## KPMG VIRTUAL INTERNSHIP PROJECT

## TASK: 1 - Data Quality Assessment

Assessment of data quality and completeness in preparation for analysis.

The client provided KPMG with 3 datasets:

- 1. Customer Demographic
- 2.Customer Addresses
- 3. Transactions data in the past 3 months

```
# Importing the required libraries
import pandas as pd
```

## Reading the data

```
data = pd.ExcelFile("5CEF3910.xlsx")
```

# Reading each file separately

```
Transactions = pd.read_excel(data, 'Transactions')
NewCustomerList = pd.read_excel(data, 'NewCustomerList')
CustomerDemographic = pd.read_excel(data, 'CustomerDemographic')
CustomerAddress = pd.read_excel(data, 'CustomerAddress')

C:\Users\ashwa\AppData\Local\Temp\ipykernel_4308\3814060680.py:2:
FutureWarning: Inferring datetime64[ns] from data containing strings is deprecated and will be removed in a future version. To retain the old behavior explicitly pass Series(data, dtype=datetime64[ns])
    NewCustomerList = pd.read_excel(data, 'NewCustomerList')
C:\Users\ashwa\AppData\Local\Temp\ipykernel_4308\3814060680.py:3:
FutureWarning: Inferring datetime64[ns] from data containing strings is deprecated and will be removed in a future version. To retain the old behavior explicitly pass Series(data, dtype=datetime64[ns])
    CustomerDemographic = pd.read_excel(data, 'CustomerDemographic')
```

### **Exploring Transactions Data Set**

```
Transactions.head(5)
   transaction_id product_id customer_id transaction_date
online_order \
```

0		1	2	2950	2017-02-2	25
0.0		2	3	3120	2017-05-2	21
1.0		3	37	402	2017-10-1	.6
0.0		4	88	3135	2017-08-3	31
0.0 4 1.0		5	78	787	2017-10-0	01
	der_status		brand	product_line p	product_class	product_size
0	Approved		Solex	Standard	medium	medium
1	Approved	Trek	Bicycles	Standard	medium	large
2	Approved	Ol	HM Cycles	Standard	low	medium
3	Approved	Norco	Bicycles	Standard	medium	medium
4	Approved	Giant	Bicycles	Standard	medium	large
0 1 2 3 4	ist_price 71.49 2091.47 1793.43 1198.46 1765.30	standaı	7d_cost p 53.62 388.92 248.82 381.10 709.48	oroduct_first_	sold_date 41245.0 41701.0 36361.0 36145.0 42226.0	
Trans	sactions.in	fo()				
<pre>0 transaction_id 1 product_id 2 customer_id 3 transaction_date 4 online_order 5 order_status 6 brand 7 product_line 8 product_class 9 product_size 10 list_price</pre>				19999	<pre>int64 int64 datetime64[n float64 object object object object object float64</pre>	ns]

```
product first sold date 19803 non-null float64
dtypes: datetime64[ns](1), float64(4), int64(3), object(5)
memory usage: 2.0+ MB
#Using only the required columns
Transactions = Transactions.iloc[:, 0:13]
Transactions.head()
   transaction id product id customer id transaction date
online order \
0
                1
                                       2950
                                                   2017-02-25
0.0
                2
                             3
1
                                       3120
                                                   2017-05-21
1.0
                3
                            37
                                        402
                                                   2017 - 10 - 16
2
0.0
3
                            88
                                       3135
                                                   2017-08-31
0.0
                5
                            78
                                        787
4
                                                   2017 - 10 - 01
1.0
  order status
                          brand product line product class product size
                                    Standard
0
      Approved
                          Solex
                                                     medium
                                                                   medium
                                                     medium
1
      Approved
                 Trek Bicycles
                                    Standard
                                                                    large
2
      Approved
                    OHM Cycles
                                    Standard
                                                        low
                                                                   medium
3
      Approved
                Norco Bicycles
                                    Standard
                                                     medium
                                                                   medium
      Approved
                Giant Bicycles
                                    Standard
                                                     medium
                                                                    large
   list price
               standard cost
                               product first sold date
0
        71.49
                        53.62
                                                41245.0
      2091.47
                                                41701.0
1
                       388.92
2
      1793.43
                       248.82
                                                36361.0
3
                       381.10
                                                36145.0
      1198.46
      1765.30
                       709.48
                                                42226.0
Transactions.info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 20000 entries, 0 to 19999
Data columns (total 13 columns):
     Column
#
                               Non-Null Count
                                                Dtype
 0
     transaction id
                               20000 non-null
                                                int64
                               20000 non-null
 1
     product id
                                                int64
 2
                               20000 non-null int64
     customer id
```

```
3
     transaction date
                              20000 non-null
                                               datetime64[ns]
 4
     online order
                              19640 non-null
                                              float64
 5
     order status
                              20000 non-null
                                              object
 6
     brand
                              19803 non-null
                                               object
 7
     product line
                              19803 non-null
                                               object
 8
     product_class
                              19803 non-null
                                               object
 9
     product size
                              19803 non-null
                                               object
 10 list price
                              20000 non-null
                                              float64
 11
    standard cost
                              19803 non-null float64
12
    product first sold date 19803 non-null float64
dtypes: datetime64[ns](1), float64(4), int64(3), object(5)
memory usage: 2.0+ MB
#Checking the shape of the data
Transactions.shape
(20000, 13)
#Checking for null values
Transactions.isnull().sum()
transaction id
                             0
product id
                             0
customer id
                             0
                             0
transaction date
                           360
online order
order_status
                             0
brand
                           197
product line
                           197
product_class
                           197
                           197
product_size
list price
                             0
                           197
standard cost
product first sold date
                           197
dtype: int64
```

