



#### Home Healthcare

Home healthcare has evolved around the idea of co-existing with hospital and consultants for a patient who is ill enough to need additional health care, but stable enough to be discharged from the hospital. This typically requires either physician, nurse or trained caregivers in the home who can administer infusions, do basic rehabilitation exercises, provide respiratory therapy, and other moderately invasive procedures, up to and including hospice care. Home Healthcare is gaining in popularity due to the growing trend of less stay at the hospital.

Today home health care may be considered for patients who are:

- Recovering from an illness
- Undergoing treatment
- Disabled
- Chronically ill
- Terminally ill

Home health providers deliver high quality and personalized care to patients – utilizing the latest technologies and innovations the industry has to offer. A team – the caregiver, friends, family, home health care provider and physician – works together to provide a holistic approach to health care, which provides better health outcomes for the patient and saves their cost & efforts.



## Challenging Status-Quo

**CURRENT SCENARIO** 

CHALLENGES

#### **Professionals**

Individual doctors, individual physiotherapist and independent nursing bureaus provide home healthcare services
Care givers assigned task without background verification

- Quality of care not organized, assured or standardized.
- Lack of Co-ordination between Primary
   Consultant and Physician Assistant
- Absence of professional conduct, due to lack of proper Certification and Training

#### **Process**

Inefficient process and technology integration
Unreliable & fragmented equipment and pharmacy services etc.

- Loss of time, effort and money due to inadequate integration of technology
- No back-up system for replacement of manpower or equipment.
- Dearth of Affordable and Transparent Billing

#### Platform

Various Services providers need to be communicated for meeting all Home Healthcare needs

No integrated personalised
platform where all needs related to
Home Healthcare can be met

# Advanced Home Health Care

## Basic Home Health Care

#### Concerns we Address

- Ryles tube feeding
- Injections
- Traditional home visits
- Physiotherapy
- Personal assistance

- o PA review for authorization of specialized HHC
- Advanced Procedures (Ventilation, post TKR, HR, pain management, PEG, IV therapy, ICD, Catheterization, CVP care)
- Physiotherapy services (Range of Motion, Tapping, strength, gait and posture, etc.)
- Rehabilitation (Dementia, Muscular Dystrophy, Nerve injury, Post head injury, paraplegia, Post spine surgery, Stoke, Multiple Sclerosis, etc.
- o Advanced investigations /Equipments/Pharmacy

- Bed Making
- Positioning
- Wound care
- Monitoring vital signs

- Basic Investigation (BSL on glucometer, ECG, etc)
- Basic Procedures (Bladder, injections,, bowel, O2, RT, wound, care)
- Physiotherapy

Needs Served (Un Organised)

**Needs Unserved** 



### Services

#### Primary Services:

- Geriatric/Elderly/Child Care
- Post-operative care
- Palliative care
- Primary care & Physiotherapy Services

#### Value Added Services:

- Collection of Lab samples
- Home delivery of Diagnostic Results, Medicines and Medical Equipment
- Companion Care & Counseling
- Electronic Health Records
- 24\*7 access to Healthcare ecosystem

Over 700 patients served



## SPERO Ecosystem



Contact Center (Personalised Integrated Platform)



