# GENESIS OF POPULAR GROUP

## RICH AND VARIED EXPERIENCE IN THE AUTOMOBILE INDUSTRY

# POPULAR GROUP – HISTORY

**1934**

**Popular Automobiles**
**[Spare Parts Business]**

**1984**

Maruti Dealer
[Kerala State 3 locations]

**1985**

DCM Toyota Dealer
[Kerala State till 1994]

**1991**

Bajaj Dealer
[Kerala State 9 locations]
[2&3 wheeler]

**1996**

Bajaj Dealer
[Karnataka State]

**1999**

Toyota Dealer
[Karnataka State]

**2004**

**Hyundai Dealer**
**[Kerala State]**

**2014**

**Popular JCB**
**[Tamil Nadu State ]**

**2017**

**Lexus Dealer**
**[Karnataka State ]**

# POPULAR GROUP – STRUCTURE

Saju K. Thomas
Chairman & Managing Director
(Cochin, Kerala)

- Nandi Toyota
- Toyota U Trust
- Popular Automatch

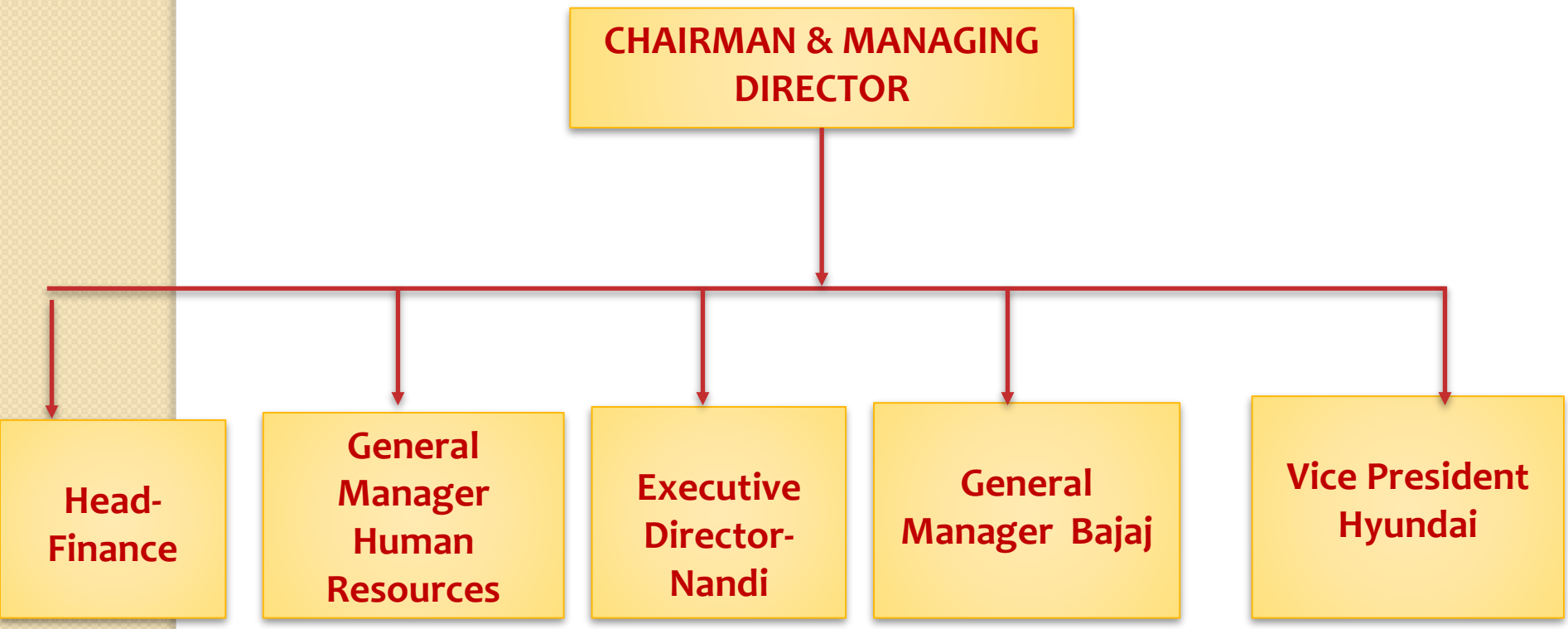
Lexus Banglore

Popular JCB

Popular Hyundai

Popular Bajaj

# CORPORATE ORGANISATIONAL STRUCTURE



**Mr. Saju K Thomas**
**Chairman and Managing Director**

**Mr. Jojo K I**
**Executive Director - Nandi Toyota**

**Mr. Simon Xavier**
**Group Head HR & Popular Bajaj**

**Mr. Sujithchandran**
**VP- Popular Hyundai**

**Mr. Hari**
**Group Head - Finance**

# Popular Group – Core Team

## Simon M. Xavier

-General Manager HR & Bajaj Division

Post Graduate in Personnel Management

-ver 18 yrs of exp. In Personnel Management

-With Popular for last 11 years

## K.I. Jojo

Executive Director

