of Pledge
  - → If LTV Goes To 85% Then Pledge Invocation Happens Automatically
- → Example: LTV Goes Down
  - $\rightarrow$  65%  $\rightarrow$  55%: Only Customer Communication On Daily Basis
  - → Less Than 55%: Additional Credit Limit Offered



### **Product Information**

- Minimum Amount: Rs. 15,000
- Maximum Amount: Rs. 1 cr
- Tenure: 1 year with Auto Renewal
- Unlien After Full Settlement: Within 24 hours
- Client Can Sell Part Of The Securities By Prepaying Partially
- Rate Of Interest: Starting from 8% (Flat) to 16%
- Type Of Facility: Overdraft & Term Loan

### Customer Cash Burden



- → When Client Is Paying Principal + Interest
- Example

Ex 1-loan Amount Rs 100000 With 8% (Flat) Interest The EMI Will Come To Rs 9000/Month

Reduction in monthly cash outflow ~ Rs. 7666 per month

→ When Client Is Paying Only Interest

Ex 1-loan Amount Rs 100000 With 16% Interest The EMI Will Come To Rs 1334/Month

Customer Can Prepay Principal Amount Any Time Without Prepayment Charges.





**Processing fees:** 2.00% of principal amount or Rs.1000 (whichever is higher) and applicable taxes.

Pre-payment Charges: Zero (Nil)

**<u>Late payment charges</u>**: Bounce charges as per agreement

**Penal Charges**: 2 % on the total loan outstanding

## Benefits of taking loans from ABHILOANS



- → Save Long Term And Short Term Capital Gain Taxes
- → Immediate Liquidity
- → Can Use As <u>Line Of Credit</u> [OD] Withdraw As And When Needed
- → No CIBIL Check
- → Disbursal Within 4 Hours After Agreement.
- → 50% refund on processing fees, if not disbursed within 4 hours
- → No Pre-payment Charges
- → Minimal Monthly Burden