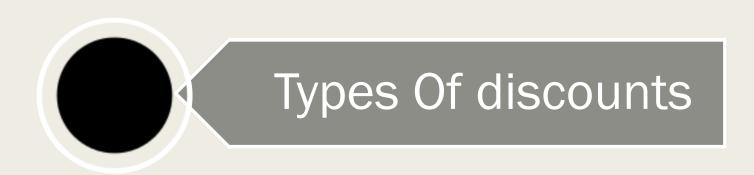
## DISCOUNTS



- Discount before tax
- Discount after tax
- Comparison of Discount Before Tax And After Tax
- Account-wise discount
- Buy n x Get m Y
- > FOC-Discount
- > FOC-Quantity
- > NET-Discount
- > GROSS-Discount



- ☐ Two types of Discounts :-
  - ✓ Transaction time discount
  - ✓ Pre-defined discount

#### Transaction time discount

- Discount before tax
- Discount after tax
- > FOC-Discount
- FOC-Quantity
- > NET-Discount
- > GROSS-Discount

#### Pre-defined discount

- Account-wise discount
- Buy n X Get m Y

### Discount Before Tax

- Discount are subtracted from the amount before including tax
- Tax are calculated from amount that discount subtracted from it.

Eg: Tax= 
$$(20,000-500) * 12/100 = 2,340$$

quantity	rate	amount	discount	tax	amount
2	10,000.00	20,000.00	500.00	2,340.00	21,840.00



### Discount After Tax

Discount are subtracting from amount after adding the Tax

Tax = amount \* tax percent/100

Eg : Tax = 20,000 \* 12/100 = 2400

quantity	rate	amount	tax	discount	amount
2	10,000.00	20,000.00	2,400.00	500	21,900.00



## Comparison Between Discount Before Tax And Discount After Tax

#### Discount Before Tax

- After calculating the total amount of the items, subtract discount from the total and we add the tax, then provide the grand total
- Tax= (20,000-500) \* 12/100 = 2,340
- It provides less tax amount when compared to discount after tax

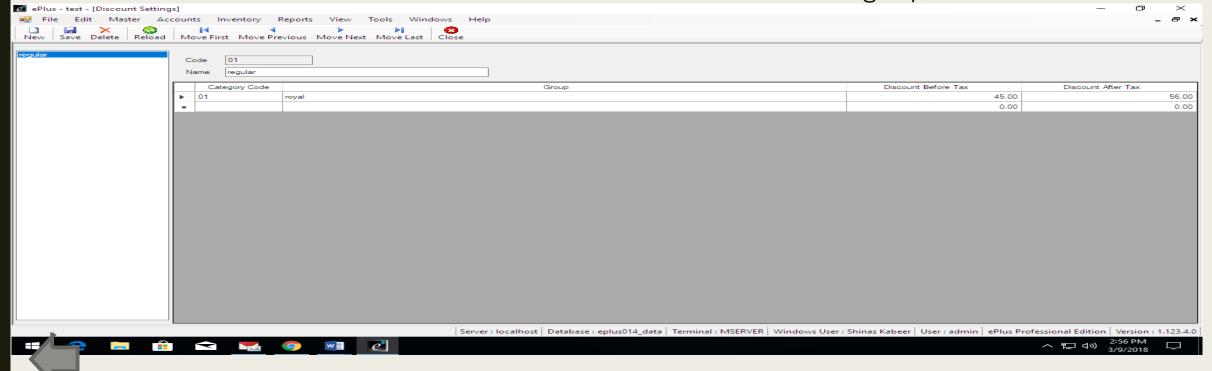
#### Discount After Tax

- After calculating the amount of the items, we add tax to the total and subtract the discount, then provides the grand total
- $\blacksquare$  Tax = 20000 \* 12/100 = 2400
- It has more tax amount than discount before tax



#### Account-Wise Discount

- It helps to provide different discounts to different customers
- Adding customers to different discount groups
- We can set discount before tax and discount after tax in the discount groups



### Buy n X Get m Y

■ Here, if customer buys 3 items, they gets one item for free

Eg: buy 3 get 1

■ It is a pre-defined offer



# FOC-Discount (FOC-Free of cost)

- If customer buys 'n' items, then seller provide 'm' items for free
- Here, tax has been taken from both brought and free of cost items
- For example,

Quantity	FOC	Rate	Amount	Tax	Amount
5	1	100	500	30	530

Tax = ((5+1)\*100)\*tax percent/100



# FOC-Quantity (FOC-Free Of Cost)

- If customer buys items, then seller provide some items for free
- It is not pre-defined offer
- Here, tax has only taken from brought items, not taken from free of cost items
- For example,

Quantity	FOC	Rate	Amount	Tax	Amount
5	1	100	500	25	525

Tax=(5\*100)\*tax percent/100



## NET-Discount

■ Discount is calculated from item's total amount with tax

Discount = (amount + tax) \* discount percent/100

Qty	Rate	Amount	Tax	Disc%	Discount	Amount
1	10000	10000	500	20	2100	8400



## GROSS-Discount

■ Discount is calculated from item's total amount without tax

Discount = amount \* discount percent / 100

Qty	Rate	Amount	Tax	Disc%	Discount	Amount
1	10000	10000	500	20	2000	8500



QUERY??????

## THANK YOU....