



# SRM

INSTITUTE OF SCIENCE & TECHNOLOGY  
*Deemed to be University u/s 3 of UGC Act, 1956*

PROJECT TITLE

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SALES MANAGEMENT SYSTEM

## ABSTRACT :

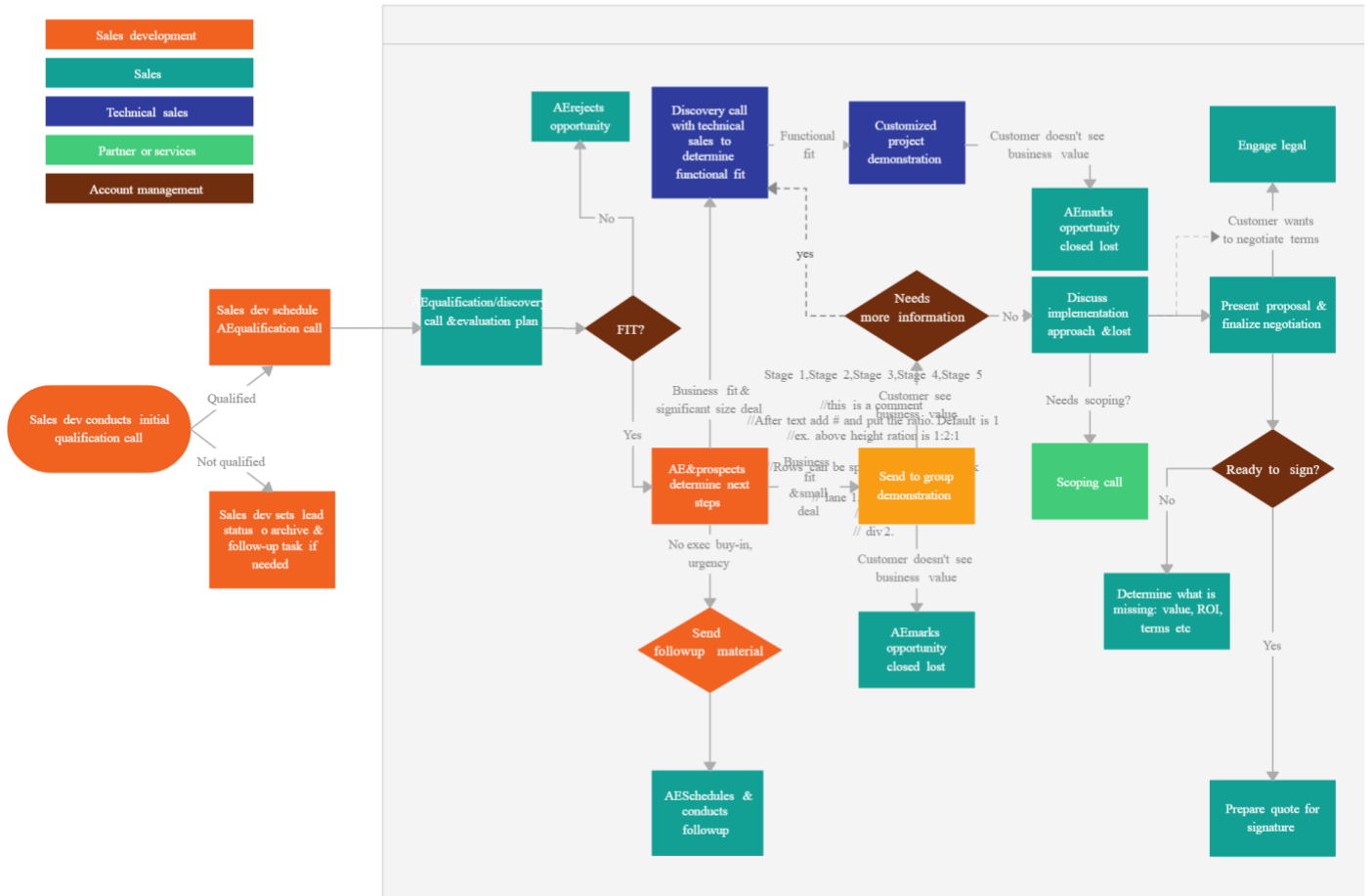
A sales management system is a platform that helps the sales team reach its goals. Sales managers can use this platform to track data, reduce admin tasks, and assign leads. Customer information can be stored on the platform, which helps streamline **sales and marketing collaboration**.

There are a variety of sales management system platforms available. Later in this post, we'll discuss the nine best options. You should consider which tools your sales team needs to succeed before deciding which platform is best for your company.

## FLOW CHART :

# SALES PROCESS

Colour indicates which role in the organization is responsible for each step



PROGRAM :

```

#include<iostream.h>
#include<conio.h>
#include<stdio.h>
#include<fstream.h>
#include<stdlib.h>

class Car
{
char cname[50];
int carno;
int carrate;
int orgrate;
int lino;
char modep[50];
public:
void input()
{
cout<<"HI CUSTOMER!\nYour id number:";
cin>>lino;
cout<<"Enter your NAME:";
gets(cname);
cout<<"Enter the type of the car you would like to purchase:";
cout<<"1.SWIFT 2.CAMRY 3.A-STAR 4.BMW 5.AMAZE 6.INDICA";
cin>>carno;
cout<<"Enter mode of payment:";
gets(modep);

}
void ratecalc()
{
if(carno==1)
{
orgrate=1500000;
carrate=1500000-((15*1500000)/100);
}
else if(carno==2)
{
orgrate=1000000;
carrate=1000000-((10*1000000)/100);
}
else if(carno==3)
{
orgrate=2000000;
carrate=2000000-((18*2000000)/100);
}
else if(carno==4)
{
orgrate=700000;
carrate=700000-((8*700000)/100);
}
else if(carno==5)
{
orgrate=1200000;
carrate=1200000-((9*1200000)/100);
}
else if(carno==6)
{
orgrate=2500000;
carrate=2500000-((20*2500000)/100);
}
}
}

```

## RESULTS :

The given program is verified as Sales Management System

## SCREENSHOTS

```
-----  
                SIMPLE CAR RENTAL SYSTEM  
Welcome to Our Company ,Choose from the menu :  
-----  
Enter 1 - To Select  Hyundai  
Enter 2 - To Select  BMW  
Enter 3 - To Select  Mercedes  
Enter 4 - To Select  Audi  
Enter 5 - To Select  Tesla  
Enter 6 - To Select  Skoda  
Enter 7 - To Select  Volkswagun  
Enter 8 - To Select  Toyota  
Enter 9 - To Select  Ford  
  
Your Choice:
```

## DECLARATION

Thanks you to all my friends and professors

## RERERENCES :

<https://www.nutshell.com/blog/best-sales-management-systems>

