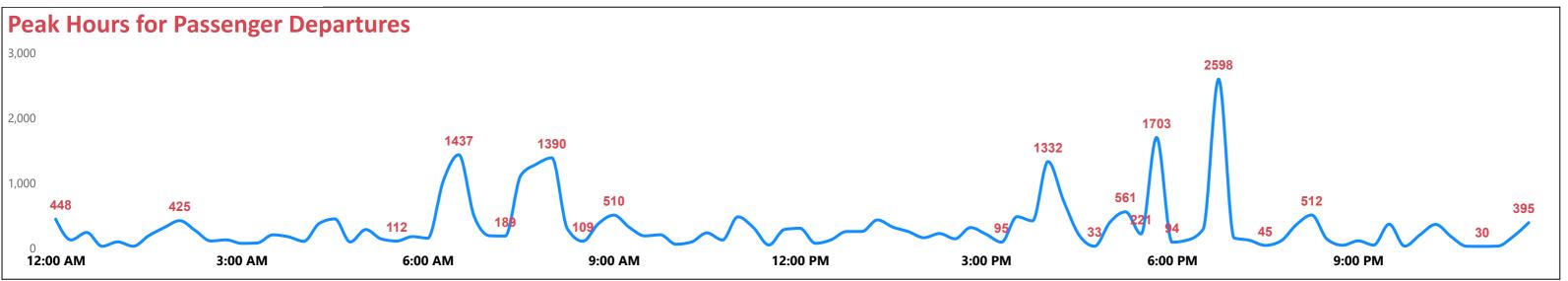
Overview

Passenger Usage

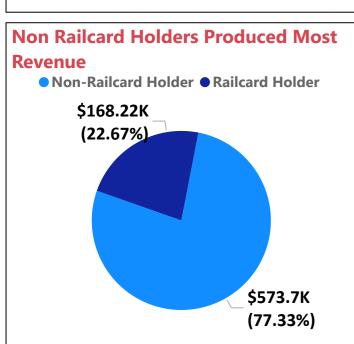
Revenue

Railway Performance



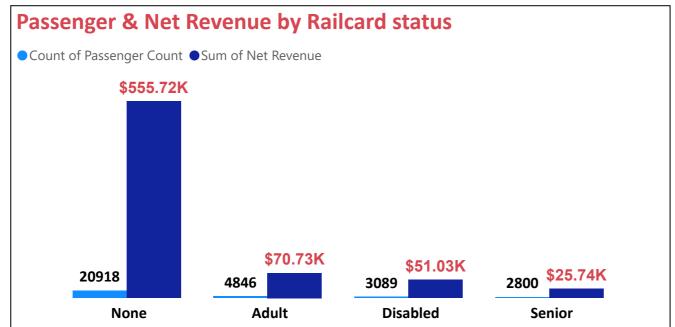
31,653
Passengers

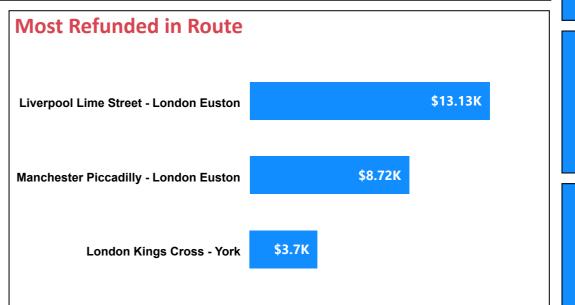
\$741.92KRevenue



Most Produced Revenue by Route

London Kings Cross - York





90.7%On Time Trip

1880
Passengers
Cancelled

Route	Revenue *	% Revenue	Passenger	Net Revenue
London Kings Cross - York	\$183,193	24.69%	3922	\$179,498
Liverpool Lime Street - London Euston	\$113,299	15.27%	1097	\$100,173
	\$65,368	8.81%	3873	\$63,841
London Paddington - Reading	. ,		3073	ψ 00) 0 12
Vanchester Piccadilly to Liverpool Lin Route	. ,		Net Revenue	% Passenger
Manchester Piccadilly to Liverpool Lin	ne Street has t	he Highest Sales		
Manchester Piccadilly to Liverpool Lin Route	ne Street has the Passenger	he Highest Sales Revenue	Net Revenue	% Passenger

