

Wenqi Yang

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EDUCATION

Robert H. Smith School of Business, University of Maryland, College Park, MD

December 2017

Master of Science in Information Systems

Boston University Questrom School of Business, Boston, MA

2016

Bachelor of Science in Business Administration

- Dual concentration in Finance and Information System

Technical Skills:

Languages: SQL, Python, HTML, Django

Tools: Agile, MS Project, Weka, Access, Swimlane Model, Tableau, Palisades Risk & Decision Analysis Tool

PROFESSIONAL EXPERIENCE

KONE Elevators & Escalators Corporation, Shanghai, China

2015

(One of the top three Global leaders in the elevator and escalator industry)

Finance Services Section, cost accountant

- Negotiated with 12 suppliers in terms of pricing, quantity, and time of delivery based on information provided by sales department; collaborated with accounting department to document daily raw material expenditure
- Analyzed sales reports of Shanghai branch in comparison to 6 other major city branches to understand customer distribution and major driving factors of revenue. Collaborated with marketing department to evaluate possible improvement to efficiency
- Created semi-annual reports with a team of 10 for company's semi-annual conference in Shanghai. Utilized slideshow and financial analysis reports to demonstrate company's performance among 1342 employees

Noah Private Wealth Management, Chengdu, China

2014

(Leading wealth and asset management services provider with a focus on global service for high net worth individuals and enterprises in China)

Financial director Assistant

- Conducted 30 interviews with existing and prospecting new clients through phone calls, emails, and in person to gain a better understanding of customer's investment preference and risk tolerance
- Built one Microsoft Project critical path schedules for company's real estate investment project to delegate workload assignment, track project progress, and forecast expense

ADDITIONAL INFORMATION

Product Development Project

2014

- Led a team of 10 to design a new product based on market research and interviews with customers and retailers in office supply and home furniture industry
- Negotiated raw material price with 15 suppliers on Alibaba, and achieved 13% price drop per unit; demonstrated a make or buy analysis on two major components of product
- Initiated a 50-page product development business plan and delivered four presentations to class of 40 about future financial performance and potential business opportunities

SQL & Salesforce Project – US Master Program Ranking Software

2016

- Leading 5 people team to building up university master program ranking data (2013 – 2016) from scratch and implements into SQL database
- Integrated SQL database into salesforce developer version, and designed user-friendly front-end interface allowing customer searching for program ranking data