

Journal

- ★ format

[illegible]

★ Distinction between Trade discount & Cash Discount

Basis	Trade Discount	Cash Discount
<u>Meaning</u>	Trade discount is allowed by wholesaler or manufacturer to retailers at a fixed percentage on the printed price list.	Cash discount is allowed if the customer makes the payment immediately or within a fixed period.
<u>When allowed?</u>	It is allowed when goods are purchased in a specified quantity.	It is allowed when payment is made on or before a specified date.
<u>Object</u>	It is allowed to attract the customers.	It is allowed to encourage quick or prompt payment.
<u>Recording in the books of accounts</u>	It is not recorded separately in the books of accounts.	It is recorded separately in the books of accounts.
<u>Deduction from invoice</u>	It is deducted from the invoice.	It is not deducted from the invoice.