

### **Hotel Bookings Data**

#### The dataset contains 32 features and 119,390 observations

Hotel Type

Meal Package

Arrival Date

Country

Stays

Previous Cancellations

Distribution Channel

Number of People

Is Canceled - The Target

### **GOAL**

Classify the customers that will **cancel** their hotel booking and those that will not

## **Cleaning Process**



Drop Duplicates



Drop Nulls



Drop & merge Features



Remove Outliers



Value Conversion

After cleaning, the dataset contains 25 features and 81,229 observations

### Which Values Did We Convert?



ISO 3166 <sup>[1]</sup>				ISO 3166-1	[2]	ISO 3166-2 <sup>[3]</sup>	
Country name <sup>[5]</sup>	Official state name <sup>[6]</sup>	Sovereignty <sup>[6][7][8]</sup> •	Alpha- 2 ♦ code <sup>[5]</sup>	Alpha- 3 ♦ code <sup>[5]</sup>	Numeric code <sup>[5]</sup> ◆	Subdivision code ♦ links <sup>[3]</sup>	Internet ccTLD <sup>[9]</sup>
& Afghanistan	The Islamic Republic of Afghanistan	UN member state	AF	AFG	004	ISO 3166-2:AF	.af
Akrotiri and Dhekelia – See United Kingdom, The.							
Åland Islands	Åland	Finland	AX	ALA	248	ISO 3166-2:AX	.ax
Albania	The Republic of Albania	UN member state	AL	ALB	008	ISO 3166-2:AL	.al

Scraped from Wikipedia

# Visualizations

Moving to Tableau...

#### Hotel Booking Cancelation Classification

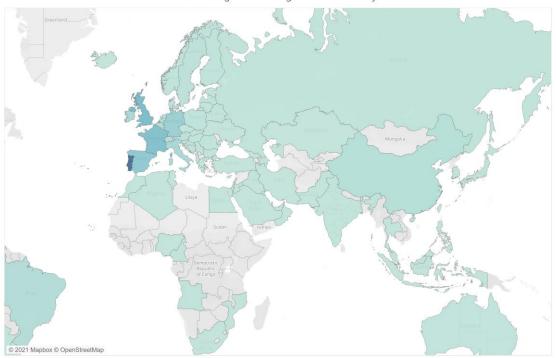
Percentage of Bookings Percentage of Cancellations Percentage of Cancellations per Arrival Data

#### Percentage of Bookings

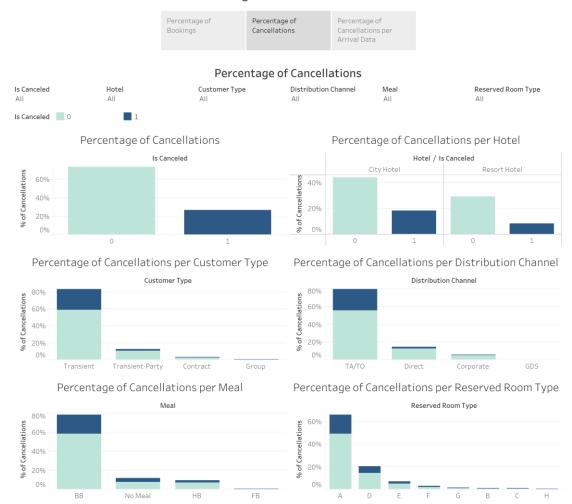
Country

% of Booki.. 0.01%

#### Percentage of Bookings in each Country



#### Hotel Booking Cancelation Classification



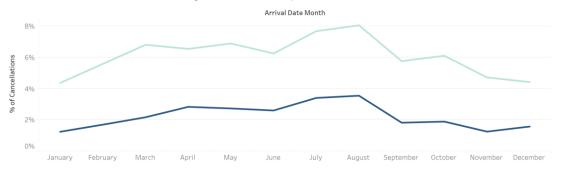
#### Hotel Booking Cancelation Classification



#### Percentage of Cancellations per Arrival Data



#### Percentage of Cancellations per Arrival Data Month



#### Percentage of Cancellations per Arrival Data Year



### Models

**K Neighbors** 

**Logistic Regression** 

**Decision Tree** 

**Naive Bayes** 

**Random Forest** 

**Gradient Boosting** 

**Bagging** 

**Ada Boost** 

### **Experiments**

Fit the models on the data with:

1 All observations and features

All features and downsampling of the negative observations

Selected features based on our interpretation

4

Selected features using Permutation Importance

# **Experiment 1 - Results**

	Accuracy	Precision	Recall	F1
Gradient Boosting	83.96%	83.35%	83.96%	83.37%
Bagging	82.50%	81.77%	82.50%	81.88%
Decision Tree	81.99%	81.39%	81.99%	81.57%

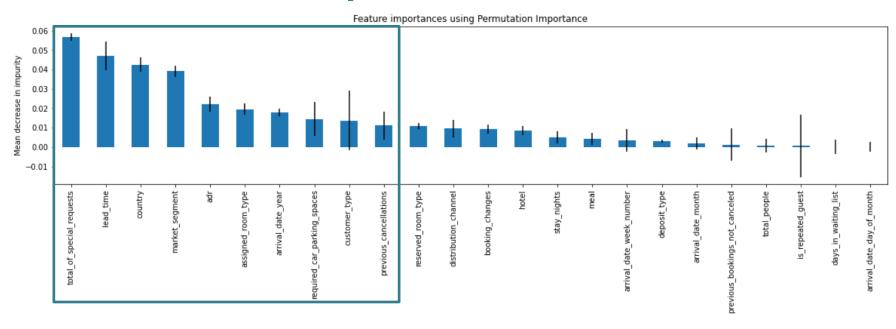
# **Experiment 2 - Results**

	Accuracy	Precision	Recall	F1
Gradient Boosting	81.15%	81.33%	81.15%	81.13%
Bagging	79.83%	80.16%	79.83%	79.78%
Random Forest	79.62%	80.01%	79.62%	79.56%

# **Experiment 3 - Results**

	Accuracy	Precision	Recall	F1
Bagging	75.07%	72.20%	75.07%	71.87%
Gradient Boosting	74.19%	71.21%	74.19%	71.41%
K Neighbors	73.77%	70.88%	73.77%	71.31%

### **Permutation Importance**



# **Experiment 4 - Results**

	Accuracy	Precision	Recall	F1
Gradient Boosting	81.61%	80.87%	81.61%	81.03%
Bagging	81.10%	80.36%	81.10%	80.55%
Ada Boost	80.33%	79.85%	80.33%	80.04%

### **Conclusions**

- Overall, Gradient Boosting Classifier performed the best, followed by Bagging
- Considering the number of features and the F1 score, the 4th experiment was the best

# THANKS!

**ANY QUESTIONS?**