

# **Enterprise CRM - Quick Reference**



# **LOCAL DEVELOPMENT SETUP**

### 1. Start Backend (Django)

bash

cd backend

source venv/bin/activate # or venv\Scripts\activate on Windows

python manage.py runserver

# Runs on http://localhost:8000

# 2. Start Frontend (React)

bash

cd frontend

npm start

# Runs on http://localhost:3000

# 3. Database Migrations

bash

python manage.py makemigrations python manage.py migrate

# 4. Create Superuser

bash

python manage.py createsuperuser

### **Register User**

```
bash

curl -X POST http://localhost:8000/api/v1/auth/register/ \
-H "Content-Type: application/json" \
-d '{
    "email": "user@example.com",
    "password": "SecurePass123!",
    "password_confirm": "SecurePass123!",
    "first_name": "John",
    "last_name": "Doe"
}'
```

# Login

```
bash

curl -X POST http://localhost:8000/api/v1/auth/login/ \
-H "Content-Type: application/json" \
-d '{
    "email": "user@example.com",
    "password": "SecurePass123!"
    }'
# Save the access_token from response
```

### **Create Account (with token)**

```
bash

curl -X POST http://localhost:8000/api/v1/accounts/\
-H "Content-Type: application/json" \
-H "Authorization: Bearer YOUR_ACCESS_TOKEN" \
-d '{
    "name": "Acme Corp",
    "email": "contact@acme.com",
    "account_type": "customer",
    "industry": "Technology"
}'
```

#### **List Accounts**

```
bash

curl -X GET http://localhost:8000/api/v1/accounts/ \
-H "Authorization: Bearer YOUR_ACCESS_TOKEN"
```

#### **Search Accounts**

```
bash

curl -X GET "http://localhost:8000/api/v1/accounts/?search=acme" \
-H "Authorization: Bearer YOUR_ACCESS_TOKEN"
```

# **FILE LOCATIONS**

### **Backend**

```
backend/
  — core/
                         # User, Company models
      — models.py
      — serializers/auth.py # Auth serializers
      views/auth.py
                          # Auth endpoints
      — middleware.py
                           # Multi-tenant middleware
      — urls.py
                       # Auth URLs
    - crm/
      — models.py
                         # Account model
      — models/contacts.py # Contact model
      — serializers/
       accounts.py
                          # Account serializers
      Contacts.py
                          # Contact serializers
      — views/
       — accounts.py
                         # Account ViewSet
      L—contacts.py
                         # Contact ViewSet
    - config/
     — settings/base.py
                         # Django settings
     — urls.py
                      # Root URLs
```

#### **Frontend**

```
frontend/src/
   – api/
                      # Axios base client
     — client.js
      — accounts.js
                        # Account API
      — contacts.js
                        # Contact API
     pages/
       — Accounts/
       AccountsList.jsx # Accounts list page
      — Contacts/
     ContactsList.jsx # Contacts list page
    - context/
   — AuthContext.jsx
                           # Authentication context
   CompanyContext.jsx # Company context
  — hooks/
  useAuth.js
                       # Auth hook
```

# KEY CONCEPTS

# **Multi-Tenancy**

Every model that needs company isolation extends (CompanyIsolatedModel):

```
python

class Account(CompanyIsolatedModel):

name = models.CharField(max_length=255)

# company field is automatically added

# created_by, updated_by, created_at, updated_at also added
```

#### ViewSet Pattern

python			
17			

```
class AccountViewSet(viewsets.ModelViewSet):
    serializer_class = AccountSerializer
    permission_classes = [IsAuthenticated]

def get_queryset(self):
    # Always filter by active company
    return Account.objects.filter(
        company=self.request.active_company
)
```

### React API Call Pattern

```
javascript

// In component
const [data, setData] = useState([]);

useEffect(() => {
  const fetchData = async () => {
    const response = await accountsAPI.getAll();
    setData(response.data.results);
  };
  fetchData();
}, []);
```

# **II** DATABASE QUERIES

# Get all accounts for a company

```
sql

SELECT * FROM accounts WHERE company_id = 'uuid-here';
```

# Get user's companies

```
sql

SELECT c.* FROM companies c

JOIN user_company_access uca ON c.id = uca.company_id

WHERE uca.user_id = 'user-uuid' AND uca.is_active = true;
```

#### Get contacts with accounts

```
sql

SELECT c.*, a.name as account_name

FROM contacts c

LEFT JOIN accounts a ON c.account_id = a.id

WHERE c.company_id = 'uuid-here';
```

