

AtharvPrashantTungatkar_Individual VisualAnalytics Assignment 5

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Read Dataset

```
siva=read.csv("C:/Users/athar/OneDrive/Desktop/MBA Business Analytics/Visual Analytics/Files/siva.csv")
head(siva)
```

| | xgra_n1clb_nbr | Siva_Rental_Number | rent_area_loc | Date_of_Survey | Day_of_W... | Time |
|---|----------------|--------------------|---------------|----------------|-------------|--------|
| | <int> | <int> | <int> | <chr> | <chr> | <chr> |
| 1 | 51407 | 67041 | 156 | 5/18/2011 | Wednesday | 7:48:3 |
| 2 | 23460 | 56084 | 204 | 2/5/2011 | Saturday | 22:06 |
| 3 | 53417 | 70279 | 181 | 6/14/2011 | Tuesday | 5:35:4 |
| 4 | 14382 | 15105 | 1515 | 1/4/2010 | Monday | 23:58 |
| 5 | 40539 | 49797 | 259 | 12/1/2010 | Wednesday | 8:24:3 |
| 6 | 53945 | 71102 | 165 | 6/29/2011 | Wednesday | 5:34:0 |

6 rows | 1-8 of 30 columns

Import all the necessary libraries

```
library(dplyr)
```

```
## Warning: package 'dplyr' was built under R version 4.4.3
```

```
##
## Attaching package: 'dplyr'
```

```
## The following objects are masked from 'package:stats':
## 
##     filter, lag
```

```
## The following objects are masked from 'package:base':
## 
##     intersect, setdiff, setequal, union
```

Part 1 : Subsetting

SUBSET 1:

Filtering out people who gave recommendation greater than or equal to 7 and their respective bill charges and rental location.

```
subset1 <- siva %>%
  dplyr::filter(Recom_mend_Siva >= 7) %>%
  dplyr::select(Siva_Rental_Number, Recom_mend_Siva, rent_area_loc, Total_charge_USD)
head(subset1,10)
```

| | Siva_Rental_Number <int> | Recom_mend_Siva <int> | rent_area_loc <int> | Total_charge_USD <dbl> |
|----|-----------------------------|--------------------------|------------------------|---------------------------|
| 1 | 67041 | 8 | 156 | 247.29 |
| 2 | 56084 | 8 | 204 | 128.04 |
| 3 | 70279 | 8 | 181 | 75.85 |
| 4 | 15105 | 7 | 1515 | 468.51 |
| 5 | 49797 | 9 | 259 | 42.84 |
| 6 | 71102 | 9 | 165 | 107.92 |
| 7 | 43104 | 9 | 177 | 224.68 |
| 8 | 33940 | 9 | 2167 | 45.08 |
| 9 | 40004 | 9 | 140 | 130.10 |
| 10 | 36540 | 9 | 160 | 259.35 |

1-10 of 10 rows

SUBSET 2

Getting people who were not billed properly to get areas which are more problematic.

```
subset2 <- siva %>%
  dplyr::filter(Trans_Billing_as_Expected <= 4) %>%
  dplyr::select( Siva_Rental_Number, Trans_Billing_as_Expected, rent_area_loc, Value_for_the_Money, Total_charge_USD)
head(subset2, 10)
```

| | Siva_Rental_Number <int> | Trans_Billing_as_Expected <int> | rent_area_loc <int> | Value_for_the_Mone <int> |
|---|-----------------------------|------------------------------------|------------------------|-----------------------------|
| 1 | 12297 | 0 | 276 | |
| 2 | 61154 | 0 | 161 | |

| Siva_Rental_Number | <int> | Trans_Billing_as_Expected | <int> | rent_area_loc | Value_for_the_Mone | <int> |
|--------------------|-------|---------------------------|-------|---------------|--------------------|-------|
| 3 | 76767 | | 1 | 605 | | |
| 4 | 52242 | | 1 | 161 | | |
| 5 | 19902 | | 3 | 553 | | |
| 6 | 14029 | | 0 | 160 | | |
| 7 | 39634 | | 1 | 930 | | |
| 8 | 6706 | | 1 | 161 | | |
| 9 | 18878 | | 4 | 1713 | | |
| 10 | 5395 | | 3 | 261 | | |
| ... 10 rows | | | | | | |

