





Project DEOS-UD

Disruptive Earth Observation Sensing for Urban Developement

Deliverable 3 Procurement, Quality, Risks and Communication Management

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1 | Plan procurement management

On the following sections, procurement decisions will be exposed, determining whether to acquire outside support, and if so, what to acquire, how to acquire it, how much is needed, and when to acquire it.

1.1 Make or Buy decisions

In this section the WBS work packages that will be outsourced will be identified. The reasons to buy these work packages, the estimated cost, risk and other important parameters to take into account are shown in Table 1.1.1.

WBS ID	Work Package Name	Reasons for BUY	Cost estimate	Type of contract	Possible risks	List of suppliers	Special considerations or constraints
5.1.1.	Manufacturing of payload sensors	Create sensors with the designed parameters, using high performance industry standards.	125.900 €	FFP (Firm Fixed Price contract)	Delay in delivering the products. Faulty products	SUPPLIERS FOR SENSORS	Products must satisfy design parameters. Maximum due date 16/04/21
5.1.2.	Manufacturing of modular system	Use sensor interface specific outsource facilities for manufacturing the modular system	123.086 €	FFP (Firm Fixed Price contract)	Delay in delivery. Specifications not met.	SUPPLIERS FOR INTERFACE	Product must satisfy design parameters. Maximum due date 16/04/21
5.6.	Quality of the product	Outside of the project entity must do quality tests	93.248 €	FFP (Firm Fixed Price contract)	Quality standards of the products not met.	QUALITY agency	Due date of quality study is fixed on 21/01/22
7.2.1.	Web site development	Quick launch the project professional website.	17.957 €	FFP (Fixed Price Contract)	Late delivery. Not meeting communiation plan specifications		Due date before 21/01/22

Table 1.1.1: List of procurement items





1.2 Statement Of Work

The Statement Of Work (SOW) is developed for each contract taking into account the scope baseline of the project. The SOW describes the procurement item and its needs in detail to allow sellers to determine if they are capable of providing the realet product or services. In the following tables a description of the procurement items, requirements, type of contract and others are shown for each of the buying decisions.



•	SOW - 5.1.1. Manufacturing of payload sensors
Description	The fabrication of the sensors that will conform the payload will be outsourced. From the final design of each of the sensors, the suppliers have to be able to manufacture them accordingly.
Requirements	Build sensors described by the 4.2.1.0. Payloads final design, related to the Earth Observation project. Seller can manufacture one part of the required items, but budget will be adjusted accordingly.
Type of contract	A Firm Fixed Price contract is stipulated because, for these tasks there are clear requirements and determined deadlines. Also, a budget has been assigned and a final product version is clearly decided.
Scheduled date	To be delivered no later than $16/04/2021$. Starts after the 4.2.1.0. Payloads final design delivery and is part of the 5.0. Prototype manufacturing milestone.
Constraints	Manufactured sensors should meet all 4.2.1.0. Payloads final design constraints without exception.
Risk control actions	As one of the principal risks of this item consists on the delay of the delivery, an action regarding periodic monitoring of the fabrication progress. That way a potential delay can be detected and corrected before affecting the delivery date. In order to control that the products manufactured are not faulty, a report specifying the fabrication methods and that everything has been done according to the applying regulations will be requested from the suppliers and analysed by the technical team to assure that the risk of the fabricated product being faulty is reduced to a minimum.
Form and format	Each sensor will be delivered properly packed, with all the appropiate documentation.
Pre qualified sellers	description
Procurement metrics	description

Table 1.2.1: SOW 5.1.1: Manufacturing of payload sensors



	SOW - 5.1.2. Manufacturing of modular system
Description	The fabrication of the modular system that will house the payloads will be outsourced. The supplier has to follow the final design specified and assure that fulfils all the requirements.
Requirements	Build the modular system described by the 4.2.2.0. Modular system final design, related to the Earth Observation project.
Type of contract	A Firm Fixed Price contract is stipulated because, for these tasks there are clear requirements and determined deadlines. Also, a budget has been assigned and a final product version is clearly decided.
Scheduled date	To be delivered no later than $16/04/2021$. Starts after the 4.2.2.0. Modular system final design delivery and is part of the 5.0. Prototype manufacturing milestone.
Constraints	The manufactured modular system should meet all 4.2.2.0. Modular system final design constraints without exception.
Risk control actions	As one of the principal risks of this item consists on the delay of the delivery, an action regarding periodic monitoring of the fabrication progress. That way a potential delay can be detected and corrected before affecting the delivery date. In order to assure that the specifications defined in the design are met, a technical report specifying the manufacturing process will be required from the supplier and will be reviewed to check that all the fabrication processes are being correctly done.
Form and format	The modular system needs to be delivered in a safe package that guarantees its integrity throughout the transportation from the manufacturing site to its destination, accompanied with the due documentation.
Pre qualified sellers	description
Procurement metrics	description

Table 1.2.2: SOW 5.1.2: Manufacturing of modular system



	SOW - 5.6. Quality of the product		
Description	The review of the quality of the product will be outsourced. This review will not focus on the correct operation of the systems but it will rather review the efficiency and order of their operation.		
Requirements	The product must comply with the quality standards determined by the team.		
Type of contract	A Firm Fixed Price contract is stipulated because, for these tasks there are clear requirements and determined deadlines. Also, a budget has been assigned and a final product version is clearly decided.		
Scheduled date	To be delivered no later than $21/01/2022$. Starts after the 5.02. Full system testing.		
Constraints	The product must comply with all the quality constraints defined for each of the subsystems and elements.		
Risk control actions	In order to prevent the failure of meeting the quality standards of the product, they have to be perfectly defined before starting the quality review of it.		
Form and format	description		
Pre qualified sellers	description		
Procurement metrics	description		

Table 1.2.3: SOW 5.6: Quality of the product



	SOW - 7.2.1. Web site development
Description	The creation of a functioning professional web site will be outsourced. The presence in the internet is key to get to all kind of public and make the work done available to anyone interested in knowing more about it.
Requirements	The website must help the visibility of the project and give understandable information to anyone willing to obtain more information about what HIRO is and does. It needs to have also all the on-line dissemination material specified in the communication plan.
Type of contract	A Firm Fixed Price contract is stipulated because, for this tasks there are clear requirements and determined deadlines. Also, a budget has been assigned and a final product version is clearly decided.
Scheduled date	To be delivered no later than $21/01/2022$. Starts after the 7.0. Communication plan.
Constraints	The information that the site will make available has to be that that can be disclosed to the public without breaking any kind of confidentiality agreements.
Risk control actions	The contents of the website need to be the ones specified in the communication plan. To prevent any unwanted content to be included in the website, a previous analysis of the content before making it available to the public could help prevent this risk.
Form and format	The website's URL has to be delivered.
Pre qualified sellers	description
Procurement metrics	description

Table 1.2.4: SOW 7.2.1: Web site development



2 Quality management plan

The Quality management Plan defines the quality levels that must be achieved in order to accept the final product developed and the methods to ensure these levels. Throughout this section the different subsections regarding the quality management plan are detailed:

2.1 Quality Assurance Approach

One of the most important parts of the project is to ensure high quality levels in all its sections in order to provide a final product that meets the expectations of possible future customers. In this section, the procedures and methods to ensure this high quality are detailed.

At this point, it is important to recall the defined high-level technical requirements defined previously in the Project Charter:



Item	Description
T1	Ensure the endurance of the overall system.
T2	Readiness for operational services.
T3	Ability to detect greenhouse gases.
T4	Ability to detect weather patterns for proper weather forecasting applications.
T5	Ability to perform a high precision terrain mapping for urban applications.
T6	The system must have a program for automatic updates and self-revision of possible issues.
T7	Availability of real-time information with a maximum delay of 1 second.
Т8	15% increase of the reliability and precision of results compared to current technologies.

