## 1 Mixed-Integer Programming Formulation

Quick and dirty definitions of the variables and indices.

- $s \in S$  the set of all scenarios,
- $j \in J$  the set of all generators we control,
- $j \in J^c$  the set of all generators of the competitors,
- $i \in I$  the set of all possible bid prices.

The model parameters:

- $p_s$  the probability that the scenario s will be realised,
- $d_s$  the total demand in the scenario s,
- $\lambda_{s,i}^c$  the price bid by the competitors in the scenario s for their generator j,
- $\bar{g}_{s,i}^{c}$  the quantity bid by the competitors in the scenario s for the generator j,
- $g_j^{e^*}$  the maximum quantity which can be produced by the competitors generator j,
- $g_i^*$  the maximum quantity which can be produced by our generator j,
- $c_j$  the operating cost to produce one unit of energy by our generator j.

The model variables:

- $R_s$  our profit during scenario s,
- R our average profit for all scenarios,
- $\pi_s$  the spot price during scenario s,
- $\lambda_i$  the price bid by us for our generator j,
- $\bar{g}_j$  the quantity bid by us for our generator j,
- $g_{s,i}^c$  the actual quantity produced by the competitors generator j during scenario s,
- $g_{s,i}$  the actual quantity produced by our generator j during scenario s.

The goal is to maximize profit, which can be modeled as such:

 $\max R,\tag{1}$ 

s.t. 
$$R = \sum_{s \in S} p_s R_s, \tag{2}$$

$$R_s = \sum_{j \in J} (\pi_s - c_j) g_{s,j} \qquad \forall s \in S,$$
 (3)

$$\sum_{j \in J} g_{s,j} + \sum_{j \in J^C} g_{s,j}^c = d_s \qquad \forall s \in S, \tag{4}$$

$$g_{s,j}^{c} \geq 0 \qquad \forall s \in S, j \in J^{c}, \quad (5)$$

$$g_{s,j}^{c} \leq \bar{g}_{j}^{c} \qquad \forall s \in S, j \in J^{c}, \quad (6)$$

$$\lambda_{s,j}^{c} < \pi_{s} \rightarrow g_{s,j}^{c} = \bar{g}_{j}^{c} \qquad \forall s \in S, j \in J^{c}, \quad (7)$$

$$\lambda_{s,j}^{c} > \pi_{s} \rightarrow g_{s,j}^{c} = 0 \qquad \forall s \in S, j \in J^{c}, \quad (8)$$

$$\bar{g}_{s,j} \geq 0 \qquad \forall s \in S, j \in J, \quad (9)$$

$$\bar{g}_{s,j} \leq g_{j}^{*} \qquad \forall s \in S, j \in J, \quad (10)$$

$$g_{s,j} \geq 0 \qquad \forall s \in S, j \in J, \quad (11)$$

$$g_{s,j} \leq \bar{g}_{j} \qquad \forall s \in S, j \in J, \quad (12)$$

$$\lambda_{j} < \pi_{s} \rightarrow g_{s,j} = \bar{g}_{j} \qquad \forall s \in S, j \in J, \quad (13)$$

$$\lambda_j > \pi_s \to g_{s,j} = 0 \qquad \forall s \in S, j \in J, \quad (14)$$
  
$$\pi_s \in \{\lambda_{s,j}^c, \forall j \in J^c\} \cup \{\lambda_j, \forall j \in J\} \quad \forall s \in S. \quad (15)$$

It should be noted that in this formulation, the spot price  $\pi_s$  is not set to the lowest price for which all the bids of lower value satisfy the demand, but instead is set to the highest price for which all the bids of lower value does not surpass the demand. While this is different from the real definition of the spot price, we could reduce our own bid quantities by some infinitesimal amount and get the same effect, with only an infinitesimal reduction in profit.

Since that formulation is highly inconvenient, we would like to switch to a linear or bilinear formulation. In order to do so, we need to simplify the constraints on the spot prices  $\pi_s$ . If the bid prices  $\lambda_j$  were constrained to be from a finite subset of values, then  $\pi_s$  could be easily defined using those same values.

In this bidding problem, we can prove that the optimal value for each bid price  $\lambda_j$  is always equal to one of the possible competitor bid prices  $\lambda_{s,j}^c$ , assuming that ties in prices are resolved in our advantage.

