





# Project DEOS-UD

## Disruptive Earth Observation Sensing for Urban Developement

# Deliverable 3 Procurement, Quality, Risks and Communication Management

#### **Authors:**

Calderón Rosario, Borja Nachett, Hamza De Benedicto Barba, Maria Pérez Sánchez, David Escartín Vivancos, Guillermo Pla Olea, Laura Pons Daza, Marina Fontanes Molina, Pol Franch I Ruiz, Sergi Ramón Costa, Fernando González García, Sílvia Sellart Combalia, Ana Maria Herrando Moraira, Albert Serra Moncunill, Josep Maria Lopezbarrena Arenas, Santiago Urbano González, Eva María

National Contact Point: Pérez Llera, Luís Manuel

**Group:** G3-220310-PM-P2018 **Delivery date:** 14-05-2018



## **Contents**

Li	st of	Tables	iii
Li	st of	Figures	v
1	Plan	procurement management	1
	1.1	Make or Buy decisions	1
	1.2	Statement Of Work	3
2	Qua	lity management plan	8
	2.1	Quality Assurance Approach	8
	2.2	Quality Control Approach	9
		2.2.1 Documentation quality plan	10
		2.2.2 Technical quality plan	10
		2.2.3 Software quality plan	11
	2.3	Quality Improvement Approach	12
	2.4	Quality Roles and Responsibilities	13
3	Risk	management plan	14
	3.1	Definitions of Probability	14
	3.2	Definitions of impacts by objective	14
	3.3	Probability and impact matrix	17
	3.4	Risk rating	18
	3.5	Risk identification and assessment	18
	3.6	Risk data sheet	28
4	Plan	communication management	45
	4.1	Participants roles and responsabilities	45
	4.2	Communication process	49
		4.2.1 Informal	49
		4.2.2 Formal	49
		4.2.2.1 Status Meetings	49
		4.2.2.2 Status Reports	50
		4.2.3 External Communication	50
		4.2.3.1 General public	50

HIRO R - i

### CONTENTS



5	Bibliography	56
	4.3 Communication management plan matrix	51
	4.2.3.2 Aerospace sector	51

HIRO R - ii



## **List of Tables**

1.1.1	List of procurement items	2
1.2.1	SOW 5.1.1: Manufacturing of payload sensors	4
1.2.2	SOW 5.1.2: Manufacturing of modular system	5
1.2.3	SOW 5.6: Quality of the product	6
1.2.4	SOW 7.2.1: Web site development	7
2.1.1	Technical requirements	9
2.4.1	List of quality roles and responsibilities	13
3.1.1	Definitions of probability	14
3.2.1	Scope/Quality impacts	15
3.2.2	Schedule imapcts	16
3.2.3	Cost impacts	16
3.3.1	Risk Rating Legend	17
3.3.2	Probability and Impact Matrix	17
3.5.1	Risk identification and assessment	22
3.5.2	Risk assessment	23
3.5.3	Revised risk identification and assessment	27
3.5.4	Revised Risk assessment	28
3.6.1	Risk 1 data sheet	29
3.6.2	Risk 2 data sheet	30
3.6.3	Risk 3 data sheet	31
3.6.4	Risk 4 data sheet	32
3.6.5	Risk 5 data sheet	33
3.6.6	Risk 6 data sheet	34
3.6.7	Risk 7 data sheet	35
3.6.8	Risk 8 data sheet	36
3.6.9	Risk 9 data sheet	37
3.6.10	Risk 10 data sheet	38
3.6.11	Risk 11 data sheet	39
3.6.12	Risk 12 data sheet	40
3.6.13	Risk 13 data sheet	41
3.6.14	Risk 14 data sheet	42

HIRO R - iii

#### LIST OF TABLES



3.6.15	Risk 15 data sheet	. 43
3.6.16	Risk 16 data sheet	. 44
4.1.1	Roles and responsibilities	. 46
4.3.1	Communication management plan matrix	. 55

HIRO R - iv



# **List of Figures**

HIRO R - v



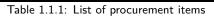
## 1 | Plan procurement management

On the following sections, procurement decisions will be exposed, determining whether to acquire outside support, and if so, what to acquire, how to acquire it, how much is needed, and when to acquire it.

#### 1.1 Make or Buy decisions

In this section, the WBS work packages that will be outsourced will be identified. The reasons to buy these work packages, the estimated cost, risk and other important parameters to take into account are shown in Table 1.1.1.

WBS ID	Work Package Name	Reasons for BUY	Cost estimate	Type of contract	Possible risks	List of suppliers	Special considerations or constraints
5.1.1.	Manufacturing of payload sensors	Create sensors with the designed parameters, using high performance industry standards.	125.900 €	FFP (Firm Fixed Price contract)	Delay in delivering the products. Faulty products	Neptec Technologies Satellite Imaging Corporation	Products must satisfy design parameters.  Maximum due date 16/04/21
5.1.2.	Manufacturing of modular system	Use sensor interface specific outsource facilities for manufacturing the modular system	123.086 €	FFP (Firm Fixed Price contract)	Delay in delivery. Specifications not met.	Curtis-Wright Solutions	Product must satisfy design parameters.  Maximum due date 16/04/21
5.6.	Quality of the product	Outside of the project entity must do quality tests	93.248 €	FFP (Firm Fixed Price contract)	Quality standards of the products not met.	ESA	Due date of quality study is fixed on 21/01/22
7.2.1.	Web site development	Quick launch the project professional website.	17.957 €	FFP (Firm Fixed Price contract)	Late delivery.  Not meeting communiation plan specifications	Intechnic Llungelizard	Due date before 21/01/22
	Auditing	External company for auditing and supervising	20.000€	FFP (Firm Fixed Price Contract)	Wrongly audit the work done.	Bureau Veritas	Deliveries during the whole project.







### 1.2 Statement Of Work

The Statement Of Work (SOW) is developed for each contract taking into account the scope baseline of the project. The SOW describes the procurement item and its needs in detail to allow sellers to determine if they are capable of providing the products or services. In the following tables, a description of the procurement items, requirements, type of contract and others are shown for each of the buying decisions.



:	SOW - 5.1.1. Manufacturing of payload sensors
Description	The fabrication of the sensors that will constitute the payload will be outsourced. From the final design of each of the sensors, the suppliers have to be able to manufacture them accordingly.
Requirements	Build sensors described by the 4.2.1.0. Payloads final design, related to the Earth Observation project. The seller can manufacture one part of the required items, but the budget will be adjusted accordingly.
Type of contract	A Firm Fixed Price contract is stipulated because, for these tasks, there are clear requirements and determined deadlines. Also, a budget has been assigned and a final product version is clearly decided.
Scheduled date	To be delivered no later than $16/04/2021$ . Starts after the 4.2.1.0. Payloads final design delivery and is part of the 5.0. Prototype manufacturing milestone.
Constraints	Manufactured sensors should meet all 4.2.1.0. Payloads final design constraints without exception.
Risk control actions	As one of the principal risks of this item consists of the delay of the delivery, an action regarding periodic monitoring of the fabrication progress. That way a potential delay can be detected and corrected before affecting the delivery date. In order to control that the products manufactured are not faulty, a report specifying the fabrication methods and that everything has been done according to the applying regulations will be requested from the suppliers and analysed by the technical team to assure that the risk of the fabricated product being faulty is reduced to a minimum.
Form and format	Each sensor will be delivered properly packed, with all the appropriate documentation.
Pre qualified sellers	Neptec Technologies, Satellite Imaging Corporation
Procurement metrics	Monthly development progress reports, detailing how much of each sensor have been developed as a $\%$ . Undersanding that $100\%$ progress is the delivery of the sensor.

Table 1.2.1: SOW 5.1.1: Manufacturing of payload sensors



	SOW - 5.1.2. Manufacturing of modular system		
Description	The fabrication of the modular system that will house the payloads will be outsourced. The supplier has to follow the final design specified and assure that fulfils all the requirements.		
Requirements	Build the modular system described by the 4.2.2.0. Modular system final design, related to the Earth Observation project.		
Type of contract	A Firm Fixed Price contract is stipulated because, for these tasks, there are clear requirements and determined deadlines. Also, a budget has been assigned and a final product version is clearly decided.		
Scheduled date	To be delivered no later than $16/04/2021$ . Starts after the 4.2.2.0. Modular system final design delivery and is part of the 5.0. Prototype manufacturing milestone.		
Constraints	The manufactured modular system should meet all 4.2.2.0. Modular system final design constraints without exception.		
Risk control actions	As one of the principal risks of this item consists of the delay of the delivery, an action regarding periodic monitoring of the fabrication progress. That way a potential delay can be detected and corrected before affecting the delivery date. In order to assure that the specifications defined in the design are met, a technical report specifying the manufacturing process will be required from the supplier and will be reviewed to check that all the fabrication processes are being correctly done.		
Form and format	The modular system needs to be delivered in a safe package that guarantees its integrity throughout the transportation from the manufacturing site to its destination, accompanied with the due documentation.		
Pre qualified sellers	Curtis-Wright Solutions		
Procurement metrics	Monthly development progress reports, detailing how much of the modular system have been developed as a $\%$ . Undersanding that $100\%$ progress is the delivery of the modular system.		