#### Healthcare equipements

- Reliable
- o Organized
- Affordable

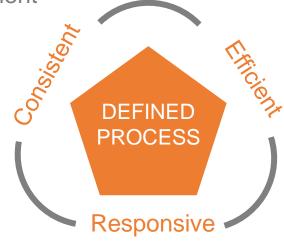


- o Empathetic
- Committed
- Caring



#### Training

- Up-to-date
- Standardized
- Resourceful



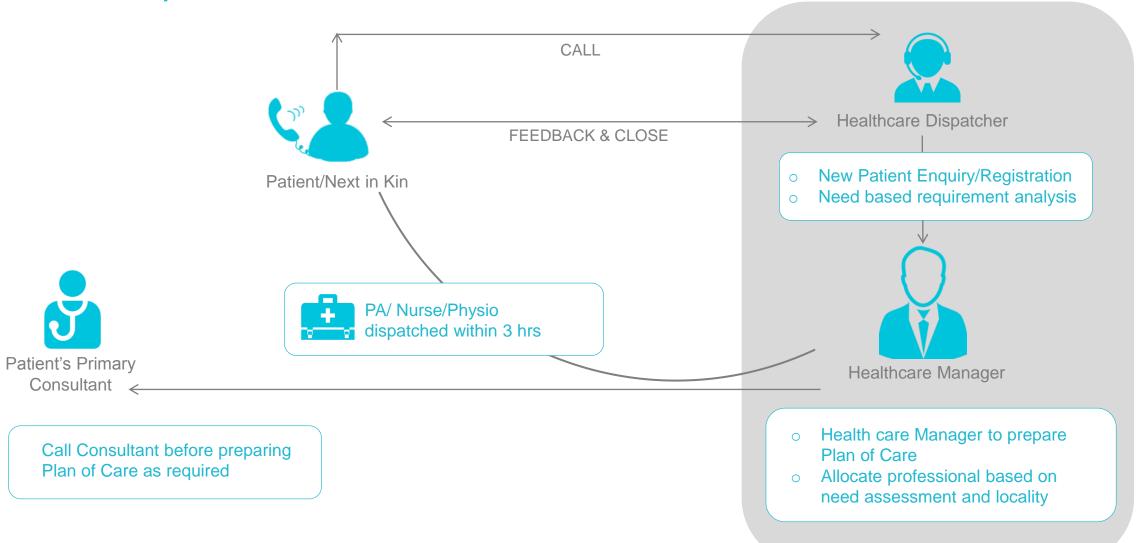


#### Information Technology

- o Robust
- o Innovative
- Scalable

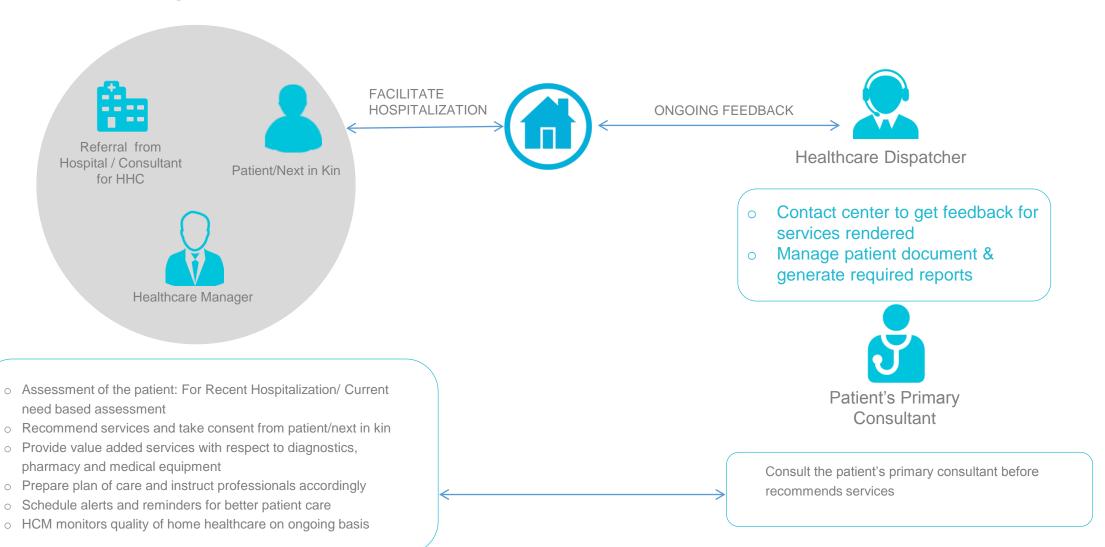


## How we plan to execute | One Time





## How we plan to execute | Ongoing





#### Benefits to Patient & their next in Kin

- Seamless access to Single Point of Contact for all Home Healthcare needs
- Availability of affordable & responsive healthcare services
- Competent & Trustworthy professionals
- Easy monitoring of care giver's job card by Patient/Next in kin.
- Health alerts & auto reminders for medicines, interventions and follow-up
- Effortless compilation of health records & medical images
- Manage & Share health information for family and dear ones
- 24\*7 Customer Support by India's 1st ever Personalized Integrated Platform for Home Healthcare



## Benefits for Hospital & Consultants

- Less turnaround time of patients for hospitals which helps to Increase revenue,
   reduce rejections for new admissions and thus build hospital credibility
- Assist hospitals to boost confidence of the relatives to take patient
- Consultants don't have to worry about coordinated care.
- Increase in goodwill of the hospital for the value added service provided.
- Seamless, transparent and efficient continuation of care
- Sharing of patient healthcare information with consultant/hospital
- Co-exist with consultants and hospitals



THANK YOU