## New report layout (reflecting changes to discounts and financial expenses)

Carous	sel Traders				
Income Statement					
For the year ended 30 June, 2017					
	\$	\$	\$		
Sales		793,000			
Less Sales Returns		3,850			
Discount Allowed		1,750			
Net Sales			787,400		
Less Cost of Sales	481,000				
Freight Inwards	15,600				
Customs Duty	1,260	497,860			
Less Discount Received		2,100			
Total Cost of Sales		,	495,760		
Gross Profit			291,640		
Add Other Income					
Interest Received		900	900		
			292,540		
Less Other Expenses					
Selling and Distribution	000				
Doubtful Debts	980				
Advertising Police Vehicle	17,900				
Depreciation – Delivery Vehicle	12,200	124 000			
Wages – Sales Staff	103,000	134,080			
General and Administrative					
Depreciation – Equipment	3,750				
Insurance	15,000				
Stationery	1,780				
Wages – Office Staff	51,900	72,430			
Financial					
Interest Paid	650				
Bank Fees and Charges on Loan	85	735	207,245		
Profit for the period			85,295		

## - Balance Sheet

	\$	\$
Current Assets		
Cash at Bank		35,000
Accounts Receivable	21,000	
Less Allowance for Doubtful Debts	1,900	19,100
Inventory		32,500
Total Current Assets		86,600
Non-Current Assets		
Equipment	96,700	
Less Accumulated Depreciation – Equipment	52,300	44,400
Land and Premises		900,000
Delivery Vehicles	125,000	
Less Accumulated Depreciation – Delivery Vehicles	63,000	62,000
Total Non-Current Assets		1,990,400
Total Assets		1,093,000
Current Liabilities		
Accounts Payable		13,000
Bank Loan		14,000
Total Current Liabilities		27,000
Non-Current Liabilities		
Mortgage		560,000
Total Non-Current Liabilities		560,000
Total Liabilities		587,000
Net Assets		506,000
Equity		
Capital		430,785
Add Profit for the period		85,295
		516,080
Less Drawings		10,080
Total Equity		506,000

Note: these changes to the Australian Accounting Standards have no impact on the balance sheet.

Example 1 suggested solution – Profitability ratios

Profitability ratio	Calculations (reflecting changes to discounts and financial expenses)	Calculations (prior to changes to discounts and financial expenses)
Profit <u>profit</u> net sales	= <u>85,295</u> x 100 787,400 = 10.83%	= <u>85,295</u> x 100 789,150 = 10.81%
Gross profit  gross profit  net sales	= <u>291,640</u> x 100 787,400 = 37.04%	= <u>291,290</u> x 100 789,150 = 36.91%%
Expenses  operating expenses  net sales	= <u>207,245</u> x 100 787,400 = 26.32%	= <u>208,995</u> x 100 789,150 = 26.48%
Rate of return on assets  profit average total assets	No change	Average Assets = (84,000 + 1,090,000) + 1,093,000 2 = 1,133,500  Rate of return on assets = 85,295 x 100 1,133,500 = 7.52%