

ANUBHAV PATWA

ABOUT MYSELF

An ardent professional with experience into sales and business development.

Over one year of experience in delivering results and a strong interest in projects requiring, conceptual and analytical thinking. Also I enjoy designing websites with end users in mind, I am highly motivated to continue learning and improving my skills.

WORK EXPERIENCE

INSIDE SALES ASSOCIATE

PREPCA | May. 2023 to Nov 2023

- Handles complex problems with effective solution and closing deals to achieve sales targets.
- Developed offers for key clients in terms of sales
- Building long term connections with potential clients to generate revenue.
- Achieved Service time and quality targets

SALES ASSOCIATE

ClassMonitor | Nov. 2022 to April 2023

- Closing sales and developing sales strategies
- Meets with clients to discuss the project type and requirements
- Sets project workflow, schedule, and delivers the Result

JUNIOR ASSOCIATE

Altruist technology | Oct.2021 to Nov. 2022

- Emphasizing service features and benefits
- Takes responsibilities to complete task

INTERNSHIP

PRODUCTION ENGINEER

Adroit Industries India Ltd

Dec 2019 to Dec 2020



CORE COMPETENCIES

- HTML, JavaScript (Basic)
- CSS, Web Development
- Communication skills
- Problem solving
- Adaptability
- Negotiation
- Sales Operations
- Customer Relationship Management
- Lead Generation

SCHOOLS ATTENDED

RGPV UNIVERSITY

B.E(Mechanical Engineering)

2015 to 2019

SHRI CHAITANYA

Intermediate

2013 to 2015

PROJECT

THE CARPET.IN

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