Table 2.1.1: Technical requirements

The quality assurance will be applied in different steps of the project. Before manufacturing the prototype, a quality procedure must be applied over the final design to ensure it meets the requirements of the project. The procedures executed in the manufacture of the prototype must be validated guarantee that they are suitable for the manufacture of the product. Finally, the final product must be revised to ensure it fulfills the expected specifications. These validations will contain methods to check the quality of the software and the hardware of the project.

2.2 Quality Control Approach

The quality control approach of the project is divided in three main areas:

- Documentation quality plan
- Technical quality plan
- Software quality plan



2.2.1 Documentation quality plan

All the documentation of the project has to follow a strict quality plan in order to ensure that no information is lost. To do so, there is a series of steps that have to be followed:

1. Definition of the document

- Define the type of document and its content as well as the standards that it has
 to follow
- Define the responsible of the document, the team that is going to work on it and the team that is going to verify it.
- Define the deadline for the document as well as any milestone that may be related to it.
- 2. Redaction of the document: There may be some periodic quality controls while the document is in progress to ensure that the quality plan is met.
- 3. Review and approval: Once the document is finished, the responsible of that deliverable should perform the following tasks regarding the document:
 - Spell check.
 - Consistency.
 - References up to date.
 - Check that the deliverable follows the acceptance criteria.

Then, the document can be delivered to the quality department. It will verify that the documentation follows the quality standards defined by the company. With the aim of guaranteeing a complete and trustful review, there should be at least two independent reviewers and they should not have been involved in the making of that document. If there is any review comment, it should be communicated to the deliverable responsible, since they have the final responsibility that the document meets the acceptance criteria.

This documentation quality plan refers to the deliverables but also to the internal documents of the company.

2.2.2 Technical quality plan

Since part of the project consists of the design and construction of a prototype, it is necessary to ensure that it meets all the quality requirements to guarantee its proper operation. In order to do that, the following steps are defined:



- 1. Definition of the quality plan: Before beginning with the design, a quality plan has to be done in order to define the acceptance criteria.
- 2. Design: Once the plan is finished and the design phase starts, some quality controls have to be done periodically to guarantee that the design complies the requirements and follows the quality plan previously defined.
- 3. Prototype and validation: During the construction of the prototype all the components and the production stages have to meet the acceptance criteria defined in the quality plan. Then, when the prototype is ready, a validation must be done in order to check that it fulfills all the requirements of the project as well as to verify that it complies the quality plan. This validation process has to follow the standards given by the industry.

2.2.3 Software quality plan

The project not only consists of a prototype that should be constructed, but it also has a software that has to be verified. The following steps are defined to guarantee a satisfactory design of the implementation platform:

- Definition of the quality plan: Before starting with the coding, a software quality plan
 has to be defined. This document will set some standards that will have to be followed
 in the making of the interaction platform, such as coding and comment standards, to
 ensure a correct flow of information between the people who work on it as well as to
 avoid possible errors. It will also define the acceptance criteria that have to be met by
 the interaction platform.
- 2. Coding phase: During the design phase, every modification of the code will have to be registered indicating the date and a description of the changes. Then, a review of the latest modifications should be done before making them definitive. If an error is detected, it has to be immediately reported to the responsible of the software development. Then, an engineer will be assigned to solve it, and he/she will report it once the problem is solved.
- 3. Implementation and validation: Once the interaction platform is operative, a validation has to be performed in order to ensure that it fulfils all the requirements of the project as well as to verify that it complies the software quality plan. This validation process has to follow the standards given by the industry.



2.3 Quality Improvement Approach

Quality improvement (QI) is a formal analysis of practice performance and efforts done in order to improve the performance of the project with the main objective of increasing its efficiency. The information shown here about QI models and tools has been extracted from [1] and [2]. A proper QI process requires some basics to succeed. These basics are the following ones:

- Establish a culture of quality in the project: Creation of QI teams, QI meetings, and QI goals.
- Determine and prioritize potential areas of improvement: Define, according to the acceptance criteria of the project, the main areas of improvement.
- Collect and analyse data: Determine the type of data to be collected and analyse it properly according to the project objectives.
- Communication of results: Quality improvements should be transparent to the stakeholders in order to keep them satisfied.

In this project, the six-sigma working philosophy will be implemented in order to improve quality. The objective of this philosophy is to adjust the existing processes in order to improve the quality and minimizing variability by reducing defects and irregularities. The model related to six-sigma philosophy that will be used is DMAIC. This model includes the following steps:

- Define: Set the objective of the problem or the existent defect. In this project, this definition will be done according to the acceptance criteria. The improvement of the quality plan is one of the objectives that will need to be taken into account.
- Measurement: Measures are needed in order to have values for the problem or defect.
 In this project the measurements according to the effectiveness of the quality plan are:
 - Number of iterations of a document/design to be approved.
 - Stakeholders satisfaction
 - Time needed to approve a document/design.
 - Number of defects detected by the quality department
- Analyse: Figure out the causes of the problem or defect and propose solutions.
- Improve: Implement the solution approved.
- Control: Control the implementation of the improvement, assure continuity and success.



2.4 Quality Roles and Responsibilities

In the following Table the quality roles for this project will be stated and its responsibilities defined. These roles are important so they will be the ones to control the implementation of the quality assurance, control and improvement.

Role	Responsibilities
Project Manager	Final responsible for the quality of the project.
	Schedules meetings with the Quality Department in order to discuss the quality aspects of the project.
	Establishes the quality plan of the project.
Project Manager Secretary	Helps the Project Manager in the tasks that he/she delegates.
Quality Manager	Main quality responsible of the project.
	Fixes the quality guidelines that all documents are required to fulfill.
	Reviews all the deliverables to make sure they fulfill the required quality.
Quality Manager Assessor	Helps the Quality Manager in the tasks that he/she delegates.
Technical Manager	Coordinates the work done by the engineers and technicians.
	Reviews the technical aspects of the deliverables before approving them.
	Makes sure the technical procedures have been done correctly.
	Provides assistance to the engineers and technicians in order to fulfill the quality requirements.
Engineers and technicians	Make sure that the technical aspects of the project follow the quality standards.

Table 2.4.1: List of quality roles and responsibilities



3 Risk management plan

3.1 Definitions of Probability

Two parameters are commonly used in order to model risk: the probability that something might happen and the impact it would have if it did happen. Therefore, to evaluate the probability of the potential risk to occur it is crucial to define and quantify it properly.

A scale of 1% to 100% will be used for Probability, which is linearly divided in five sections represented in Table 3.1.1. In fact, the 1% is associated with the minimum probability of a risk, meaning that it will very rarely occur; while the maximum 100% means the risk will be unavoidable.

Probability	Description	Probability Score
Very High	Means it is a fact because it is very likely to occur	(81-100)%
High	Likely to occur	(61-80)%
Medium	May occur about half of the time	(41-60)%
Low	Unlikely to occur	(21-40)%
Very Low	Very unlikely to occur	(1-20)%

Table 3.1.1: Definitions of probability

3.2 Definitions of impacts by objective

To evaluate the impact into the overall project if a certain risk did happen, a numerical estimate is provided to quantify the effects of the risks in terms of Scope and Quality, Schedule and



Cost. Those three categories are scaled from 1 to 5 in a linear way in order to quantify the impact, where 1 is the minimum and 5 is the maximum. Moreover, each effect is defined qualitatively depending on its category and its impact.

