

# Vaibhav Prakashrao Mangrulkar

Madhukosh Society, Dhayriphata SinhgadRoad ,Pune

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## EXPERIENCE

\*Wavereco Consulting LLP , Wakad--

Sr. Business development executive

1/03/2022To31/03/2023

I am into prospecting and selling of Share market Software products i.e. both assets and liabilities as well as sales of products. My Job role also includes educating customer about Financial Planning .There I was perform sales and customer relations tasks to drive the sales of computer software products and services. I have daily direct interaction with customers and leads, either face-to-face or at a distance via the phone or online platforms also there we development work of contacts to attract new clients, research new market opportunities and oversee growth projects, making sales projections and forecasting revenue , inline with project income.

\*INDUSIND BANK

BDM(Business Development Manager)

May 2023 to August 2023

Creating development plans and forecasting sales targets and growth projections.

Meeting existing and potential clients and building positive relationships.

Identifying market opportunities through meetings, networking and other channels.

## EDUCATION

MBA Marketing

ASMColllege,Pune2020-2022

Bachelor Of Science

Deogiri College, Aurangabad

## CERTIFICATIONS

Certification of MS-CIT

## PERSONAL

Date of Birth:18/Jan/1997

Marital Status :Single

Gender :Male

## **SKILLS**

- Team Oriented and Results Driven Public Relations.
- Ability to Work under Pressure.
- Keep to learn and Improve Skills.
- Group communication & management skill.

## **ACHIEVEMENT**

Best value able performer Award Best Team Leader

Best Target completer

## **LANGUAGES**

English

Hindi

Marathi