Table 1.2.2: SOW 5.1.2: Manufacturing of modular system



	SOW - 5.6. Quality of the product
Description	The review of the quality of the product will be outsourced. This review will not focus on the correct operation of the systems but it will rather review the efficiency and order of their operation.
Requirements	The product must comply with the quality standards determined by the team.
Type of contract	A Firm Fixed Price contract is stipulated because, for these tasks, there are clear requirements and determined deadlines. Also, a budget has been assigned and a final product version is clearly decided.
Scheduled date	To be delivered no later than $21/01/2022$ . Starts after the 5.02. Full system testing.
Constraints	The product must comply with all the quality constraints defined for each of the subsystems and elements.
Risk control actions	In order to prevent the failure of meeting the quality standards of the product, they have to be perfectly defined before starting the quality review of it.
Form and format	Quality of the product final evaluation, will be delivered as a set of product quality deliveries, studying each sensor and full system operability, plus a quality verification stamp, from the qualifying agency.
Pre qualified sellers	ESA - European Space Agency (Space systems quality department).
Procurement metrics	Monthly quality ystudy progress reports, detailing how much of each qualifying test have been perform as a %. Also, an other % parameter, indicating the operability of each tested system.

Table 1.2.3: SOW 5.6: Quality of the product



	SOW - 7.2.1. Website development
Description	The creation of a functioning professional website will be outsourced. The presence on the internet is key to get to all kind of public and make the work done available to anyone interested in knowing more about it.
Requirements	The website must help the visibility of the project and give understandable information to anyone willing to obtain more information about what HIRO is and does. It needs to have also all the on-line dissemination material specified in the communication plan.
Type of contract	A Firm Fixed Price contract is stipulated because, for this tasks, there are clear requirements and determined deadlines. Also, a budget has been assigned and a final product version is clearly decided.
Scheduled date	To be delivered no later than $21/01/2022$ . Starts after the 7.0. Communication plan.
Constraints	The information that the site will make available has to be that that can be disclosed to the public without breaking any kind of confidentiality agreements.
Risk control actions	The contents of the website need to be the ones specified in the communication plan. To prevent any unwanted content to be included on the website, a previous analysis of the content before making it available to the public could help prevent this risk.
Form and format	The website's URL has to be delivered, along the hosting servers for modifying it.
Pre qualified sellers	Intechnic, Llungelizard.
Procurement metrics	% parameter indicating, how much of the final platform have been implemented. A ranking parameter indicating the visibility of the website on internet search engines.

Table 1.2.4: SOW 7.2.1: Web site development



## 2 Quality management plan

The Quality management Plan defines the quality levels that must be achieved in order to accept the final product developed and the methods to ensure these levels. Throughout this section the different subsections regarding the quality management plan are detailed:

#### 2.1 Quality Assurance Approach

One of the most important parts of the project is to ensure high quality levels in all its sections in order to provide a final product that meets the expectations of possible future customers. In this section, the procedures and methods to ensure this high quality are detailed.

At this point, it is important to recall the defined high-level technical requirements defined previously in the Project Charter:



Item	Description
T1	Ensure the endurance of the overall system.
T2	Readiness for operational services.
T3	Ability to detect greenhouse gases.
T4	Ability to detect weather patterns for proper weather forecasting applications.
T5	Ability to perform a high precision terrain mapping for urban applications.
T6	The system must have a program for automatic updates and self-revision of possible issues.
T7	Availability of real-time information with a maximum delay of 1 second.
Т8	15% increase of the reliability and precision of results compared to current technologies.

Table 2.1.1: Technical requirements

The quality assurance will be applied in different steps of the project. Before manufacturing the prototype, a quality procedure must be applied over the final design to ensure it meets the requirements of the project. The procedures executed in the manufacture of the prototype must be validated guarantee that they are suitable for the manufacture of the product. Finally, the final product must be revised to ensure it fulfills the expected specifications. These validations will contain methods to check the quality of the software and the hardware of the project.

## 2.2 Quality Control Approach

The quality control approach of the project is divided in three main areas:

- Documentation quality plan
- Technical quality plan
- Software quality plan



#### 2.2.1 Documentation quality plan

All the documentation of the project has to follow a strict quality plan in order to ensure that no information is lost. To do so, there is a series of steps that have to be followed:

#### 1. Definition of the document

- Define the type of document and its content as well as the standards that it has
  to follow
- Define the responsible of the document, the team that is going to work on it and the team that is going to verify it.
- Define the deadline for the document as well as any milestone that may be related to it.
- 2. Redaction of the document: There may be some periodic quality controls while the document is in progress to ensure that the quality plan is met.
- 3. Review and approval: Once the document is finished, the responsible of that deliverable should perform the following tasks regarding the document:
  - Spell check.
  - Consistency.
  - References up to date.
  - Check that the deliverable follows the acceptance criteria.

Then, the document can be delivered to the quality department. It will verify that the documentation follows the quality standards defined by the company. With the aim of guaranteeing a complete and trustful review, there should be at least two independent reviewers and they should not have been involved in the making of that document. If there is any review comment, it should be communicated to the deliverable responsible, since they have the final responsibility that the document meets the acceptance criteria.

This documentation quality plan refers to the deliverables but also to the internal documents of the company.

#### 2.2.2 Technical quality plan

Since part of the project consists of the design and construction of a prototype, it is necessary to ensure that it meets all the quality requirements to guarantee its proper operation. In order to do that, the following steps are defined:



- 1. Definition of the quality plan: Before beginning with the design, a quality plan has to be done in order to define the acceptance criteria.
- 2. Design: Once the plan is finished and the design phase starts, some quality controls have to be done periodically to guarantee that the design complies the requirements and follows the quality plan previously defined.
- 3. Prototype and validation: During the construction of the prototype all the components and the production stages have to meet the acceptance criteria defined in the quality plan. Then, when the prototype is ready, a validation must be done in order to check that it fulfills all the requirements of the project as well as to verify that it complies the quality plan. This validation process has to follow the standards given by the industry.

#### 2.2.3 Software quality plan

The project not only consists of a prototype that should be constructed, but it also has a software that has to be verified. The following steps are defined to guarantee a satisfactory design of the implementation platform:

- Definition of the quality plan: Before starting with the coding, a software quality plan
  has to be defined. This document will set some standards that will have to be followed
  in the making of the interaction platform, such as coding and comment standards, to
  ensure a correct flow of information between the people who work on it as well as to
  avoid possible errors. It will also define the acceptance criteria that have to be met by
  the interaction platform.
- 2. Coding phase: During the design phase, every modification of the code will have to be registered indicating the date and a description of the changes. Then, a review of the latest modifications should be done before making them definitive. If an error is detected, it has to be immediately reported to the responsible of the software development. Then, an engineer will be assigned to solve it, and he/she will report it once the problem is solved.
- 3. Implementation and validation: Once the interaction platform is operative, a validation has to be performed in order to ensure that it fulfils all the requirements of the project as well as to verify that it complies the software quality plan. This validation process has to follow the standards given by the industry.



#### 2.3 Quality Improvement Approach

Quality improvement (QI) is a formal analysis of practice performance and efforts done in order to improve the performance of the project with the main objective of increasing its efficiency. The information shown here about QI models and tools has been extracted from [1] and [2]. A proper QI process requires some basics to succeed. These basics are the following ones:

- Establish a culture of quality in the project: Creation of QI teams, QI meetings, and QI goals.
- Determine and prioritize potential areas of improvement: Define, according to the acceptance criteria of the project, the main areas of improvement.
- Collect and analyse data: Determine the type of data to be collected and analyse it properly according to the project objectives.
- Communication of results: Quality improvements should be transparent to the stakeholders in order to keep them satisfied.