Scope/Quality Impact	Description	Scope Impact Score
Very High	Be unable to achieve the desired objectives. The project end item is effectively useless.	5
High	Scope and quality reduction hardly acceptable. The impact makes that the project item quality is below the desired objectives and under the acceptance criteria.	4
Medium	The risk produces moderate impact in the project and the results. Major areas of the scope are affected and quality is reduced but still above the acceptance criteria.	3
Low	It produces a low impact. Minor areas of the scope are affected and quality is slightly reduced affecting very demanding applications.	2
Very Low	It produces an insignificant impact in the project. Scope and quality decrease barely noticeable.	1

Table 3.2.1: Scope/Quality impacts



Schedule Impact	Description	Schedule Impact Score
Very High	Very significant delay in the schedule, increasing the milestone duration more than a 20%.	5
High	Significant delay in the schedule, increasing the milestone duration between a 10% and 20%.	4
Medium	Moderate delay in the schedule, increasing the milestone duration between a 5% and 10%.	3
Low	Slightly significant delay in the schedule, increasing the milestone duration less than 5%.	2
Very Low	Insignificant delay and time increase.	1

Table 3.2.2: Schedule imapcts

Cost Impact	Description	Cost Impact Score
Very High	Several impact on the project cost, increasing the cost more than 30%.	5
High	Important impact on the project cost, increasing the cost from 15% to 30%.	4
Medium	Moderate impact on the project cost, increasing the cost from 10% to 15% .	3
Low	Reduced impact on the project cost, increasing the cost less than 10% .	2
Very Low	Insignificant impact on the project cost.	1

Table 3.2.3: Cost impacts



3.3 Probability and impact matrix

Beyond the definitions of probability and impact, a further quantitative analysis of risk is required. Every risk is assigned a rate based on the probability and impact scores. This evaluation of risks is the way in which they are classified by their importance: the higher the risk rating, the higher their priority for attention. To manage ratings in a more organized manner, the probability and impact matrix is defined. This matrix specifies combinations of probability and impact that lead to rating the risks as very low, low, moderate, high or extreme. The following tables show the risk rating legend used for the elaboration of this project risk matrix:

Risk Rating	Score	Colour
Extreme Risk	[4 - 5]	
High Risk	[3 - 4)	
Moderate Risk	[2 - 3)	
Low Risk	[1 - 2)	
Very Low Risk	[0 - 1)	

Table 3.3.1: Risk Rating Legend

			Probability							
		Very Low/.2	Low/.4	Medium/.6	High/.8	Very High/1				
	Very High/5	1	2	3	4	5				
ಕ	High/4	0.8	1.6	2.4	3.2	4				
Impact	Medium/3	0.6	1.2	1.8	2.4	3				
드	Low/2	0.4	0.8	1.2	1.6	2				
	Very Low/1	0.2	0.4	0.6	0.8	1				

Table 3.3.2: Probability and Impact Matrix

Depending on the risk score, the response and priority assigned to a risk will change. For example, risks that are in the red area of the matrix (high probability and high impact) may require priority action and aggressive response strategies while risks in the light green area may not require proactive management action beyond being considered as a warning. Throughout the project risks may vary so, using this matrix, risks will be reconsidered, changing their rating if necessary.



3.4 Risk rating

As already mentioned, risk rate is determined through probability and impact scores. In fact, it is the result of multiplying both scores. Hence, to identify a risk's position in the matrix, first it is necessary to assess probability and impact score as explained in sections 3.1 and 3.2. The previously defined matrix, represents impact as an overall score but in our case, different impact scores have been defined depending on the project objective that is threatened (scope, schedule, or cost). Hence, to determine the general impact grade the following equation is defined:

$$I_{general} = \sum_{i} (W_i \cdot I_i) \tag{3.4.1}$$

Where:

- i represents the different types of impact (scope, schedule, cost)
- W_i represents the importance or weight (from 0 to 1) of each of the impact types and it is satisfied that Wscope + Wschedule + Wcost = 1
- I_i represents the impact score of each of the types (from 0 to 5)

Consequently, the overall impact will have a value of (0-5] calculated doing a balance between each type of impact importance. Regarding the weights defined for this project, it has been decided that cost is the most important, followed by scope and finally, the schedule. Hence, the values assigned are the ones shown below:

$$W_{scope} = 0.3$$

$$W_{schedule} = 0.2$$

$$W_{cost} = 0.5$$

Once the general impact is calculated, the risk rating is defined as: Risk Rating = Probability Score \times Impact Score

3.5 Risk identification and assessment

In this section risk identification and assessment is provided by taking into account the defined data of the previous sections. Here it is also provided the information about the revised-risks.

The factors that have been used in the identification process are: enterprise environmental factors, organizational process assets, the project scope statement and the project management plan.



It is worth to mention that after analyzing these points, risks have been classified in two main groups: External risks, which are risks the project team cannot control and therefore no response nor action can be defined, and Internal risks, which can be detected in advance and be addressed properly.

In the table below is presented the following information for each risk:

- Probability to happen
- Impact regarding quality, time and cost
- Score using the weights of the section 3.4
- Response. What is going to be done in order to avoid the risk before it happens.

Note that there are different types of responses that have been classified in these groups:

- Mitigation. Actions for reducing the severity, seriousness, or painfulness of the risk.
- Transfer. Delegation the actions to an outsourced company.
- Avoidance. Actions to keep away the risk and avoid it to happen.
- Acceptance. A difficult or unpleasant situation is accepted and a response is done in order to solve the issue.

D: 1 ID	D: 1 C:	D 1 1333	Impact				
Risk ID	Risk Statement	Probability	Scope/Quality	Schedule	Cost	Score	Response
R.1	Deliverable delays	Medium	1	4	3	1.6	Mitigation: Dedicate more resources than expected.
R.2	Inaccurate cost forecast	High	3	2	4	2.6	Transfer: Consider new funding sources and revise the financial management plan.
R.3	Lack of communication	High	3	4	3	2.6	Avoidance: Periodical meetings and use of collaborative software.
R.4	Lack of technology improvement	Low	3	2	1	0.7	Avoidance: Guarantee the development with thorough search of the actual technology.
R.5	Lack of access to project needed information	Very Low	2	2	2	0.4	Avoidance: A previous accurate research is needed before the development of the project.
R.6	Low team motivation	Medium	3	5	1	1.4	Acceptance: Personal control and team building projects.



R.7	Unsuccessfully quality control	Low	4	2	2	1.0	Mitigation: Improve or increase the quality controls.
R.8	Conflicts between members	High	2	4	2	1.9	Acceptance: Personal conflicts resolution meetings.
R.9	Infeasible design	Low	2	4	4	1.4	Transfer: Periodical reviews with experts and managers.
R.10	Technologies components with security vulnerabilities	High	4	2	2	2.1	Transfer: Check for possible security problems during development through specialized companies.
R.11	Organization issues	Very High	3	4	3	3.2	Transfer: Ask for help from an external company specialized in project management.
R.12	Stakeholder desertion	Low	2	4	3	1.2	Acceptance: Try to transfer the responsibilities to another stakeholder or contract a new one.



R.13	Competitors appearance	Very Low	4	1	4	0.7	Acceptance:
							Improvement of the
							quality/price ratio of the
							service.
R.14	Delay in external	Medium	2	4	2	1.4	Acceptance: Control the
	deliverables						delivery schedules and
							change provider if
							necessary.
R.15	Economical market	Low	2	1	4	1.1	Acceptance: Control
	issues						cost evolution due to
							external changes
							throughout the project.
R.16	Components or row	Low	4	2	3	1.2	Mitigation: Have
	material quality						exhaustive and regular
							quality controls to avoid
							problems in components
							in the final test.

Table 3.5.1: Risk identification and assessment





At this point, with the information of the previous table, the risk assessment has been done.

Each risk, has been positioned in the impact-probability matrix. In the vertical axis there is the impact of the risk (calculated with the formula of the section 3.4) and in the horizontal axis the probability of the risk to happen is shown.

It can be observed that regarding probability, there is an equilibrium between all the risks, but if the impacts are considered, the majority of them are medium.

			Probability									
		Very Low/.2	Low/.4	Medium/.6	High/.8	Very High/1						
	Very High/5											
	High/4											
Impact	Medium/3	R.13	R.9 R.16 R.12 R.15 R.7	R.1	R.2 R.3	R.11						
	Low/2	R.5	R.4	R.6 R.14	R.8							
	Very Low/1											

Table 3.5.2: Risk assessment

Having done this analysis, the revised situation has to be considered too. It means how the probability and the impact will change once the corresponding response has been executed.

There are also presented specific actions to take in order to avoid the revised risk and the responsible to carry out them.