There are missing values in 7 columns. They can be dropped or treated according to the nature of analysis

```
#Checking for duplicate values
Transactions.duplicated().sum()
0
```

There are no duplicate values, so the data is unique.

```
customer id
                             3494
transaction date
                              364
online order
                                2
order status
                                2
brand
                                6
product_line
                                4
                                3
product class
product size
                                3
                              296
list price
standard cost
                              103
product_first_sold_date
                              100
dtype: int64
```

```
Transactions.columns
Index(['transaction id', 'product id', 'customer id',
'transaction_date',
        'online_order', 'order_status', 'brand', 'product_line',
'product_class', 'product_size', 'list_price', 'standard_cost',
        'product first sold date'],
      dtype='object')
Transactions['order status'].value counts()
Approved
              19821
Cancelled
                179
Name: order_status, dtype: int64
Transactions['brand'].value counts()
Solex
                    4253
Giant Bicycles
                    3312
WeareA2B
                    3295
OHM Cycles
                    3043
Trek Bicycles
                    2990
Norco Bicycles
                    2910
Name: brand, dtype: int64
Transactions['product line'].value counts()
Standard
             14176
Road
              3970
              1234
Touring
               423
Mountain
Name: product_line, dtype: int64
Transactions['product class'].value counts()
```

```
medium
          13826
high
           3013
low
           2964
Name: product class, dtype: int64
Transactions['product size'].value counts()
          12990
medium
large
           3976
small
           2837
Name: product size, dtype: int64
Transactions['product first sold date']
0
         41245.0
1
         41701.0
2
         36361.0
3
         36145.0
         42226.0
          . . .
19995
         37823.0
19996
         35560.0
19997
         40410.0
         38216.0
19998
19999
         36334.0
Name: product first sold date, Length: 20000, dtype: float64
#convert date column from integer to datetime
Transactions['product first sold date'] =
pd.to datetime(Transactions['product first sold date'], unit='s')
Transactions['product first sold date'].head()
0
    1970-01-01 11:27:25
    1970-01-01 11:35:01
1
2
    1970-01-01 10:06:01
3
    1970-01-01 10:02:25
    1970-01-01 11:43:46
Name: product first sold date, dtype: datetime64[ns]
Transactions['product first sold date'].head(20)
     1970-01-01 11:27:25
0
1
     1970-01-01 11:35:01
2
     1970-01-01 10:06:01
3
     1970-01-01 10:02:25
4
     1970-01-01 11:43:46
5
     1970-01-01 10:50:31
6
     1970-01-01 09:29:25
7
     1970-01-01 11:05:15
     1970-01-01 09:17:35
8
9
     1970-01-01 10:36:56
```

```
10
     1970-01-01 11:19:44
11
     1970-01-01 11:42:52
12
     1970-01-01 09:35:27
13
     1970-01-01 09:36:26
14
     1970-01-01 10:36:33
15
     1970-01-01 10:31:13
16
     1970-01-01 10:36:46
17
     1970-01-01 09:24:48
18
     1970-01-01 11:05:15
19
     1970-01-01 10:22:17
Name: product first sold date, dtype: datetime64[ns]
```