In this project, the six-sigma working philosophy will be implemented in order to improve quality. The objective of this philosophy is to adjust the existing processes in order to improve the quality and minimizing variability by reducing defects and irregularities. The model related to six-sigma philosophy that will be used is DMAIC. This model includes the following steps:

- Define: Set the objective of the problem or the existent defect. In this project, this definition will be done according to the acceptance criteria. The improvement of the quality plan is one of the objectives that will need to be taken into account.
- Measurement: Measures are needed in order to have values for the problem or defect.
   In this project the measurements according to the effectiveness of the quality plan are:
  - Number of iterations of a document/design to be approved.
  - Stakeholders satisfaction
  - Time needed to approve a document/design.
  - Number of defects detected by the quality department
- Analyse: Figure out the causes of the problem or defect and propose solutions.
- Improve: Implement the solution approved.
- Control: Control the implementation of the improvement, assure continuity and success.



### 2.4 Quality Roles and Responsibilities

In the following table, the quality roles for this project will be stated and its responsibilities defined. These roles are important so they will be the ones to control the implementation of the quality assurance, control, and improvement.

Role	Responsibilities
Project Manager	Final responsible for the quality of the project.
	Schedules meetings with the Quality Department in order to discuss the quality aspects of the project.
	Establishes the quality plan of the project.
Project Manager Secretary	Helps the Project Manager in the tasks that he/she delegates.
Quality Manager	Main quality responsible of the project.
	Fixes the quality guidelines that all documents are required to fulfill.
	Reviews all the deliverables to make sure they fulfill the required quality.
Quality Manager Assessor	Helps the Quality Manager in the tasks that he/she delegates.
Technical Manager	Coordinates the work done by the engineers and technicians.
	Reviews the technical aspects of the deliverables before approving them.
	Makes sure the technical procedures have been done correctly.
	Provides assistance to the engineers and technicians in order to fulfill the quality requirements.
Engineers and technicians	Make sure that the technical aspects of the project follow the quality standards.

Table 2.4.1: List of quality roles and responsibilities



## 3 Risk management plan

#### 3.1 Definitions of Probability

Two parameters are commonly used in order to model risk: the probability that something might happen and the impact it would have if it did happen. Therefore, to evaluate the probability of the potential risk to occur it is crucial to define and quantify it properly.

A scale of 1% to 100% will be used for Probability, which is linearly divided into five sections represented in Table 3.1.1. In fact, the 1% is associated with the minimum probability of a risk, meaning that it will very rarely occur; while the maximum 100% means the risk will be unavoidable.

Probability	Description	Probability Score
Very High	Means it is a fact because it is very likely to occur	(81-100)%
High	Likely to occur	(61-80)%
Medium	May occur about half of the time	(41-60)%
Low	Unlikely to occur	(21-40)%
Very Low	Very unlikely to occur	(1-20)%

Table 3.1.1: Definitions of probability

### 3.2 Definitions of impacts by objective

To evaluate the impact on the overall project if a certain risk did happen, a numerical estimate is provided to quantify the effects of the risks in terms of Scope and Quality, Schedule and



Cost. Those three categories are scaled from 1 to 5 in a linear way in order to quantify the impact, where 1 is the minimum and 5 is the maximum. Moreover, each effect is defined qualitatively depending on its category and its impact.

Scope/Quality Impact	Description	Scope Impact Score
Very High	Be unable to achieve the desired objectives. The project end item is effectively useless.	5
High	Scope and quality reduction hardly acceptable. The impact makes that the project item quality is below the desired objectives and under the acceptance criteria.	4
Medium	The risk produces moderate impact in the project and the results. Major areas of the scope are affected and quality is reduced but still above the acceptance criteria.	3
Low	It produces a low impact. Minor areas of the scope are affected and quality is slightly reduced affecting very demanding applications.	2
Very Low	It produces an insignificant impact in the project. Scope and quality decrease barely noticeable.	1

Table 3.2.1: Scope/Quality impacts



Schedule Impact	Description	Schedule Impact Score
Very High	Very significant delay in the schedule, increasing the milestone duration more than a 20%.	5
High	Significant delay in the schedule, increasing the milestone duration between a 10% and 20%.	4
Medium	Moderate delay in the schedule, increasing the milestone duration between a 5% and 10%.	3
Low	Slightly significant delay in the schedule, increasing the milestone duration less than 5%.	2
Very Low	Insignificant delay and time increase.	1

Table 3.2.2: Schedule imapcts

Cost Impact	Description	Cost Impact Score
Very High	Several impact on the project cost, increasing the cost more than 30%.	5
High	Important impact on the project cost, increasing the cost from 15% to 30%.	4
Medium	Moderate impact on the project cost, increasing the cost from $10\%$ to $15\%$ .	3
Low	Reduced impact on the project cost, increasing the cost less than $10\%$ .	2
Very Low	Insignificant impact on the project cost.	1

Table 3.2.3: Cost impacts



### 3.3 Probability and impact matrix

Beyond the definitions of probability and impact, a further quantitative analysis of risk is required. Every risk is assigned a rate based on the probability and impact scores. This evaluation of risks is the way in which they are classified by their importance: the higher the risk rating, the higher their priority for attention. To manage ratings in a more organized manner, the probability and impact matrix is defined. This matrix specifies combinations of probability and impact that lead to rating the risks as very low, low, moderate, high or extreme. The following tables show the risk rating legend used for the elaboration of this project risk matrix:

Risk Rating	Score	Colour
Extreme Risk	[4 - 5]	
High Risk	[3 - 4)	
Moderate Risk	[2 - 3)	
Low Risk	[1 - 2)	
Very Low Risk	[0 - 1)	

Table 3.3.1: Risk Rating Legend

		Probability							
		Very Low/.2	Low/.4	Medium/.6	High/.8	Very High/1			
	Very High/5	1	2	3	4	5			
ಕ	High/4	0.8	1.6	2.4	3.2	4			
Impact	Medium/3	0.6	1.2	1.8	2.4	3			
드	Low/2	0.4	0.8	1.2	1.6	2			
	Very Low/1	0.2	0.4	0.6	0.8	1			

Table 3.3.2: Probability and Impact Matrix

Depending on the risk score, the response and priority assigned to a risk will change. For example, risks that are in the red area of the matrix (high probability and high impact) may require priority action and aggressive response strategies while risks in the light green area may not require proactive management action beyond being considered as a warning. Throughout the project risks may vary so, using this matrix, risks will be reconsidered, changing their rating if necessary.



#### 3.4 Risk rating

As already mentioned, risk rate is determined by probability and impact scores. In fact, it is the result of multiplying both scores. Hence, to identify a risk's position in the matrix, first, it is necessary to assess probability and impact score as explained in sections 3.1 and 3.2. The previously defined matrix represents impact as an overall score but in our case, different impact scores have been defined depending on the project objective that is threatened (scope, schedule, or cost). Hence, to determine the general impact grade the following equation is defined:

$$I_{general} = \sum_{i} (W_i \cdot I_i) \tag{3.4.1}$$

Where:

- i represents the different types of impact (scope, schedule, cost)
- $W_i$  represents the importance or weight (from 0 to 1) of each of the impact types and it is satisfied that Wscope + Wschedule + Wcost = 1
- $I_i$  represents the impact score of each of the types (from 0 to 5)

Consequently, the overall impact will have a value of (0-5] calculated doing a balance between each type of impact importance. Regarding the weights defined for this project, it has been decided that cost is the most important, followed by the scope and finally, the schedule. Hence, the values assigned are the ones shown below:

$$W_{scope} = 0.3$$

$$W_{schedule} = 0.2$$

$$W_{cost} = 0.5$$

Once the general impact is calculated, the risk rating is defined as: Risk Rating = Probability Score  $\times$  Impact Score

#### 3.5 Risk identification and assessment

In this section risk identification and assessment is provided by taking into account the defined data of the previous sections. Here it is also provided the information about the revised-risks.

The factors that have been used in the identification process are: enterprise environmental factors, organizational process assets, the project scope statement and the project management plan.



It is worth to mention that after analyzing these points, risks have been classified in two main groups: External risks, which are risks the project team cannot control and therefore no response nor action can be defined, and Internal risks, which can be detected in advance and be addressed properly.

In the table below is presented the following information for each risk:

- Probability to happen
- · Impact regarding quality, time and cost
- Score using the weights of section 3.4
- Response. What is going to be done in order to avoid the risk before it happens.

Note that there are different types of responses that have been classified in these groups:

- Mitigation. Actions for reducing the severity, seriousness, or painfulness of the risk.
- Transfer. Delegation the actions to an outsourced company.
- Avoidance. Actions to keep away the risk and avoid it to happen.
- Acceptance. A difficult or unpleasant situation is accepted and a response is done in order to solve the issue.

