



Joseph Cristiano, Jr.

Work Experience:

Workplace Wellness Partners, LLC.

2013 – Present

Management Consultant and Acting Director of Operations

Key Work Experience:

- Created and executes all operational policies, strategic planning and tactical decision making, including providing executive decision making assistance and consultation to the Chief Executive Officer.
- Manages all vendors, including suppliers, contractors, information technology resources, IT Cloud services, data and application management.
- Manages all coordination between IT and Procurement to ensure effective processes and execution of vendor selection activities and contracting.
- Established and monitors all vendor performance and service level agreements while managing all vendor's delivery of key contract obligations, milestones, and deliverables.
- Negotiates all rates, terms and provisions of vendor contracts. Directly responsible for the on-line presence of the company, including all website design and content management.
- Created sales projection calculators, manages all revenue, cost accounting and budget planning.

Compass Solutions, Washington, DC

2012 – 2013

State of Massachusetts Health Information Exchange (HIE)

Management Consultant and Senior Project Manager

Key Work Experience:

- Oversaw the day-to-day project management of the design, development, analysis and integration initiatives of the portal
- Directed all aspects of the project, including requirements gathering and verification, the aligning of resources with requirements, monitoring performance against milestones and approved spend plans, completion of milestones, management of documents, deliverables and fulfillment of the project tasks.
- Worked collaboratively with the EOHS and its stakeholders to achieve the stated tasks and goals of the Health Information Exchange Project.
- Responsible for managing the business relationship with both the client and the prime contractor and coordination of multi- team tasking.

Paradyne Management, Washington, DC

2011 – 2012

Senior Project Manager

Key Work Experience:

- Oversaw the day-to-day project management of the development, analytical and integration initiatives.
- Managed a team that included a Senior Developer, two additional Developers and a Senior Business Analyst that performed daily tasks on the project Responsible for managing the prime contractor, Public Consulting Group (PCG) out of Boston, MA.



- Managed all aspects of the project, including budget, resource management, project planning and scheduling and production of all deliverables.
- Implemented standard industry applications that had complex, overlapping business processes within the District's health and human services cluster that included the Department of Youth Rehabilitation Services (DYRS) and the Child and Family Services Administration (CFSA), as well as the Arizona State Medicaid System.

Department of Youth Rehabilitation Services (DYRS)

2006 – 2011

Executive IT Advisor to the Deputy Director and Senior Project Manager

Key Work Experience:

- Responsible for several key special projects including the oversight of both technical and business operations for the launch of a new detention facility.
- Worked to identify processes and conflicting processes to create deliverables and develop project milestone reviews.
- Mr. Cristiano was required to manage relationships with executives, clients and staff in all areas of the organization including IT, operations and case management.
- Managed vendors, including the establishment of service level agreements, provided technology and business consultation to the agency and worked closely to align technology planning with the client.
- Provided reporting support for executive leadership, organizational leaders and clients.
- Created and managed all data warehouse activities and executive dashboard creation for the agency and designed and implemented the systems to provide robust reporting for planning, budgeting and budget presentations to the executive committee, the mayor's office and city council.
- Managed all aspects of the project, including monitoring performance against milestones and approved spend plans, completion of milestones and management of completion of documents and output in fulfillment of project tasks.
- Implemented standard industry applications within DYRS that had complex, overlapping business processes within the District's health and human services cluster business processes and service delivery model that included education, courts, and justice systems and services.

IBM Corporation, Bethesda, MD

2004 – 2006

Senior Managing Consultant and Project Manager

Project: WebSphere and On Demand Workplace

Key Work Experience:

- responsibility of managing project activities for On Demand Workplace and ERP client projects including cost oversight and budgets in the areas of IBM WebSphere Portal Strategy, Governance, Portal Assessments, Portal Infrastructure and all Information Technology Management related activities.
- leading or supporting Business Development, participating in Architecture studies and review, Supporting cost estimating, development of Project Plans to include Integration Testing, Promotion to Production, and Operations and Maintenance activities, developing cost proposals for submission to clients, participating in negotiation sessions with clients to establish a contract for the effort and monitoring and controlling all project related costs.
- Provided C-Level advising to client's senior management on IT and IBM WebSphere Portal Strategy for enterprise wide implementations.



Unisys Corporation Project Manager	2002 – 2004
Andersen LLP Manager	2000 –2002
Telecorp PCS Senior Manager	1999 - 2000
CarrAmerica Realty Corporation (CRE) Manager	1998 - 1999
Discovery Communications, Inc. Manager	1993 – 1998
Sandy Spring National Bank Network Manager/Customer Service	1987 - 1993
Sandy Spring National Bank Customer Service Representative	1985 - 1987

Education:

Bachelor of Arts in Liberal Arts, Specialization in Business, Cum Laude
The American University, Washington, D.C.