The values in the **product\_first\_sold\_date** columns are not correct as it shows everything happening the same day at different times.

## **Exploring New Customer List Data Set**

```
NewCustomerList.head(5)
  first name last name gender
past_3_years_bike related purchases \
                                                                   86
     Chickie
             Brister
                           Male
       Morly
                 Genery
                           Male
                                                                  69
     Ardelis
              Forrester Female
                                                                   10
     Lucine
                  Stutt
                        Female
                                                                  64
    Melinda
                 Hadlee Female
                                                                  34
                               job title job_industry_category \
         DOB
0 1957-07-12
                         General Manager
                                                 Manufacturing
1 1970-03-22
                     Structural Engineer
                                                      Property
2 1974-08-28
                  Senior Cost Accountant
                                            Financial Services
3 1979-01-28
              Account Representative III
                                                 Manufacturing
4 1965-09-21
                       Financial Analyst
                                            Financial Services
     wealth segment deceased_indicator owns_car
country
       Mass Customer
                                             Yes
                                                         0LD
Australia
       Mass Customer
                                                         NSW
                                              No
Australia
2 Affluent Customer
                                              No
                                                         VIC
Australia
  Affluent Customer
                                             Yes
                                                         QLD
Australia
4 Affluent Customer
                                              No ...
                                                         NSW
```

```
Australia
   property valuation Column1 Column2
                                                             Column5
                                         Column3
                                                    Column4
Rank \
                     6
                          0.97 1.2125
                                         1.515625
                                                   1.288281
0
                                                                    1
1
1
                    11
                          0.53 0.5300
                                        0.662500
                                                   0.563125
                                                                    1
1
2
                     5
                                                                    1
                          0.83
                                0.8300
                                        0.830000
                                                   0.830000
1
3
                     1
                          0.64
                                0.8000
                                        0.800000
                                                   0.800000
                                                                    4
4
                                0.6600
                                                   0.825000
4
                     9
                          0.66
                                        0.825000
                                                                    4
4
      Value
   1.718750
0
1
  1.718750
2
  1.718750
3
  1.703125
  1.703125
[5 rows x 23 columns]
NewCustomerList.info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 1000 entries, 0 to 999
Data columns (total 23 columns):
     Column
                                            Non-Null Count
                                                             Dtype
0
     first name
                                            1000 non-null
                                                            object
                                            971 non-null
                                                            object
1
     last name
     gender
                                            1000 non-null
                                                             object
     past 3 years bike related purchases
                                            1000 non-null
                                                             int64
3
4
     D<sub>0</sub>B
                                            983 non-null
datetime64[ns]
                                            894 non-null
                                                             object
5
     job title
6
     job_industry_category
                                            835 non-null
                                                            object
     wealth segment
                                            1000 non-null
                                                             object
7
     deceased indicator
                                            1000 non-null
                                                             object
```

```
9
                                          1000 non-null
                                                           object
     owns car
                                          1000 non-null
 10
                                                           int64
     tenure
                                          1000 non-null
 11
     address
                                                           object
                                          1000 non-null
                                                           int64
 12 postcode
 13
                                          1000 non-null
    state
                                                           object
                                          1000 non-null
 14
     country
                                                           object
     property_valuation
                                          1000 non-null
                                                           int64
 15
                                                           float64
 16 Column1
                                          1000 non-null
 17
     Column2
                                          1000 non-null
                                                           float64
                                          1000 non-null
 18
    Column3
                                                           float64
                                          1000 non-null
 19 Column4
                                                           float64
 20 Column5
                                          1000 non-null
                                                           int64
                                                           int64
 21
                                          1000 non-null
     Rank
 22 Value
                                          1000 non-null float64
dtypes: datetime64[ns](1), float64(5), int64(6), object(11)
memory usage: 179.8+ KB
#Dropping the unnamed columns
NewCustomerList.drop(['Column1', 'Column2', 'Column3',
       'Column4', 'Column5'], axis=1, inplace=True)
#Checking the shape of the dataset
NewCustomerList.shape
(1000, 18)
#Checking for null values
NewCustomerList.isnull().sum()
first name
                                         0
                                        29
last name
gender
                                         0
past_3_years_bike_related_purchases
                                         0
                                        17
D0B
iob title
                                       106
job industry category
                                       165
wealth segment
                                         0
deceased indicator
                                         0
```

```
0
owns car
                                             0
tenure
address
                                             0
                                             0
postcode
state
                                             0
                                             0
country
property_valuation
                                             0
Rank
                                             0
Value
                                             0
dtype: int64
```

