

# Prakhar Singh

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## Education

**Robert H Smith School of Business, University of Maryland**, College Park, MD

Dec 2016

Master of Science in Information Systems. GPA: 3.33

Relevant Courses: Data Models and Decisions, Data Mining and Predictive Analysis, Database Management Systems  
Business Process Analysis for IT, Data Networks & Infrastructure

**Manipal Institute Technology**, KA, India

May 2015

Bachelor of Technology in Civil Engineering, GPA: 3.8

Relevant Courses: Financial Management, Essentials of Management and Engineering Economics

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## Certifications

- 'Data Visualization and Communication with Tableau' by Duke University : Analyzed the 'dognition' dataset and used dashboarding and storytelling to display the results
  - 'Project Management Principles and Practices' by University of California, Irvine. This included certifications in: 'Initiating and Planning Projects', 'Budgeting and Scheduling Projects' and 'Managing Project Risks and Changes'
  - 'Agile Meets Design Thinking' by University of Virginia (Currently Pursuing)
  - 'R Programming' by Bloomberg School of Public Health, Johns Hopkins University (Currently Pursuing)
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## Work Experience

**Smith IT, Robert H. Smith School of Business**

Aug 2015 - Present

Graduate Assistant (IT Consultant)

- Analyze the needs of various clients and systems in the business school and help them improve organizational effectiveness by implementation of applications, services and technology
- Collaborate with clients to discuss their needs and develop reports to perform analyses of the situation, prioritize the work and mitigate the risks

**Galfar Engg. & Contracting, India**

Jun 2014 - Jul 2014

Project Management Intern

- Leveraged the available resources to form creative methods to enhance collaboration and teamwork, cutting down the project duration by 2 months
  - Used professional skepticism for the review and approval of test samples; audited available stocks; applied feedback from the past to address the needs of the project
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## Academic Projects

**University of Maryland-College Park**

Aug 2015 - Present

Organizational Database for iMovies – Salesforce and MS SQL implementation

- Formulated the business objectives and transactions for the client to let them collect, store and enable information intelligence to meet the needs across all business operations including finance & risk
- Developed an entity relational schema capturing the organizational details and major business operations focusing on business development activities, to generate dashboard reports
- Deployed a Salesforce CRM model based on the Relational Schema, to improvise data analytics, storytelling and business intelligence for the management

DONCO LTD Feasibility Study – Business and IT expansion analysis

- Performed feasibility study for offshore business expansion of Donco Ltd in Somalia, Africa to help the client align IT with business values and to enhance efficiency with global integration
  - Assessment focused on in-depth market analysis and quality control of the internet service providers focusing on infrastructure, operations and risks
  - Executed SWOT analysis to zero down on the feasible geographic locations, considering economic and political conditions of the country and formed a strategy for expansion
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## Skills

- Business Analysis and Processes Skills: Agile, Waterfall, SDLC, UML, Lucid Chart
  - Database & Data Analysis Skills: MS SQL Server, Stat Tools, @Risk, Precision Tree, Solver table, Pivot Table, V lookup, Regression Analysis, Hypothesis Testing, Confidence Interval
  - Languages and Tools: Microsoft Office including Excel and PowerPoint, R, Tableau, Salesforce, Google Sketchup
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## Leadership and Volunteer

- Active member of Terrapin Photography club, The Terp Service including Terps for a Change and Terps Service Days
- Commanded and travelled across India, with a team of 20 cadets in National Cadet Corps (A sub unit of Indian Army)
- Drafted a Global ethics & values code, communicated the research findings and recommendations concisely to the United Nations, as a delegate of Global Ethics and Value Convention