Risk ID	Revised	Revised Impact			Revised	Owner	Action
KISK ID	Probability	Scope/Quality	Schedule	Cost	Score	Owner	Action
R.1	Low	1	2	2	0.7	Project Manager	Increase the number of control meetings. Allocate more human resources in delayed tasks.
R.2	Medium	2	2	2	1.2	Project Manager and	Highly periodical cost
D 0						Financial Manager	and expense controls.
R.3	Low	1	2	1	0.5	Project Manager	Impart communicative
						secretary	skills courses to team
							members. Enhance use
							of collaborative software.
R.4	Very Low	2	1	1	0.3	Project Manager	Use all resources that
							are needed to guarantee
							the innovation expected.
							Propose redesigns and
							alternatives if needed.
R.5	Very Low	1	1	2	0.3	The manager of the	Maintain contact with
						corresponding	scientific and
						department	technological centers to
							be up to date of last
							technological
							improvements.



R.6	Low	2	3	1	0.7	Human Resources	Interview team members
						Manager	to know their level of
							satisfaction with their
							work and request for
							their suggestions to
							improve their
							motivation.
R.7	Low	2	1	2	0.7	Quality Manager	Use higher qualified
							personnel, and buy
							better quality control
							resources.
R.8	Medium	1	2	2	1.0	Project Manager	Encourage
							communication among
							team members. Look for
							possible causes of
							conflicts. Establish
							teambuilding activities.
R.9	Very Low	1	2	4	0.5	Engineering	Follow the specified
						Department Manager	design standards. Stick
							to the available
							technology.
R.10	Low	2	2	2	0.8	Engineering	Establish regular contact
						Department Manager	with outsourced
							companies responsible
							for technological safety.



R.11	Medium	2	2	2	1.2	Project Manager	Establish weekly
							meetings between the
							department responsibles.
							Enhance the use of
							organization software.
R.12	Very Low	1	2	2	0.3	Project Manager	An in-depth research of
							alternatives to the
							current members would
							allow fast solutions.
R.13	Very Low	3	1	3	0.5	Quality Manager	Improve the image that
							HIRO gives to the
							European Union. Use of
							resources more
							efficiently.
R.14	Low	2	1	2	0.7	Sales Department	Buy the resources in
						Manager	advance and keep them
							in stock.
R.15	Low	2	1	3	0.9	Sales Department	Reconsider budget
						Manager	estimations with market
							variations.
R.16	Low	2	1	2	0.7	Software Engineering	Establish quality
						Manager	inspections of the
							acquired materials.

Table 3.5.3: Revised risk identification and assessment





Finally, the risk assessment with revised risks has been carried out. Note that this time the risks has less probability to happen and less impact if they occur. This is because the taken responses have mitigated the severity of the risks.

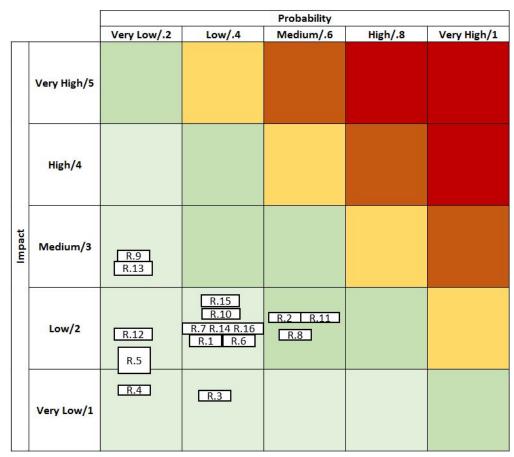


Table 3.5.4: Revised Risk assessment

3.6 Risk data sheet

In this section a summary of the previous tables will be done in data sheet form for each risk. The presented information is its description, status, cause, normal and revised probability, impact and score, the owner, responses and actions, secondary and residual associated risks and the contingency plan, funds and time.



Risk-ID:	Risk Descriptio	n:							
R.1	Deliverables delays: The deliverables could not be completed at the								
	time of their corresponding deadlines, leading to an increase of costs								
	and a delay of all the schedule of the project.								
Status:	Risk Cause:								
Open or	Description of the circumstances or drivers that are the source of the								
Closed	risk								
	Impact				_				
Probability	Scope/Quality Schedule Cost			Score	Responses				
Medium	1	4	3	Probab.	Mitigation: [Dedicate			
				x	more resourc	es than			
				Impact	expected.				
Revised	Revised Impact			Revised					
Probability	Scope/Quality	Schedule	Cost	Score	Owner	Actions			
Low	1	2	2		Project	Increase			
					Manager	planning			
						hours and			
						scope			
						controls.			
Secondary I	Risks:			•					
Description of	of the risk that ari	ses from the	response	e strategies	taken to addre	ess the			
risk									
Residual Ris	sks:								
Description of	of the remaining ri	isk after resp	onse stra	ategies					
C	. Di		Contingency Funds: Funds needed to protect						
Contingency	y Pian:								
					the budget fr	om overrun			
					Contingency	y Time:			
					Time needed	to protect			
			the schedule from						
					overrun				
Comments:					•				
Any other in	formation on the	risk, the stat	us of the	risk, or res	sponse strategi	es.			

Table 3.6.1: Risk 1 data sheet



Risk-ID:	Risk Descriptio	n:								
R.2	Inaccurate cost forecast: The financial predictions could be wrong or									
	different issues may occur increasing the total cost of the project.									
Status:	Risk Cause:									
Open or	Description of the circumstances or drivers that are the source of the									
Closed	risk									
Duchahilitu	Impact		Score	Desmanas						
Probability	Scope/Quality	Schedule	Cost	Score	Responses					
High	3	2	4	Probab.	Transfer: Co	nsider new				
				X	funding sour	ces and				
				Impact	revise the fin	ancial				
					 management	plan.				
Revised	Revised Impact			Revised	0					
Probability	Scope/Quality	Schedule	Cost	Score	Owner	Actions				
Medium	2	2	2		Project	Increase				
					Manager	control of				
					and	the costs				
					Financial	and reduce				
					Manager	unnecessary				
						expenses				
Secondary I	Risks:				I					
Description of	of the risk that ari	ses from of t	he respo	nse strateg	ies implemente	ed to				
address the r	risk									
Residual Ris	sks:									
Description of	of the remaining r	isks after res	ponse str	rategies						
C	. Dlaw				Contingency	y Funds:				
Contingency	y Pian:		Funds needed to protect							
			the budget from overrun							
					Contingency	y Time:				
					Time needed	to protect				
					the schedule	from				
					overrun					
Comments:					ı					

Table 3.6.2: Risk 2 data sheet

Any other information on the risks, the status, or response strategies.



Risk-ID:	Risk Description	n:						
R.3	Lack of commun	nication: The	absence	e of a prope	r communicat	ion		
	method or channel might affect the quality of the product, the							
	fulfilment of the deadlines or a good coordination between members							
	and departments	S.						
Status:	Risk Cause:							
Open or	Description of th	ne circumsta	nces or c	Irivers that	are the source	of the		
Closed	risk							
D 1 1 1111	Impact				_			
Probability	Scope/Quality	Schedule	Cost	Score	Responses			
High	3	4	3	Probab.	Avoidance:	Periodical		
Ū				X	meetings and	d use of		
				Impact	collaborative			
Revised	Revised Impact	t	I	Revised				
Probability	Scope/Quality	Schedule	Cost	Score	Owner	Actions		
Low	1	2	1		Project	Compulsory		
					manager	courses will		
					and	be carried		
					secretary	out to teach		
						everybody		
						to use		
						collaborative		
						software.		
Secondary I	Risks:							
=	of the risk that ari	ses from the	respons	e strategies	taken to addr	ess the		
risk								
Residual Ris	sks:							
Description of	of the remaining r	isk after resp	onse str	ategies				
<u> </u>				4.00.00	Contingenc	v Funds:		
Contingency	y Plan:				Funds neede	-		
					the budget f	·		
					Contingence			
					Time needed	-		
					the schedule			
					overrun			
Comments:					1 3.5			
-5								