A graduate in Electronics

-Started his career with Schlumberger

-Over 26 yrs of experience in marketing

-With Popular for the last 20 years

## Sujith Chandran

-Vice President Popular Hyundai

-An MBA in Marketing

-Worked with HCL and Modi Xerox

-Has over 14 yrs of experience

-with Popular for the last 8 yrs

## M.K. Hari

-Head - Finance

-A Chartered Accountant

-5 yrs in Audit firms

-3 yrs in Manufacturing industry

-11 yrs in Overseas

-With Popular for the last 3yrs

# Roadmap for Nandi Toyota

**2000**
*3S – Hosur Road*
Bangalore

**2002**
TOYOTA U Trust
- *Used Car Division*
*Hosur Road*
Bangalore

**2005**
Popular Automatch
*Used Car Division*
*Yeshwantpura*
Bangalore

**2009**
*1S – Museum Road*
Bangalore

**2010**
*3S – Kanakapura Road*
Bangalore

**2011**
*2S*
*Bommanahalli*
Bangalore

**2013**
*2S*
*Banaswadi*
Bangalore

**2016**
*TES*
*BG Road*

**2016**
*TES*
*KR Road*

**2017**
*2S*
*Whitefield*
Bangalore

**2017**
Lexus
Bangalore

**We wish to Grow with Toyota, 7 times in 7 years.**

# Nandi Toyota – Organization

**Saju K. Thomas**
***Chairman & Managing Director***

**K. I. Jojo**
***President***

Mr.Manu Ashok
**Sales& Mktg Head**

Mr.Jose Mathew
**Customer Service Head**

Mr.Sajith P.
**Finance & Admin Head**

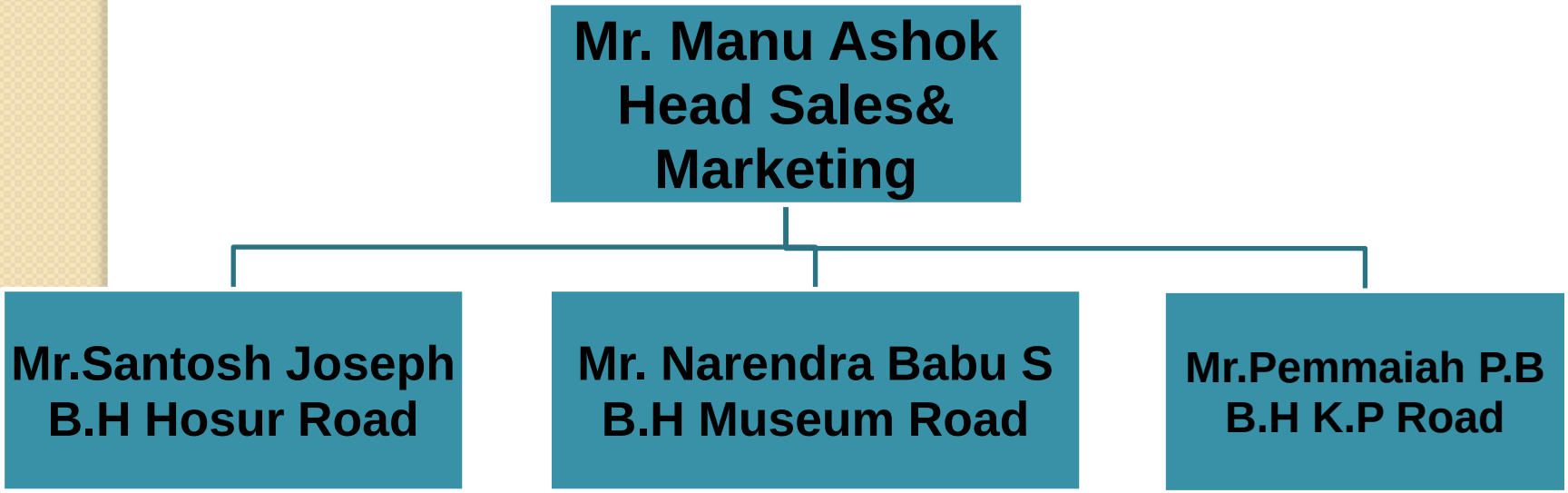
Mr.Mahadevoan P.C
**Customer Relations Head**