SUBSET 3

Getting Average sales by weekday

```
subset3<- siva %>%
  group_by(Day_of_Week)%>%
  summarise(mean_day=mean(Total_charge_USD))
head(subset3,10)
```

| Day_of_Week | <chr> | mean_day | <dbl> |
|-------------|-------|----------|-------|
| Friday | | 245.5963 | |
| Monday | | 218.4416 | |
| Saturday | | 256.0139 | |
| Sunday | | 227.0171 | |
| Thursday | | 210.6025 | |
| Tuesday | | 225.8493 | |
| Wednesday | | 210.6890 | |
| 7 rows | | | |

SUBSET 4

Lets determine if there are significant speed differences on

different days for different purposes.

```
subset4<-siva%>%
  group_by(Purpose_of_Rental,Day_of_Week)%>%
  summarise(speed=mean(Speed_of_Service,na.rm=TRUE))
```

`summarise()` has grouped output by 'Purpose_of_Rental'. You can override using
the ` `.groups` argument.

```
head(subset4,10)
```

| Purpose_of_Rental | Day_of_Week | speed |
|---------------------|-------------|----------|
| <chr> | <chr> | <dbl> |
| Bus. | Friday | 7.582965 |
| Bus. | Monday | 7.609482 |
| Bus. | Saturday | 7.537847 |
| Bus. | Sunday | 7.527490 |
| Bus. | Thursday | 7.535375 |
| Bus. | Tuesday | 7.541333 |
| Bus. | Wednesday | 7.545097 |
| Ins. Rep. or Loaner | Friday | 7.325581 |
| Ins. Rep. or Loaner | Monday | 7.532258 |
| Ins. Rep. or Loaner | Saturday | 6.461538 |

1-10 of 10 rows

SUBSET 5

Booking done using SIVA.COM

```
subset5<-siva%>%
  dplyr::filter(booking_channel_code=="SIVA.COM")%>%
  dplyr::select(Recom_mend_Siva,rent_area_loc,booking_channel_code,Purpose_of_Rental,Value_for_the_Money)
head(subset5,10)
```

| Recom_mend_S... | rent_area_loc | booking_channel_code | Purpose_of_Rental | Value_for_the_Money |
|-----------------|---------------|----------------------|-------------------|---------------------|
| <int> | <int> | <chr> | <chr> | <dbl> |
| 1 | 8 | 156 | SIVA.COM | Bus. |
| 2 | 8 | 204 | SIVA.COM | Leis. / Pers. |
| 3 | 8 | 181 | SIVA.COM | Bus. |
| 4 | 7 | 1515 | SIVA.COM | Leis. / Pers. |

| Recom_mend_S... | <int> | rent_area_loc | booking_channel_code | Purpose_of_Rental | Value_fc |
|-----------------|-------|---------------|----------------------|-------------------|----------|
| | | <int> | <chr> | <chr> | |
| 5 | 9 | 259 | SIVA.COM | Leis. / Pers. | |
| 6 | 9 | 2167 | SIVA.COM | Bus. | |
| 7 | 5 | 953 | SIVA.COM | Bus. | |
| 8 | 9 | 140 | SIVA.COM | Leis. / Pers. | |
| 9 | 9 | 234 | SIVA.COM | Leis. / Pers. | |
| 10 | 9 | 482 | SIVA.COM | Leis. / Pers. | |
| | | | | | |