\$183,193

\$179,498

12.39%

3922



\$38.7K
Refunded

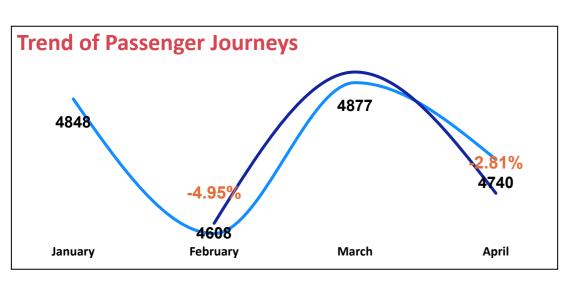
\$703.22K Net Revenue

Overview

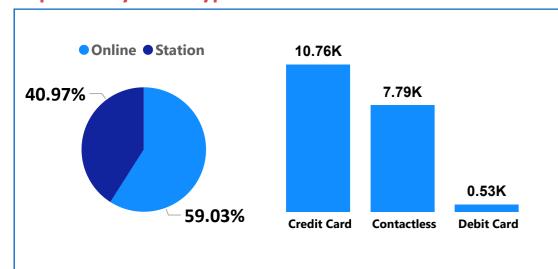
Passenger Usage

Revenue

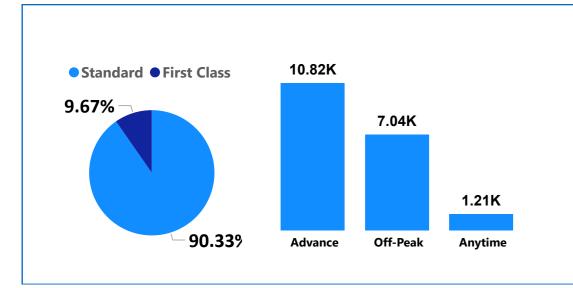
Railway Performance

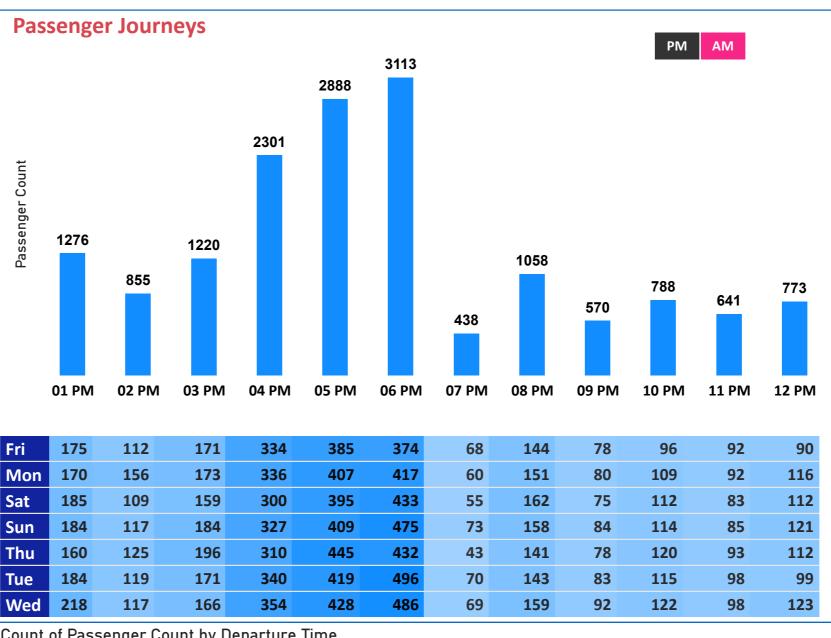


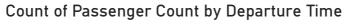
Popular Payment Type

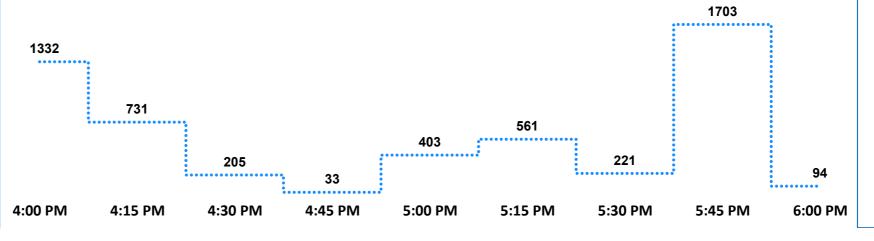


Popular Ticket Type











York

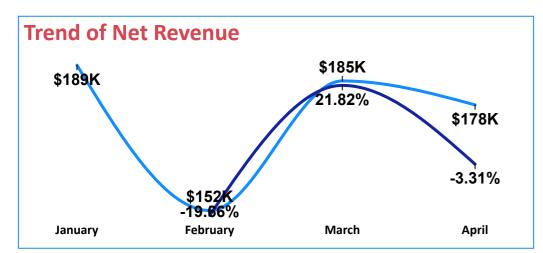
Peak

Overview

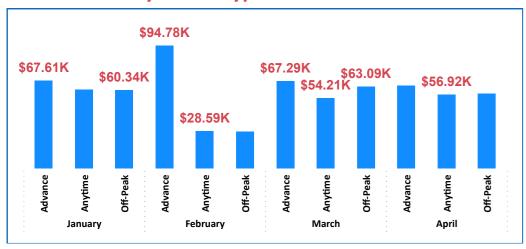
Passenger Usage

Revenue

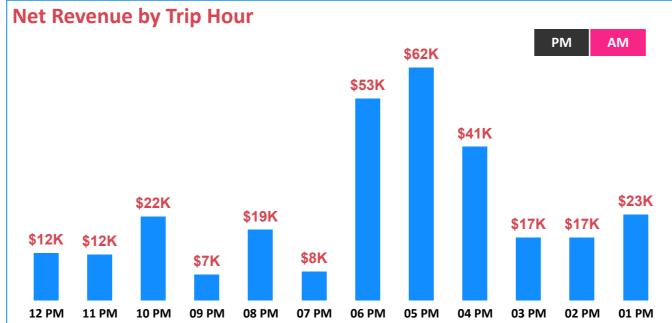
Railway Performance



Net Revenue by Ticket Type & Class

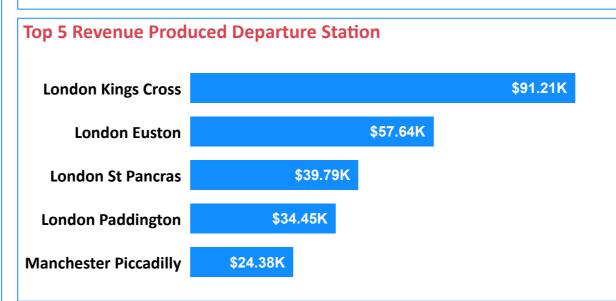


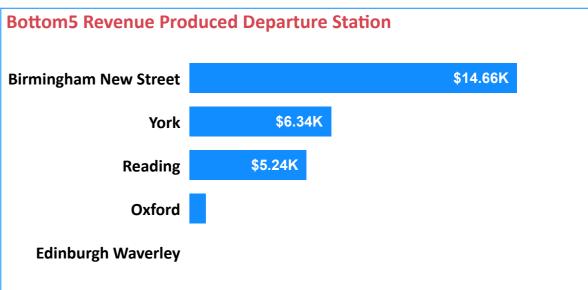
Wee	Weekly Revenue				
Day	Revenue	▼ Net Revenue	% Net Revenue		
Wed	\$113,802	\$107,995	15.36%		
Tue	\$112,688	\$106,946	15.21%		
Mon	\$107,772	\$102,044	14.51%		
Thu	\$105,242	\$99,511	14.15%		
Fri	\$105,433	\$99,355	14.13%		
Sun	\$100,048	\$95,092	13.52%		
Sat	\$96,936	\$92,276	13.12%		



Revenue by Railcard Holder/Non-Holder					
Railcard Status	Railcard	Revenue •	Refunded	Net Revenue	% Net Revenue
Non-Railcard Holder	None	\$573,697	\$17,976	\$555,721	79.03%
Railcard Holder	Adult	\$86,330	\$15,600	\$70,730	10.06%
