### Assignment4

#### Ashvitha M

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```
pharma12<- read.csv("C:/Users/mashv/Downloads/Pharmaceuticals.csv")
head(pharma12)</pre>
```

```
##
    Symbol
                           Name Market_Cap Beta PE_Ratio ROE ROA Asset_Turnover
       ABT Abbott Laboratories
## 1
                                    68.44 0.32
                                                    24.7 26.4 11.8
                                                                              0.7
## 2
                 Allergan, Inc.
                                     7.58 0.41
                                                    82.5 12.9 5.5
                                                                              0.9
## 3
                                     6.30 0.46
                                                    20.7 14.9 7.8
                                                                              0.9
       AHM
                   Amersham plc
                                                    21.5 27.4 15.4
## 4
        AZN
                AstraZeneca PLC
                                     67.63 0.52
                                                                              0.9
## 5
        AVE
                       Aventis
                                     47.16 0.32
                                                    20.1 21.8 7.5
                                                                              0.6
## 6
       BAY
                                                    27.9 3.9 1.4
                      Bayer AG
                                     16.90 1.11
                                                                              0.6
##
    Leverage Rev_Growth Net_Profit_Margin Median_Recommendation Location Exchange
## 1
        0.42
                   7.54
                                      16.1
                                                    Moderate Buy
                                                                       US
                                                                              NYSE
## 2
        0.60
                   9.16
                                      5.5
                                                    Moderate Buy
                                                                              NYSE
                                                                   CANADA
## 3
        0.27
                   7.05
                                      11.2
                                                      Strong Buy
                                                                       UK
                                                                              NYSE
## 4
        0.00
                   15.00
                                      18.0
                                                                              NYSE
                                                   Moderate Sell
                                                                       UK
                                                                   FRANCE
## 5
        0.34
                  26.81
                                      12.9
                                                    Moderate Buy
                                                                              NYSE
## 6
        0.00
                  -3.17
                                       2.6
                                                            Hold GERMANY
                                                                              NYSE
```

#Reading the required libraries

library(ggplot2)

## Warning in register(): Can't find generic 'scale\_type' in package ggplot2 to
## register S3 method.

```
library(cluster)
library(factoextra)
```

## Welcome! Want to learn more? See two factoextra-related books at https://goo.gl/ve3WBa

```
#a)Use only the numerical variables (1 to 9) to cluster the 21 firms.
#Justify the various choices made in conducting the cluster analysis,
#such as weights for different variables, the specific clustering algorithm(s) used, the number of clus
#formed, and so on.
#Prior to clustering data, remove the missing data and rescale variables for comparability.
```

