



# ANUBHAV PATWA

## ABOUT MYSELF

An ardent professional with experience into sales and business development.

Over one year of experience in delivering results and a strong interest in projects requiring, conceptual and analytical thinking. Also I enjoy designing websites with end users in mind, I am highly motivated to continue learning and improving my skills.

## CORE COMPETENCIES

- HTML, JavaScript (Basic)
- CSS, Web Development
- Communication skills
- Problem solving
- Adaptability
- Negotiation
- Sales Operations
- Customer Relationship Management
- Lead Generation

## SCHOOLS ATTENDED

**RGPV UNIVERSITY**  
**B.E(Mechanical Engineering)**

2015 to 2019

## SHRI CHAITANYA

Intermediate

2013 to 2015

## PROJECT

**THE CARPET.IN**

- **8461069194**
- Patwaanubhav868@gmail.com

## WORK EXPERIENCE

### INSIDE SALES ASSOCIATE

**PREPCA | May. 2023 to Nov 2023**

- Handles complex problems with effective solution and closing deals to achieve sales targets.
- Developed offers for key clients in terms of sales
- Building long term connections with potential clients to generate revenue.
- Achieved Service time and quality targets

### SALES ASSOCIATE

**ClassMonitor | Nov. 2022 to April 2023**

- Closing sales and developing sales strategies
- Meets with clients to discuss the project type and requirements
- Sets project workflow, schedule, and delivers the Result

### JUNIOR ASSOCIATE

**Altruist technology | Oct.2021 to Nov. 2022**

- Emphasizing service features and benefits
- Takes responsibilities to complete task

## INTERNSHIP

### PRODUCTION ENGINEER

**Adroit Industries India Ltd**

Dec 2019 to Dec 2020