There are missing values in 4 columns. They can be dropped or treated according to the nature of analysis

```
#Checking for duplicate values
NewCustomerList.duplicated().sum()
0
```

#### There are no duplicate values.

```
#Checking for uniquess of each column
NewCustomerList.nunique()
                                          940
first name
last name
                                          961
gender
past 3 years bike related purchases
                                          100
                                          958
                                          184
job title
job industry category
                                            9
wealth segment
                                            3
deceased indicator
                                            1
                                            2
owns car
                                           23
tenure
                                         1000
address
                                          522
postcode
                                            3
state
                                            1
country
property valuation
                                           12
                                          324
Rank
Value
                                          324
dtype: int64
```

```
'job_industry_category', 'wealth_segment',
'deceased indicator',
       'owns_car', 'tenure', 'address', 'postcode', 'state',
'country',
        property valuation', 'Rank', 'Value'],
      dtype='object')
NewCustomerList['gender'].value counts()
Female
          513
          470
Male
           17
U
Name: gender, dtype: int64
NewCustomerList[NewCustomerList.gender == "U"]
    first name
                   last name gender
past_3_years_bike_related_purchases DOB \
                   Goodinge
         Normy
5 NaT
226
                    Carletti
                                  U
         Hatti
35 NaT
324
      Rozamond
                      Turtle
69 NaT
358
                                  U
         Tamas
                     Swatman
65 NaT
360
                 Andrejevic
                                  U
         Tracy
71 NaT
374
        Agneta
                     McAmish
                                  U
66 NaT
434
                     Aimeric
                                  U
         Gregg
52 NaT
439
                      Bunker
                                  U
         Johna
93 NaT
574
       Harlene
                        Nono
                                  U
69 NaT
598
      Gerianne
                      Kaysor
                                  U
15 NaT
664
                     Sinclar
                                  U
        Chicky
43 NaT
       Adriana Saundercock
                                  U
751
20 NaT
775
                       Viant
        Dmitri
                                  U
62 NaT
                                  U
835
                      Hansed
         Porty
88 NaT
                    Bramhill
883
         Shara
                                  U
24 NaT
904
          Roth
                        Crum
                                  U
0 NaT
```