Railcard Holder	Disabled	\$52,278	\$1,247	\$51,031	7.26%
Railcard Holder	Senior	\$29,616	\$3,879	\$25,737	3.66%
Total		\$741,921	\$38,702	\$703,219	100.00%

Route	Net Revenue ▼	%Net Revenue
London Kings Cross - York	\$82,666	28.35%
London Paddington - Reading	\$32,005	10.98%
London St Pancras - Birmingham New Street	\$31,446	10.78%
London Euston - Birmingham New Street	\$29,979	10.28%
London Euston - Manchester Piccadilly	\$27,618	9.47%
Liverpool Lime Street - London Euston	\$9,846	3.38%
Manchester Piccadilly - Liverpool Lime Street	\$9,842	3.38%
Manchester Piccadilly - London Paddington	\$7,682	2.63%
London St Pancras - Leicester	\$7,205	2.47%
London Kings Cross - Edinburgh Waverley	\$5,964	2.05%
Liverpool Lime Street - Manchester Piccadilly	\$4,426	1.52%
Manchester Piccadilly - London Euston	\$3,156	1.08%
York - Edinburgh	\$2,584	0.89%
London Kings Cross - Liverpool Lime Street	\$2,580	0.88%
York - Peterborough	\$2,396	0.82%
Birmingham New Street - Nuneaton	\$1,824	0.63%
Birmingham New Street - London Euston	\$1,820	0.62%
Reading - London Paddington	\$1,810	0.62%
Birmingham New Street - Tamworth	\$1,701	0.58%
London Paddington - Manchester Piccadilly	\$1,612	0.55%
Manchester Piccadilly - London St Pancras	\$1,593	0.55%
Reading - Liverpool Lime Street	\$1,506	0.52%
Total	\$291,614	100.00%