```
x <- na.omit(pharma12)</pre>
```

#qives the data after removing the incomplete cases.

X

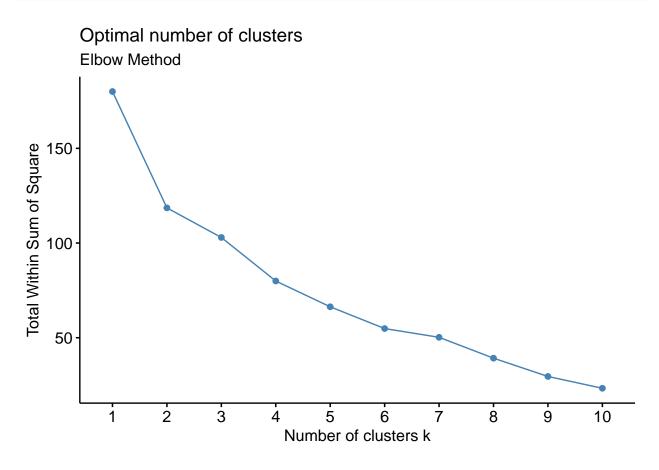
```
##
      Symbol
                                              Name Market Cap Beta PE Ratio ROE ROA
## 1
         ABT
                              Abbott Laboratories
                                                         68.44 0.32
                                                                         24.7 26.4 11.8
## 2
                                   Allergan, Inc.
                                                                         82.5 12.9
                                                                                    5.5
         AGN
                                                         7.58 0.41
## 3
         AHM
                                                         6.30 0.46
                                                                         20.7 14.9 7.8
                                     Amersham plc
## 4
         AZN
                                  AstraZeneca PLC
                                                         67.63 0.52
                                                                         21.5 27.4 15.4
## 5
         AVE
                                           Aventis
                                                         47.16 0.32
                                                                         20.1 21.8
                                                                                    7.5
## 6
         BAY
                                         Bayer AG
                                                         16.90 1.11
                                                                         27.9 3.9
## 7
         BMY
                                                         51.33 0.50
                                                                         13.9 34.8 15.1
                    Bristol-Myers Squibb Company
## 8
        CHTT
                                     Chattem, Inc
                                                         0.41 0.85
                                                                         26.0 24.1
                                                                                    4.3
## 9
         ELN
                            Elan Corporation, plc
                                                                          3.6 15.1
                                                                                    5.1
                                                         0.78 1.08
## 10
         LLY
                            Eli Lilly and Company
                                                         73.84 0.18
                                                                         27.9 31.0 13.5
         GSK
                                                                         18.0 62.9 20.3
## 11
                              GlaxoSmithKline plc
                                                       122.11 0.35
## 12
                                                                         19.9 21.4 6.8
         IVX
                                 IVAX Corporation
                                                          2.60 0.65
## 13
                                                       173.93 0.46
                                                                         28.4 28.6 16.3
         JNJ
                                Johnson & Johnson
## 14
         MRX Medicis Pharmaceutical Corporation
                                                          1.20 0.75
                                                                         28.6 11.2 5.4
## 15
         MRK
                                Merck & Co., Inc.
                                                       132.56 0.46
                                                                         18.9 40.6 15.0
## 16
         NVS
                                      Novartis AG
                                                        96.65 0.19
                                                                         21.6 17.9 11.2
         PFE
## 17
                                       Pfizer Inc
                                                       199.47 0.65
                                                                         23.6 45.6 19.2
## 18
         PHA
                           Pharmacia Corporation
                                                        56.24 0.40
                                                                         56.5 13.5 5.7
## 19
         SGP
                     Schering-Plough Corporation
                                                         34.10 0.51
                                                                         18.9 22.6 13.3
## 20
         WPI
                    Watson Pharmaceuticals, Inc.
                                                         3.26 0.24
                                                                         18.4 10.2 6.8
## 21
         WYE
                                                         48.19 0.63
                                                                         13.1 54.9 13.4
                                             Wyeth
##
      Asset_Turnover Leverage Rev_Growth Net_Profit_Margin Median_Recommendation
## 1
                  0.7
                          0.42
                                      7.54
                                                          16.1
                                                                         Moderate Buy
## 2
                  0.9
                          0.60
                                      9.16
                                                           5.5
                                                                         Moderate Buy
## 3
                  0.9
                          0.27
                                      7.05
                                                          11.2
                                                                           Strong Buy
## 4
                  0.9
                          0.00
                                     15.00
                                                          18.0
                                                                        Moderate Sell
## 5
                  0.6
                          0.34
                                     26.81
                                                          12.9
                                                                         Moderate Buy
## 6
                  0.6
                          0.00
                                     -3.17
                                                           2.6
                                                                                 Hold
## 7
                                                                        Moderate Sell
                  0.9
                          0.57
                                      2.70
                                                          20.6
## 8
                  0.6
                          3.51
                                      6.38
                                                           7.5
                                                                         Moderate Buy
## 9
                  0.3
                          1.07
                                     34.21
                                                          13.3
                                                                        Moderate Sell
## 10
                          0.53
                  0.6
                                      6.21
                                                          23.4
                                                                                 Hold
## 11
                  1.0
                          0.34
                                     21.87
                                                          21.1
                                                                                 Hold
## 12
                  0.6
                          1.45
                                     13.99
                                                          11.0
                                                                                 Hold
## 13
                  0.9
                          0.10
                                      9.37
                                                          17.9
                                                                         Moderate Buy
## 14
                  0.3
                          0.93
                                     30.37
                                                          21.3
                                                                         Moderate Buy
## 15
                  1.1
                          0.28
                                     17.35
                                                          14.1
                                                                                 Hold
## 16
                  0.5
                          0.06
                                     -2.69
                                                          22.4
                                                                                 Hold
## 17
                  0.8
                          0.16
                                     25.54
                                                          25.2
                                                                         Moderate Buy
## 18
                  0.6
                          0.35
                                     15.00
                                                           7.3
                                                                                 Hold
                  0.8
## 19
                          0.00
                                      8.56
                                                          17.6
                                                                                 Hold
## 20
                  0.5
                          0.20
                                     29.18
                                                          15.1
                                                                        Moderate Sell
## 21
                  0.6
                           1.12
                                      0.36
                                                          25.5
                                                                                 Hold
##
         Location Exchange
                       NYSE
## 1
                US
## 2
                       NYSE
           CANADA
## 3
                       NYSE
                UK
## 4
                UK
                       NYSE
## 5
           FRANCE
                       NYSE
## 6
          GERMANY
                       NYSE
## 7
                US
                       NYSE
## 8
                US
                     NASDAQ
## 9
          IRELAND
                       NYSE
```