Table 3.6.3: Risk 3 data sheet



Risk-ID:	Risk Description:							
R.4	Lack of technolo	gy improven	nent: Th	e main goa	l of the project	t is to		
	innovate but the	ere is a possil	bility tha	t the comp	any does not f	ind the		
	way to improve	enough the c	lifferent 1	technologie:	S.			
Status:	Risk Cause:							
Open or	Description of th	ne circumstai	nces or d	rivers that	are the source	of the		
Closed	risk							
	Impact							
Probability	Scope/Quality	Schedule	Cost	Score	Responses			
Low	3	2	1	Probab.	Avoidance: (Guarantee		
		_	_	X	the developn			
				Impact	thorough sea			
				Impact	actual techno			
Revised	Revised Impact	<u> </u>	<u> </u>	Revised	actual (CCIIII)	₆ y.		
Probability	Scope/Quality		Cost	Score	Owner	Actions		
Very low	2	1	1	230.0	Project	Take the		
very low		_	1		Manager	necessary		
					ivialiagei	measures to		
						achieve to		
						desired level		
						of		
						innovation		
						including		
						redesign		
						and propose		
						alternatives.		
Secondary I	Risks:							
Description of	of the risk that ari	ses from the	response	e strategies	implemented	to		
address the i	risk							
Residual Ris	sks:							
Description of	of the remaining r	isk after resp	onse stra	ategies				
Contingenc	v Plan:				Contingenc	y Funds:		
Contingenc	y Fiaii.				Funds neede	d to protect		
					the budget fi	rom overrun		
					Contingenc	y Time:		
					Time needed	l to protect		
					the schedule			
					overrun			
Comments:					1			

Table 3.6.4: Risk 4 data sheet

Any other information on the risks, the status, or response strategies.



Risk-ID:	Risk Description	on:				
R.5	Lack of access t		d project	informatio	n: Discovering	new
	technologies imp	•			_	
	unable teams to	_				
Status:	Risk Cause:				P	
Closed	The patents and	l information	may car	not be eas	ily accessible.	
	Impact					
Probability	Scope/Quality	Schedule	Cost	Score	Responses	
Very Iow	2	2	2	0.4	Avoidance: A	A previous
					accurate rese	arch is
					needed before	e the
					development	of the
					project.	
Revised	Revised Impact	t	I	Revised		_
Probability	Scope/Quality	Schedule	Cost	Score	Owner	Actions
Very low	1	1	2	0.3	The	Maintain
					manager of	contact
					the	with
					corresponding	scientific
					department	and
						technological
						centres to
						be up to
						date of last
						technological
						improvements
Secondary I Not all the in it.	Risks: nformation is acce	essible becaus	se the ce	ntres or au	thors do not au	
Residual Ri	sks:					
Partial lack of information.	of communication	between the	scientist	t and centre	es that got the	
C .:		_			Contingency	/ Funds:
Contingenc	y Plan:Improve th	ne communic	ation wit	th the centi	es. 130.000€	
					Contingency	/ Time:
					3 weeks	
					1	

Table 3.6.5: Risk 5 data sheet



Risk-ID:	Risk Description:							
R.6	Low team motiv	ation: The t	eam coul	ld lose moti	ivation, which	would		
	lead to requiring	more time a	and costs	to be com	pleted.			
Status:	Risk Cause:							
Closed	Stagnation, poor management and global feeling of uselessness.							
Dualah ilita	Impact			Score	D			
Probability	Scope/Quality	Schedule	Cost	Score	Responses			
Medium	3	5	1	1.4	Acceptance:	Personal		
					control and t	team		
					building proje	ects.		
Revised	Revised Impact	ţ		Revised	0			
Probability	Scope/Quality	Schedule	Cost	Score	Owner	Actions		
Low	2	3	1	0.7	Human	Interview		
					Resources	team		
					Manager	members to		
					Manager	members to know their		
					Manager			
					Manager	know their		
					Manager	know their level of		
					Manager	know their level of satisfaction		
					Manager	know their level of satisfaction with their		
					Manager	know their level of satisfaction with their work and		
					Manager	know their level of satisfaction with their work and request for		
					Manager	know their level of satisfaction with their work and request for their		
					Manager	know their level of satisfaction with their work and request for their suggestions		

People may still feel unmotivated and may decide to leave.

Residual Risks:

It might be difficult finding someone new and people require time until they adapt to a new job.

Contingency Plan: During the selection period, to have interv	Contingency Funds: lewed many people and keep 50.000€	the contact of the
	Contingency Time:	
	14 wooks	

Comments:

To improve the team building, the enterprise can take charge of some after-work leisure activities.

Table 3.6.6: Risk 6 data sheet



Risk-ID:	Risk Description	n:					
R.7	Unsuccessfully c	ontrol of qua	ality: The	e quality of	some compon	ent,	
	product or delive	•	•		•		
	the acceptance of	,		•			
Status:	Risk Cause:						
Closed	The employees r						
0.000	not be sufficient						
	Impact	y decurate.					
Probability	Scope/Quality	Schedule	Cost	Score	Responses		
Low	4	2	2	1	Mitigation: Improve or increase the quality controls.		
Revised	Revised Impact	t	I	Revised	0	A - 4:	
Probability	Scope/Quality	Schedule	Cost	Score	Owner	Actions	
Low	2	1	2	0.7	Quality Manager	Use higher qualified personnel, and buy better control resources.	
Secondary I Specialists an asked to do.	Risks: re expensive, but t	they might n	ot be ab	le to do all	the tasks they	r are	
Residual Ris	sks:						
The quality of	control established	l may still no	ot be acc	urate enou	gh.		
Contingenc	y Plan: Design sp	ecific quality	y control	methods to	Contingenc ensure that t 250.000€	y Funds: the new technol	ogies accomplish
					Contingency	y Time:	
					I		1

Table 3.6.7: Risk 7 data sheet

8 weeks



Risk-ID:	Risk Description:								
R.8	Conflicts betwee	n members:	There co	ould be a di	isagreement ov	er the			
	project issues be	project issues between executive members.							
Status:	Risk Cause:								
Open or	Either lack of communication between the team members or bad								
Closed	relation between them.								
D.,,, b., b.; l; 4.,.	Impact			C	D				
Probability	Scope/Quality	Schedule	Cost	Score	Responses				
High	2	4	2	1.9	Acceptance: Personal				
					conflicts resc	lution			
	meetings.								
Revised	Revised Impact	t		Revised	Owner	Actions			
Probability	Scope/Quality	Schedule	Cost	Score	Owner	Actions			
Medium	1	2	2	1	Project	Encourage			
					Manager	communicatio			
						among team			
						members.			
						Look for			
						possible			
						causes of			
						conflicts.			
						Establish			
						team-building			
						activities.			

Secondary Risks:

Bad communication between the members can still persist, even if the environment is good.

Residual Risks:

People may still need someone as their interlocutor, as it can be difficult for some people to improve their communication skills.

Contingency Plan: The manager of each department has to	Contingency Funds: be aware of the all the decisio 100.000€	ns that are made a
	Contingency Time:	
	6 weeks	

Comments:

The manager does not have to see what all its team members are doing at all times, but as he is responsible for its team he has to watch over.