D: 1 ID	D: 1 C: .	D 1 1 1111	Impact				
Risk ID	Risk Statement	Probability	Scope/Quality	Schedule	Cost	Score	Response
R.1	Deliverable delays	Medium	1	4	3	1.6	Mitigation: Dedicate more resources than expected.
R.2	Inaccurate cost forecast	High	3	2	4	2.6	Transfer: Consider new funding sources and revise the financial management plan.
R.3	Lack of communication	High	3	4	3	2.6	Avoidance: Periodical meetings and use of collaborative software.
R.4	Lack of technology improvement	Low	3	2	1	0.7	Avoidance: Guarantee the development with thorough search of the actual technology.
R.5	Lack of access to project needed information	Very Low	2	2	2	0.4	Avoidance: A previous accurate research is needed before the development of the project.
R.6	Low team motivation	Medium	3	5	1	1.4	Acceptance: Personal control and team building projects.



D: 1 ID	D: 1 C: .	D 1 133	Impact				
Risk ID	Risk Statement	Probability	Scope/Quality	Schedule	Cost	Score	Response
R.7	Unsuccessfully quality control	Low	4	2	2	1.0	Mitigation: Improve or increase the quality controls.
R.8	Conflicts between members	High	2	4	2	1.9	Acceptance: Personal conflicts resolution meetings.
R.9	Infeasible design	Low	2	4	4	1.4	Transfer: Periodical reviews with experts and managers.
R.10	Technologies components with security vulnerabilities	High	4	2	2	2.1	Transfer: Check for possible security problems during development through specialized companies.
R.11	Organization issues	Very High	3	4	3	3.2	Transfer: Ask for help from an external company specialized in project management.
R.12	Stakeholder desertion	Low	2	4	3	1.2	Acceptance: Try to transfer the responsibilities to another stakeholder or contract a new one.



Diala ID	Diele Chahamant	Door by a ballion	Impact		C	<b>D</b>	
Risk ID	Risk Statement	Probability	Scope/Quality	Schedule	Cost	Score	Response
R.13	Competitors appearance	Very Low	4	1	4	0.7	Acceptance: Improvement of the quality/price ratio of the service.
R.14	Delay in external deliverables	Medium	2	4	2	1.4	Acceptance: Control the delivery schedules and change provider if necessary.
R.15	Economical market issues	Low	2	1	4	1.1	Acceptance: Control cost evolution due to external changes throughout the project.
R.16	Components or row material quality	Low	4	2	3	1.2	Mitigation: Have exhaustive and regular quality controls to avoid problems in components in the final test.

Table 3.5.1: Risk identification and assessment





At this point, with the information of the previous table, the risk assessment has been done.

Each risk has been positioned in the impact-probability matrix. In the vertical axis there is the impact of the risk (calculated with the formula of section 3.4) and in the horizontal axis the probability of the risk to happen is shown.

It can be observed that regarding probability, there is an equilibrium between all the risks, but if the impacts are considered, the majority of them are medium.

			Probability								
		Very Low/.2	Low/.4	Medium/.6	High/.8	Very High/1					
	Very High/5										
	High/4										
Impact	Medium/3	R.13	R.9 R.16 R.12 R.15 R.7	R.1	R.2 R.3	R.11					
	Low/2	R.5	R.4	R.6 R.14	R.8						
	Very Low/1										

Table 3.5.2: Risk assessment

Having done this analysis, the revised situation has to be considered too. It means how the probability and the impact will change once the corresponding response has been executed.

There are also presented specific actions to take in order to avoid the revised risk and the responsible to carry out them.

Risk ID	Revised	Revised Impact			Revised	Owner	Action
KISK ID	Probability	Scope/Quality	Schedule	Cost	Score	Owner	Action
R.1	Low	1	2	2	0.7	Project Manager	Increase the number of control meetings. Allocate more human resources in delayed tasks.
R.2	Medium	2	2	2	1.2	Project Manager and	Highly periodical cost
D 0						Financial Manager	and expense controls.
R.3	Low	1	2	1	0.5	Project Manager	Impart communicative
						secretary	skills courses to team
							members. Enhance use
							of collaborative software.
R.4	Very Low	2	1	1	0.3	Project Manager	Use all resources that
							are needed to guarantee
							the innovation expected.
							Propose redesigns and
							alternatives if needed.
R.5	Very Low	1	1	2	0.3	The manager of the	Maintain contact with
						corresponding	scientific and
						department	technological centers to
							be up to date of last
							technological
							improvements.



D:-I- ID	Revised	Revised Impact			Revised	0	Astisus
Risk ID	Probability	Scope/Quality	Schedule	Cost	Score	Owner	Action
R.6	Low	2	3	1	0.7	Human Resources	Interview team members
						Manager	to know their level of
							satisfaction with their
							work and request for
							their suggestions to
							improve their
							motivation.
R.7	Low	2	1	2	0.7	Quality Manager	Use higher qualified
							personnel, and buy
							better quality control
							resources.
R.8	Medium	1	2	2	1.0	Project Manager	Encourage
							communication among
							team members. Look for
							possible causes of
							conflicts. Establish
							teambuilding activities.
R.9	Very Low	1	2	4	0.5	Engineering	Follow the specified
						Department Manager	design standards. Stick
							to the available
							technology.



Risk ID	Revised Probability	Revised Impact			Revised		
		Scope/Quality	Schedule	Cost	Score	Owner	Action
R.10	Low	2	2	2	0.8	Engineering Department Manager	Establish regular contact with outsourced companies responsible for technological safety.
R.11	Medium	2	2	2	1.2	Project Manager	Establish weekly meetings between the department responsibles. Enhance the use of organization software.
R.12	Very Low	1	2	2	0.3	Project Manager	An in-depth research of alternatives to the current members would allow fast solutions.
R.13	Very Low	3	1	3	0.5	Quality Manager	Improve the image that HIRO gives to the European Union. Use of resources more efficiently.
R.14	Low	2	1	2	0.7	Sales Department Manager	Buy the resources in advance and keep them in stock.
R.15	Low	2	1	3	0.9	Sales Department Manager	Reconsider budget estimations with market variations.



Risk ID	Revised Probability	Revised Impact Scope/Quality	Schedule	Cost	Revised Score	Owner	Action
R.16	Low	2	1	2	0.7	Software Engineering Manager	Establish quality inspections of the acquired materials.

Table 3.5.3: Revised risk identification and assessment





Finally, the risk assessment with revised risks has been carried out. Note that this time the risks have less probability to happen and less impact if they occur. This is because the taken responses have mitigated the severity of the risks.

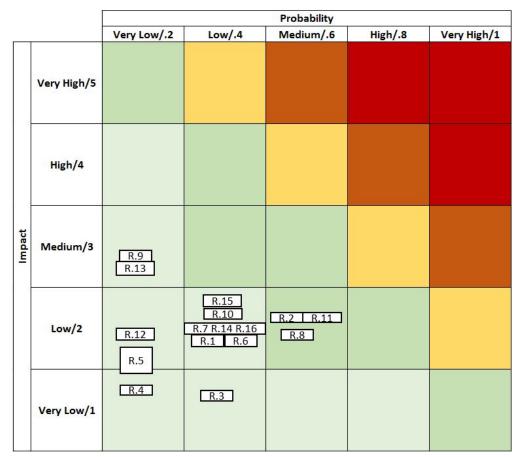


Table 3.5.4: Revised Risk assessment

#### 3.6 Risk data sheet

In this section, a summary of the previous tables will be done in datasheet form for each risk. The presented information is its description, status, cause, normal and revised probability, impact and score, the owner, responses and actions, secondary and residual associated risks and the contingency plan, funds and time.



Risk-ID:	Risk Description:								
R.1	Deliverables delays: The deliverables could not be completed at the								
	time of their corresponding deadlines, leading to an increase of costs								
	and a delay of all the schedule of the project.								
Status:	Risk Cause:								
Closed Several facts can delay the deliverables, such as an unexpected ever									
	the employees' low performance.								
D 1 1	Impact				Responses				
Probability	Scope/Quality	Schedule	Cost	Score					
Medium	1	4	3	1.6	Mitigation: Dedicate more resources than				
					expected.				
Revised	Revised Impact	vised Impact Re		Revised	Owner	Actions			
Probability	Scope/Quality	Schedule	Cost	Score	Owner	Actions			
Low	1	2	2	0.7	Project	Increase			
					Manager	planning			
						hours and			
						scope			
						controls.			
Secondary I	Risks:								
If the quality	control is very st	rict some of	the infor	mation may	y be lost by no	t being			
accepted by	it.								
Residual Ris	sks:								
It may not b	e possible to mitig	gate all the o	lelay.						
Contingenc	y Plan:		Contingency Funds:						
With stricter controls, the potential delay is expected to 5.000€									
stop growing, and it is possible that new external services Contingency Time:									
must be con	tracted to correct	During the whole							
		project.							