```
## 10
               US
                      NYSE
## 11
               UK
                      NYSE
                      AMEX
## 12
               US
                      NYSE
## 13
               US
## 14
               US
                      NYSE
## 15
               US
                      NYSE
## 16 SWITZERLAND
                      NYSE
## 17
               US
                      NYSE
## 18
               US
                      NYSE
## 19
               US
                      NYSE
## 20
               US
                      NYSE
               US
                      NYSE
## 21
#collect only the quantitative variables(1-9) to cluster the 21 firms
row.names(x)\leftarrowx[,1]
Pharma<-x[,3:11]
head(Pharma)
##
       Market_Cap Beta PE_Ratio ROE ROA Asset_Turnover Leverage Rev_Growth
                           24.7 26.4 11.8
            68.44 0.32
                                                              0.42
                                                                          7.54
## ABT
                                                      0.7
## AGN
             7.58 0.41
                           82.5 12.9 5.5
                                                      0.9
                                                              0.60
                                                                          9.16
## AHM
             6.30 0.46
                           20.7 14.9 7.8
                                                      0.9
                                                              0.27
                                                                          7.05
## AZN
            67.63 0.52
                           21.5 27.4 15.4
                                                      0.9
                                                              0.00
                                                                         15.00
## AVE
            47.16 0.32
                           20.1 21.8 7.5
                                                              0.34
                                                      0.6
                                                                         26.81
## BAY
            16.90 1.11
                           27.9 3.9 1.4
                                                      0.6
                                                              0.00
                                                                         -3.17
##
       Net_Profit_Margin
## ABT
                    16.1
## AGN
                     5.5
## AHM
                    11.2
## AZN
                    18.0
## AVE
                    12.9
## BAY
                     2.6
#Scale all the quantitative variables in the dataframe
Pharma1<-scale(Pharma)
head(Pharma1)
##
       Market Cap
                                 PE Ratio
                                                   ROE
                                                              ROA Asset Turnover
                         Beta
## ABT 0.1840960 -0.80125356 -0.04671323 0.04009035 0.2416121
                                                                        0.000000
## AGN -0.8544181 -0.45070513 3.49706911 -0.85483986 -0.9422871
                                                                        0.9225312
## AHM -0.8762600 -0.25595600 -0.29195768 -0.72225761 -0.5100700
                                                                        0.9225312
## AZN 0.1702742 -0.02225704 -0.24290879 0.10638147 0.9181259
                                                                        0.9225312
## AVE -0.1790256 -0.80125356 -0.32874435 -0.26484883 -0.5664461
                                                                       -0.4612656
## BAY -0.6953818 2.27578267 0.14948233 -1.45146000 -1.7127612
                                                                       -0.4612656
         Leverage Rev_Growth Net_Profit_Margin
##
## ABT -0.2120979 -0.5277675
                                    0.06168225
## AGN 0.0182843 -0.3811391
                                    -1.55366706
## AHM -0.4040831 -0.5721181
                                    -0.68503583
## AZN -0.7496565 0.1474473
                                    0.35122600
## AVE -0.3144900 1.2163867
                                   -0.42597037
```

-1.99560225

## BAY -0.7496565 -1.4971443

