

SANDESH DHAWALE

BUSINESS DEVELOPMENT EXECUTIVE



CONTACT

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ADDRESS

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SKILLS

- Lead Generation
- Use of LinkedIn
- Sales Navigator & Extensions
- Client Analysis
- Fetching Quality Data

LANGUAGE

- English
- Hindi
- Marathi

ABOUT ME

Highly driven Business Development Executive with 3 Years and 9 Months of Business Development Executive experience in the Digital Marketing company. Proven ability to identify and develop new growth markets and maintain and grow existing LinkedIn accounts. Exceptional communication skills and ability to navigate client issues through to resolution. Fluent in English.

WORK EXPERIENCE

Business Development Executive

Orion Digital Pvt Ltd March 2021- Nov 2023

- Call scheduling with client through calendly link
- Identified and pursued new business opportunities through market analysis and lead generation.
- Developed and maintained strong relationships with key clients and partners.
- Lead negotiations and closed deals, resulting in a increase in revenue.

Outreach Executive

Orion Digital Pvt Ltd Feb 2020- March 2021

- Lead Generation
- Use of LinkedIn Account
- Maintaining Data in Excel & Google Spreadsheet
- Fetching data through LinkedIn on daily basics
- Collaborated with marketing and communication teams to align outreach efforts with overall brand messaging

EDUCATION

Master Of Business Administration

Savitribai Phule Pune University 2012 to 2014

Bachlor Of Business Administration

SRTM University Nanded 2009 to 2012