



Year of Sales | Amazon

2012

2013

2014

2015

Sales Projection

₹12.64M

Profit Projection

₹1.47M

Product Units/Quantity

178K

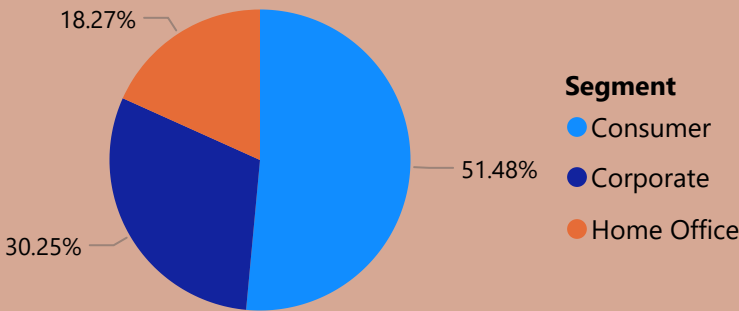
Returns

1079

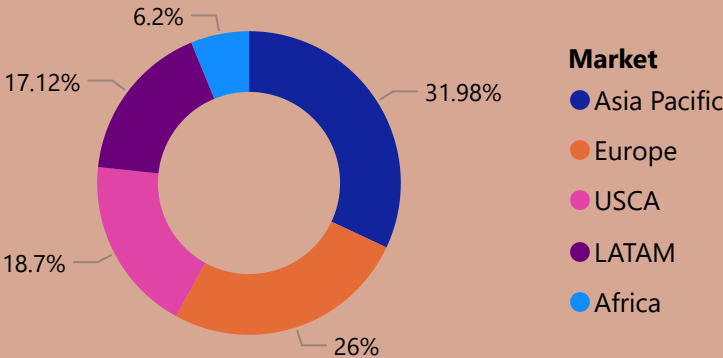
Avg Delivery Time

4

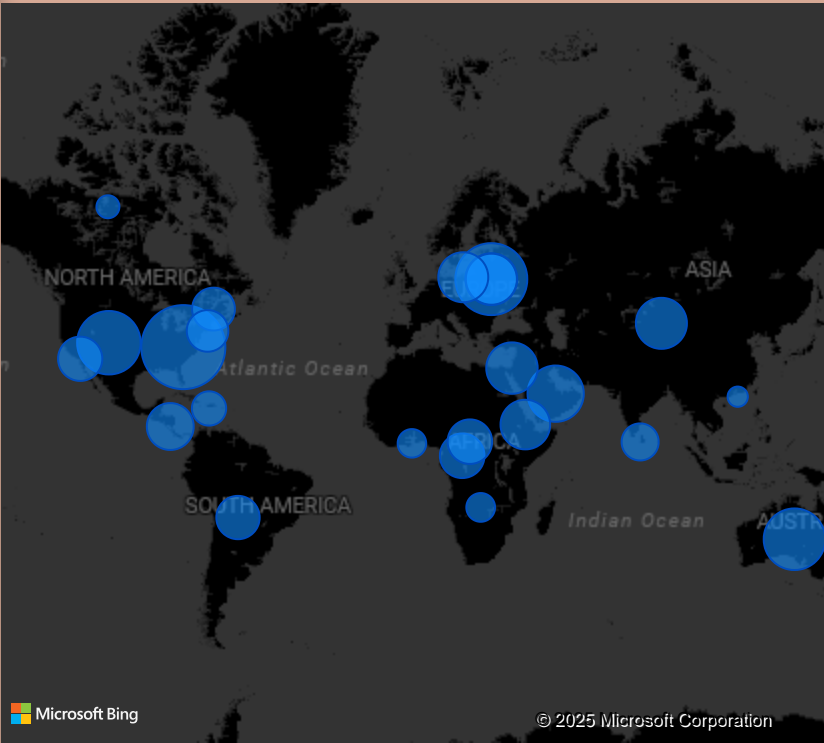
Sales by Segment



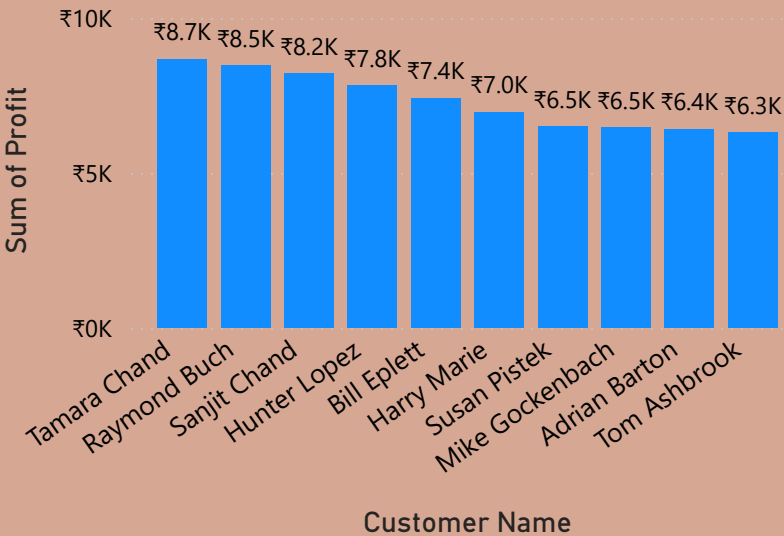
Sales by Market



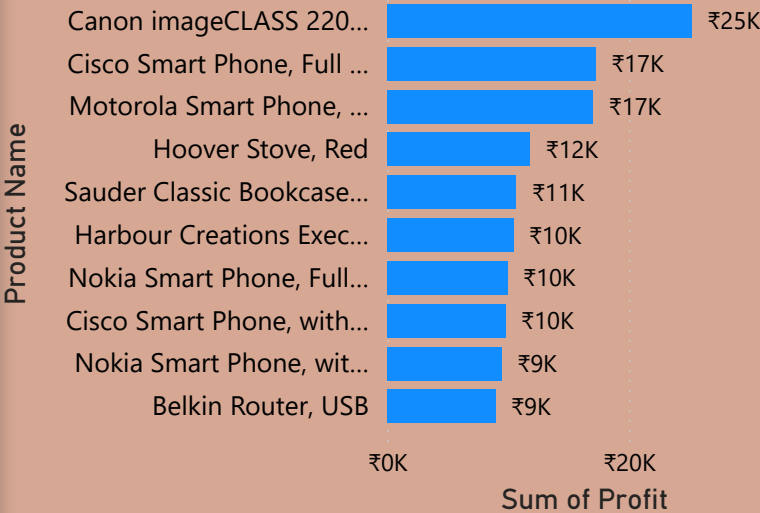
Sales by Region



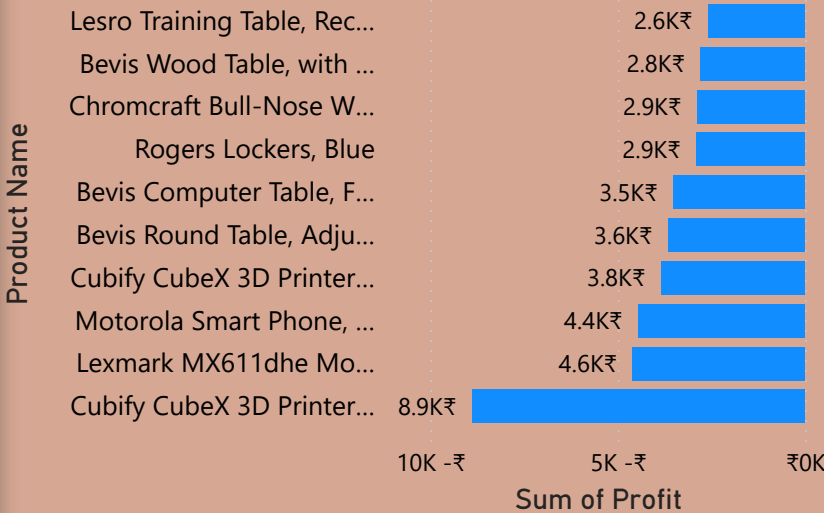
Profit by Customer Name



Top 10 Performing Products



Bottom 10 Performing Products





# Dashboard Summary

- 1- KPI(Sales Projection) Shows Total Sales Done in four Years.
- 2-KPI(Profit Projection) Shows Total Profit Generated in four Years.
- 3-KPI(Products Unit/Quantity) Shows Total Products Sold in four Years.
- 4-KPI(Average Delivery Time) Shows Average Time taken to deliver Product.
- 5-KPI>Returns) Shows Number of Orders Returned.
- 6-Sales by Segment(Pie Chart) Shows which Segment of Customers Ordered Most Products.
- 7-Sales by Market(Donut Chart) Shows from which Marked Region Most Orders were Received.
- 8-Profit by Customer Name(Clustered Column Chart) Shows Top 10 Customer Names from which Maximum Profits Generated.
- 9-Top 10 Performing Products(100% Stacked Bar Chart) Shows Top 10 Most Profitable Products.
- 10-Bottom 10 Performing Products(100% Stacked Bar Chart) Shows Bottom 10 Most Unprofitable Products.
- 11-Sales by Region(Map Chart) Shows Which Region Generated Most Sales with the help of Bubble.
- 12-Year of Sales(Slicer) Can help to filter Data Year Wise.