Sum of Profit Column Labels

Row Labels	Atlantic	Northwest Te	Nunavut	Ontario	Prarie	Quebec	West	Yukon	Grand Total
Tables	-4576.83	-2108.96		-16168.82	-3924.83	-6562.62	-1982.42	-106.26	-35430.74
Bookcases	-842.37	-3269.73	-338.27	-2933.27	10188.44	-11366.96	1150.05	-1893.65	-9305.76
Scissors, Ruler	-196.09	-8.64	-1759.58	-326.76	-482.28	-359.2	-13.14	-184.93	-3330.62
Storage & Org	-7288.48	-1609.79	-567.56	1915.51	4685.86	-2369.35	6438.15	-3291.17	-2086.83
Rubber Bands	-8.38	28.52		-46.35	-93.66	-84.11	-118.78	-30.78	-353.54
Pens & Art Su	-34.87	105.38	-19.33	785.18	86.59	1.36	754.17	-8.08	1670.4
Labels	1583.17	501.13	141.33	398.75	1237.37	338.39	1271.75	136.98	5608.87
Paper	206.75	-374.76	-67.76	5491.55	1895.49	1051.75	148.75	2187.45	10539.22
Envelopes	1810.48	368.44	353.2	2757.78	2761.29	237.96	4562.02	2231.41	15082.58
Office Furnish	2242.25	825.44	52.5	2981.11	9836.88	4599.9	6495.34	341.06	27374.48
Copiers and F	-17507.23	9715.83	-547.61	15955.14	1659.8	11267.27	9463.96	-1352.68	28654.48
Chairs & Chair	-161.88	11179.68	-51.69	17378.85	-3265.04	12410.03	3956.59	-2076.44	39370.1
Computer Per	2948.91	-850.83	1029.62	8534.66	14588.31	7609.11	8884.75	2348.4	45092.93
Appliances	5802.42	3734.32	-443.86	14380.46	6039	5538.4	10828.62	4216.58	50095.94
Telephones ar	13797.27	11577	1241.71	26490.3	25566.6	5022.67	25480.37	11420.99	120596.91
Binders and B	21990.22	7977.02	-375.51	30614.19	6318.31	11471.53	43848.63	3966.97	125811.36
Office Machin	24336.24	5787.08		28131.41	91913.54	14107.25	18675.98	-2595.28	180356.22
Grand Total	**44101.58**	**43577.13**	**-1352.81**	**136339.69**	**169011.67**	**52913.38**	**139844.79**	**15310.57**	**599746**

Acoording to regions Atlantic is least profitable for Copiers and Fax , followed by Ontario for tables
In terms of Catagories Tables are the least profitable overall in regions

Sum of Sales Column Labels

Row Labels	Atlantic	Northwest Te	Nunavut	Ontario	Prarie	Quebec	West	Yukon	Grand Total
Rubber Bands	491.28	463.44		1218.34	1101.45	241.53	1103.06	140.15	4759.25
Labels	3053.12	1357.76	296.83	2856.16	3185.98	767.55	3264.7	369.8	15151.9
Scissors, Ruler	547.9	1508.34	9620.82	2850.72	3445.42	1195.17	3546.37	395.61	23110.35

Envelopes	7923.71	2230.33	751.77	9874.12	11165.57	2621.12	15730.9	7664.98	57962.5
Pens & Art Su	9198.59	1617.97	312.36	12450.07	12368.89	5195.47	15247.24	4469.58	60860.17
Paper	12923.86	2979.42	1071.97	41448.64	38471.8	12049.12	35312.98	10452.26	154710.05
Office Furnish	51852.65	17710.64	963.06	33384.64	45626.84	17160.24	53818.07	6903.23	227419.37
Bookcases	15615.37	25542.48	544.41	30128.15	84177.01	38952.74	60936.42	37294.21	293190.79
Appliances	45883.15	12589.17	328.58	72603	50798.15	24306.56	63588.94	26367.79	296465.34
Computer Per	30395.16	10104.46	3860.1	67048.92	85199.03	41335.16	63551.83	18307.37	319802.03
Storage & Org	18101.26	30341.54	3686.9	61240.5	108734.06	23674.5	50964.78	27802.34	324545.88
Copiers and F	69954.01	30003.85	12028.23	45460.68	98186.42	32487.62	72676.63	3378.18	364175.62
Binders and B	65814.58	24781.51	1181.37	95287.85	38620.99	36890.5	124547.78	16625.61	403750.19
Tables	74297.69	26533.156		163863.394	141057.16	70205.324	143780.748	44906.622	664644.094
Chairs & Chai	69670.05	72616.5	16803.71	171046.11	116647.99	53411.12	160229.5	17161.34	677586.32
Telephones a	82538.8505	59182.746	9527.905	153234.898	147613.593	39521.2345	170786.837	59583.351	721989.414
Office Machin	69732.05	57930.63		148091	305336.44	63186.74	185575.34	58929.41	888781.61
Grand Total	**627993.281**	**377493.942**	**60978.015**	**1112087.19**	**1291736.79**	**463201.699**	**1224662.12**	**340751.833**	**5498904.88**

Even though sales and quantities of chair and table are almost silimar, tables are the least profitable sub catagry for the business
The probable cause can be Set Low Margin, Higher Cost (Promotional,logistics etc),Return or defective
When Examined the Quantitie and Sales of the Table , they are almost near to of chairs.
this indicates table are sold in cheaper or at the same cost of chairbusiness must set better margin and reduce un necessary costs