Template

Empathy map

Use this framework to develop
deep, shared understanding ar
empathy for other people. An
empathy map helps describe th
aspects of a user's experience,
and pain points, to quickly
understand your users' experie
and mindset.

Share template feedback

Build empathy

The information you add here should be representative of the observations and research you've done about your users.

Says

What have we heard them say?
What can we magine them saying?

the electric vehicle is not new but it has been receiving significantly more attention in recent years.

advances in both EV analytics and battery technologies have led to increased automotive market share.

Registration fees and road tax on purchasing electric vehicles are lesser than petrol or diesel vehicles. There are also many policies and incentives offered by the government to encourage EV which make you are in "fly with the crowd" mentality to buy vehicle nowadays, click bates

Thinks

What are their wants, needs, hopes, and dreams? What other thoughts might influence their behavior?

The running cost of an electric vehicle is much lower than an equivalent petrol or diesel vehicle. It is cheaper to use electricity to charge their batteries instead of using fossil fuels like petrol or diesel.

While the uptake in EV sales is unlikely to be significantly impacted by the current economic crisis caused by the pandemic, the overall automotive market is expected to shrink this year as consumers tighten their purse strings. However, a new report by Deloitte suggests that the crisis will not spread to battery electric vehicles (BEVs), which is forecast to remain relatively resilient to the economic slump and could help the global automotive market quicker than other consumer-facing sectors as it rebounds.

Energy players have several ways to address this situation. Governments can provide financial behavior. For example, there is a proposal in the UK to extend the incentive to EV owners for replacement of their vehicles at the end of the early motoring. Analysis shows this could halve the lifecycle of peak load.

Give them a name and a portrait to empathize with your persona.

Electric vehicles have the same functionality regardless of the brand. They are all powered by electricity.

Does

What behavior have we observed?
What can we imagine them doing?

Fuel choice is a debate at authentic and many consumers have reduced the economy that may be perceived as a barrier to purchase of EVs due to economical reasons (Deloitte)

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