**Proof:** Let assume that the one of our bids  $\lambda_j$  is strictly between two other bids (either from ourself or from competitors)  $\lambda_{s,j_1}^c$  and  $\lambda_{s,j_2}^c$  (with no

other bids in between):

$$\lambda_{s,j_1}^c < \lambda_j < \lambda_{s,j_2}^c, \tag{16}$$

then the expected profit R would either increase or remain constant if  $\lambda_j$  was to be increased to  $\lambda_{s,j_2}^c$ , for all possible scenarios. The possibilities are:

- $\lambda_{s,j_2}^c \leq \pi_s$ : The bid price is above  $\lambda_{s,j_2}^c$ , so any value of  $\lambda_j$  lesser or equal than  $\lambda_{s,j_2}^c$  would not change the bid price. And since it implies that  $\lambda_j \leq \pi_s$ , then all of the production for generator j will be sold, for any bid value. So  $R_s$  would stay constant from this change in bid price.
- $\lambda_{s,j_1}^c \geq \pi_s$ : The bid price is below  $\lambda_j$ , so none of the production from generator j is sold. Increasing the bid price does not change that fact, so  $R_s$  would remain constant from this change in bid price.
- $\lambda_j = \pi_s$ : The bid price is equal to  $\lambda_j$ . This means that the production from generator j is necessary to satisfy the scenario demand. Therefore, increasing the bid price will also increase the spot price by the same amount, as long as the bid price is not increased past another bid price  $(\lambda_{s,j_2}^c$  in this case). So, increasing  $\lambda_j$  up to  $\lambda_{s,j_2}^c$  would increase  $R_s$ .

Since increasing  $\lambda_j$  to the next higher bid  $\lambda_{s,j_2}^c$  always lead to an increasing or a constant  $R_s$ , the same can be said of the average profits R. It is thus always optimal to only select bid prices amongst the set of all possible competitors bid prices.

We will denote using  $\lambda_i^c$  a competitor bid price from any scenario, using the *i* index instead of *s*, *j*. Those prices are assumed to be sorted in ascending order  $(i' > i \rightarrow \lambda_{i'}^c \ge \lambda_i^c)$ . This adds extra variables to our model:

 $y_{s,i}$  binary variable that indicates if the spot price in scenario s is set to  $\lambda_i^c$ ,  $x_{ij}$  binary variable that indicates if  $\lambda_j$  is set to  $\lambda_i^c$ .

Rewriting our model, we now have:

$$\max R,\tag{17}$$

s.t. 
$$R = \sum_{s \in S} p_s R_s, \tag{18}$$

$$R_s = \sum_{i \in J} \left( \sum_{i \in I} y_{s,i} \lambda_i^c - c_j \right) g_{s,j} \qquad \forall s \in S,$$
 (19)

$$\bar{g}_j \ge 0 \qquad \forall s \in S, j \in J,$$
 (20)

$$\bar{g}_j \le g_j^* \qquad \forall s \in S, j \in J,$$
 (21)

$$x_{ij} \in \{0, 1\} \qquad \forall i \in I, j \in J, \tag{22}$$

$$\sum_{i \in I} x_{ij} = 1 \qquad \forall j \in J, \tag{23}$$

$$y_{s,i} \in \{0,1\} \qquad \forall s \in S, i \in I, \tag{24}$$

$$\sum_{i \in I} y_{s,i} = 1 \qquad \forall s \in S, \tag{25}$$

$$g_{s,j} \ge 0 \qquad \forall s \in S, j \in J, \tag{26}$$

$$g_{s,j} \ge \bar{g}_j x_{ij} y_{s,i'} \qquad \forall s \in S, j \in J, i, i' \in I, i < i'$$
(27)

$$g_{s,j} \le \bar{g}_j \qquad \forall s \in S, j \in J,$$
 (28)

$$g_{s,j} \leq \bar{g}_j \left( 1 - x_{ij} y_{s,i'} \right) \qquad \forall s \in S, j \in J, i, i' \in I, i > i',$$

$$\tag{29}$$

$$\sum_{j \in J} g_{s,j} + \sum_{\substack{j \in J^c \\ \lambda_{s,i}^c < \lambda_i}} \bar{g}_{s,j}^c \le d^s y_{s,i} + \left(\max_{s' \in S} d^{s'}\right) (1 - y_{s,i}) \quad \forall s \in S, i \in I,$$

$$(30)$$

$$\sum_{j \in J} g_{s,j} + \sum_{\substack{j \in J^c \\ \lambda_{s,j}^c \leq \lambda_i}} \bar{g}_{s,j}^c \geq d^s y_{s,i} \qquad \forall s \in S, i \in I.$$
 (31)

