

Sandeep Keswani

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Work Experience

Sr. Business Development Manager(sales & Inside sales)

Mirage Trading Overseas S.A - Panama

February 2013 to January 2019

Working into electronics and high end electronic products. Was taking care of Customer and generating revenue for this

company and also attending customers and doing sales as a Manager .

Also in to telemarketing and sales executive and also interacting with the clients when they are coming to the showroom to get some good sales for the company. Worked for 6 years for this company till date.

Was into inbound answering calls of customers at the showroom. Also in to LG sales.

used to take care of complete US Clients and also generate sales revenue for the company. Was also into business development and lead generation.

Sr. Associate

Sanman technologies - Pimple Soudagar, Pune, Maharashtra

October 2010 to May 2011

Was into inbound and outbound sales process. Handling a team also of 14 people as a bde and also making calls to generate revenue for the company.

IT Sales

Crossover Technology - Koregaon Park, Pune, Maharashtra

June 2010 to August 2010

The process was onto B to B and B to C customers. Handling queries and sales for the company. Was in to telesales,

Telemarketing and sales

Sr. CSA

Ventura Pvt. Ltd - Kalyani Nagar, Pune, Maharashtra

March 2007 to December 2007

Worked here for period of 11 months. Used to solve customers queries and take orders. Was working for a process

called NEXT BRAND. Also used to do Inbound and outbound calling for the process.

Sales Executive

Belize for National Star Electronics - BZ

January 2002 to February 2007

Was working as a business development executive dealing in all types of electronic items. Such as Laptop, Mobile

Phones, Video Camera and bulky electronic items. Was taking care of the entire shop. Had a staff of 11

people working under me. Also used to handle the customers and their queries. Have worked for this company for a period of Working as senior sales into customer service

telemarketing and telesales lead generation and market research

Andy Trading Company - Dubai

March 1997 to August 2001

Dubai

March 1997 to August 2001

Was dealing in Branded Garments, Perfumes, Accessories and Gift Articles. Was taking care of the complete

showroom as CCE. Had a team of 15 people working under me. Was also the head of Sales

& Marketing for this company. Have worked for this company for a period of 5 years. Was also in telemarketing and telesales lead generation and market research

Education

UNIVERSITY OF LAGOS

1993

Skills / IT Skills

- Microsoft Excel
- Communication skills
- English
- EXCEL (Less than 1 year)
- Computer skills
- MS OFFICE (Less than 1 year)
- Business development
- Customer service
- Knowledge of computers (MS Office, Internet, Excel and Email)
- Completed my Course (Working with Graphics) with ARENA MULTIMEDIA
- Negotiation
- Sales
- Marketing