

Zachary Goldman
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EDUCATION

University of Maryland, College Park
College of Behavioral and Social Sciences, Bachelor of Arts
Economics Major
Cumulative GPA: 3.32

Expected May 2017

PROFESSIONAL EXPERIENCE

Facilities, Operations and Events, College Park, MD
Operations Supervisor

October 2013 – Present

- Execute new tactics to increase efficiency
- Lead groups of 3 to 6 people to prepare athletic facilities for events
- Divide coworkers amongst different tasks and periodically check on their progress
- Greet customers as they enter athletic facilities and handle complaints

Aflac, Silver Spring, MD
Insurance Agent Intern

June 2015 – August 2015

- Pursued prospective clients by connecting with key executives and HR personnel
- Prepared notes during potential client meetings
- Recruited employees with qualified marketing/business backgrounds
- Earned Maryland Accident and Health Insurance License

Fund for the Public Interest, Hartford, CT
Canvasser

June 2014 – August 2014

- Raised an average of \$550 dollars a week from donations
- Presented campaign to an average of 30 households per day
- Shadowed by new employees

LEADERSHIP TRAINING

Phi Sigma Kappa Fraternity, College Park, MD
Vice President

January 2015 – May 2015

- Ensured that 22 committee chairmen were working towards goals I set forth
- Worked weekly with fellow executive board members to improve our organization
- Implemented a new system to provide networking opportunities

Phi Sigma Kappa Fraternity, College Park, MD
Philanthropy/Community Service Chair

September 2014 – December 2014

- Planned an event with over 100 attendees, which raised over \$6000
- Contacted local business owners to receive donations for the event
- Organized multiple trips of more than 20 students to volunteer at Special Olympics events

Shonk Undergraduate Leadership School, Indianapolis, IN

August 2014

- Selected to represent the UMD Phi Sigma Kappa Chapter to attend the national Phi Sigma Kappa leadership school
- Attended lectures, workshops and networking sessions on ways to improve recruitment, organization and budget
- Implemented new methods of recruitment and organization to improve the chapter during the 2014-2015 Academic Year

Impact North-American Interfraternity Conference, Chevy Chase, MD

October 2014

- Selected to serve as an ambassador to represent the UMD Phi Sigma Kappa Chapter
- Completed group sessions with other members of the UMD Greek Community to develop our teamwork and leadership abilities