```
#To determine the no of clusters to do the cluster analysis using Elbow Method
fviz_nbclust(Pharma1, kmeans, method = "wss") + labs(subtitle = "Elbow Method")
```

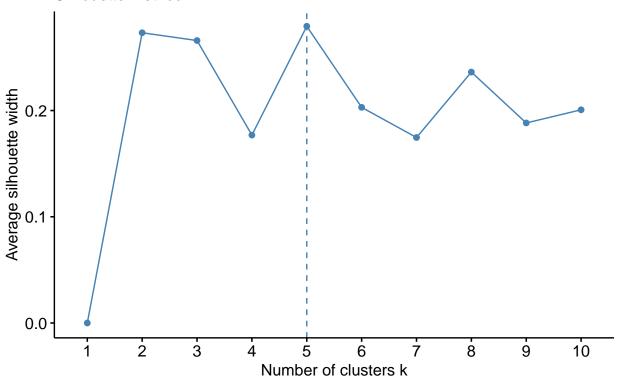


#The plot looks like an arm with clean elbow at k=2.We could either choose 2345 and the graph is not sh
#Silhouette method for determining no of clusters

fviz\_nbclust(Pharma1, kmeans, method = "silhouette")+ labs(subtitle = "Silhouette Method")

## Optimal number of clusters

#### Silhouette Method



```
#From the above plots, it is clear that the no of clusters are 5 and they are enough to
#show the variations that are present in the data

set.seed(64060)
kmeans5<- kmeans(Pharma1,centers=5,nstart = 25)

