

Sachin Hiranayak

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Objective:

To make a challenging presence in the organization, for the growth and career development by contributing professional experience, innovative and interpersonal skills for the benefit of the organization.

Education:

Qualification	Institute	University/ Board	Year of Passing	Percentage (%) CGPA
M.B.A (Marketing & Finance)	APPA MBA (Co-ed) AIET GULBARGA	SHARANA BASAVA UNIVERSITY	2022	74 %
B.Sc. (Computer Science)	SHREE GURU PRASANNA DEGREE COLLEGE BHALKI	GULBARGA UNIVERSITY GULBARGA	2020	64 %
PUC (10+2)	SHIVAJI PU COLLEGE BHALKI	Pre-University Board BANGALORE	2016	40 %
S.S.L.C (10)	SANGAMESHWAR HIGH SCHOOL BHALKI	K.S.E.E Board BANGALORE	2012	45 %

Professional work experience:

Project #1:

Axis Bank Limited, Hinjewadi, Pune as a BDE . Executive from Jul 2023 to till date.

Roles and Responsibility:

- Maintain a systematic, accurate and complete record of all financial transactions of a customer accounts.
- Setting sales goals and developing sales strategies.
- Researching prospects and generating leads.
- Contacting potential and existing customers on the phone, by email, and in person.
- Handling customer questions, inquiries, and complaints.
- Assisting customers to Open Current account, saving account and salary accounts accordingly.
- Assisting in retirement benefit plan policies and procedures.
- Performs other duties as assigned.

Project #2:

Organization : Anjali Beverages Limited Basavakalyan, Bidar (KS)
 Client : Aqua Joy
 Duration : Mar 2021 to Jun 2023
 Designation : BDE

Roles and Responsibility:

- Maintain a systematic, accurate and complete record of all financial transactions of a business.
- These records are the backbone of the accounting system
- Business owners should be able to retrieve and review the transactions whenever required
- Setting sales goals and developing sales strategies.
- Researching prospects and generating leads.
- Contacting potential and existing customers on the phone, by email, and in person.
- Handling customer questions, inquiries, and complaints.
- Preparing and sending quotes and proposals

Personal Details:

Name : Sachin K Hiranayak
 Date of Birth : 02-08-1996
 Gender : Male
 Marital Status : Unmarried
 Nationality : Indian
 Languages Known : English, Marathi, Hindi, and Kannada (read and write)

Personal and Professional references are available upon request.

Declaration:

I hereby declare that the details furnished above are true to the best of knowledge and belief.

Date:

Place: Pune