Table 3.6.8: Risk 8 data sheet



Risk-ID:	Risk Descriptio	n:				
R.9	Infeasible design	: The design	could to	ırn out to b	e excessively o	costly or
	not possible to b	e built.				
Status:	Risk Cause:					
Open or	Description of th	ne circumsta	nces or d	rivers that	are the source	of the
Closed	risk					
D., a b a b : 1:4	Impact			Score	D	
Probability	Scope/Quality	Schedule	Cost	Score	Responses	
Low	2	4	4	Probab.	Transfer: Per	riodical
				x	reviews with	experts and
				Impact	managers.	
Revised	Revised Impact	<u> </u>	I	Revised		
Probability	Scope/Quality	Schedule	Cost	Score	Owner	Actions
Very low	1	1	4		Engine	Actions
					_	
					Department	
					Department Manager	
Description of	Risks: of the risk that ari	ses from the	response	e strategies	Manager	ess the
Description o	of the risk that ari	ses from the	response	e strategies	Manager	ess the
Description or risk Residual Ri	of the risk that ari		· 		Manager	ess the
risk Residual Ri Description of	of the risk that ari sks: of the remaining r		· 		Manager	
Description of risk Residual Rish Description of	of the risk that ari sks: of the remaining r		· 		Manager taken to addre	/ Funds:
Description of the control of the co	of the risk that ari sks: of the remaining r		· 		Manager taken to addre	/ Funds:
Description of risk Residual Rish Description of	of the risk that ari sks: of the remaining r		· 		Manager taken to addre	/ Funds: If to protect om overrun
Description of risk Residual Rish Description of	of the risk that ari sks: of the remaining r		· 		Manager taken to addre Contingency Funds needed the budget fr	/ Funds: d to protect om overrun / Time:
Description or risk Residual Ri	of the risk that ari sks: of the remaining r		· 		Contingency Funds needed the budget fr Contingency	/ Funds: d to protect om overrun / Time: to protect

Any other information on the risk, the status of the risk, or response strategies.

Table 3.6.9: Risk 9 data sheet



Risk-ID:	Risk Description:							
R.10	Technologies cor	mponents wi	th safety	vulnerabilit	ies: Safety			
	vulnerabilities ar	e unwanted	in high-t	ech projects	if some gover	nment is		
	interested in usin	ng the techn	ology.					
Status:	Risk Cause:							
Open or	Description of th	ne circumsta	nces or d	lrivers that	are the source	of the		
Closed	risk							
Probability	Impact			Score	Responses			
Probability	Scope/Quality	Schedule	Cost	Score	Responses			
High	4	3	2	Probab.	Transfer: Ch	eck for		
				x	possible secu	rity		
				Impact	problems dur	ring		
					development	through		
					specialized companies.			
Revised	Revised Impact	į		Revised	Owner	Actions		
Probability	Scope/Quality	Schedule	Cost	Score	Owner	ACLIONS		
Low	2	1	1		??	Action		
					Manager			
Casandam.	Risks:							
Secondary I					teles telestos			
_	of the risk that ari	ses from the	respons	e strategies	taken to addre	ess the		
•		ses from the	respons	e strategies	taken to addr	ess the		
Description of	of the risk that ari	ses from the	respons	e strategies	taken to addr	ess the		
Description or risk Residual Rise	of the risk that ari				taken to addr	ess the		
Description of risk Residual Rise Description of	of the risk that ari sks: of the remaining r				Contingency			
Description or risk Residual Rise	of the risk that ari sks: of the remaining r					y Funds:		
Description of risk Residual Rish Description of	of the risk that ari sks: of the remaining r				Contingency	y Funds: d to protect		
Description of risk Residual Rish Description of	of the risk that ari sks: of the remaining r				Contingency Funds needed	y Funds: d to protect		
Description of risk Residual Rish Description of	of the risk that ari sks: of the remaining r				Contingency Funds needed the budget fr	y Funds: d to protect om overrun y Time:		
Description of risk Residual Rise Description of	of the risk that ari sks: of the remaining r				Contingency Funds needed the budget fr	y Funds: d to protect om overrun y Time: to protect		

Table 3.6.10: Risk 10 data sheet



Risk-ID:	Risk Description:						
R.11	Organization Iss	ues: The pro	ject coul	ld be disorg	anized in terms	s of	
	timing, activities	s, etc. and th	ne schedi	ıle may be	changing.		
Status:	Risk Cause:						
Open or	Description of th	ne circumsta	nces or d	rivers that	are the source	of the	
Closed	risk						
D 1 1 1111	Impact			_			
Probability	Scope/Quality	Schedule	Cost	Score	Responses		
Very High	3	4	3	Probab.	Transfer: Ask	for help	
				x	from an exte	rnal	
				Impact	company spe	cialized in	
					project mana	gement.	
Revised	Revised Impact	t		Revised	0	A ations	
Probability	Scope/Quality	Schedule	Cost	Score	Owner	Actions	
?	?	?	?		??	Action	
					Manager		
Secondary I Description or risk	Risks: of the risk that ari	ses from the	response	e strategies	taken to addre	ess the	
Residual Ris	sks:						
Description of	of the remaining r	isk after resp	onse str	ategies			
Conti ngeno	ry Plan:				Contingency	Funds:	
Conti ligen	zy i iuii.				Funds needed	l to protect	
					the budget fr	om overrun	
					Contingency	Time:	
					Time needed	to protect	
					the schedule	from	
					overrun		
Comments:							
Comments:							

Table 3.6.11: Risk 11 data sheet



Risk-ID:	Risk Description	n:				
R.12	Stakeholder dese	ertion: The a	bandonn	nent of a st	akeholder coul	d occur
	for several reaso	ns, leaving th	ne projec	t without it	s contribution	
Status:	Risk Cause:					
Open or	Description of th	ne circumstai	nces or d	rivers that	are the source	of the
Closed	risk					
Donalda da Ultra	Impact		C	_		
Probability	Scope/Quality	Schedule	Cost	Score	Responses	
Low	2	4	2	Probab.	Acceptance:	Try to
				x	transfer the	
				Impact	responsibilitie	es to
					another stake	eholder or
					contract a ne	ew one.
Revised	Revised Impact	t		Revised	0	Actions
Probability	Scope/Quality	Schedule	Cost	Score	Owner	Actions
Very low	1	2	2		Project Manager	An in-depth research of alternatives to the current
						members would allow fast solutions.
Secondary I						
Description or risk	of the risk that ari	ses from the	response	e strategies	taken to addre	ess the
Residual Ris	sks:					
Description of	of the remaining r	isk after resp	onse stra	ategies		
Contingenc	v Dlane				Contingency	y Funds:
Contingency	y Pian:				Funds needed	d to protect
					the budget fr	om overrun
					Contingency	y Time:
					Time needed	to protect
					the schedule	from
					overrun	
Comments:					<u> </u>	

Table 3.6.12: Risk 12 data sheet



Risk-ID:	Risk Description:								
R.13	Competitors appearance: The emergence of other companies that could								
	offer the same product. This could modify the benefits of our company.								
Status:	Risk Cause:								
Open or	Description of the circumstances or drivers that are the source of the								
Closed	risk								
Probability	Impact			Score	Responses				
Probability	Scope/Quality	Schedule	Cost	Score	Responses				
Very low	4	1	4	Probab.	Acceptance:				
				x	Improvement	of the			
				Impact	quality/price	ratio of the			
					service.				
Revised	Revised Impact	t		Revised	Owner Actions				
Probability	Scope/Quality	Schedule	Cost	Score	Owner	ACTIONS			
?	?	?	?		??	Action			
					Manager				
Secondary I	Risks:								
Description of	of the risk that ari	ses from the	response	e strategies	taken to addre	ess the			
risk									
Residual Ri	sks:								
Description of	of the remaining ri	isk after resp	onse stra	ategies					
Contingenc	v Dlan:				Contingency	Funds:			
Contingenc	y Fian.				Funds needed to protect				
					the budget fr	om overrun			
					Contingency	Time:			
			Time needed	to protect					
			the schedule	from					
					I				
					overrun				

Any other information on the risk, the status of the risk, or response strategies. Table 3.6.13: Risk 13 data sheet