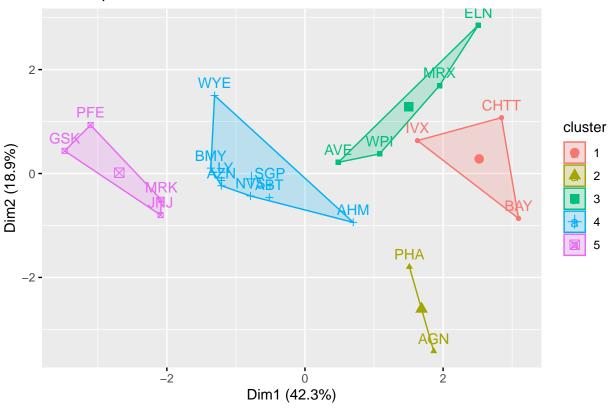
#Visualizing the output

kmeans5$centers</pre>
```

```
Market_Cap
                       Beta
                               PE_Ratio
                                               ROE
                                                          ROA Asset_Turnover
## 1 -0.87051511 1.3409869 -0.05284434 -0.6184015 -1.1928478
                                                                  -0.4612656
## 2 -0.43925134 -0.4701800 2.70002464 -0.8349525 -0.9234951
                                                                   0.2306328
## 3 -0.76022489 0.2796041 -0.47742380 -0.7438022 -0.8107428
                                                                  -1.2684804
## 4 -0.03142211 -0.4360989 -0.31724852 0.1950459
                                                    0.4083915
                                                                   0.1729746
    1.69558112 -0.1780563 -0.19845823 1.2349879
                                                    1.3503431
                                                                   1.1531640
        Leverage Rev_Growth Net_Profit_Margin
## 1 1.36644699 -0.6912914
                                 -1.320000179
## 2 -0.14170336 -0.1168459
                                 -1.416514761
## 3 0.06308085 1.5180158
                                 -0.006893899
## 4 -0.27449312 -0.7041516
                                  0.556954446
## 5 -0.46807818 0.4671788
                                  0.591242521
```

fviz\_cluster(kmeans5,data = Pharma1)

### Cluster plot



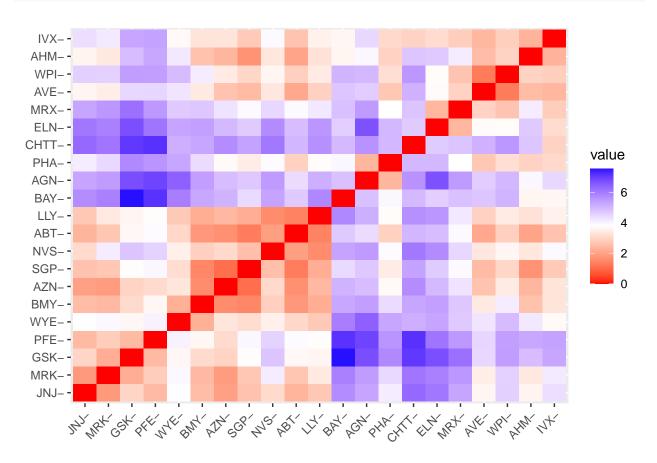
# # to Visualize the clusters kmeans5

## Within cluster sum of squares by cluster:

```
## K-means clustering with 5 clusters of sizes 3, 2, 4, 8, 4
##
## Cluster means:
##
     Market_Cap
                             PE_Ratio
                                            ROE
                                                       ROA Asset_Turnover
                     Beta
## 1 -0.87051511 1.3409869 -0.05284434 -0.6184015 -1.1928478
                                                              -0.4612656
## 2 -0.43925134 -0.4701800 2.70002464 -0.8349525 -0.9234951
                                                               0.2306328
## 3 -0.76022489 0.2796041 -0.47742380 -0.7438022 -0.8107428
                                                              -1.2684804
## 4 -0.03142211 -0.4360989 -0.31724852 0.1950459 0.4083915
                                                               0.1729746
1.1531640
       Leverage Rev_Growth Net_Profit_Margin
## 1 1.36644699 -0.6912914
                               -1.320000179
## 2 -0.14170336 -0.1168459
                               -1.416514761
## 3 0.06308085 1.5180158
                               -0.006893899
## 4 -0.27449312 -0.7041516
                                0.556954446
## 5 -0.46807818  0.4671788
                                0.591242521
##
## Clustering vector:
        AGN
             AHM
                  AZN
                      AVE
                           BAY
                                BMY CHTT
                                         ELN
                                                   GSK
                                                                           NVS
                   4
                        3
                                  4
                                       1
                                           3
                                                4
                                                     5
                                                          1
                                                              5
                                                                   3
##
          2
                             1
##
   PFE
        PHA
             SGP
                  WPI
                      WYE
##
     5
          2
                   3
               4
##
```

```
## [1] 15.595925 2.803505 12.791257 21.879320 9.284424
## (between_SS / total_SS = 65.4 %)
##
## Available components:
##
## [1] "cluster" "centers" "totss" "withinss" "tot.withinss"
## [6] "betweenss" "size" "iter" "ifault"

distance<- dist(Pharma1, method = "euclidean")
fviz_dist(distance)</pre>
```



```
#K-Means Cluster Analysis- Fit the data with 5 clusters

fit<-kmeans(Pharma1,5)

#Finding the mean value of all quantitative variables for each cluster

aggregate(Pharma1,by=list(fit$cluster),FUN=mean)
```

```
## 5
          5 0.08926902 -0.4618336 -0.3208615 0.3260892 0.5396003
                     Leverage Rev_Growth Net_Profit_Margin
##
     Asset Turnover
       1.153164e+00 -0.4680782 0.4671788
     -1.537552e-01 -0.4040831
                                                 -0.4005718
                               0.6917224
     -1.153164e+00 1.4773718 0.7120120
                                                 -0.3688236
## 4
      1.480297e-16 -0.3443544 -0.5769454
                                                 -1.6095439
      6.589509e-02 -0.2559803 -0.7230135
                                                  0.7343816
```

# Pharma2<-data.frame(Pharma1,fit\$cluster) Pharma2</pre>

