

ASHISH PATHAK

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PROFESSIONAL SUMMARY

Experienced Product Manager with 12 years of driving digital transformation, product innovation, and operational excellence across fast-paced, tech-driven environments. Proven track record of leading the entire product lifecycle – from vision and ideation to launch and growth – delivering strong outcomes in user adoption, delivery velocity, and business ROI.

Skilled at translating complex business needs into scalable, customer-centric solutions by aligning stakeholders, engineering, and design teams around a shared vision. Strong domain expertise across data, finance, and technology, with a sharp focus on product-market fit, value proposition.

Known for building high-performing teams, enhancing cross-functional collaboration, and mentoring talent to maximize team potential. Adept in defining roadmaps, optimizing backlogs, and ensuring executional excellence in Agile/Scrum environments.

SKILLS

- Product Strategy & Vision
- Agile Frameworks (Scrum/SAFe)
- Customer Discovery & Market Research
- Road mapping & Backlog Management
- EDGE Appliance solutions
- Data Analysis & Insights
- Stakeholder Collaboration
- Go-to-Market (GTM) Strategy
- Documentation and Communications

EDUCATION

- **B school - Indian Institute of Management Visakhapatnam (IIM Vizag)**
05/2025 to 05/2025
Post-Graduate Certificate Program: Strategic Product Management
- **Institute of Technology and Management**
Bhilwara • 06/2009 to 06/2013
B.Tech: Computer Science and Engineering
- **B.N.G.S.S**
Rajsamand 03/2008 to 04/2009
XII: Science

WORK HISTORY

Adani Enterprises Limited - Product Manager
Ahmedabad, Gujarat • 12/2022 - Current

- Defined and executed the product vision and roadmap for Exception Management System, aligning with business strategy and customer needs.
- Contributed to the successful development and deployment of edge appliance solutions that supported secure OPC UA data exchange between field devices and cloud platforms.
- Led a team of Technical Product Owners, ensuring clarity in product requirements, collaborating with UX for wireframes/UI alignment, and translating features into epics, backlog items, and user stories for agile execution.
- Conducted deep user research and market analysis to validate problem statements related to key feature of self-service analytics and ensure strong product-market fit, resulting in a 35% increase in adoption by internal business units.
- Collaborated with engineering, design, and business teams to drive ideation-to-launch cycles, delivering MVPs in under 12 weeks and iterating based on user feedback and KPIs.
- Established robust control and monitoring mechanisms, reducing data inconsistencies by 30% and improving product reliability.
- Optimized internal workflows, leading to a 25% improvement in project delivery efficiency and better cross-team collaboration.
- Authored comprehensive business and technical documentation, ensuring knowledge continuity and smoother onboarding of new stakeholders.
- Spearheaded the product strategy and roadmap for key initiatives under the cloud solutions portfolio, driving innovation in IIoT and edge computing.

- **B.N.G.S.S**
Rajsamand • 01/2007

CERTIFICATIONS

- SAFe Product Manager (PO/PM)
- SAFe Scrum Master
- ITIL Practitioner
- Business Analyst (Finance Foundation & SQL Proficiency)

ACCOMPLISHMENTS

- Increased project delivery efficiency by 25% by streamlining cross-functional collaboration, optimizing backlog grooming, and introducing agile best practices.
- Reduced operational gaps and data inconsistencies by 30% through the implementation of robust validation rules, improved integration checkpoints, and tighter QA feedback loops.
- Mentored and coached junior analysts, resulting in a 20% uplift in team performance and enhanced ownership of deliverables across product workstreams.
- Improved sprint planning accuracy and team velocity by 15% by introducing data-driven estimation techniques and ensuring tighter alignment between product priorities and engineering capacity.

S&P Global - Scrum Master
Ahmedabad, Gujarat • 11/2021 - 12/2022

- Collaborated with technical teams to implement strategies involving financial derivatives and data-driven tools for portfolio analysis
- Facilitated Agile ceremonies, enabling teams to achieve a 20% reduction in development cycle time
- Coached 12+ teams, improving Scrum maturity and overall performance metrics
- Worked on analyzing financial derivatives to provide data-driven insights, contributing to enhanced decision-making processes

Techblocks (Client: S&P Global) - Business Analyst
Ahmedabad, Gujarat - 04/2020 - 11/2021

- Led requirement gathering sessions, translating stakeholder needs into actionable business and technical requirements
- Analyzed the role of financial derivatives in business scenarios and their integration into overall data models
- Enhanced team velocity by 15% through capacity planning and sprint optimization
- Partnered with developers to ensure alignment between client needs and technical execution

Altruist Technologies (Hinduja Global) - Manager - Business Analyst
Pune, Maharashtra 09/2019 - 03/2020

- Coordinated statistical data analysis and financial derivatives impact studies to design robust information flows
- Identified and documented detailed business rules and use cases based on requirements analysis

American Tower Corp. (formerly, Idea Cellular) - Business Intelligence (Circle MIS)
Pune, MH 10/2016 - 08/2019

- Drafted strategic business intelligence roadmap, complete with data governance policies and tactical information safeguards
- Developed intelligence-sharing dashboards, providing company-wide access to collected data

B4S Solutions Pvt. Ltd. - Business Analyst
Pune, MH 08/2013 - 10/2016

- Planned and arranged meetings with external organizations and individuals, enabling all parties to meet and discuss project progress
- Collaborates with cross-functional team, including developers, software architects and services, to propose system solutions

LANGUAGES

English

Hindi