

# SNEHA BANSOD

## CONTACT

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## SKILLS

- Telephone Etiquette
- CRM Software
- Outbound Calling
- Product Description
- Customer Service
- MS Office
- Sales Solicitation
- Cold Calling
- Sales Pitches
- Database Updates

## LANGUAGES

English:

Hindi :

Marathi:

## PROFESSIONAL SUMMARY

To seek and maintain full-time position that offers professional challenges utilizing interpersonal skills, excellent time management and problem-solving skills.

## WORK HISTORY

### **Telemarketing Sales Representative, 11/2021 to Current** **Just Dial - Pune**

- Completed daily cold calling and outreach to build sales pipeline.
- Explained product prices and packages as well as answered questions and addressed concerns of customers.
- Displayed excellent sales skills and understanding of how to leverage abilities to exceed quotas.
- Handled high-volume telemarketing operations with expert use of client management software and computer dialing.

### **Junior Engineer, 01/2021 to 10/2021** **Draxlmier DMI Pvt.ltd**

- Controlled engineering activities to maintain work standards, adhere to timelines and meet quality assurance targets.
- Completed inspections of finished constructions.
- Studied corrections from senior engineers to learn and grow professionally.

### **Junior Engineer, 08/2019 to 11/2020** **Sparkminda Ltd.**

- Oversaw layout, routing and integration of technical and electrical components.
- Coordinated sampling and analysis tasks for ongoing production efforts to verify quality of finished products.
- Drafted and captured technical schematics for use in project planning and execution.
- Participated in formal internal design reviews of proposed products and components, providing input on potential technical improvements.

## EDUCATION

**BE : Electronics And Telecomm., 07/2015**  
**Prof Ram Meghe College of Engineering Badnera - Amravati**

**Diploma : Electronics And Telecomm., 07/2015**  
**Tirupati Polytechnic - Akola**