Table 3.6.1: Risk 1 data sheet



Risk-ID:	Risk Description:						
R.2	Inaccurate cost	forecast: The	e financia	l prediction	ns could be wro	ong or	
	different issues r	nay occur in	creasing 1	the total co	st of the proje	ct.	
Status:	Risk Cause:						
Closed	The costs of the	hardware ar	e estimat	ted; they m	ay change a lit	ttle until	
	the day of purch	ase. When a	any task į	goes wrong	, there might l	oe some	
	extra costs invol	ved.					
Probability	Impact			Score	Responses		
Frobability	Scope/Quality	Schedule	Cost	Score	Responses		
High	3	2	4	2.6	Transfer: Co	nsider new	
					funding source	ces and	
					revise the fin	ancial	
					management plan.		
Revised	Revised Impact	ţ		Revised	Owner	Actions	
Probability	Scope/Quality	Schedule	Cost	Score	Owner	Actions	
Medium	2	2	2	1.2	Project	Increase	
					Manager	control of	
					and	the costs	
					Financial	and reduce	
					Manager	unnecessary	
						expenses.	
Secondary I							
	lems can modify t	he initial pla	nning or	scope of th	ne project.		
Residual Ris							
	risk is to not find		al source	s it may be	necessary to o	cut back	
· · ·	ct, affecting qualit	y.					
	Contingency Plan:					y Funds:	
If this problem appears, the corresponding Managers have					50.000€		
	to create a team of people of the financial department that						
will be in cha	will be in charge of solving the financial issue and controlling				Contingency	/ Time:	

Table 3.6.2: Risk 2 data sheet

8 weeks

**HIRO** R - 30

the costs of the project during the contingency time. Both

Managers will have to supervise the financial team until new

financial sources are found.



Risk-ID:	Risk Description:						
R.3	Lack of communication: The absence of a proper communication						
	method or chann	nel might aff	ect the q	uality of th	e product, the		
	fulfilment of the	deadlines or	a good	coordinatio	n between mer	mbers	
	and departments	S.					
Status:	Risk Cause:						
Closed	The project men	nbers may no	ot be use	d neither to	o work with the	eir new	
	co-workers nor to	o work in suc	ch a big	project wer	e communicati	on is	
	essential.						
D l l. ilit.	Impact						
Probability	Scope/Quality	Schedule	Cost	Score	Responses		
High	3	4	3	2.6	Avoidance: Periodical		
					meetings and use of		
					collaborative software.		
Revised	Revised Impact	į		Revised	Owner	Actions	
Probability	Scope/Quality	Schedule	Cost	Score	Owner	Actions	
Low	1	2	1	0.5	Project	Compulsory	
					manager	courses will	
					and	be carried	
					secretary	out to teach	
						everybody	
						to use	
						collaborative	
						software.	

# **Secondary Risks:**

The implementation of new techniques in order to get a more efficient result in communication can cause an increase in time.

#### Residual Risks:

The risk of a bad communication and an increase in time due to this situation is minimum considering the corrections to be done so there will produce minimum problems requiring no contingency in the project.

Contingency Plan:	Contingency Funds:
Not needed.	Not needed.
	Contingency Time:
	Not needed.

Table 3.6.3: Risk 3 data sheet



Risk-ID:	Risk Description:						
R.4	Lack of technology improvement: The main goal of the project is to						
	innovate but there is a possibility that the company does not find the						
	way to improve	enough the o	different t	echnologie	s.		
Status:	Risk Cause:						
Closed	Innovation can b	oe difficult to	progress	s, if the tec	hnologies are a	already	
	really improved.			I			
Probability	Impact			Score	Responses		
	Scope/Quality	Schedule	Cost	000.0			
Low	3	2	1	0.7	Avoidance: (		
					the developm		
					thorough sea		
					actual technology.		
Revised	Revised Impact		1	Revised	Owner	Actions	
Probability	Scope/Quality	Schedule	Cost	Score			
Very low	2	1	1	0.3	Project	Take the	
					Manager	necessary	
						measures to	
						achieve to	
						desired level	
						of	
						innovation	
						including	
						redesign	
						and propose	
						alternatives.	
Secondary I							
	extensive time it to	•		. •	•		
	hat was proposed	to improve i	n the beg	ginning at t	the end becom	es	
obsolete.							
Residual Ri	SKS:						
					C	. Fda.	
Contingenc	y Plan:				Contingency Funds: Not needed.		
Not needed.	Not needed.				Contingency	, Timo:	
ı						y ime:	

Table 3.6.4: Risk 4 data sheet

Not needed.



Risk-ID:	Risk Description:						
R.5	Lack of access to	Lack of access to the required project information: Discovering new					
	technologies imp	technologies implies working with cutting-edge technology. This could					
	unable teams to	access the la	ast impro	vements or	patents.		
Status:	Risk Cause:						
Closed	The patents and	l information	may car	not be eas	ily accessible.		
Probability	Impact			Score	Responses		
Frobability	Scope/Quality	ope/Quality Schedule Cost	Score	Responses			
Very low	2	2	2	0.4	Avoidance: A	previous	
					accurate rese	arch is	
					needed before	e the	
					development	of the	
					project.		
Revised	Revised Impact	t		Revised	Owner	Actions	
Probability	Scope/Quality	Schedule	Cost	Score	Owner	Actions	
Very low	1	1	2	0.3	The	Maintain	
					manager of	contact	
					the	with	
					corresponding	g scientific	
					department	and	
						technological	
						centres to	
						be up to	
						date of last	
						technological	
						improvements	
Secondary I	Risks:			•			
Not all the in	nformation is acce	ssible becaus	se the ce	ntres or aut	thors do not au	ıthorise	
it.	it.						
Residual Ris	sks:						
Partial lack of	of communication	between the	scientist	and centre	es that got the		
information.							
Contingenc	y Plan:				Contingency	Funds:	
Improve the	Improve the communication with the centres.					130.000€	

Table 3.6.5: Risk 5 data sheet

Contingency Time:

3 weeks



Risk-ID:	Risk Description:						
R.6	Low team motiv	Low team motivation: The team could lose motivation, which would					
	lead to requiring	more time a	and costs	to be com	pleted.		
Status:	Risk Cause:						
Closed	Stagnation, poo	r manageme	nt and gl	obal feeling	of uselessness	i.	
Probability	Impact			Score	Responses		
Fiobability	Scope/Quality	Schedule	Cost	Score	Responses		
Medium	3	5	1	1.4	Acceptance:	Personal	
					control and t	eam	
					building projects.		
Revised	Revised Impact	t		Revised	Owner	Actions	
Probability	Scope/Quality	Schedule	Cost	Score	- Cwilei	Actions	
Low	2	3	1	0.7	Human	Interview	
					Resources	team	
					Manager	members to	
						know their	
						level of	
						satisfaction	
						with their	
						work and	
						request for	
						their	
						suggestions	
						to improve	
						their	
						motivation.	

# **Secondary Risks:**

People may still feel unmotivated and may decide to leave.

# **Residual Risks:**

It might be difficult finding someone new and people require time until they adapt to a new job.

Contingency Plan:	Contingency Funds:
During the selection period, to have interviewed many	50.000€
people and keep the contact of the ones that are not hired.	Contingency Time:
Moreover, trainees are always a good option, they don't	14 weeks
have experience but they are cheap and they learn fast.	

#### **Comments:**

To improve the team building, the enterprise can take charge of some after-work leisure activities.

Table 3.6.6: Risk 6 data sheet



Risk-ID:	Risk Description:						
R.7	•	Unsuccessfully control of quality: The quality of some component,					
	product or delive	erable may n	ot be as	it is expect	ed and establis	shed in	
	the acceptance o	criteria.					
Status:	Risk Cause:						
Closed	The employees r	nay not be s	ufficiently	qualified :	and the contro	ls may	
	not be sufficient	ly accurate.					
Duobobility	Impact			Score	Desmanas		
Probability	Scope/Quality	Schedule	Cost	Score	Responses		
Low	4	2	2	1	Mitigation: I	mprove or	
					increase the	quality	
	controls.						
Revised	Revised Impact			Revised	Owner	Actions	
Probability	Scope/Quality	Schedule	Cost	Score	Owner	Actions	
Low	2	1	2	0.7	Quality	Use higher	
					Manager	qualified	
						personnel,	
						and buy	
						better	
						control	
						resources.	
Secondary I							
•	re expensive, but t	they might n	ot be abl	e to do all	the tasks they	are	
asked to do.							
Residual Ris							
	control established	l may still no	ot be acc	urate enoug	1		
Contingency	•				Contingency	/ Funds:	
	ific quality contr				250.000€		
	the new technologies accomplish the expected acceptance					Contingency Time:	
criteria. 8 weeks							

Table 3.6.7: Risk 7 data sheet



Risk-ID:	Risk Description	n:						
R.8	Conflicts betwee	Conflicts between members: There could be a disagreement over the						
	project issues be	tween execu	tive mem	bers.				
Status:	Risk Cause:							
Closed	Either lack of co	mmunicatio	n betwee	n the team	members or b	ad		
	relation between	them.						
D., . b . b :11:4.	Impact			C	D			
Probability	Scope/Quality	Schedule	Cost	Score	Responses			
High	2	4	2	1.9	Acceptance:	Personal		
					conflicts resc	olution		
					meetings.			
Revised	Revised Impact	t		Revised	0	Actions		
Probability	Scope/Quality	Schedule	Cost	Score	Owner	Actions		
Medium	1	2	2	1	Project	Encourage		
					Manager	communicatio		
						among team		
						members.		
						Look for		
						possible		
						causes of		
						conflicts.		
						Establish		
						team-building		
						activities.		

