

Asmit Saxena

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🌐 Portfolio: <https://asmitsaxena.github.io/Know-Me/>

🔗 LinkedIn: <https://www.linkedin.com/in/asmit-saxena-0a8578252/> | 🐙 GitHub: <https://github.com/AsmitSaxena>

Career Objective

Highly motivated and articulate individual seeking a Business Development Executive role where I can leverage my strong communication skills, data-driven decision-making, and passion for building client relationships to drive business growth.

Key Skills

- Client Communication & Relationship Building
- Market Research & Lead Generation
- Sales Pitching & Product Demonstration
- CRM Tools (Basic familiarity)
- Data Analytics: Excel (Pivot Tables, VLookup), Power BI
- Presentation & Reporting
- Email Campaigns & Follow-ups
- MS Office Suite | Google Workspace

Projects & Experience (Relevant)

UVP Foundation ERP System

Collaborated with stakeholders to develop a business process automation system. Helped reduce manual workload by 40%, boosting operational efficiency — reflecting problem-solving and optimization mindset.

Ecommerce Sales Dashboard

Built Power BI dashboard for visualizing sales data and trends. Enabled decision-making and performance forecasting — relevant to business insights and market understanding.

Store Data Report (Excel)

Created automated sales reports for stores, improving daily operations and business planning.

Text-to-Speech Converter & 3D Music Player

Demonstrated initiative and user-centric development — shows adaptability and project ownership.

Education**B.Tech (CSE)**

Raj Kumar Goel Institute of Technology, Ghaziabad | 2022–2026

Intermediate

Pt. Deen Dayal Upadhyay SVM, Lakhimpur | 2021–2022

High School

St. Don Bosco Sr. Sec. School, Lakhimpur | 2019–2020

Certifications & Extracurriculars

- Public speaking experience (presentations, project demos)
- Member of Music Society — shows confidence, team collaboration
- Freelance work in portfolio building and website development for clients