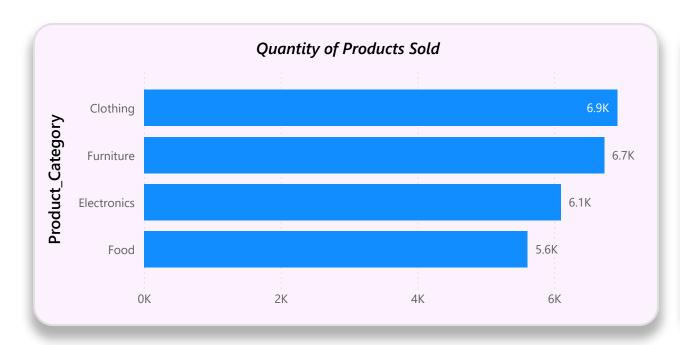
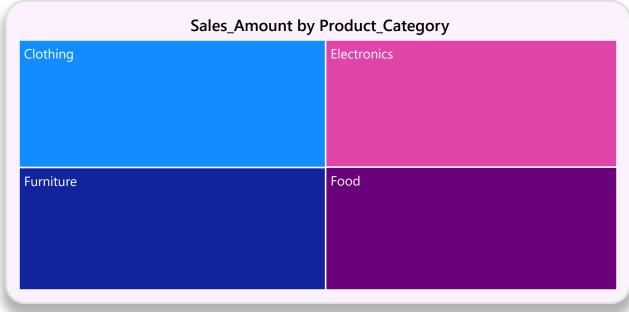
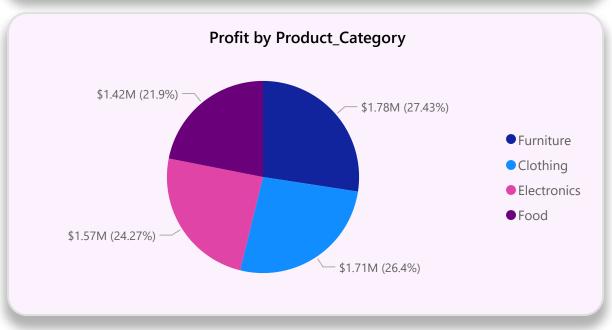
## **Product Analysis**