984 Pa 82 NaT	uline Dallosso l	J	
	inh title	<pre>job_industry_category</pre>	
wealth se		Job_industry_category	
59	Associate Professor	IT	Mass
Customer	ASSOCIATE FIOTESSOI	Τ1	11055
226	Logal Assistant	IT	Affluent
Customer	Legal Assistant	11	ATTUETT
	less Assistant	TT	Maga
324	Legal Assistant	IT	Mass
Customer	Assistant Madia Diagram	Established	A.C.C.1
358	Assistant Media Planner	Entertainment	Affluent
Customer			
360	Programmer II	IT	Mass
Customer			
	ctural Analysis Engineer	IT	Mass
Customer			
434	Internal Auditor	IT	Mass
Customer			
439	Tax Accountant	IT	Mass
Customer			
574	Human Resources Manager	IT	Mass
Customer	_		
598	Project Manager	IT	Affluent
Customer	, ,		
664	Operator	IT	High Net
Worth	•		J
751	Nurse	IT	High Net
Worth		<del>-</del> -	9
775	Paralegal	Financial Services	Affluent
Customer	, a. a. a. a.	TIMETER SCIVICOS	711 1 200112
835	General Manager	IT	Mass
Customer	center at Thanlager		11033
883	NaN	IT	Affluent
Customer	Walt	11	Arreache
904	Legal Assistant	IT	Mass
Customer	Legat Assistant	11	11033
	sktop Support Technician	IT	Affluent
Customer	sktop support reciliterali	11	ATTUCITU
Cuscomer			
decea	<pre>sed_indicator owns_car t</pre>	tenure	address
postcode	\	Churc	dudi C33
59	N No	4 7232 Fulton	Darkway
3810	IN INU	- /232 Tutton	Tarkway
226	N Yes	11 6 Iow	a Center
2519	iv res	11 0 10%	a center
324	N Yes	3 57025 New Castle	o Ctroot
3850	N Yes	3 3/023 New Castl	e street
	NI No	5 70 Classed	on Drivo
358	N No	5 78 Clarend	oli pi tve

4551								
360			N	Yes	11	5675 B	urning Wood	Trail
3030				NI -	1 -		5772 A-L	
374 4207			N	No	15		5773 Ack	er way
434			N	No	7	72	423 Surrey S	Street
3753							,	
439			N	Yes	14		3686 Waubes	sa Way
3065 574			N	No	12	0207 N	amekagon Cro	occina
2170			IV	NO	12	0307 N	alliekagon Cro	JSSIIIG
598			N	No	5		882 Tobar	n Lane
2121								
664			N	Yes	0		5 Red Cloud	Place
3222 751			N	Yes	14		82 Gina Jur	nction
3806				103	17		oz ozna sal	
775			N	No	5	959	60 Warner Pa	arkway
3842				NI -	10	760	Carabbasistas	D'
835 2112			N	No	13	768	Southridge	prive
883			N	No	2	01	Bunker Hill	Drive
2230								
904			N	No	2		276 Anthes	Court
2450 984			N	Yes	0	0	594 Badeau S	Stroot
2050			IV	165	U	9	594 baueau s	street
2030								
	tate	country	pro	operty_valu		Rank	Value	
59	VIC	Australia			5	57 226	1.375000	
226 324	NSW VIC	Australia Australia			9	226 324	1.112500 $1.010000$	
358	QLD	Australia			8	358	0.980000	
360	VIC	Australia			7	361	0.977500	
374	QLD	Australia			6	375	0.960000	
434	VIC	Australia			5	433	0.906250	
439	VIC	Australia			6	436	0.903125	
574	NSW	Australia			7	575	0.796875	
598	NSW	Australia			11	599	0.775000	
664	VIC	Australia			4	662	0.711875	
751	VIC	Australia			7	751	0.648125	
775	VIC	Australia			1	774	0.626875	
835 883	NSW NSW	Australia Australia			11 10	832 883	0.575000 0.531250	
904	NSW	Australia			6	904	0.500000	
984	NSW	Australia			10	985	0.408000	

There are 17 columns with unknown/unspecified gender.