Mr.Baby Scaria
**U Trust/Auto match Head**

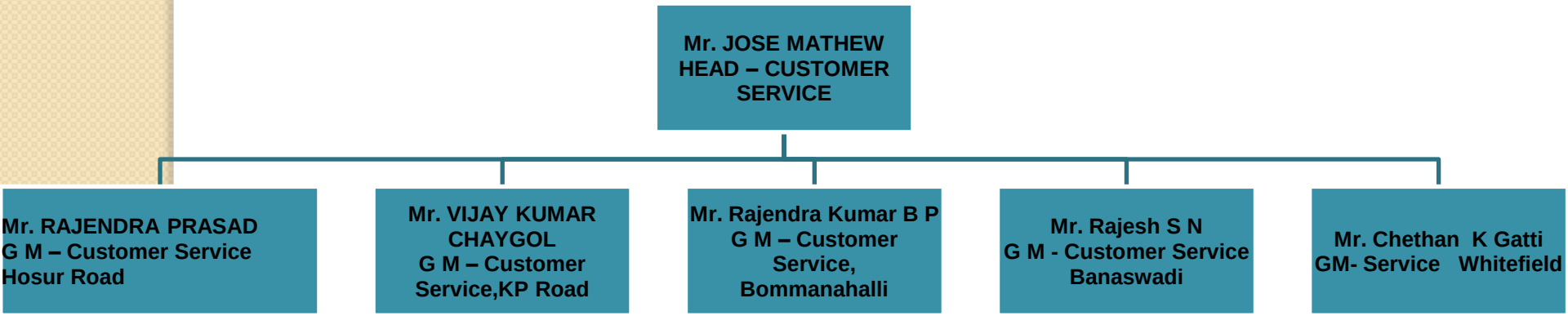
Mr.Joseph Antony
***Human Resources Head***

