



# BHAVANA KULKARNI

DIPLOMA IN AUTOMOBILE ENGINEERING

## EXPERIENCE

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### July 2022–Till Now

Inside Sales Executive / Lead Generation • I knowledge Services Pvt Ltd

### Aug 2018 - Aug 2019

Sales Engineer • Aaron overseas

### April 2016 – July 2018

Sales Executive • Gallery Mystica

## EDUCATION

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- Diploma in Automobile Engineering with 72% aggregate

## KEY SKILLS

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- Command over CRM Software like HubSpot, Zoho, Sales Force (SFDC).
- Data mining for all type of industries
- Strong Negotiations skill
- Sophos Sales certificated.
- TATA Teleservice Certified for – L1 & L2 Sales and Service
- Flexible with Latest technology to adopt new development in field.
- Capable to convert lead with strong follow up till the lead closer
- Experience of handling online bidding (Tender)
- Punctual and disciplined.
- Capable to work under pressure to achieve company goals.
- All Window Operation Systems
- Hands on MS Office all applications

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