NewCustomerList['DOB'].value\_counts()

```
1998-02-05
              2
              2
1978-01-15
1977-11-08
              2
1951-11-28
              2
1979-07-28
              2
             . .
1945-08-08
              1
1943-08-27
              1
              1
1999-10-24
1976-01-24
              1
1955 - 10 - 02
              1
Name: DOB, Length: 958, dtype: int64
NewCustomerList['job industry category'].value counts()
Financial Services
                      203
                       199
Manufacturing
                       152
Health
Retail
                       78
                        64
Property
                        51
IT
Entertainment
                        37
Argiculture
                        26
Telecommunications
                        25
Name: job industry category, dtype: int64
NewCustomerList['wealth segment'].value counts()
Mass Customer
                      508
High Net Worth
                      251
                     241
Affluent Customer
Name: wealth segment, dtype: int64
NewCustomerList['state'].value counts()
NSW
       506
VIC
       266
QLD
       228
Name: state, dtype: int64
NewCustomerList['owns car'].value counts()
       507
No
Yes
       493
Name: owns_car, dtype: int64
NewCustomerList['deceased indicator'].value counts()
     1000
Name: deceased indicator, dtype: int64
```

## Exploring Customer Demographic Data Set

```
CustomerDemographic.head()
   customer id
                     first name
                                  last name
                                             gender \
0
                        Laraine
                                  Medendorp
                                                   F
1
             2
                            Eli
                                    Bockman
                                               Male
2
             3
                          Arlin
                                     Dearle
                                               Male
3
             4
                         Talbot
                                        NaN
                                               Male
4
             5
                 Sheila-kathryn
                                     Calton Female
   past_3_years_bike_related_purchases
                                                 D<sub>0</sub>B
job title
                                      93 1953-10-12
                                                         Executive
Secretary
                                      81 1980-12-16
                                                     Administrative
Officer
                                      61 1954-01-20
                                                          Recruiting
Manager
3
                                      33 1961-10-03
NaN
                                      56 1977-05-13
4
                                                               Senior
Editor
  job industry category
                             wealth segment deceased indicator
0
                              Mass Customer
                  Health
     Financial Services
1
                              Mass Customer
                                                               N
2
                Property
                              Mass Customer
                                                               N
3
                              Mass Customer
                                                               N
                      ΙT
4
                                                               N
                     NaN
                          Affluent Customer
                                               default owns car
                                                                   tenure
0
                                                             Yes
                                                                     11.0
                         <script>alert('hi')</script>
1
                                                             Yes
                                                                     16.0
2
                                   2018-02-01 00:00:00
                                                             Yes
                                                                     15.0
   () { ; } > [\$(\$())] { touch /tmp/blns.shellsh...
                                                                      7.0
                                                              No
4
                                                    NIL
                                                             Yes
                                                                      8.0
CustomerDemographic.info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 4000 entries, 0 to 3999
Data columns (total 13 columns):
     Column
                                            Non-Null Count
                                                             Dtype
```

0	customer_id	4000 non-null	int64				
1	first_name	4000 non-null	object				
2	last_name	3875 non-null	object				
3	gender	4000 non-null	object				
4	past_3_years_bike_related_purchase	es 4000 non-null	int64				
	DOB time64[ns]	3913 non-null					
6	job_title	3494 non-null	object				
7	job_industry_category	3344 non-null	object				
8	wealth_segment	4000 non-null	object				
9	deceased_indicator	4000 non-null	object				
10	default	3698 non-null	object				
11	owns_car	4000 non-null	object				
12	tenure	3913 non-null	float64				
<pre>dtypes: datetime64[ns](1), float64(1), int64(2), object(9) memory usage: 406.4+ KB</pre>							
	<pre>cking for null values omerDemographic.isnull().sum()</pre>						
customer_id0first_name0last_name125gender0past_3_years_bike_related_purchases0DOB87job_title506job_industry_category656wealth_segment0deceased_indicator0default302owns_car0tenure87dtype: int64							