```
##
       Market_Cap
                                PE_Ratio
                                                 ROE
                                                           ROA Asset_Turnover
                         Beta
## ABT
        0.1840960 -0.80125356 -0.04671323 0.04009035
                                                                    0.000000
                                                     0.2416121
  AGN
       -0.8544181 -0.45070513 3.49706911 -0.85483986 -0.9422871
                                                                    0.9225312
       -0.8762600 -0.25595600 -0.29195768 -0.72225761 -0.5100700
                                                                    0.9225312
  AHM
        0.1702742 -0.02225704 -0.24290879 0.10638147
  AZN
                                                     0.9181259
                                                                    0.9225312
##
       -0.1790256 -0.80125356 -0.32874435 -0.26484883 -0.5664461
##
  AVF.
                                                                   -0.4612656
## BAY
       -0.6953818 2.27578267 0.14948233 -1.45146000 -1.7127612
                                                                   -0.4612656
       -0.1078688 -0.10015669 -0.70887325 0.59693581 0.8617498
  BMY
                                                                    0.9225312
## CHTT -0.9767669 1.26308721 0.03299122 -0.11237924 -1.1677918
                                                                   -0.4612656
##
  ELN
       -0.9704532 2.15893320 -1.34037772 -0.70899938 -1.0174553
                                                                   -1.8450624
        0.2762415 -1.34655112 0.14948233 0.34502953
## T.T.Y
                                                    0.5610770
                                                                   -0.4612656
                                                                    1.3837968
##
  GSK
        1.0999201 -0.68440408 -0.45749769 2.45971647
                                                     1.8389364
##
  IVX
       -0.9393967
                  0.48409069 -0.34100657 -0.29136529 -0.6979905
                                                                   -0.4612656
##
  JNJ
        1.9841758 -0.25595600 0.18013789 0.18593083
                                                     1.0872544
                                                                    0.9225312
##
  MRX
       -1.8450624
## MRK
        1.2782387 -0.25595600 -0.40231769 0.98142435
                                                     0.8429577
                                                                    1.8450624
## NVS
        0.6654710 -1.30760129 -0.23677768 -0.52338423
                                                     0.1288598
                                                                   -0.9225312
##
  PFE
        1.6322239
                                                                    0.4612656
  PHA
       -0.0240846 -0.48965495 1.90298017 -0.81506519 -0.9047030
                                                                   -0.4612656
  SGP
       -0.4018812 -0.06120687 -0.40231769 -0.21181593
##
                                                    0.5234929
                                                                    0.4612656
       -0.9281345 -1.11285216 -0.43297324 -1.03382590 -0.6979905
##
  WPT
                                                                   -0.9225312
       ##
                                                                   -0.4612656
          Leverage Rev Growth Net Profit Margin fit.cluster
##
       -0.21209793 -0.52776752
## ABT
                                     0.06168225
                                                         5
##
  AGN
        0.01828430 -0.38113909
                                    -1.55366706
                                                         4
                                                         2
## AHM
       -0.40408312 -0.57211809
                                    -0.68503583
  AZN
       -0.74965647 0.14744734
                                     0.35122600
                                                         5
                                                         2
##
  AVE
       -0.31449003
                   1.21638667
                                    -0.42597037
  BAY
       -0.74965647 -1.49714434
                                    -1.99560225
                                                         4
##
## BMY
       -0.02011273 -0.96584257
                                     0.74744375
                                                         5
## CHTT
       3.74279705 -0.63276071
                                    -1.24888417
                                                         3
## ELN
        0.61983791
                   1.88617085
                                    -0.36501379
                                                         3
## LLY
                                                         5
       -0.07130879 -0.64814764
                                     1.17413980
##
  GSK
       -0.31449003
                    0.76926048
                                     0.82363947
                                                         1
##
  IVX
        1.10620040
                    0.05603085
                                    -0.71551412
                                                         3
  JNJ
       -0.62166634 -0.36213170
                                     0.33598685
##
                                                         1
  MRX
                                                         3
##
        0.44065173
                   1.53860717
                                     0.85411776
  MRK
       -0.39128411
                   0.36014907
                                    -0.24310064
                                                         1
## NVS
       -0.67286239 -1.45369888
                                     1.02174835
                                                         5
## PFE
       -0.54487226
                    1.10143723
                                     1.44844440
                                                         1
## PHA
       -0.30169102 0.14744734
                                    -1.27936246
                                                         4
  SGP
       -0.74965647 -0.43544591
                                     0.29026942
                                                         5
       -0.49367621 1.43089863
                                                         2
                                    -0.09070919
## WPI
```

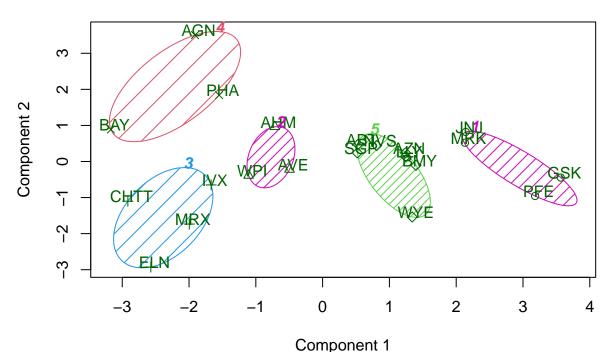
```
## WYE 0.68383297 -1.17763919
```

1.49416183

5