Part 2 : Visualizations

```
library(ggplot2)
```

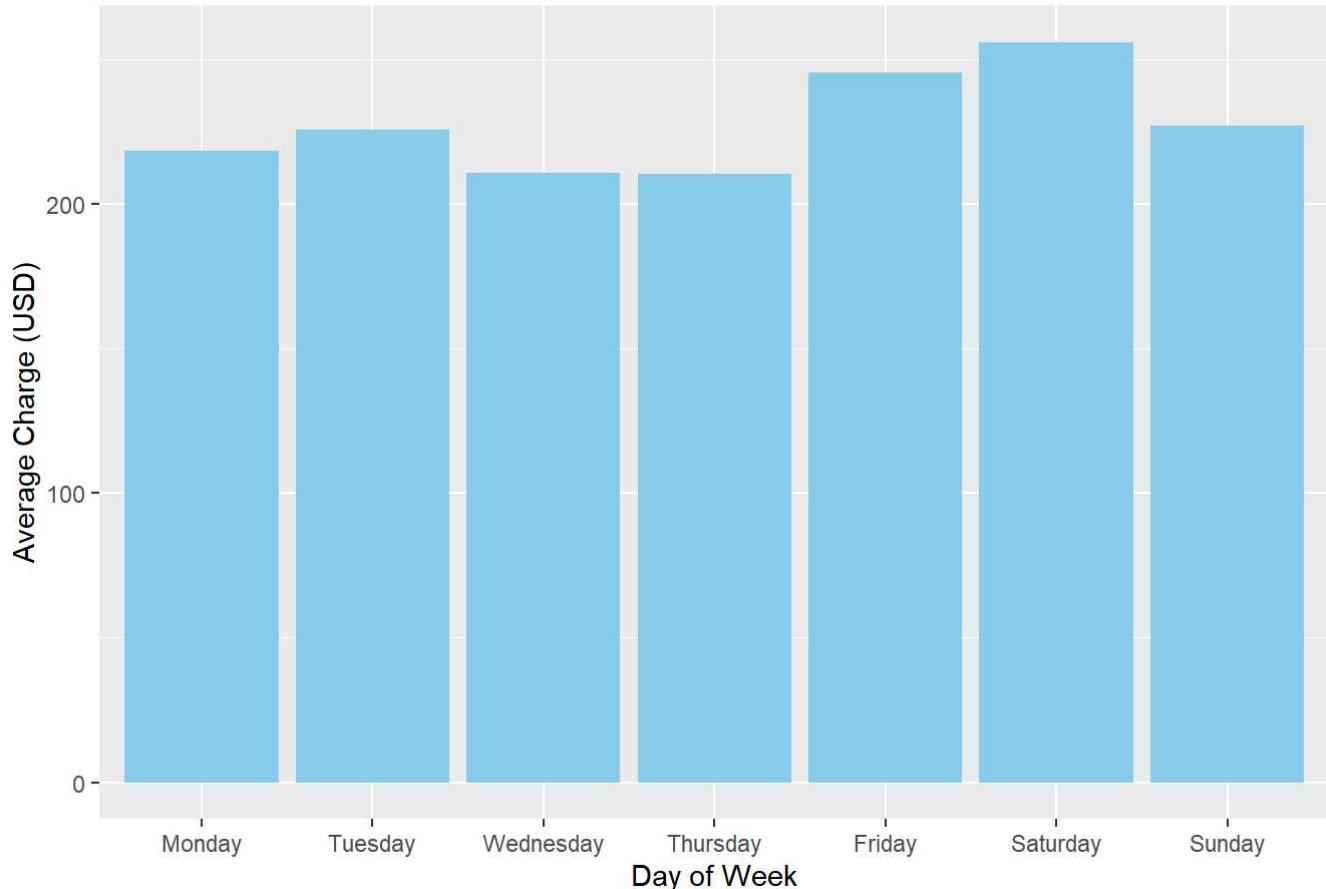
```
## Warning: package 'ggplot2' was built under R version 4.4.3
```

Plot 1

Daywise sales

```
day_wise<- siva %>%
  group_by(Day_of_Week)%>%
  summarise(mean_day=mean(Total_charge_USD))
day_wise$Day_of_Week <- factor(day_wise$Day_of_Week,
                                levels = c("Monday", "Tuesday", "Wednesday",
                                          "Thursday", "Friday", "Saturday", "Sunday"))
ggplot(data=day_wise,aes(x=Day_of_Week,y=mean_day))+
  geom_col(fill = "skyblue") +
  labs(title = "Average Total Charge by Day of Week",
       x = "Day of Week", y = "Average Charge (USD)")
```

Average Total Charge by Day of Week



The rentals occur mostly on weekends especially Fridays and Saturdays.

Plot 2

Heatmap of Correlation between Variables

```

library(dplyr)
library(corrplot)

## Warning: package 'corrplot' was built under R version 4.4.3

## corrplot 0.95 loaded

dat <- siva[, c("Recom_mend_Siva", "Speed_of_Service", "Value_for_the_Money", "Total_charge_USD", "Staff_Courtesy", "Veh_Equip_Condition")]
corr_matrix <- cor(dat, use = "complete.obs")
col <- colorRampPalette(c("#BB4444", "#EE9988", "#FFFFFF", "#77AADD", "#4477AA" ))

corrplot(corr_matrix)

