

**Cameron Somers**

781.915.8582 | csomers515@gmail.com 20  
Leonard Road, Sharon MA, 02067

EDUCATION

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**University of Maryland | College Park,**

**September 2013 – December 2016**

**Major:** Candidate for B.S in Economics, Concentration in Finance and Data Analytics, Minor in Entrepreneurship Tech

**Cumulative GPA:** 3.75/4.0

**Awards:** Deans List, Keller Family TerpStart Endowed Scholarship in Economics

PROFESSIONAL EXPERIENCE

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**AXA Advisors**

*Financial Consulting Intern*

**2016**

- Analyzed financial information obtained from clients to determine strategies, products and services to help clients meet their financial objectives
- Provided information/education to clients about the purpose and details of financial products, services and strategies.
- Built and maintained client base, kept client plans up-to-date and acquired new clients on an ongoing basis
- Provide knowledgeable, objective financial guidance and customized strategies to consumer segments that demand high quality service
- Shadowed and assisted senior associates with creating financial plans

**Health Policy Associates, Westwood, MA**

**2015**

*Research/Data Analysis Intern*

- Delegated duty of research for clinical trial management system that critically served over 25 of the company's clients and created both time efficiency and enhanced savings.
- Conducted Extensive work with Excel, Entry point, and Tableau for the use of quantitative analysis
- Collaborated with the Vice President of the Company in learning and performing C+ coding for the companies database to extract relevant data for analysis

**Flora Cause, Sharon MA**

**2013-2014**

*Financial Intern*

- Analyzed hundreds of vendor transactions, including purchase orders totaling over \$75,000, package lists and invoices, and worked directly with the Controller to identify discrepancies and pay off vendors
- Cooperated with the CFO to update the payroll tracking and reporting MS Excel model
- Performed bank reconciliations, identified and corrected bookkeeping and accounting errors
- Developed strong communication and sales skills from various sales pitches and selling at vendor locations

LEADERSHIP AND ACTIVITIES

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**Delta Tau Delta | University of Maryland**

**2015**

*Vice President / Founding Father*

- Presided over weekly Administrative Board Meetings to discuss budgets, fundraising events, philanthropy events,
- Coordinated with the Treasurer and managed a Budget of over \$60,000 through efficient allocation of resources

- Acquired legal status with the IRS and developed payment plans for over 70 members for assigning and collecting dues
- Lead meetings with the finance committee, reviewing past activities and setting goals for the future

#### ADDITIONAL SKILLS AND INTERESTS

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- SPSS statistical analysis, STATA, and Basic SAS training
- Microsoft Word, Excel, Outlook, Power Point, Entry point
- Tableau
- Began C# and C+ coding training
- Sports. Public Speaking, Writing, Debate, Poker