There are missing values in 5 columns. They can be dropped or treated according to the nature of analysis

```
#Checking for duplicate data
CustomerDemographic.duplicated().sum()
0
```

#### There are no duplicate values.

```
#Checking for uniqueness of each column
CustomerDemographic.nunique()
                                         4000
customer id
first name
                                         3139
last name
                                         3725
gender
                                            6
                                          100
past_3_years_bike_related_purchases
                                         3448
D0B
                                          195
job title
job_industry_category
                                            9
                                            3
wealth segment
                                            2
deceased indicator
                                           90
default
                                            2
owns_car
                                           22
tenure
dtype: int64
```

```
CustomerDemographic.columns
'job_industry_category', 'wealth_segment',
'deceased indicator',
      'default', 'owns car', 'tenure'],
     dtype='object')
CustomerDemographic['gender'].value_counts()
Female
        2037
        1872
Male
U
         88
F
          1
Femal
          1
          1
Name: gender, dtype: int64
```

Certain categories are not correctly titled. The names in these categories are renamed.

```
#Re-naming the categories
CustomerDemographic['gender'] =
CustomerDemographic['gender'].replace('F', 'Female').replace('M', 'Male'
).replace('Femal','Female').replace('U','Unspecified')
CustomerDemographic['gender'].value_counts()
Female
               2039
Male
               1873
Unspecified
                 88
Name: gender, dtype: int64
CustomerDemographic['past 3 years bike related purchases'].value count
s()
16
      56
19
      56
67
      54
20
      54
2
      50
      . .
8
      28
95
      27
85
      27
86
      27
92
      24
Name: past 3 years bike related purchases, Length: 100, dtype: int64
CustomerDemographic['DOB'].value counts()
1978-01-30
              7
1964-07-08
              4
1962 - 12 - 17
              4
1978-08-19
              4
1977-05-13
              4
1989-06-16
              1
1998-09-30
              1
              1
1985-03-11
1989-10-23
              1
              1
1991-11-05
Name: DOB, Length: 3448, dtype: int64
CustomerDemographic['job title'].value counts()
Business Systems Development Analyst
                                          45
Tax Accountant
                                          44
Social Worker
                                          44
Internal Auditor
                                          42
```

```
Recruiting Manager
                                         41
Database Administrator I
                                          4
Health Coach I
                                          3
                                          3
Health Coach III
Research Assistant III
                                          3
                                          1
Developer I
Name: job title, Length: 195, dtype: int64
CustomerDemographic['job industry category'].value counts()
Manufacturing
                      799
Financial Services
                      774
Health
                      602
Retail
                      358
Property
                      267
                      223
Entertainment
                      136
Argiculture
                      113
Telecommunications
                      72
Name: job_industry_category, dtype: int64
CustomerDemographic['wealth segment'].value counts()
Mass Customer
                     2000
                     1021
High Net Worth
Affluent Customer
                      979
Name: wealth segment, dtype: int64
CustomerDemographic['deceased indicator'].value counts()
     3998
N
Υ
Name: deceased_indicator, dtype: int64
CustomerDemographic['default'].value counts()
100
                                           113
1
                                           112
- 1
                                           111
- 100
                                            99
١٢Ù£
                                            53
testâ testâ«
                                            31
/dev/null; touch /tmp/blns.fail ; echo
                                            30
âªâªtestâª
                                            29
ì ëë°í ë¥′
                                            27
,ãã»:*:ã»ãâ( â» Ï â» )ãã»:*:ã»ãâ
                                            25
Name: default, Length: 90, dtype: int64
CustomerDemographic = CustomerDemographic.drop('default', axis=1)
```

