** Ashleigh Alanis Robinson**

KZN

Cell: 066 243 5484 / 083 781 4932

[AshleighRobinson11@outlook.com](mailto:AshleighRobinson11@outlook.com)

**OBJECTIVE**

Ashleigh has 5 years working experience where she has gained valuable experience and knowledge along the way. She is outgoing and driven, with a strong work ethic. Ashleigh's passion for her work is evident in everything she does, and she always strives to make a difference in her field. What sets Ashleigh apart from others in her field is her passion for her work. She takes pride in what she does and is always looking for ways to improve herself and her skills. Ashleigh believes that her work has the power to make a positive impact on people's lives, and this is what drives her to be the best at what she does.

**PROFILE**

**Member of the culture committee for Port Natal School.** I was elected as one of the leaders and was tasked with the organisation and collaboration of culture events. Our biggest event being the “ATKV Drama Festival” where I was elected to be the stage manager for our School. I obtained a gold certificate during the festival.

**KEY SKILLS**

* Effective communicator
* Sales
* Relationship building
* Creative problem solving
* Good listener
* Persistence and perseverance
* Result driven
* Research skills
* Recruitement

**EDUCATION**

**Port Natal High School Matriculant 2018**

Subjects:

➢ Afrikaans, 1st Additional language

➢ English, 2nd Additional language

➢ Mathematics literacy

➢ Life Orientation

➢ Dramatical Arts

➢ Home Economics

➢ Tourism

Also, part of Culture Committee

**ACHIEVEMENTS**

**CULTURE:**

**2017 – 2ND YEAR DRAMA STUDENT**

**Speech & Drama Festival – Individual Items**

**➢** Poem A+

➢ Prose A+

➢ Monolgue A

**Group Items**

**➢** Dance A

➢ Play A+

**Interactive Play (Port Natal) – “Nagmerrie Sirkus”**

**➢** Stage Manager

➢ Awarded with an Oscar

**School Theatre – Port Natal Merits**

**➢** Theme programme

➢ Character Ensemble

➢ Monologue

➢ Link

➢ Play

➢ Group dance

**ATKV National Individual Competition Honors One of the Top 60 Drama students in S.A**

➢ Monologue

➢ Poem Went through from Regionals to National and competed at Art Scape Theatre in Cape Town.

**ATKV National Competition KZN Regionals – School Production – “Splinters” Durban Playhouse Theatre**

➢ Awarded Gold

➢ Stage Management

**Port Natal Stage – n – Spot Production Award**

**➢** Floating Trophy Awarded annually to student with most versatile achievements

**2016 – 1ST YEAR DRAMA STUDENT**

**Speech & Drama Festival**

**➢** Monologue A +

➢ Group Play – “Bombers” A+

➢ Group dance A ➢ Group dance A+

**2015 & 2014**

Grade 9, only senior members (gr10 -12) allowed to participate in Dramatical Arts

**2010**

**Orators / Public Speaking- Radikale redenaars Fees**

➢ Mpumalanga Finals (Regionals)

➢ National Finals (5th place – S.A)

➢ Awarded with Honors

**Orators / Public Speaking Honors**

**➢** Best overall orator

**Sasol Hoëveldrif Eisteddfod**

➢ Character Ensemble

➢ Gold

**Orators / Public Speaking**

**First student to have gone through to Nationals in the history of Secunda Primary**

➢ Floating Trophee

**2009**

**Orators / Public Speaking Radikale redenaars Fees**

➢ Speech

➢ Gold

**Regional Eisteddfod**

➢ Honors

➢ Poem

**Hoëveld Orators / Plublic Spaeking**

➢ Merits

➢ Speech

**Sasol Hoëveldrif Eisteddfod**

➢ Dramatised Poetry - Afrikaans

➢ Gold

**Sasol Hoëveldrif Eisteddfod**

➢ Dramatised Poetry - English

➢ Gold

**2007**

**Junior Orators / Public Speaking**

➢ Speech – Afrikaans

➢ Winner

**Solo Verse Speaking**

➢ Awarded Gold

**Culture Awards:**

➢ Merits – Eisteddfod (95% - 100%)