```

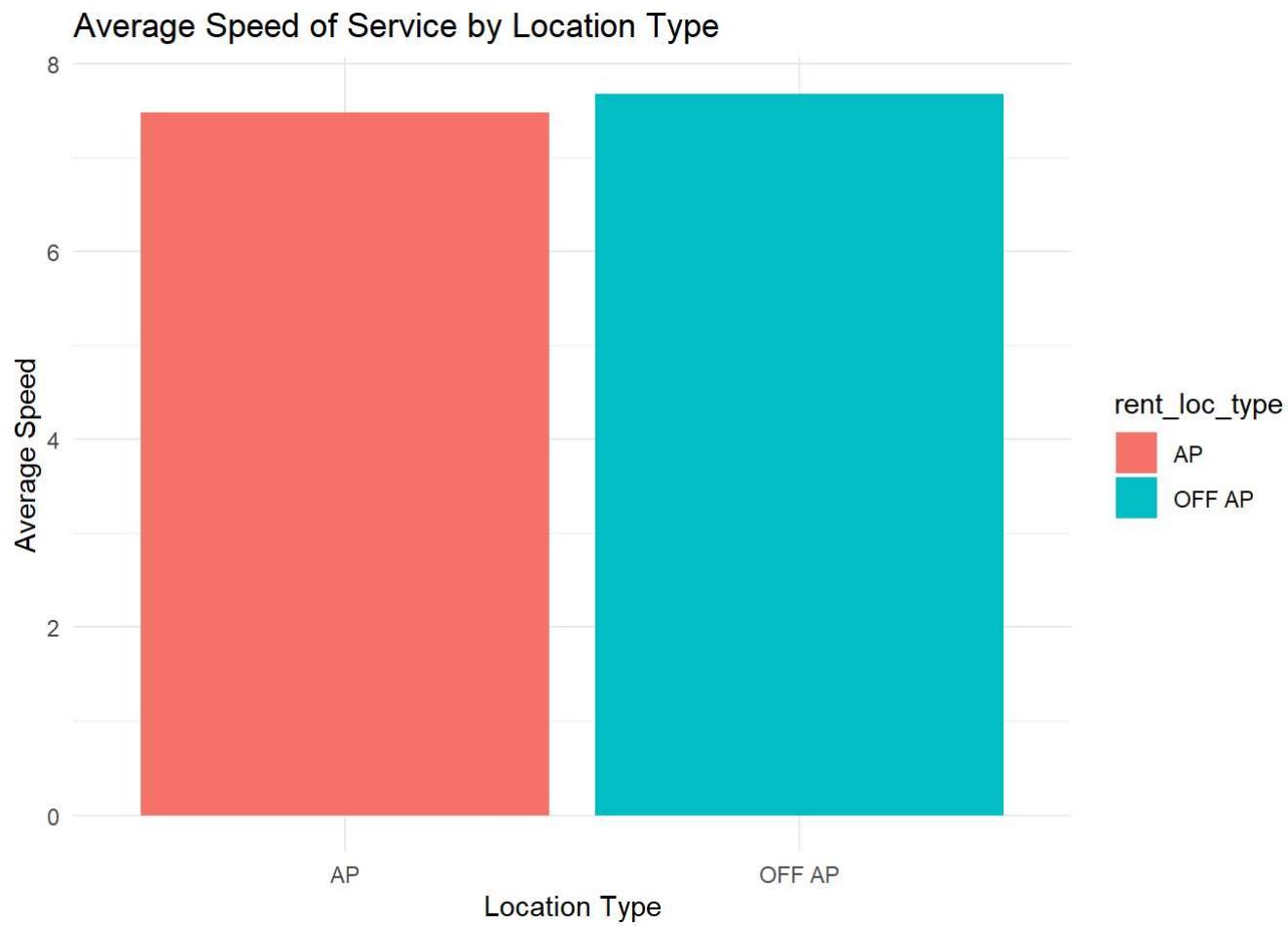


The plot reveals key information. The price is not more correlated with the services and even the recommendation doesn't depend on the price. Majority of recommendations are positively related with speed of service, staff courtesy and equipment condition.