# **Secondary Risks:**

Bad communication between the members can still persist, even if the environment is good.

#### Residual Risks:

People may still need someone as their interlocutor, as it can be difficult for some people to improve their communication skills.

Contingency Plan:	Contingency Funds:
The manager of each department has to be aware of	100.000€
the all the decisions that are made and he is the	Contingency Time:
interlocutor between the team members when there is a	6 weeks
misunderstanding with communication.	

#### **Comments:**

The manager does not have to see what all its team members are doing at all times, but as he is responsible for its team he has to watch over.

Table 3.6.8: Risk 8 data sheet



Risk-ID:	Risk Description:							
R.9	Infeasible design	Infeasible design: The design could turn out to be excessively costly or						
	not possible to b	e built.						
Status:	Risk Cause:							
Closed	Technology or p	hysical limits	, technic	al issues an	d costly solution	ons.		
Duahahilitu.	Impact			Score	Desmanas			
Probability	Scope/Quality	Schedule	Cost	Score	Responses			
Low	2	4	4	1.4	Transfer: Per	riodical		
					reviews with	experts and		
					managers.			
Revised	Revised Impact	İ		Revised	O			
Probability	Scope/Quality	Schedule	Cost	Score	Owner	Actions		
Very low	1	1	4	0.5	Engineering	Follow the		
					Department	specified		
					Manager	design		
						standards.		
						Stick to the		
						available		
						technology.		

# **Secondary Risks:**

If periodical reviews with experts and managers are carried out, the schedule of the project could be increased and the cost afected.

# Residual Risks:

It is still possible to find a new technical issue that could make the design infeasible, but the risk will be unlikely if the experts detect them in advance.

Contingency Plan:	Contingency Funds:
Rethink the entire design and make an evaluation of the	300.000€
technical problems in order to have a feasible design.	Contingency Time:
	8 weeks

# Comments:

It is very important that technical experts contribute in the meetings and the managers understand the issues.

Table 3.6.9: Risk 9 data sheet



Risk-ID:	Risk Description	Risk Description:								
R.10	Technologies co	Technologies components with safety vulnerabilities: Safety								
	vulnerabilities ar	vulnerabilities are unwanted in high-tech projects if some government is								
	interested in usi									
Status:	Risk Cause:									
Closed	Computing vulnerabilities, source code bugs and exposure, encryption									
	issues.	issues.								
Probability	Impact			Score	Desmanas					
Probability	Scope/Quality	Schedule	Cost	Score	Responses					
High	4	3	2	2.1	Transfer: Ch	eck for				
					possible secu	rity				
					problems dur	ing				
					development	through				
					specialized co	ompanies.				
Revised	Revised Impact	ţ		Revised	Owner	Actions				
Probability	Scope/Quality	Schedule	Cost	Score	Owner	Actions				
			_	0.0	F	Establish				
Low	2	1	1	0.8	Engineering	Establish				
Low	2	1	1	0.8	Department	regular				
Low	2	1	1	0.8						
Low	2	1	1	0.8	Department	regular				
Low	2	1	1	0.8	Department	regular contact				
Low	2	1	1	0.8	Department	regular contact with				
Low	2	1	1	0.8	Department	regular contact with outsourced				
Low	2	1	1	0.8	Department	regular contact with outsourced companies				
Low	2	1	1	0.8	Department	regular contact with outsourced companies responsible				
Low	2	1	1	0.8	Department	regular contact with outsourced companies responsible for				
Secondary I		1		0.8	Department	regular contact with outsourced companies responsible for technological				
Secondary I					Department Manager	regular contact with outsourced companies responsible for technological safety.				

# Residual Risks:

The collected data could be taken by secondary companies unless an encryption is carried out.

Contingency Plan:	Contingency Funds:
Hire an external security company to solve the vulnerability	100.000€
issues.	Contingency Time:
	6 weeks

# **Comments:**

A product or service without exposures will have more value for the European Union.

Table 3.6.10: Risk 10 data sheet



Risk-ID:	Risk Description:									
R.11	Organization Issues: The project could be disorganized in terms of									
	timing, activities	iming, activities, etc. and the schedule may change.								
Status:	Risk Cause:									
Closed	Not using the communication tools, not carring out the meetings									
	planed, a bad or	planed, a bad organization due to irresponsible project manager, etc.								
D b . b :11:4	Impact			C	D					
Probability	Scope/Quality	Schedule	Cost	Score	Responses					
Very High	3	4	3	3.2	Transfer: Asl	k for help				
					from an exte	rnal				
					company spe	cialized in				
					project mana	gement.				
Revised	Revised Impact	t		Revised	A .:					
Probability	Scope/Quality	Schedule	Cost	Score	Owner	Actions				
Medium	2	2	2	1.2	Project	Establish				
					Manager	weekly				
	1	1								
						meetings				
						meetings between the				
						between the				
						between the department				
						between the department responsible.				
						between the department responsible. Enhance the				

Being helped from an external company suposes learning a new way of working and also a time and cost overrun.

# Residual Risks:

Some people could have difficulties in the process of adapting themselves to the new organization tools.

Contingency Plan:	Contingency Funds:
If the problem persists, a staff restructuring will have to be	100.000€
done.	Contingency Time:
	10 weeks

# Comments:

Organization issues are really important because they affect to quality, schedule and cost. They have to be seriously taken into account.

Table 3.6.11: Risk 11 data sheet



Risk-ID:	Risk Description:									
R.12	Stakeholder desertion: The abandonment of a stakeholder could occur									
	for several reaso	ns, leaving tl	he projec	t without it	s contribution					
Status:	Risk Cause:									
Closed	Stakeholder bankruptcy, economical issues or problems between									
	companies.	npact Score Responses								
Duobobility	Impact			Casus	Danaman					
Probability	Scope/Quality	Schedule	Cost	Score	Responses					
Low	2	4	2	1.2	Acceptance:	Try to				
					transfer the					
					responsibilitie	es to				
					another stake	eholder or				
					contract a ne	ew one.				
Revised	Revised Impact	t		Revised	0 4 .:					
Probability	Scope/Quality	Schedule	Cost	Score	Owner	Actions				
Very low	1	2	2	0.3	Project	An in-depth				
					Manager	research of				
						alternatives				
						to the				
						current				
						members				
						would allow				
						fast				
						solutions.				
Secondary I	Risks:									
If the respon	se is carried out n	neans that tl	ne project	t incorporat	tes a new com	pany,				
which could	have different me	thodologies o	or opinior	าร						
Residual Ris	sks:									
A Stakehold	er desertion could	still happen,	but with	n the resear	ch of alternati	ves				
done, solving	g the problem wou	ıld be easier.								

Table 3.6.12: Risk 12 data sheet

Contingency Funds:

Contingency Time:

250.000€

2 weeks

**HIRO** R - 40

Hire a new company to replace the stakeholder.