Since some of those constraints have non-linear terms, we need to linearize them. Constraint (27) can be replaced by:

$$g_{s,j} \ge \bar{g}_j - g_j^* (2 - x_{ij} - y_{s,i'}) \qquad \forall s \in S, j \in J, i, i' \in I, i < i',$$
 (32)

constraint (29) can be replaced by:

$$g_{s,j} \le g_j^* (2 - x_{ij} - y_{s,i'}) \qquad \forall s \in S, j \in J, i, i' \in I, i > i',$$
 (33)

while each  $y_{s,i}g_{s,j}$  term in equation (19) must be replaced by a new variable

 $yg_{s,ij}$  which follows the following constraints:

$$yg_{s,ij} \ge 0, (34)$$

$$yg_{s,ij} \le g_{s,j},\tag{35}$$

$$yg_{s,ij} \le g_i^* y_{s,i},\tag{36}$$

$$yg_{s,ij} \ge g_{s,j} - g_j^*(1 - y_{s,i}).$$
 (37)

With this formulation, we have a total of O(|S||J||I|) continuous variables, O((|S|+|J|)|I|) binary variables, and  $O(|S||J||I|^2)$  constraints.

## 2 Shortest-Path Algorithm

We now relax the strategic-pricing problem to allow us to split the capacity of each generator into an arbitrary number of unique bids. The generators that will be used to fulfill the bids will then simply be the n-cheapest generators, where n is chosen such that their capacity is at least equal to the amount we end up having to produce. Accordingly, it is no longer useful to associate each bid to a specific generator. Instead, each bid will only be associated to a specific price  $\lambda_i$ . The quantity bid on price  $\lambda_i$  will be denoted using  $g_i$ .

Before introducing the shortest-path algorithm to solve the relaxed strategic-pricing problem, we have to prove a few properties. We define the cumulative bid quantities  $G_i = \sum_{\substack{i' \in I \\ i' \leq i}} g_{i'}$ , the residual demands  $r_{s,i} = d_s - \sum_{\substack{j \in J^c \\ \lambda_{s,j}^c < \lambda_i}} \bar{g}_{s,j}^c$ , and the effective capacities  $c_i^e = \sum_{\substack{j \in J \\ c_j < \lambda_i}} g_j^*$ . We also note that we can alternatively define the bids using the cumulative bid quantities  $G_i$  instead of the bid quantities  $g_i$ , with the restrictions that  $G_{i'} \geq G_i$  if i' > i (do not allow negative bid quantities) and  $G_i \leq c_i^e$  (do not offer production at a loss).

The first property we need is that impact on profit of modifying a consecutive list of cumulative bid quantities  $\{G_i, \ldots, G_{i'}\}$  only depends on the modified quantities and their two neighbouring quantities  $G_{i-1}$  and  $G_{i'+1}$ .

**Proof:** Let consider a specific scenario s. When calculating the profits  $R_s$ , there are three possibilities:

•  $G_{i-1} > r_{s,i}$ : the bids at values lower than  $\lambda_i$  are sufficient to satisfy the whole demand. Therefore, the spot price  $\pi_s < \lambda_i$  and will not vary based on  $\{G_i, \ldots, G_{i'}\}$ . The production sold will also not be depending on the modified bids. Therefore,  $R_s$  will be constant.

- $G_{i'+1} \leq r_{s,i'+1}$ : the bids at values lower than  $\lambda_{i'+1}$  are not sufficient to satisfy the whole demand. Therefore, the spot price  $\pi_s \geq \lambda_{i'+1}$  and will not vary based on  $\{G_i, \ldots, G_{i'}\}$ . The production sold will also not be depending on the modified bids, since all bids up to  $G_{i'+1}$  will be fully sold. Therefore,  $R_s$  will be constant.
- $G_{i-1} \leq r_{s,i} \wedge G_{i'+1} > r_{s,i'+1}$ : the bids at lower values than  $\lambda_i$  does not suffice to satisfy the whole demand, and the bids at lower values than  $\lambda_{i'}$  will be enough. In this case, the precise values of the modified bid quantities  $\{G_i, \ldots, G_{i'}\}$  will have an impact on the scenario profit. Because of the values of  $G_{i-1}$  and  $G_{i'+1}$ , the spot price  $\pi_s$  must be in  $\{\lambda_i, \ldots, \lambda_{i'}\}$ . Which one will be the spot price will depend on the precise values of the cumulative bid quantities. Since the profits for a single scenario only depend on the spot price and the cumulative bid quantity at that value, then they will only depend on  $\{G_i, \ldots, G_{i'}\}$ .