Mr.Saji George
**IT Head**

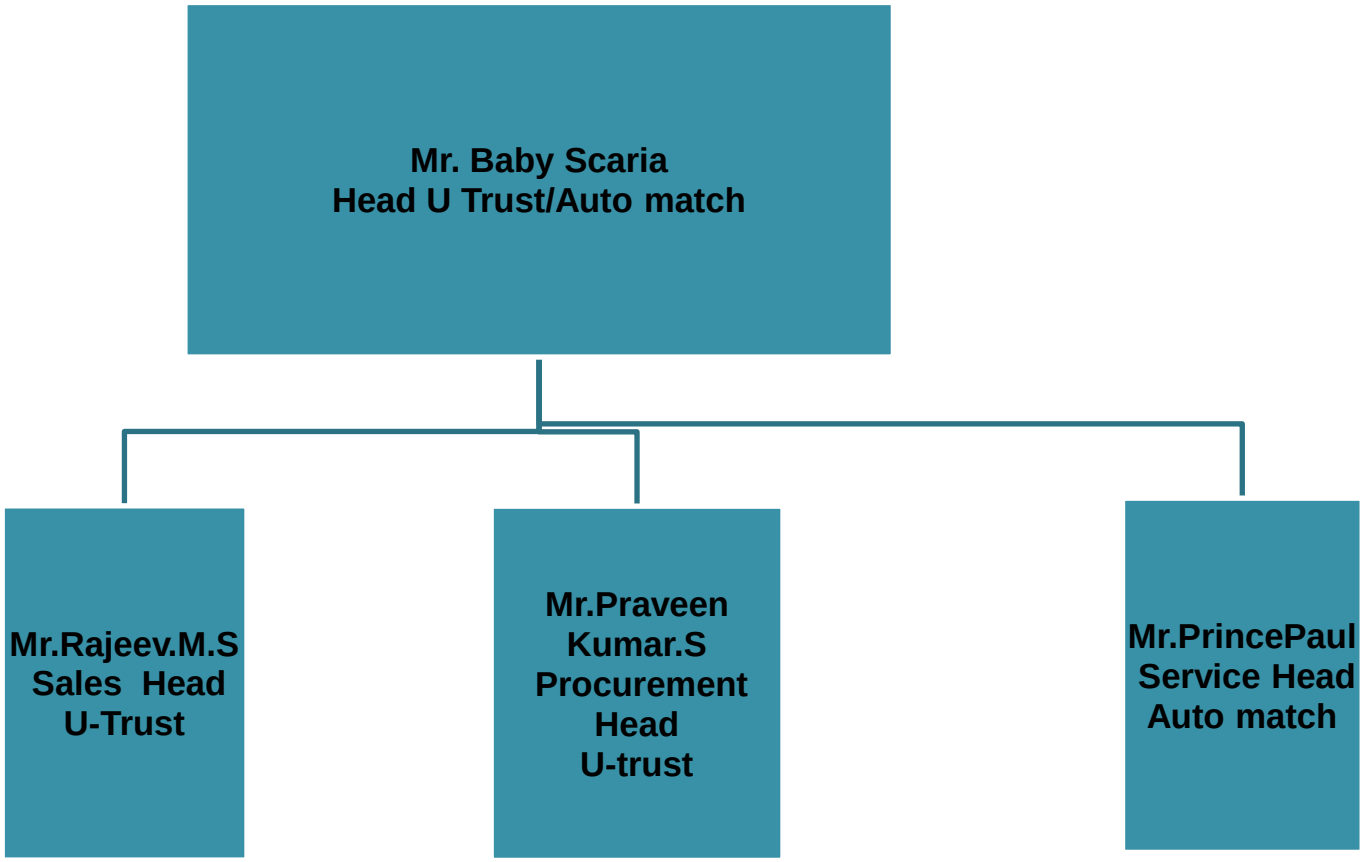
# Organization Chart Sales



# Organization Chart Service



# Organization Chart U Trust/Auto Match



# _Nandi Toyota facilities - Bangalore

3S Facility (2000)
Hosur Road, Bangalore

1S Facility (2009) (DIVA)
Museum Road, Bangalore

# _Nandi Toyota new facilities - Bangalore

3S Facility (2010) (DIVA)
Kanakapura Road, Bangalore

B&P Facility (2011)
Bomannahalli,
Bangalore

# _Nandi Toyota – used cars facilities

Toyota U-Trust (2002)
Hosur Road, Bangalore

Popular Automach (2005)
Yeshwantpura, Bangalore

**Popular Automatch Service (2002)**

**3 S Facility (2013) Banasawadi, Bangalore.**

**TES Bannarghatta Road (2016)**

**TES K R Road (2016)**

## 2S Facility Whitefield (2017)

## Lexus Bangalore (2017)

# Nandi Toyota – Awards & Recognitions

National Skill Contest Winner in 2011 & 1st Runner Up in 2013
Customer Relation Category

National Skill Contest
Runner's Up Winner
Paint Technician Category - 2011

National Skill Contest Winner
Service Advisor Category - 2010

Best Dealer Award – Category 2 Star ( 2010, 2011 & 2012 )

Zonal Skill Contest Award ( Technician Category) – 2010 & Zonal Skill Contest Winner ( Paint Technician Category ) – 2013

Zonal Skill Contest Award ( Service Parts Category) – 2010

Best Customer Relations Award – 2009
Best Sales Performance Award in 'A' Category - 2012

National U Trust Sales Skill Contest Winner & 2nd Runner Up in 2015 & 2015

National Parts Skill Contest Winner in 2014 & 2nd Runner Up in 2014

Zonal Skill Contest Award 2016 – Service Advisor Category(Winner & 2nd runner up)
Service Parts ( Winner, 1st and 2nd Runner up)

National Skill contest Winner &2nd Runner Up in Sales Team Leader Category -2018

National U-trust Procurement Skill Contest Winner &Runner Up in 2018

National Skill Contest Winner in DCAC Consultant Category in 2018

National Sales Skill Contest Runner Up Service Advisor Category in 2018

..... And Many More !

# NANDI TOYOTA – AWARDS & RECOGNITIONS

National Skill Contest Winner
Service advisor Category A - 2010

National Skill Contest Winner
Customer Relation Category A - 2011

National Level Skill Contest Award
( Sales Category ) – 2014

National Level Skill Contest Award
( Service Parts Category) – 2014

# NANDI TOYOTA – AWARDS & RECOGNITIONS

National Skill Contest Winner
Sales Team Leader Category - 2018

National Skill Contest Winner
U Trust Procurement - 2018

National Skill Contest Winner
DCAC Consultant Category - 2018

National Skill Contest Winner
Service Advisor Category - 2018

# Nandi Toyota – Awards & Recognitions

**Mr. Akio Toyoda,**
**President, Toyota Motor Corporation**
visit on 2nd December 2010.

**Akio Toyoda San**
highly appreciated
on the strong processes and systems followed for monitoring and sustenance in both Sales and Service operations

# EMPLOYEE WELFARE

- **Annual get-together:**

**We organize annual get-together and invites family members of our employees once in a year.**

# EMPLOYEE ENGAGMENT

## COMMON INTEREST GROUPS

Cricket, Football,Badminton, Trekking

Photography, Dancing, Fashion Show

Corporate Social Responsibility

# EMPLOYEE ENGAGMENT

## COMMON INTEREST GROUPS

## NANDI BADMINTON LEAGUE

# EMPLOYEE ENGAGMENT

## COMMON INTEREST GROUPS

**NANDI PREMIER LEAGUE**

# EMPLOYEE ENGAGMENT

## COMMON INTEREST GROUPS

**SWATCH BHARAT ABHIYAN**