Risk-ID:	Risk Description:									
R.14	Delay in externa	l deliverables	: If the p	oroducts th	at the compan	y orders				
	do not arrive at	the predicted	d time, a	ll the proce	sses can experi	ience a				
	delay, increasing	costs.								
Status:	Risk Cause:									
Open or	Description of the	ne circumsta	nces or d	rivers that	are the source	of the				
Closed	risk									
Probability	Impact			Score	Responses					
Fronability	Scope/Quality	Schedule	Cost	Score	Responses					
Medium	2	4	2	Probab.	Acceptance:	Control the				
				X	delivery sche	dules and				
				Impact	change provi	der if				
					necessary.					
Revised	Revised Impac	t		Revised	Owner	Actions				
Probability	Scope/Quality	Schedule	Cost	Score	Owner	Actions				
Very low	2	2	2		Sales	Ask for				
					Department	materials to				
					Manager	arrive before				
						the delivery				
						final				
						deadline				
						and have				
						them in				
						stock.				
Secondary I	Risks:									
Description of	of the risk that ar	ises from the	response	e strategies	taken to addre	ess the				
risk										
Residual Ris										
Description of	of the remaining r	isk after resp	onse stra	ategies						
Contingenc	v Plan:				Contingency					
Continue	<i>y</i>				Funds needed	•				
					the budget fr					
					Contingency	•				
					Time needed	-				
					the schedule from					
					overrun					
Comments:										

Table 3.6.14: Risk 14 data sheet



Risk-ID:	Risk Description	n:								
R.15	Economical mark	ket issues: D	uring the	e period of	time that the _l	project is				
	executed, there	could be larg	e-scale e	conomic cr	isis.					
Status:	Risk Cause:									
Open or	Description of the circumstances or drivers that are the source of the									
Closed	risk									
D 1 1	Impact				_					
Probability	Scope/Quality	Schedule	Cost	Score	Responses					
Low	2	1	4	Probab.	Acceptance:	Control				
				x	cost evolution	n due to				
				Impact	external char	iges				
					throughout t	he project.				
Revised	Revised Impact	t	I	Revised						
Probability	Scope/Quality		Cost	Score	Owner	Actions				
Medium	2	2	2		Sales	Use the				
					Department	contingency				
					Manager	budget to				
						afford the				
						unexpected				
						overrun.				
Secondary F	Risks:									
-	of the risk that ari	ses from the	response	e strategies	taken to addre	ess the				
risk										
Residual Ris	sks:									
	of the remaining r	isk after resp	onse stra	ategies						
<u> </u>					Contingency	/ Funds:				
Contingency	y Plan:				Funds needed					
					the budget fr	•				
					Contingency					
					Time needed					
					the schedule	•				
overrun.										
					, overrun.					

Table 3.6.15: Risk 15 data sheet



Risk-ID:	Risk Description:									
R.16	Components or	raw material	quality:	The ordere	d equipment o	r				
	materials could l	be in an una	cceptable	condition,	delaying proce	esses and				
	increasing costs.									
Status:	Risk Cause:									
Open or	Description of the circumstances or drivers that are the source of the									
Closed	risk									
Probability	Impact Score Responses									
Frobability	Scope/Quality	Schedule	Cost	Score	Responses					
Low	4	2	3	Probab.	Mitigation: F	Have				
				х	exhaustive ar	nd regular				
				Impact	quality contro	ols to avoid				
					problems in a	components				
					in the final to	est.				
Revised	Revised Impact	į		Revised	Owner	Actions				
Probability	Scope/Quality	Schedule	Cost	Score	Owner	ACTIONS				
Medium	3	1	2		Software	Plan a				
					Engineering	quality				
					Manager	schedule for				
						each				
						component				
						and increase				
						the human				
						resources if				
						it is needed.				
Secondary I	Risks:	l	1	1	I	1				
Description of	of the risk that ari	ses from the	response	e strategies	taken to addre	ess the				
risk										
Residual Ris	sks:									
Description of	of the remaining r	isk after resp	onse stra	ategies						
Cantingge	. Dlam.				Contingency	/ Funds:				
Contingenc	y Pian:				Funds needed	d to protect				
					the budget fr	om overrun				
					Contingency	/ Time:				
					Time needed	to protect				
					the schedule	from				
					overrun					
Comments:					•					

Table 3.6.16: Risk 16 data sheet



communication

4 | Plan management

This section stands for an accurate description of the communication management inside the DEOS-UD Project, as communication is one of the keys to a successful development of any project. In the first insight, the different roles and responsibilities will be described as well as the different relations between people, teams, and committees inside DEOS-UD. Along with the detailed roles and responsibilities of teams and committees, every member's specific task inside them will be mentioned. Secondly, the different communication procedures will be carefully detailed to provide the maximum information possible in order to allow a correct development of meetings and communications between people and departments, thus increasing the overall project efficiency. The section will end with a communication management plan matrix, which will summarize all the previously described procedures by mapping all the communication requirements of the project.

4.1 Participants roles and responsabilities

As previously stated, this section will provide the reader with the roles and responsibilities of the different DEOS-UD staff in terms of the Communication Plan. In this section, different committees and teams will also be described.

Steering Committee

The steering committee will provide DEOS-UD with solutions to problems along with strategic command in order to ensure a correct and efficient development of the project. As this team's role is of extreme importance when it comes to the project's success, a careful selection of its representatives must be performed. The steering committee will be composed of the members with key roles in the DEOS-UD project; these members are listed in the following table, extracted from the first project charter.



Role	Resource Name	Organization	Responsibilities
Project Sponsor	Luís Manuel Pérez Llera	European Commission	Supervise the project.
Project Manager	Pol Fontanes Molina	HIRO	Manage the project.
Project Secretary	Sílvia González García	HIRO	Administrate the internal documents and information of the group.
Financial Manager	Santiago Lopezbarrena Arenas	HIRO	Estimate and control the costs of the project.
Stakeholders & Procurement Manager	Eva María Urbano González	HIRO	Identify the stakeholders of the project and manage and control their engagement. Plan, conduct and control the procurements of the project.
Scope & Time Manager	Marina Pons Daza	HIRO	Define and control the scope and deadlines of the project.
Risk Manager	Borja Calderón Rosario	HIRO	Identify and manage the possible risks of the project.
Quality Manager	Guillermo Escartín Vivancos	HIRO	Control that the quality requirements of the project are met.
Technical Managers	David Pérez Sánchez, Hamza Nachett, Laura Pla Olea	HIRO	Analyse and control the technical aspects of the project.
Marketing & Communications Managers	Albert Herrando Moraira, María De Benedicto Barba	HIRO	Promote the project and its final product. Search for possible customers. Ensure communication between the different members of the group.

Table 4.1.1: Roles and responsibilities

As described, the team will not only work as a steering committee but also as an advisory committee, for this reason, it will be composed by multiple consortium members that will act as advisors in diverse fields. The key roles developed by the steering committee are detailed below.

• Take and implement management decisions that affect a significant part of the



stakeholders.

- Take action in important schedule delays as well as cost overruns by modifying resources assigned to departments, staff planning, or anything necessary to redirect situations that endanger a correct development of the project.
- Offer leadership, guidance, and support to problems that smaller groups have not been able to solve by themselves.
- Enhance communication skills along with communications procedures in order to avoid communication-related problems.

Project Manager

DEOS-UD Project manager, Pol Fontanes Molina, is the person in charge of assuring that every aspect of the project is functioning as planned. He is ought to detect, communicate and correct any deviations (schedule variances, cost overruns, and scope changes) from the original plans. The decisions taken by the PM will be communicated directly to the steering committee, members of which will communicate to the rest of the staff.

Advisory committee

Participants in the advisory committee are detailed here.

- Research and Development assessors:
 - Matthew Perren (Airbus Defence and Space GmbH)
 - Ismael López (Deimos Space)
- Legal and Business Assessor
 - Oliver Heinrich (BHO Legal)
- Application collaborators
 - Jean François Rapp (ICUBE-SERTIT)
 - Vessela Samoungi (ReSAC)
- Development and Application collaborator
 - Steven Krekels (VITO nv)

The function of this committee will be that of providing tailored assistance in anything related to the project in order to solve issues and avoid risks during DEOS-UD development. Given



the importance of this group itself, its participants will meet with the steering group regularly to ensure a correct use and implementation of their know-how inside DEOS-UD.