**Contingency Plan:** 



Risk-ID:	Risk Description:								
R.13	Competitors appearance: The emergence of other companies that could								
	offer the same p	roduct. This	could m	odify the b	enefits of our	company.			
Status:	Risk Cause:								
Closed	Interest of other companies in the technology or the product that HIRO								
	is developing.								
Duahahilia.	Impact			C	D				
Probability	Scope/Quality	Schedule	Cost	Score	Responses				
Very low	4	1	4	0.7	Acceptance:				
					Improvement	of the			
					quality/price	ratio of the			
					service.				
Revised	Revised Impact	t		Revised	0	Actions			
Probability	Scope/Quality	Schedule	Cost	Score	Owner	Actions			
Very Low	3	1	3	0.5	Quality	Improve the			
					Manager	image that			
						HIRO gives			
						to the			
						European			
						Union. Use			
						our			
						resources			
						more			
						efficiently.			
Secondary I	Risks:	<u> </u>	I	1	I	1			
-	be issues between	the cost and	d the eng	gineering de	epartments.				
Residual Ris									
The quality of	department could	need resourc	es to kee	p the imag	ge of HIRO.				
Contingency	y Plan:				Contingency	y Funds:			
Dedicate as i	much resources as	possible to i	mprove t	he price	100.000€				
of the produc	ct and the design i	n order to be	more att	ractive.	Contingency	y Time:			
					10 weeks				
Comments:									
Note that co	mpetitors apperar	nce is an ext	ernal risk						

Table 3.6.13: Risk 13 data sheet



Risk-ID:	Risk Description:									
R.14	Delay in externa	Delay in external deliverables: If the products that the company orders								
	do not arrive at	the predicted	d time, al	I the proce	sses can experi	ience a				
	delay, increasing	costs.								
Status:	Risk Cause:									
Closed	A bad performance of an outsourced company.									
Probability	Impact			Score	Responses					
Probability	Scope/Quality	Schedule	Cost	Score	Responses					
Medium	2	4	2	1.4	Acceptance:	Control the				
					delivery sche	dules and				
					change provi	der if				
					necessary.					
Revised	Revised Impact	t		Revised	Owner	Actions				
Probability	Scope/Quality	Schedule	Cost	Score	Owner	Actions				
Low	2	1	2	0.7	Sales	Ask for				
					Department	materials to				
					Manager	arrive before				
						the delivery				
						final				
						deadline				
						and have				
						them in				
						stock.				
Secondary I	Risks:									
If the materi	als arrive before t	he delivery fi	nal deadl	ine could h	ave an extra c	ost.				
Residual Ris	sks:									
There is always	ays the possibility	that the pro	duct nev	er arrives fo	or any reason.					
Contingenc	y Plan:		-		Contingency	Funds:				
If the outsou	irced company do	es not provid	de an acc	eptable	100.000€					
performance	it has to be chan	ged.			Contingency	/ Time:				
					2 weeks					

Table 3.6.14: Risk 14 data sheet



Risk-ID:	Risk Description:								
R.15	Economical market issues.								
Status:	Risk Cause:								
Closed	During the period of time that the project is executed, there could be								
	large-scale econo	omic crisis.							
Duchahilitu	Impact			Casus	Desmanas				
Probability	Scope/Quality	Schedule	Cost	Score	Responses				
Low	2	1	4	1.1	Acceptance: cost evolution external chan	n due to			
					throughout tl	•			
Revised	Revised Impact	t		Revised					
Probability	Scope/Quality	Schedule	Cost	Score	Owner	Actions			
Medium	2	2	2	0.9	Sales	Reconsider			
					Department	budget			
					Manager	estimations			
						with market			
						variations.			
Secondary I	Risks:								
The possible	economical marke	et changes m	nay have	a major im	pact on the est	timated			
budget.									
Residual Ris	sks:								
The budget	might be slightly o	overrun due	to major	changes.					
Contingency	y Plan:				Contingency	Funds:			
Try not to c	verrun the budge	t during the	developi	ment of	150.000€				
the project.	Then, in case of	f an econom	ical crisis	s try to	Contingency	Time:			

Table 3.6.15: Risk 15 data sheet

6 weeks

be as efficient as possible and do little changes to try to

accomplish with the planned budget.



Risk-ID:	Risk Description:									
R.16	Components or raw material quality: The ordered equipment or									
	materials could l	materials could be in an unacceptable condition, delaying processes and								
	increasing costs.									
Status:	Risk Cause:									
Closed	The hardware needed to implement the payload is purchase to an									
	external compan	external company and it may arrive in unacceptable conditions.								
Probability	Impact			Score	Responses					
Probability	Scope/Quality	Schedule	Cost	Score	Responses					
Low	4	2	3	1.2	Mitigation: H	Have				
					exhaustive ar	nd regular				
					quality contro	ols to avoid				
					problems in o	components				
					in the final to	est.				
Revised	Revised Impact	t		Revised	Owner Actions					
Probability	Scope/Quality	Schedule	Cost	Score	Owner	Actions				
Medium	3	1	2	0.7	Software	Establish				
					Engineering	quality				
					Linginicering	quanty				
					Manager	inspections				
						_ ·				
						inspections				
						inspections of the				
Secondary I	Risks:					inspections of the acquired				
The compon	ents and material	can be degra	aded duri	ng the asse	Manager	inspections of the acquired				
-	ents and material	can be degra	aded duri	ng the asse	Manager	inspections of the acquired				
The compon	ents and material				Manager embling.	inspections of the acquired materials.				
The compone Residual Ris Superficial in Contingence	ents and material sks: nperfections that y Plan:	do not affect	the qua	lity of the p	Manager embling. product. Contingency	inspections of the acquired materials.				
The componer Residual Ris Superficial in Contingency Be carefull v	ents and material sks: nperfections that y Plan: with the storage	do not affect	the qua	lity of the p	Manager  embling.  product.  Contingency 70.000€	inspections of the acquired materials.				
The componer Residual Rise Superficial in Contingency Be carefull was materials. In	ents and material sks: nperfections that y Plan:	do not affect of the comp	the qual conents a e usage,	lity of the p	Manager embling. product. Contingency	inspections of the acquired materials.				

Table 3.6.16: Risk 16 data sheet



communication

# 4 | Plan management

This section stands for an accurate description of the communication management inside the DEOS-UD Project, as communication is one of the keys to a successful development of any project. In the first insight, the different roles and responsibilities will be described as well as the different relations between people, teams, and committees inside DEOS-UD. Along with the detailed roles and responsibilities of teams and committees, every member's specific task inside them will be mentioned. Secondly, the different communication procedures will be carefully detailed to provide the maximum information possible in order to allow a correct development of meetings and communications between people and departments, thus increasing the overall project efficiency. The section will end with a communication management plan matrix, which will summarize all the previously described procedures by mapping all the communication requirements of the project.

# 4.1 Participants roles and responsabilities

As previously stated, this section will provide the reader with the roles and responsibilities of the different DEOS-UD staff in terms of the Communication Plan. In this section, different committees and teams will also be described.

#### **Steering Committee**

The steering committee will provide DEOS-UD with solutions to problems along with strategic command in order to ensure a correct and efficient development of the project. As this team's role is of extreme importance when it comes to the project's success, a careful selection of its representatives must be performed. The steering committee will be composed of the members with key roles in the DEOS-UD project; these members are listed in the following table, extracted from the first project charter.



Role	Resource Name	Organization	Responsibilities
Project Sponsor	Luís Manuel Pérez Llera	European Commission	Supervise the project.
Project Manager	Pol Fontanes Molina	HIRO	Manage the project.
Project Secretary	Sílvia González García	HIRO	Administrate the internal documents and information of the group.
Financial Manager	Santiago Lopezbarrena Arenas	HIRO	Estimate and control the costs of the project.
Stakeholders & Procurement Manager	Eva María Urbano González	HIRO	Identify the stakeholders of the project and manage and control their engagement.  Plan, conduct and control the procurements of the project.
Scope & Time Manager	Marina Pons Daza	HIRO	Define and control the scope and deadlines of the project.
Risk Manager	Borja Calderón Rosario	HIRO	Identify and manage the possible risks of the project.
Quality Manager	Guillermo Escartín Vivancos	HIRO	Control that the quality requirements of the project are met.
Technical Managers	David Pérez Sánchez, Hamza Nachett, Laura Pla Olea	HIRO	Analyse and control the technical aspects of the project.
Marketing & Communications Managers	Albert Herrando Moraira, María De Benedicto Barba	HIRO	Promote the project and its final product. Search for possible customers. Ensure communication between the different members of the group.

Table 4.1.1: Roles and responsibilities

As described, the team will not only work as a steering committee but also as an advisory committee, for this reason, it will be composed by multiple consortium members that will act as advisors in diverse fields. The key roles developed by the steering committee are detailed below.

• Take and implement management decisions that affect a significant part of the



stakeholders.

- Take action in important schedule delays as well as cost overruns by modifying resources assigned to departments, staff planning, or anything necessary to redirect situations that endanger a correct development of the project.
- Offer leadership, guidance, and support to problems that smaller groups have not been able to solve by themselves.
- Enhance communication skills along with communications procedures in order to avoid communication-related problems.

#### **Project Manager**

DEOS-UD Project manager, Pol Fontanes Molina, is the person in charge of assuring that every aspect of the project is functioning as planned. He is ought to detect, communicate and correct any deviations (schedule variances, cost overruns, and scope changes) from the original plans. The decisions taken by the PM will be communicated directly to the steering committee, members of which will communicate to the rest of the staff.

#### **Advisory committee**

Participants in the advisory committee are detailed here.