Plot 3

Speed of service by location type

```
siva %>%
  filter(!is.na(rent_loc_type) & rent_loc_type != "" & rent_loc_type != "NA") %>%
  group_by(rent_loc_type) %>%
  summarise(avg_speed = mean(Speed_of_Service, na.rm = TRUE)) %>%
  ggplot(aes(x = rent_loc_type, y = avg_speed, fill = rent_loc_type)) +
  geom_bar(stat = "identity") +
  labs(title = "Average Speed of Service by Location Type",
       x = "Location Type",
       y = "Average Speed") +
  theme_minimal()
```



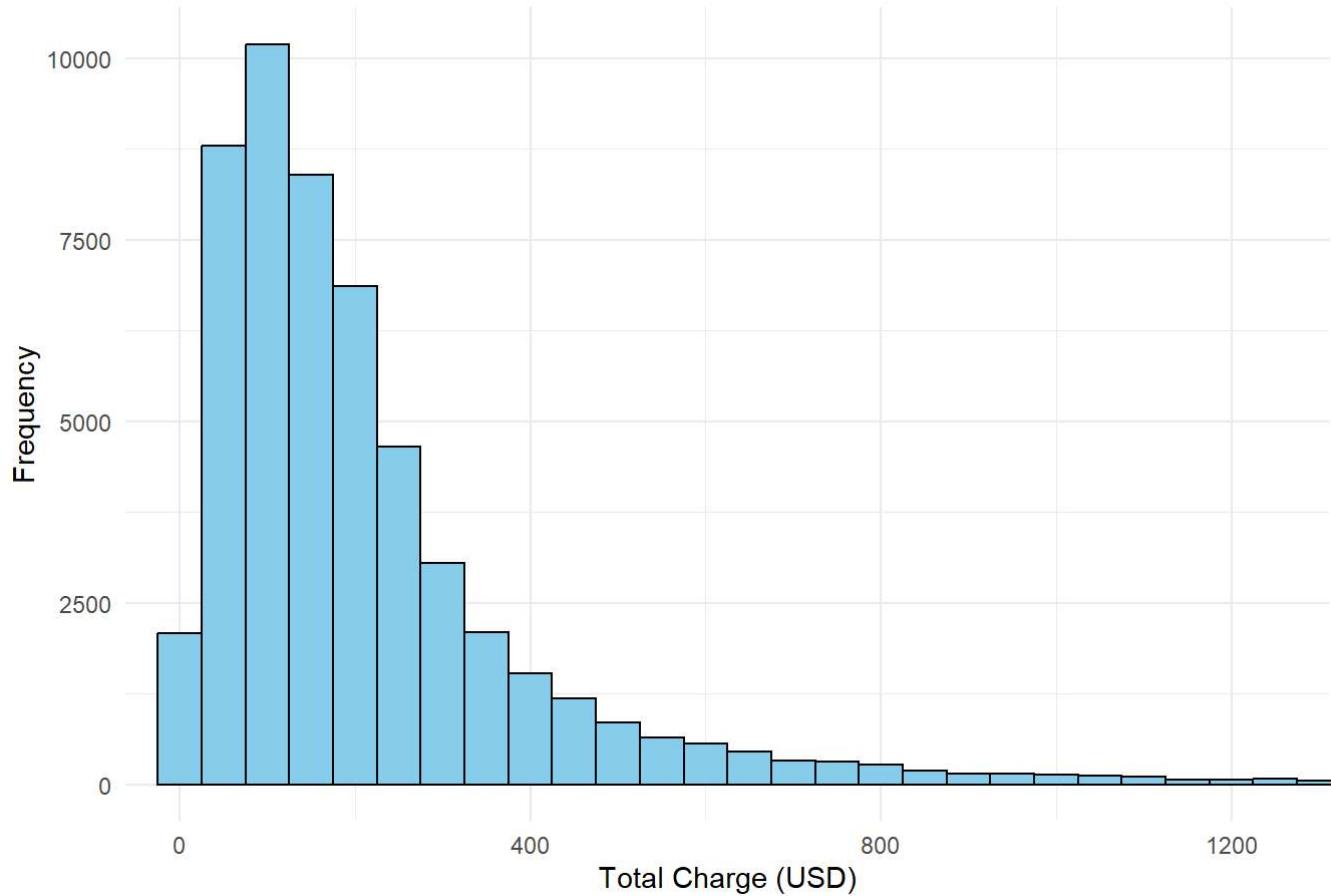
It was against my assumption that the off airport locations had a slightly higher speed.

