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| Version | Date | Description | Author |
| Inception Draft | November 29, 2016 | First draft. To be defined primarily during inception | Nathaniel Griffin |
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**Vision**

**Revision History**

**Introduction**

We envision a progressive custom web store with point of sale (POS) integration capabilities. Saluda Web Store, with the ability to support inventory tracking, interface with the POS system, have multiple avenues for transaction processing, hand held checkout and a cart based shopping system.

**Business Opportunity**

This will be designed as an affordable design solution for a growing company. As development of said company this solution should become scalable to growing customer and store needs. Also, potential development for store solutions for associate ordering needs are possible through a web app that will be integrated with the web store for product reordering and secure checkout.

**Problem Statement**

Traditional POS systems are not as progressive and will not allow store associates to move freely around the store and redirect traffic to the web store for ordering. This produces a problem for small business owners with the inability to track inventory and reduce product theft while not having a speedy checkout process and a reduction in sales. This leads to inventory control problems, inaccurate and untimely checkout with customers, and inaccurate accounting and inventory data. This affects cashiers, store managers, and system administrators.