- Research and Development assessors:
  - Matthew Perren (Airbus Defence and Space GmbH)
  - Ismael López (Deimos Space)
- Legal and Business Assessor
  - Oliver Heinrich (BHO Legal)
- Application collaborators
  - Jean François Rapp (ICUBE-SERTIT)
  - Vessela Samoungi (ReSAC)
- Development and Application collaborator
  - Steven Krekels (VITO nv)

The function of this committee will be that of providing tailored assistance in anything related to the project in order to solve issues and avoid risks during DEOS-UD development. Given



the importance of this group itself, its participants will meet with the steering group regularly to ensure a correct use and implementation of their know-how inside DEOS-UD.

### **Business Project Team**

This team will be directed by Santiago Lopezbarrena Arenas, the financial manager, and is in charge of assuring an economical resources correct management by providing careful tracing in the use of the budget along with a proper staff training in means of economical performance. This team is also ought to communicate the project manager with the latest information on earned value management parameters in order for the latter to know at what point exactly the development of the project is found.

#### **Technical Project Team**

The Technical Project Team, conducted by its three leaders David Pérez Sánchez, Hamza Nachett and Laura Pla Olea, will be in charge of analysing and controlling every single technical aspect of the project. The team itself must assure that everything done during DEOS-UD project development meets the requirements of the contract by successfully following all de documentation and activities received from the overall project staff, including contractors and subcontractors as well. As part of its essential activities, the Technical Project Team is expected to resolve and to give advice in any inconveniences or issues that may appear during the course of the project. The Technical Project Team's leaders will be part of the Steering group and will report regularly to the project manager on topics that concern the technical progress of the DEOS-UD project, by having gathered all the information related to this subject from the different departments developing such activities.

#### Oversight

For the sake of a reliable accomplishment of the project's goals along with a recognized meeting of the contract's specifications, an oversight agency will actively work with DEOS-UD mostly when different milestones are achieved and a certification in the results is needed. The company auditing DEOS-UD results will be Bureau Veritas and its specific responsibilities are detailed here.

- Auditing a correct implementation of the different requirements of the contract regarding privacy policies with data management.
- Auditing and guaranteeing that the results obtained through the milestones of the project meet the requirements of the contract.
- Supervising and advising on issues that may lead to undesired situations by providing the managers with the tools to perform an auditable work.



Given that an auditory is an external agency, it has not been included the advisory team; yet its collaboration inside the project is key to a successful accomplishment of the project's goals.

# 4.2 Communication process

This section approaches the way in which the information is transmitted. In order to communicate efficiently it is important to bear in mind who are we addressing to. The communication process can be divided into three main categories: informal communications, formal communications, and external communications.

#### 4.2.1 Informal

Informal communications consist of e-mail, conversations, or phone calls and serve to supplement and enhance formal communications. Due to the varied types and ad-hoc nature of informal communications, they are not discussed in this plan.

#### 4.2.2 Formal

The DEOS-UD Project will engage in various types of formal communication. The general types and their purpose are described below as "Status Meetings" and "Status Reports".

#### 4.2.2.1 Status Meetings

There are five basic types of status meetings for the DEOS-UD Project:

- Status meetings internal to the DEOS-UD business team to discuss assignments, activities, and to share information
- Status meetings and reports between the DEOS-UD business team, and the technical project team
- Advisory Committee meetings with the project stakeholders, and project manager to review progress, risks, and issues
- Status meetings and reports between the DEOS-UD project manager and the steering committee
- Status meetings and reports to stakeholders, such as oversight agencies



#### 4.2.2.2 Status Reports

A variety of status reports will be produced during the project. The status reports will be produced at regular intervals to provide stakeholders project information on the status and progress of the DEOS-UD project. At a minimum the reports will contain:

- Project status on major activities
- Project schedule
- Budget and cost tracking
- Status of issues and risks
- Health status
- Status of action items, if applicable.
- Future or planned activities

The intent of the status reports is to inform stakeholders of the project's progress and keep them actively involved in the project. The information provided will contain enough detail to allow stakeholders to make informed decisions and maintain oversight of the project.

#### 4.2.3 External Communication

Although internal communication is very important for the proper development of the project, we must not forget that external communication is also crucial in a project of this magnitude. Having a good dissemination plan involves explaining how the outcomes of the project will be shared with stakeholders, relevant institutions, organisations, and individuals.

In order to achieve the proposed objectives in terms of external communication, the process of dissemination will be focused in two different ways depending on whether we want to reach the general public or aerospace sector.

#### 4.2.3.1 General public

It is important to find an adequate channel to reach the less specialized public in the aerospace field. In order to achieve the maximum diffusion of the project in this sector, the following resources will be used.



- Social Networking. Social networks are the best way to reach the widest possible audience. Posting regularly is also crucial to keep people interested in the project. Some of the platforms that will be used during the project development are: Twitter, Linkedin, Facebook, and Instagram. There will be at least one update a week in order to keep people informed of the progress of the project.
- Website. A project website is one of the most versatile dissemination tools and will help to reach people unfamiliar with social networks. It can contain information intended to different profiles. As in the previous case, it has to be kept updated.

# 4.2.3.2 Aerospace sector

- Trade shows. Trade shows, fairs, and exhibitions are a great way to get in close contact
  with people from other regions and countries that we would ordinarily never be face to
  face with. They are also helpful in terms of finding new prospects, nurture current client
  relationships and stay up to date on the latest industry developments.
- Conferences. National and international conferences will help to share the achievements of the project with specialists in the field.
- Journal Articles. To promote project ideas and results in scientific research.

# 4.3 Communication management plan matrix

Communication Type	Objective of Communication	Medium	Frequency	Audience	Owner	Deliverable	Format
Internal Business Status Meetings	Discuss assignments, activities and sharing information	Face to Face	Weekly	Business Team	Financial Manager	Agenda, Meeting Minutes	Soft copy archived on SharePoint site and project website
Technical and Business Status Meetings and Reports	Discuss assignments, activities, sharing information and reporting the project status	Face to Face	Weekly	Project Manager, Business Team, Technical Team, Project Secretary	Project Manager	Agenda, Meeting Minutes, Status Reports	Soft copy archived on SharePoint site and project website
Advisory Committee Meetings	Review progress, risks and issues	Face to Face	Monthly	Advisory Committee, Project Stakeholders, Project Manager, Project Secretary	Project Manager	Agenda, Meeting Minutes	Soft copy archived on SharePoint site and project website



Communication Type	Objective of Communication	Medium	Frequency	Audience	Owner	Deliverable	Format
Steering Committee Status Meetings	Enhance communication and coordination of the project	Face to Face	Monthly	Steering Committee, Project Manager, Project Secretary	Project Manager	Agenda, Meeting Minutes	Soft copy archived on SharePoint site and project website
Status Meetings and Reports to Stakeholders	Report the status of the project including activities, progress, costs and issues	Face to Face or Video Conference	Monthly	Stakeholders, Project Manager, Project Secretary	Project Manager	Agenda, Meeting Minutes, Status Reports	Soft copy archived on SharePoint site and project website
Project Status Reports	Provide Stakeholders information on the status and progress of the project	Email	Monthly	Project Stakeholders, Stakeholder and Procurement Manager, Project Manager	Stakeholder and Procurement Manager	Project status, schedule, budget and cost tracking, status of issues and risks, health status, status of action items, future or planned activities	Soft copy archived on SharePoint site and project website



Communication Type	Objective of Communication	Medium	Frequency	Audience	Owner	Deliverable	Format
Social Networking	Share any updates on the project	Facebook, Twitter, Instagram	Weekly	General Public	Marketing and Communication Manager	Online Posts	Online
Website	Contain varied information about the project	Website	Updated with any change	General Public	Marketing and Communication Manager	Online Posts	Online
Trade Shows	Face to face contact with potential customers as well as finding new prospects, nurture client relationships and stay up to date with latest developments	Onsite stands	Scheduled	Potential Customers, Genera Public and Industry Professionals	Marketing and Communication Manager	None	Face to Face
Conferences	Sharing achievements with industry specialists	Conferences	Scheduled	Industry Professionals	Project Manager	Presentation	Face to Face



Communication Type	Objective of Communication	Medium	Frequency	Audience	Owner	Deliverable	Format
Journal Articles	Promoting project ideas, concepts and results in scientific and applied research communities and getting feedback from relevant stakeholders	Digital and Written platforms	When Available	Potential Customers, General Public and Industry Professionals	Project Manager	Journal Article	Hard Copy

Table 4.3.1: Communication management plan matrix





# 5 | Bibliography

- [1] AAFP. Basics of Quality Improvement Practice Management.
- [2] Lean Solutions. ¿Que es Six Sigma?