

### Question 5

(12 marks)

A stall at a local market sells leather handbags. Sales over the past three weeks are tabulated, along with other calculations.

Week	Day	$t$	Sales	3 point moving average	Daily mean	Percentage of daily mean	Deseasonalised sales
1	Friday	1	2	—	5	40	4
	Saturday	2	9	5		180	6
	Sunday	3	4	<b>5.33</b>		80	4
2	Friday	4	3	4.33	5	60	6
	Saturday	5	6	5		<b>120</b>	4
	Sunday	6	6	5		120	6
3	Friday	7	3	6	<b>6</b>	50	6
	Saturday	8	9	6		150	
	Sunday	9	6	—		100	

- (a) Show clearly how each of the numbers in bold type was calculated. (3 marks)

**5.33**

**120**

**6**

(b) Determine the seasonal index for Friday and explain its meaning.

(2 marks)

(c) (i) Give a reason why time series data are deseasonalised. (1 mark)

(ii) Calculate the deseasonalised value for Friday of Week 3. (2 marks)

The equation of the least-squares line for the deseasonalised sales, based on time  $t$ , is  $y = 0.2t + 4.3$ .

(d) How does this equation support the observation that sales are increasing? (1 mark)

(e) Predict the sales for Friday of Week 4. (3 marks)