The values are inconsistent, hence dropping the column.

```
CustomerDemographic.head(5)
   customer id
                     first name
                                  last name
                                              gender \
0
                                  Medendorp
                                              Female
             1
                        Laraine
1
              2
                            Eli
                                    Bockman
                                                Male
2
              3
                          Arlin
                                     Dearle
                                                Male
3
             4
                         Talbot
                                        NaN
                                                Male
4
                                     Calton Female
                 Sheila-kathryn
   past 3 years bike related purchases
                                                 D<sub>0</sub>B
job_title \
                                      93 1953-10-12
                                                         Executive
Secretary
                                      81 1980-12-16 Administrative
Officer
                                      61 1954-01-20
                                                          Recruiting
2
Manager
                                      33 1961-10-03
NaN
                                      56 1977-05-13
                                                                Senior
Editor
  job industry category
                              wealth segment deceased indicator owns car
tenure
                  Health
                               Mass Customer
                                                                N
                                                                       Yes
11.0
     Financial Services
                               Mass Customer
                                                                       Yes
1
16.0
2
                Property
                               Mass Customer
                                                                       Yes
15.0
                      IT
                               Mass Customer
                                                                        No
3
7.0
4
                     NaN
                          Affluent Customer
                                                                       Yes
                                                                Ν
8.0
CustomerDemographic['owns_car'].value_counts()
       2024
Yes
No
       1976
Name: owns_car, dtype: int64
CustomerDemographic['tenure'].value_counts()
7.0
        235
5.0
        228
11.0
        221
10.0
        218
16.0
        215
8.0
        211
```

```
18.0
        208
12.0
        202
9.0
        200
14.0
        200
6.0
        192
13.0
        191
4.0
        191
17.0
        182
        179
15.0
1.0
        166
3.0
        160
19.0
        159
2.0
        150
20.0
         96
22.0
          55
          54
21.0
Name: tenure, dtype: int64
```

# Exploring Customer Address Data Set

```
CustomerAddress.head(5)
                            address
                                      postcode
   customer id
                                                           state
country \
                 060 Morning Avenue
                                          2016 New South Wales
Australia
             2 6 Meadow Vale Court
                                          2153 New South Wales
Australia
                 0 Holy Cross Court
                                          4211
                                                             QLD
Australia
                17979 Del Mar Point
                                          2448
                                                New South Wales
Australia
                   9 Oakridge Court
                                          3216
                                                            VIC
Australia
   property_valuation
0
1
                   10
2
                    9
3
                    4
                    9
CustomerAddress.info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 3999 entries, 0 to 3998
Data columns (total 6 columns):
#
     Column
                         Non-Null Count
                                          Dtype
 0
     customer id
                         3999 non-null
                                          int64
```

```
1
     address
                         3999 non-null
                                          object
 2
                         3999 non-null
                                          int64
     postcode
3
     state
                         3999 non-null
                                          object
     country
                         3999 non-null
                                          object
                                          int64
     property valuation 3999 non-null
dtypes: int64(3), object(3)
memory usage: 187.6+ KB
#Checking for null values.
CustomerAddress.isnull().sum()
                      0
customer id
                      0
address
postcode
                      0
                      0
state
country
                      0
property_valuation
dtype: int64
```

#### There are no null values.

```
#Checking for duplicate values
CustomerAddress.duplicated().sum()
0
```

#### There are no duplicate values.

```
4721
         1
4799
         1
3089
         1
Name: postcode, Length: 873, dtype: int64
CustomerAddress['state'].value_counts()
NSW
                    2054
VIC
                     939
QLD
                     838
New South Wales
                      86
                      82
Victoria
Name: state, dtype: int64
CustomerAddress['country'].value_counts()
             3999
Australia
Name: country, dtype: int64
CustomerAddress['property_valuation'].value_counts()
9
      647
8
      646
10
      577
7
      493
11
      281
      238
6
5
      225
4
      214
12
      195
3
      186
1
      154
2
      143
Name: property_valuation, dtype: int64
```

All the columns appear to have consistent and correct information.

# TASK: 2 - Data Insights

Targeting high value customers based on customer demographics and attributes.