Since for each scenario the profit is only a function of the modified cumulative bid quantities or their two neighbouring quantities, the same will be true for the full profit function R, thus proving the property.

A consequence of this property is that the profit function R can be written as a sum of incremental profits for individual bids:

$$R((\lambda_{1}, g_{1}), \dots, (\lambda_{n}, g_{n})) = R((\lambda_{1}, g_{1})) + \sum_{k=2}^{n} [R((\lambda_{k-1}, G_{k-1}), (\lambda_{k}, g_{k})) - R((\lambda_{k-1}, G_{k-1}))].$$
(38)

The second property is that at least one of the set of optimal bids has all of the cumulative bid quantities  $G_i$  equal to one of the following thresholds:

- The effective capacity at that price,  $c_i^e$ .
- The residual demand for some scenario s and for the next higher bid price  $r_{s,i+1}$ , if lower than the effective capacity.
- The bid quantity is equal to the following bid quantity  $G_{i+1}$ , which itself must be at a threshold. Recursively, we can find that these thresholds are all of the  $r_{s,i'}$  for i' > i + 1.

**Proof:** This property can be proven by showing that if we have a solution, then the solution can always be improved by moving one of the  $G_i$ , as long

as all the  $G_i$  are not at thresholds. There are two cases to consider:  $G_i > c_i^e$  and  $G_i < c_i^e$ .

In the case where  $G_i > c_i^e$ , then it means that we are offering to sell power at a value lower than our marginal cost. Therefore, it is trivial to see that reducing  $G_i$  to  $c_i^e$  will always increase our profit (if that power was to be sold at that value), or leave it unchanged (if the bid price happened to be different).

So only the  $G_i < c_i^e$  case remains. Let again consider a specific scenario s, and a set of bids such that for some i,  $G_i$  is not at any of the preceding thresholds, and  $G_i < G_{i+1}$ . It will always be possible to find such a i if at least single  $G_{i'}$  is not at a threshold, since if  $G_i$  is not at a threshold, then either  $G_i < G_{i+1}$ , or  $G_{i+1}$  is also not at a threshold, since by construction of the thresholds. In that case, increasing  $G_i$  to its next threshold value will depend on the value of the spot price  $\pi_s$ :

- $\pi_s < \lambda_i$ : the demand is fully covered by previous bids, so how is bid at  $\lambda_i$  does not matter. So increasing  $G_i$  leaves  $R_s$  unchanged.
- $\pi_s > \lambda_{i+1}$ : the demand requires at least the bids up to values  $\lambda_{i+2}$  to reach the demand. This indicates that bidding up to  $G_{i+1}$  will not be sufficient to reach the demand. Since  $G_i$  cannot be increased past  $G_{i+1}$  and  $G_{i+1}$  is not modified, then the spot price will also not be modified. So the  $R_s$  will again remains unchanged.
- $\pi_s = \lambda_i$ : the demand is only satisfied using the bids at value  $\lambda_i$ . If  $G_i < r_{s,i}$ , increasing  $G_i$  increases how much power we sell at that bid price, therefore also increasing profit (since  $\lambda_i$  is higher than the marginal production cost). If  $G_i \geq r_{s,i}$ , then we are already selling as much as the demand allows, and increasing  $G_i$  does not change the amount of power sold, thus leaving  $R_s$  unchanged. In both cases the spot price stays at  $\lambda_i$ .
- $\pi_s = \lambda_{i+1}$ : This is the only situation where increasing the value of  $G_i$  could lead to a decrease in the spot price value. For the spot price to decrease from  $\pi_s = \lambda_{i+1}$  to  $\pi_s = \lambda_i$ , then the cumulative quantity bid by us at this price level must be higher than the residual demand at the next next level:  $G_i > r_{s,i+1}$ . But since  $r_{s,i+1}$  is one of the thresholds, we are forbidden from increasing  $G_i$  past its value, so the spot price will remain constant. Therefore, increasing  $G_i$  will not have any impact on

the profit, since the profit only depends on the quantity bid at the spot price level  $G_{i+1}$ , which is not modified here.