Overview Passenger Usage Revenue

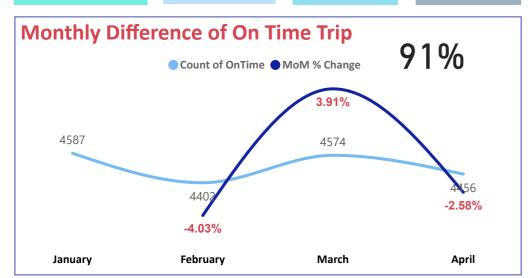
19,871
Planned Services

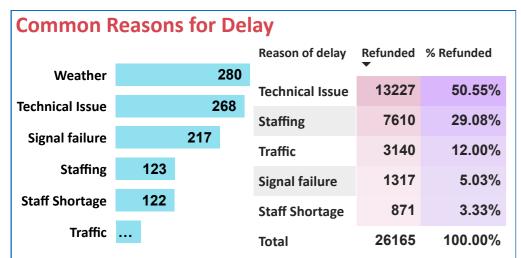
18,019
On Time

1,062

Delayed

Cancelled



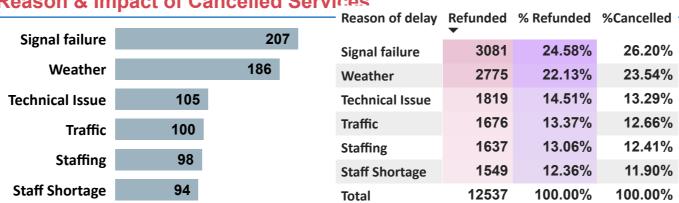


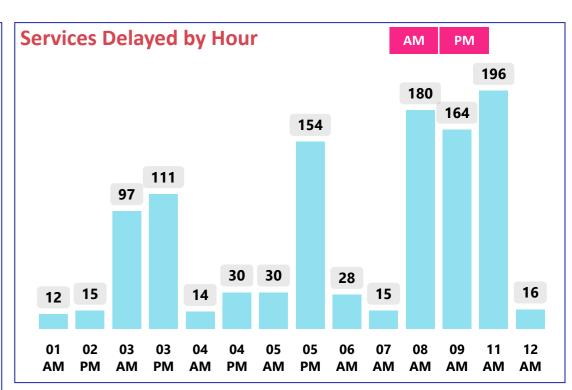
- From January to April, out of 19,871 Services 18,019 was on time. The Reliability Score is 91%. From January to February On time services has decreased by 4 %, In March it increased by almost 4%. Then Again decreased by 2.58%.
- The Major Reason for **Train delay** was for **Weather Conditions & Technical Issue.** For **Technical issue 50%** was refunded of total refunds for **Delay.**
- Signal Failure & Weather Conditions contributed most for Trip Cancelled. For Staff Issues almost 25% trip was cancelled which is very unexpected. This Causes 25% refund of total refunded for Cancellation.

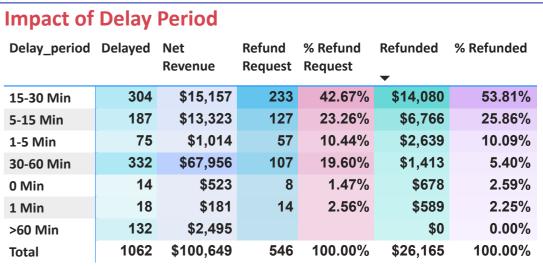
Services by Route Route Delayed Cancelled OnTime Planned **Manchester Piccadilly - Liverpool Lime Street London Euston - Birmingham New Street London Paddington - Reading London Kings Cross - York Liverpool Lime Street - Manchester Piccadilly London St Pancras - Birmingham New Street London Euston - Manchester Piccadilly Liverpool Lime Street - London Euston Birmingham New Street - London St Pancras Manchester Piccadilly - London Euston** York - Durham **Birmingham New Street - Liverpool Lime Street London St Pancras - Leicester Manchester Piccadilly - Sheffield** York - Peterborough **Birmingham New Street - Manchester Piccadilly Reading - Swindon London Kings Cross - Liverpool Lime Street** York - Doncaster **Reading - London Paddington** Oxford - Bristol Temple Meads **Birmingham New Street - Stafford Liverpool Lime Street - Crewe**

Reason & Impact of Cancelled Services

Total







- Most Refund Request was from latency of 5-30 min. Contributed 60% of refund of total refunded for Delay.
- There was **Refund Reques**t for **No Delay & was refunded. So** there is a major issue with **Refund Policy**. The authority needed to **reissue Refund Policy**.

Recommendation:

• 0-15 Min Delay, No Refund.

Railway Performance

- 15-30 Min Delay, 25% Refund
- · 30-60 Min Delay, 50 % Refund
- · More Than 60Min Delay, 100% Refund.

More Stuff need to be appointed to decrease cancelled services rate.