# **© COMMON UI PATTERNS**

# **Loading State**

```
| floading ? (
| <div className="animate-spin rounded-full h-12 w-12 border-b-2 border-blue-600"></div>
| ): (
| // Content | )}
```

# **Empty State**

# **Search Input**

```
jsx
```

```
<div className="relative">
 <Search className="absolute left-3 top-1/2 transform -translate-y-1/2" />
 <input
  type="text"
  placeholder="Search..."
  className="w-full pl-10 pr-4 py-2 border rounded-lg"
/>
</div>
```



# **Q DEBUGGING**

### **Check Active Company**

```
python
# In Django view
print(request.active_company)
print(request.session.get('active_company_id'))
```

### **Check User Permissions**

```
python
# In Django view
print(request.permissions)
```

# **Check API Response**

```
javascript
// In React
console.log('Response:', response.data);
```

### **Check Database Connection**

bash

python manage.py dbshell

\dt #List all tables



#### **Add New Field to Model**

1. Add field to model:

```
python

new_field = models.CharField(max_length=100, blank=True)
```

2. Make migration:

bash

python manage.py makemigrations

3. Apply migration:

bash

python manage.py migrate

- 4. Add to serializer fields list
- 5. Update frontend if needed

### Add New API Endpoint

1. Add method to ViewSet:

```
python

@action(detail=True, methods=['get'])
def custom_action(self, request, pk=None):
    return Response({'message': 'Success'})
```

2. Add to API client:

```
javascript
customAction: (id) => apiClient.get(`/accounts/${id}/custom-action/`)
```

### **Add New Filter**

1. Add to filterset\_fields):

python

filterset\_fields = ['field1', 'field2', 'new\_field']

- 2. Add filter UI in React
- 3. Pass in params to API call



### PRODUCTION DEPLOYMENT

# **Environment Variables (.env)**

env

DEBUG=False

SECRET\_KEY=your-secret-key-here

DB\_NAME=crm\_production

DB\_USER=crm\_user

DB\_PASSWORD=secure-password

DB\_HOST=db.example.com

DB\_PORT=5432

ALLOWED\_HOSTS=api.yoursite.com

CORS\_ALLOWED\_ORIGINS=https://app.yoursite.com

#### **Collect Static Files**

bash

python manage.py collectstatic --noinput

### **Build Frontend**

bash

cd frontend

npm run build

# Outputs to build/ directory



### 🔪 COMMON ERRORS & FIXES

**Fix**: Ensure middleware is setting (request.active company

### "No module named 'core'"

Fix: Add app to INSTALLED APPS in settings.py

### **CORS Error in Frontend**

Fix: Add frontend URL to CORS\_ALLOWED\_ORIGINS

### "relation does not exist"

Fix: Run migrations: (python manage.py migrate)

### **401 Unauthorized**

Fix: Check JWT token is being sent in Authorization header



# **USEFUL COMMANDS**

# Django

bash # Create new app python manage.py startapp app name # Open Django shell python manage.py shell # Check for issues python manage.py check # Show migrations python manage.py showmigrations # Create admin user python manage.py createsuperuser # Run tests python manage.py test

#### React

```
bash

# Install package
npm install package-name

# Remove package
npm uninstall package-name

# Check for outdated packages
npm outdated

# Update packages
npm update
```

### Git

```
bash

# Commit changes
git add .
git commit -m "Add feature"
git push

# Create new branch
git checkout -b feature-name

# Merge branch
git checkout main
git merge feature-name
```

# **©** QUICK WINS

#### **Performance**

- Add (select\_related()) for foreign keys
- Add prefetch\_related() for many-to-many
- Use only() to limit fields returned
- Add database indexes on frequently queried fields

### **Security**

- Always use HTTPS in production
- Set DEBUG=False
- Use strong SECRET KEY
- Implement rate limiting
- Sanitize user inputs

### **User Experience**

- Add loading states
- Show error messages
- Implement optimistic updates
- Add keyboard shortcuts
- Use toast notifications



#### Resources

- Django Docs: <a href="https://docs.djangoproject.com/">https://docs.djangoproject.com/</a>
- DRF Docs: <a href="https://www.django-rest-framework.org/">https://www.django-rest-framework.org/</a>
- React Docs: <a href="https://react.dev/">https://react.dev/</a>
- Tailwind Docs: <a href="https://tailwindess.com/">https://tailwindess.com/</a>

### **In This Project**

- Check Implementation Guide artifact
- Review Progress Summary artifact
- Look at existing code patterns
- Test API with curl/Postman

Keep this handy while developing! 🚀