Since increasing a  $G_i$  that is lower than  $c_i^e$  and  $G_{i+1}$  and not at any of its threshold values always either increases  $R_s$  or leaves it constant, the same can be said for the full profit function R.

This second property indicates that an optimal set of bids can always be found by only looking at bids where the  $G_i$ , and thus also the  $g_i$ , take specific values (the  $c_i^e$  or  $r_{s,i'}$  thresholds). Since there is only a finite number of those values, an algorithm that would checked all combinations would find the optimal solution in finite time. But such an algorithm would be very slow, taking a time exponential in the size of the problem to find the solution. This is where the first property can be used: since the profit function R can be written as an incremental sum over individual bids, we can optimise each bids iteratively. Defining  $R_i^{max}(G_i)$  as the maximum profit when bidding for a total quantity  $G_i$  at price up to  $\lambda_i$ , we have:

$$R_{i}^{max}(G_{i}) = \max_{\substack{G_{i-1} \in \{c_{i-1}^{e}, G_{i}\} \cup \{r_{s,i} \forall s \in S\} \\ 0 \le G_{i-1} \le G_{i}}} R_{i-1}^{max}(G_{i-1}) + [R((\lambda_{i-1}, G_{i-1}), (\lambda_{i}, G_{i} - G_{i-1})) - R((\lambda_{i-1}, G_{i-1}), (\lambda_{i}, G_{i-1}), (\lambda_{i}, G_{i-1}))] - R((\lambda_{i-1}, G_{i-1}), (\lambda_{i}, G_{i-1}), (\lambda$$

The optimal profit is then readily obtained by taking the value of  $R_i^{max}(c_i^e)$  associated with the highest bid value  $\lambda_i$  of the problem.

Since there are  $O(|S||J^c|)$  (where  $|J^c|$  is used as a shorthand for the average number of competitor bids per scenario) different bid prices, and also  $O(|S||J^c|)$  different values for the bid quantities  $G_i$ , this mean that finding the optimal set of bids requires the computation of  $O(|S|^3|J^c|^2)$  profit increments.

The single-scenario single-bid profit function  $R_s((\lambda_i, G_i))$  has three regimes: none of the bid is sold, a partial amount of is sold at the value given, or all of it is sold at a potentially higher spot price.

$$R_s((\lambda_i, G_i)) = \begin{cases} 0 & \text{if } r_{s,i} < 0, \\ \lambda_i r_{s,i} - c(r_{s,i}) & \text{if } 0 \le r_{s,i} < G_i, \\ G_i \left( \min_{i' \ge i} \left\{ \lambda_{i'} : r_{s,i'+1} < G_i \right\} \right) - c(G_i) & \text{if } G_i \le r_{s,i}. \end{cases}$$

$$(40)$$

Where c(G) is the total cost to produce G units of energy with the cheapest available generator. This function can be pre-calculated for all possible thresholds in advance in  $O(|S||J^c||J|+|J| \lg |J|)$  time. These profit functions

can be pre-calculated in  $O(|S|^2|J^c|^2)$  time, and used to calculate the profit increments.

$$R_s((\lambda_{i-1}, G_{i-1}), (\lambda_i, G_i - G_{i-1})) - R_s((\lambda_i, G_i)) = \begin{cases} 0 & \text{if } r_{s,i} < G_i \\ R_s((\lambda_i, G_i)) - R_s((\lambda_{i-1}, G_{i-1})) & \text{if } G_{i-1} \le r_s \end{cases}$$
(41)

This last formulation has a simple interpretation: there are two possibilities when adding an additional bid to a previous bid. Either there is no left-over demand at the new bid price  $(r_{s,i} < G_{i-1})$  and the system is unchanged by the additional bid; or there is some left-over demand at the new bid price  $(G_{i-1} \le r_{s,i})$ , and then the spot price will at least be  $\lambda_i$ , and the profits will as if there was only a single bid at that value. Since the full profit function is the sum over all scenarios of the single-scenario profit functions, the time to compute a single profit increment is  $O(|S|^4|J^c|^2)$ .