Plot 4

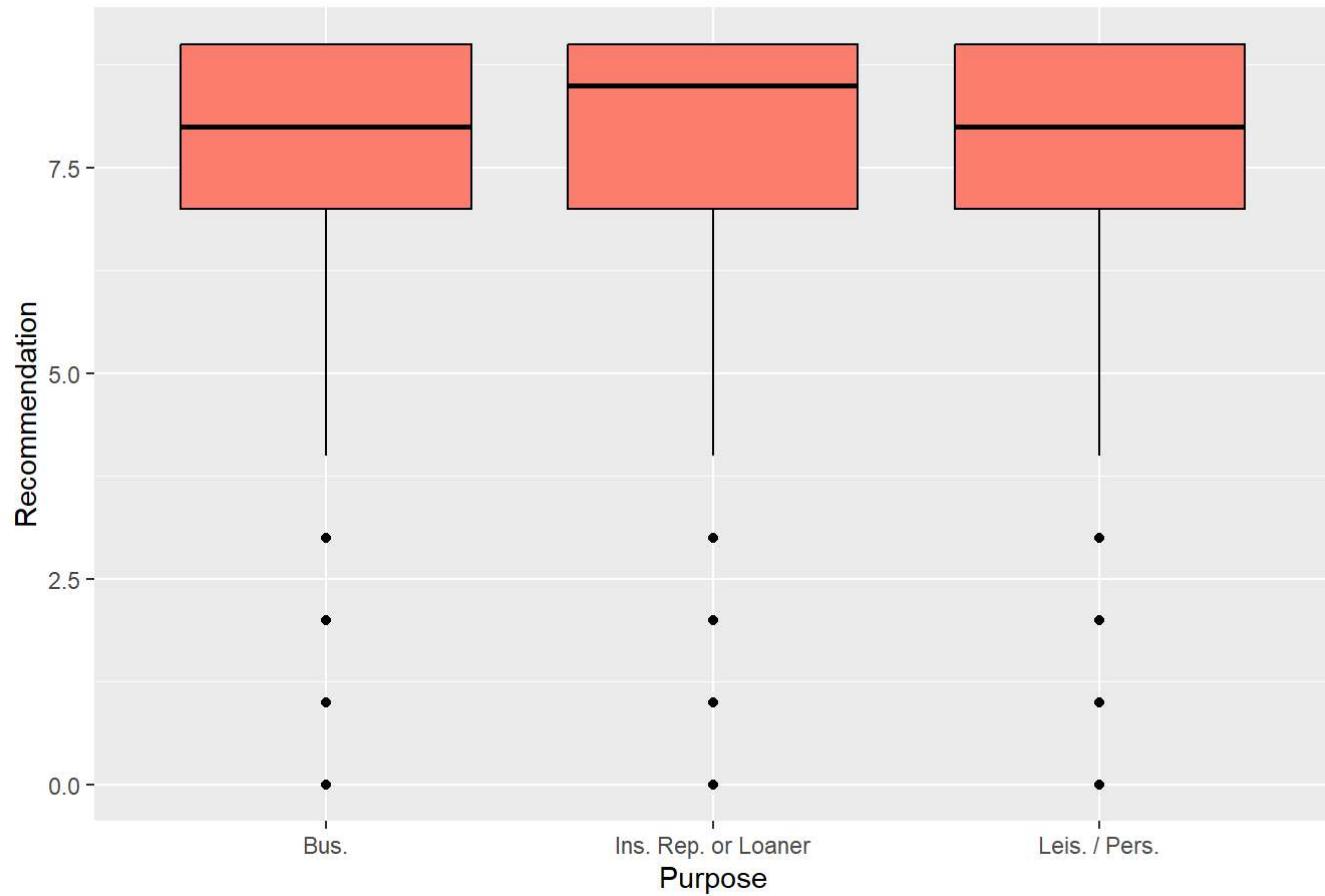
Distribution of Total Charge

```
ggplot(siva, aes(x = Total_charge_USD)) +
  geom_histogram(binwidth = 50, fill = "skyblue", color = "black") +
  labs(title = "Distribution of Total Charges (USD)", x = "Total Charge (USD)", y = "Frequency") +
  coord_cartesian(xlim = c(0, 1250)) + # Zoom in, keeps data
  theme_minimal()
```

Distribution of Total Charges (USD)



Purpose Vs Recommendation



Insurance replacement/loaners are more likely to recommend SIVA than other two categories.