Business Project Team

This team will be directed by Santiago Lopezbarrena Arenas, the financial manager, and is in charge of assuring an economical resources correct management by providing careful tracing in the use of the budget along with a proper staff training in means of economical performance. This team is also ought to communicate the project manager with the latest information on earned value management parameters in order for the latter to know at what point exactly the development of the project is found.

Technical Project Team

The Technical Project Team, conducted by its three leaders David Pérez Sánchez, Hamza Nachett and Laura Pla Olea, will be in charge of analysing and controlling every single technical aspect of the project. The team itself must assure that everything done during DEOS-UD project development meets the requirements of the contract by successfully following all de documentation and activities received from the overall project staff, including contractors and subcontractors as well. As part of its essential activities, the Technical Project Team is expected to resolve and to give advice in any inconveniences or issues that may appear during the course of the project. The Technical Project Team's leaders will be part of the Steering group and will report regularly to the project manager on topics that concern the technical progress of the DEOS-UD project, by having gathered all the information related to this subject from the different departments developing such activities.

Oversight

For the sake of a reliable accomplishment of the project's goals along with a recognized meeting of the contract's specifications, an oversight agency will actively work with DEOS-UD mostly when different milestones are achieved and a certification in the results is needed. The company auditing DEOS-UD results will be Bureau Veritas and its specific responsibilities are detailed here.

- Auditing a correct implementation of the different requirements of the contract regarding privacy policies with data management.
- Auditing and guaranteeing that the results obtained through the milestones of the project meet the requirements of the contract.
- Supervising and advising on issues that may lead to undesired situations by providing the managers with the tools to perform an auditable work.



Given that an auditory is an external agency, it has not been included the advisory team; yet its collaboration inside the project is key to a successful accomplishment of the project's goals.

4.2 Communication process

This section approaches the way in which the information is transmitted. In order to communicate efficiently it is important to bear in mind who are we addressing to. The communication process can be divided into three main categories: informal communications, formal communications, and external communications.

4.2.1 Informal

Informal communications consist of e-mail, conversations, or phone calls and serve to supplement and enhance formal communications. Due to the varied types and ad-hoc nature of informal communications, they are not discussed in this plan.

4.2.2 Formal

The DEOS-UD Project will engage in various types of formal communication. The general types and their purpose are described below as "Status Meetings" and "Status Reports".

4.2.2.1 Status Meetings

There are five basic types of status meetings for the DEOS-UD Project:

- Status meetings internal to the DEOS-UD business team to discuss assignments, activities, and to share information
- Status meetings and reports between the DEOS-UD business team, and the technical project team
- Advisory Committee meetings with the project stakeholders, and project manager to review progress, risks, and issues
- Status meetings and reports between the DEOS-UD project manager and the steering committee
- Status meetings and reports to stakeholders, such as oversight agencies



4.2.2.2 Status Reports

A variety of status reports will be produced during the project. The status reports will be produced at regular intervals to provide stakeholders project information on the status and progress of the DEOS-UD project. At a minimum the reports will contain:

- Project status on major activities
- Project schedule
- Budget and cost tracking
- Status of issues and risks
- Health status
- Status of action items, if applicable.
- Future or planned activities

The intent of the status reports is to inform stakeholders of the project's progress and keep them actively involved in the project. The information provided will contain enough detail to allow stakeholders to make informed decisions and maintain oversight of the project.

4.2.3 External Communication

Although internal communication is very important for the proper development of the project, we must not forget that external communication is also crucial in a project of this magnitude. Having a good dissemination plan involves explaining how the outcomes of the project will be shared with stakeholders, relevant institutions, organisations, and individuals.

In order to achieve the proposed objectives in terms of external communication, the process of dissemination will be focused in two different ways depending on whether we want to reach the general public or aerospace sector.

4.2.3.1 General public

It is important to find an adequate channel to reach the less specialized public in the aerospace field. In order to achieve the maximum diffusion of the project in this sector, the following resources will be used.



- Social Networking. Social networks are the best way to reach the widest possible audience. Posting regularly is also crucial to keep people interested in the project. Some of the platforms that will be used during the project development are: Twitter, Linkedin, Facebook, and Instagram. There will be at least one update a week in order to keep people informed of the progress of the project.
- Website. A project website is one of the most versatile dissemination tools and will help to reach people unfamiliar with social networks. It can contain information intended to different profiles. As in the previous case, it has to be kept updated.

4.2.3.2 Aerospace sector

- Trade shows. Trade shows, fairs, and exhibitions are a great way to get in close contact with people from other regions and countries that we would ordinarily never be face to face with. They are also helpful in terms of finding new prospects, nurture current client relationships and stay up to date on the latest industry developments.
- Conferences. National and international conferences will help to share the achievements of the project with specialists in the field.
- Journal Articles. To promote project ideas and results in scientific research.

4.3 Communication management plan matrix

Communication Type	Objective of Communication	Medium	Frequency	Audience	Owner	Deliverable	Format
Internal Business Status Meetings	Discuss assignments, activities and sharing information	Face to Face	Weekly	Business Team	Financial Manager	Agenda, Meeting Minutes	Soft copy archived on SharePoint site and project website
Technical and Business Status Meetings and Reports	Discuss assignments, activities, sharing information and reporting the project status	Face to Face	Weekly	Project Manager, Business Team, Technical Team, Project Secretary	Project Manager	Agenda, Meeting Minutes, Status Reports	Soft copy archived on SharePoint site and project website
Advisory Committee Meetings	Review progress, risks and issues	Face to Face	Monthly	Advisory Committee, Project Stakeholders, Project Manager, Project Secretary	Project Manager	Agenda, Meeting Minutes	Soft copy archived on SharePoint site and project website



Steering	Enhance	Face to	Monthly	Steering	Project	Agenda,	Soft copy
Committee	communication	Face		Committee,	Manager	Meeting	archived on
Status Meetings	and coordination			Project		Minutes	SharePoint
	of the project			Manager,			site and
				Project			project website
				Secretary			
Status Meetings	Report the status	Face to	Monthly	Stakeholders,	Project	Agenda,	Soft copy
and Reports to	of the project	Face or		Project	Manager	Meeting	archived on
Stakeholders	including	Video		Manager,		Minutes,	SharePoint
	activities,	Conference		Project		Status Reports	site and
	progress, costs			Secretary			project website
	and issues						
Project Status	Provide	Email	Monthly	Project	Stakeholder	Project status,	Soft copy
Reports	Stakeholders			Stakeholders,	and	schedule,	archived on
	information on			Stakeholder	Procurement	budget and	SharePoint
	the status and			and	Manager	cost tracking,	site and
	progress of the			Procurement		status of	project website
	project			Manager,		issues and	
				Project		risks, health	
				Manager		status, status	
						of action	
						items, future	
						or planned	
						activities	



Social	Share any	Facebook,	Weekly	General	Marketing and	Online Posts	Online
Networking	updates on the	Twitter,		Public	Communication		
	project	Instagram			Manager		
Website	Contain varied	Website	Updated	General	Marketing and	Online Posts	Online
	information		with any	Public	Communication		
	about the project		change		Manager		
Trade Shows	Face to face	Onsite	Scheduled	Potential	Marketing and	None	Face to Face
	contact with	stands		Customers,	Communication		
	potential			Genera	Manager		
	customers as well			Public and			
	as finding new			Industry			
	prospects,			Professionals			
	nurture client						
	relationships and						
	stay up to date						
	with latest						
	developments						
Conferences	Sharing	Conferences	Scheduled	Industry	Project	Presentation	Face to Face
	achievements			Professionals	Manager		
	with industry						
	specialists						



Journal Articles	Promoting	Digital and	When	Potential	Project	Journal Article	Hard Copy
	project ideas,	Written	Available	Customers,	Manager		
	concepts and	platforms		General			
	results in			Public and			
	scientific and			Industry			
	applied research			Professionals			
	communities and						
	getting feedback						
	from relevant						
	stakeholders						

Table 4.3.1: Communication management plan matrix





5 | Bibliography

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