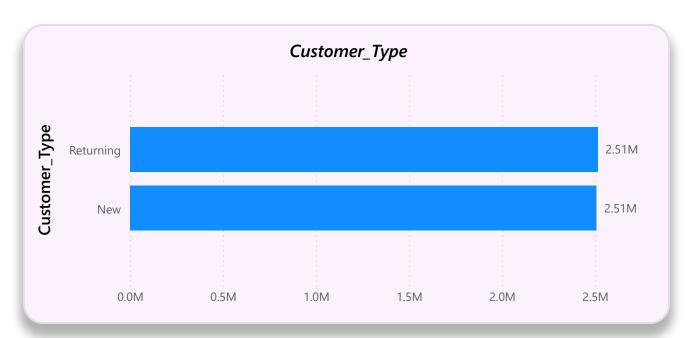




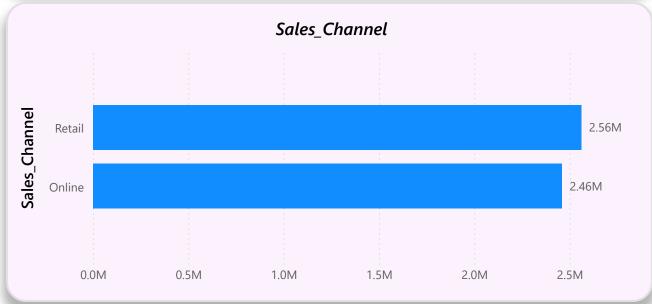


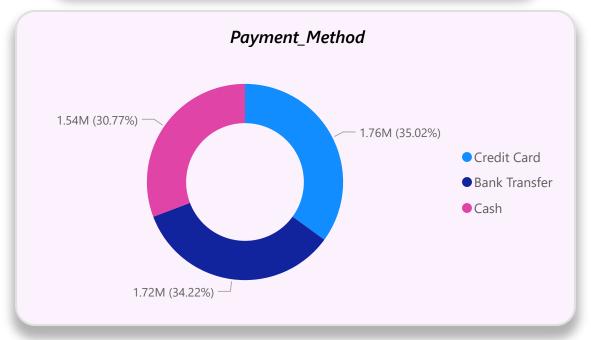


#### **Customer & Channel Analysis**

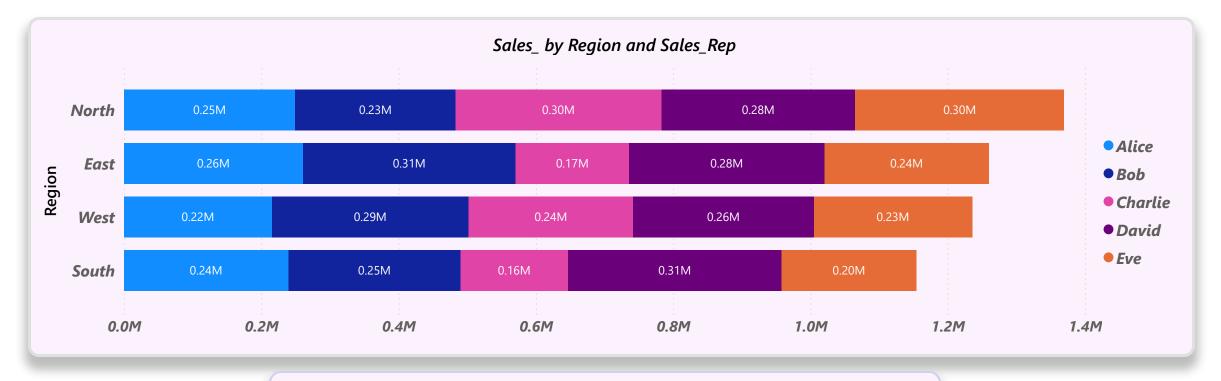


Region	Online	Retail	Total
East	5,75,222.27	6,84,570.66	12,59,792.93
North	6,83,133.46	6,86,479.05	13,69,612.51
South	5,90,593.38	5,63,657.48	11,54,250.86
West	6,09,884.82	6,25,724.11	12,35,608.93
Total	24,58,833.93	25,60,431.30	50,19,265.23





# <u>Top Sales Rep</u>



Sales_Rep	Clothing	Electronics	Food	Furniture	Total
Alice	2,35,269.91	2,62,316.29	2,26,832.16	2,41,123.41	9,65,541.77
Bob	2,54,984.62	2,48,596.34	3,12,988.52	2,64,421.15	10,80,990.63
Charlie	2,43,329.67	2,14,363.09	1,82,441.71	2,20,677.01	8,60,811.48
David	3,18,184.84	2,40,443.36	2,81,658.53	3,01,450.63	11,41,737.36
Eve	2,61,705.32	2,77,780.56	1,97,852.62	2,32,845.49	9,70,183.99
Total	13,13,474.36	12,43,499.64	12,01,773.54	12,60,517.69	50,19,265.23

# Sales\_Rep Select all Alice Bob Charlie David Eve

# \$5.02M

**Total Sales** 

## **Key Sales Metrics**

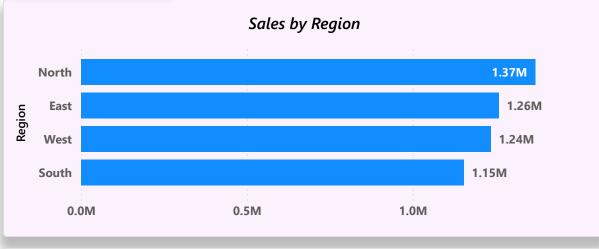
**Total Quantity Sold** 

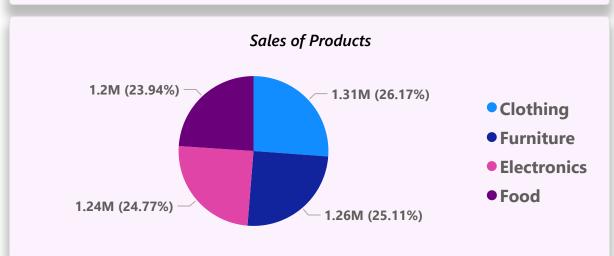
\$6.49M

**Total Profit** 

25.36K Avg Discount







Sales_Channel	Bank Transfer	Cash	Credit Card	Total
Retail	8,01,160.41	8,06,928.53	9,52,342.36	25,60,431.30
Online	9,16,202.76	7,37,410.01	8,05,221.16	24,58,833.93
Total	17,17,363.17	15,44,338.54	17,57,563.52	50,19,265.23