```
View(Pharma)
#To view the cluster plot
clusplot(Pharma1,fit$cluster,color = TRUE,shade = TRUE,labels = 2,lines = 0)
```

## **CLUSPLOT(Pharma1)**



These two components explain 61.23 % of the point variability.

#b) Interpret the clusters with respect to the numerical variables used in forming the clusters.

# Mean values of all quantitative variables for each clusters.

#cluster1\_ JNJ,MRK,PFE,GSK

#cluster2\_ AHM,WPI,AVE

#cluster3\_ CHTT,IVX,MRX,ELN

#cluster4\_ PHA,BAY,AGN

#cluster5\_ ABT,SGP,WYE,VMY,LLY,AZN,NVS

#For Cluster1 They have the highest market\_Cap and has Good Leverage value.
#For Cluster2 They have lowest asset\_turnover, and lowest beta.

 $\#For\ Cluster3$  They have the lowest market capitalization, Leverage and Beta are good. It has  $\#highest\ r$   $\#For\ Cluster5$  They have lowest revenue growth, highest assets turnover and highest  $\#net\ profit\ margin$ .

#c) Is there a pattern in the clusters with respect to the numerical variables (10 to 12)? (those not u #forming the clusters)

#There is a pattern in the clusters regarding the recommendation variable, which is also depicted in th

#Clusters 1,2,4,5 has Hold Recommendation, Clusters 1,3 has mostly Moderate Buy Recommendation.

#For cluster 1: It has the highest market\_Cap and has Good Leverage value. And they can be moderately r #For cluster 2: It has lowest asset\_turnover, and lowest beta. But media recommendations are highly posi #For cluster 3: The leverage ratio is high, they are moderately recommended.

#For cluster 4: It has the highest PE\_Ratio and needs to be held as per the media recommendations.

#For Cluster 5: They have lowest revenue growth, highest assest turnover and highest net profit margin.

#d) Provide an appropriate name for each cluster using any or all of the variables in the dataset.

#1 cluster- Moderate Buy (or) Hold cluster.

#2 cluster- Buy or sell cluster.

#3 cluster- Buy Cluster - It has good stability.

#4 cluster- Hold cluster -They have decent numbers.

#5 cluster- High Hold cluster.