**SPORT**

**2018 –** White Sprites 1st Team ,Netball – starting 7

**2017 –** White Sprites 1st Team ,Netball – starting 7 Went through to 1st round – KZN

**2016 –** White Sprites 1st Team ,Netball – starting 7 Went through to 2nd round – KZN

**2015 & 2014 –** Captain, Netball – A team

**2013 – D7 –** Gauteng district Netball & 1st Team

**2012 – D7 –** Gauteng district Netball

**PROFESSIONAL EXPERIENCE**

**SUEDE PROMOTIONS**

**Durban - KZN**

**Promoter 12/2018 – 04/2019**

I gained experience in people skills and sales within the Hospitality industry.

**THE UNLIMITED**

**Durban - KZN**

**Telesales Agent 04/2020 - 04/2020**

As a telesales agent and trainer for Optex Group, a division of The Unlimited, my primary responsibility is to sell Acci Connect & Affinity Plus products. I have consistently been a top performer, ranking 1st or 2nd on the National leaders board for most sales per week. In addition to sales, I also train new telesales agents on the best practices for selling our products. As part of a franchise development program, I work to ensure that our sales approach is scalable and effective across multiple locations. Overall, my role is focused on driving sales and growth for Optex Group.

**Affinity Health**

**Durban – KZN**

**Sales Consultant 04/202 -2021**

As a health consultant, my job is to oversee and maintain a client base by providing expert advice and guidance on health-related matters. I am responsible for developing and implementing personalized health plans, monitoring progress, and adjusting strategies as necessary to ensure optimal outcomes. Additionally, I provide ongoing education and support to help clients achieve their health goals.

**Brightrock**

**Durban – KZN**

**/10/2020-11/2021**

As a broker consultant, my job is to maintain, assist, educate, and guide my panel of 15 brokers through every step of the process, from start to end. I provide support to help them meet their goals and ensure that they have the tools and knowledge needed to succeed. My role includes managing relationships with clients, negotiating deals, analyzing data, and providing feedback to improve performance. I am committed to delivering high-quality service and helping my brokers achieve success in their careers

**Mascon**

**Waterfall- KZN**

**Client Liaison Ofiicer 12/2021- 08/2022**

As a Client Liaison Officer for Mascon, the primary responsibilities included securing new clients and ensuring the job site is safe and compliant with all regulations. The role involved taking clients through the entire process, from initial contact to delivery of the final product, and ensuring their satisfaction with the service provided.  
In addition to client management, the position also involved staff management, including invoicing and drafting emails and plans. The role required excellent communication skills to effectively liaise between the clients and the company's internal team.  
To succeed in this position, the officer had to be knowledgeable in various areas, including safety regulations, project management, and client communication. The ability to work collaboratively with both internal and external stakeholders was critical to ensuring the smooth execution of projects and achieving high levels of customer satisfaction.  
Overall, the role of the Client Liaison Officer at Mascon was multifaceted and required a range of skills to deliver successful outcomes for clients and the company.

**Virgin Active**

**Durban - KZN**

**Client Sales Consultant 08/2021- 01/2023**

As a health consultant, my job is to oversee and maintain a client base by providing expert advice and guidance on health-related matters. I am responsible for developing and implementing personalized health plans, monitoring progress, and adjusting strategies as necessary to ensure optimal outcomes. Additionally, I provide ongoing education and support to help clients achieve their health goals.

**RecruiTech**

**Durban - KZN**

**Client IT Recruiter Current**

As a Junior IT consultant, my primary responsibility is to connect talented professionals with the best-suited companies based on their skills and experience. I work with candidates ranging from developers to analysts to ensure that they are placed in a position that aligns with their career goals and expertise. To achieve this, I analyze job descriptions and requirements to identify the right candidates for specific positions. I also provide guidance and support to candidates throughout the hiring process, from submitting resumes to negotiating job offers. Ultimately, my goal is to facilitate successful matches between companies and candidates, ensuring that both parties benefit from a mutually beneficial relationship.

**LANGUAGES**

Afrikaans

English

**PERSONAL INFORMATION**

Date of Birth: 6 May 2000

Gender : female

Status : Single

Own Transport