

# Henry (Hung) Dao

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## EDUCATION

**Robert H. Smith School of Business, University of Maryland, College Park, MD** December 2017  
**Master of Science in Information Systems (MSIS)**. GMAT: 700

**University of Missouri, Kansas City, MO** 2015

**Master of Business Administration (MBA)**, Focus Area: Entrepreneurship. GPA: 3.63

- Received Chancellor's Non-Resident Awards for outstanding academic performance

**Diplomatic Academy of Vietnam, Hanoi, Vietnam** 2011  
**Bachelor of Arts, International Relations**

### Technical Skills:

*Languages:* R, Python for Data Science, SQL, UML, basic C, HTML and CSS

*Tools:* Tableau, PowerBI, Minitab, Arena, Advanced Excel, Palisade Package (StatTool, PrecisionTree, @Risk and SolverTable), Rational Rose, MS Visio, LucidChart

*Operating systems:* Windows XP, Mac OS X

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## EXPERIENCE

**KC Chamber of Commerce, Kansas City, MO** 2015  
**Public Policy & Programming Intern**

- Administered SBA software to manage database of its memberships (more than 1,300 businesses) and events
- Interacted with small businesses, coordinated and supported special events. Researched issues and policies
- Prepared marketing materials: copy-writing, design, photography and social media post. Monitored website content

**Four Pillars Investors, Kansas City, MO** 2015  
**M&A Analyst Intern**

- Recommended promising deals based on analysis and contributed to one successful transaction valued at \$950k
- Conducted company and industry analysis and developed financial models with various levels of sophistication
- Identified acquisition candidates and made cold calls to targeted companies, investment bankers and brokers

**University of Missouri, Kansas City, MO** 2014-2015  
**Graduate Research Assistant (GRA) at Marketing and Supply Chain Department**

- Conducted surveys and analyzed data for two marketing research
- Designed and maintained a personal website for professor
- Monitored students' tests, graded and uploaded scores to blackboard system

**D&N International Law Firm, Hanoi, Vietnam** 2012  
**Paralegal**

- Negotiated and handled \$20k-per-contract with foreign clients, including firms in the US, Vietnam, China and Korea
  - Provided legal services and consultancy in fields of commerce and business operations
  - Assisted company lawyers in IP infringement investigations and lawsuits
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## LEADERSHIP AND VOLUNTEER EXPERIENCE

- 1<sup>st</sup> Place Achievement Award at 2016 Smith MS Case Competition. Student ambassadors of Smith MS Programs
  - Project leader (CEO) of Suedoskull LLC in the Regnier Venture Challenge Competition 2015
  - One of 20 best members representing UMKC Enactus Team at National Competition, St. Louis, 2015
  - Coordinator at SJ Vietnam (helping blind children) 2009 – 2011
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## ADDITIONAL INFORMATION

- Fluent in Vietnamese and English.
- 83th percentile score in Bloomberg Aptitude Test. Financial Modelling, Data Analysis and Reporting Skills.
- Training: Business Analyst (SDLC methodologies: Waterfall, Agile SCRUM; business requirement documents, user stories, use cases, data modelling, data mapping, workflow, screen mock-up, activity and sequence diagrams)
- Interests in Healthcare, Consulting and Technology Industry. Hobbies: travel and sports