AtliQ Hardwares

FILTERS

region

division

P&L By Fiscal Year

All values are in USD (\$)

Note: 21 vs 20 is not part of pivot table

Fiscal Year

All

ΑII

	Fiscal Year			
Customer	2019	2020	2021	21 vs 20
Australia				
Net_sales	3.9M	10.7M	21.0M	96.22%
COGS	2.2M	5.8M	14.1M	143.20%
Gross Margi	1.7M	4.9M	6.9M	40.80%
GM %	42.57%	45.88%	32.92%	-28.24%
Austria				•
Net_sales		0.1M	2.8M	2301.31%
COGS		0.1M	2.0M	2172.38%
Gross Margi	n	0.0M	0.9M	2665.44%
GM %		26.15%	30.11%	15.16%
Bangladesh				
Net_sales	0.5M	2.3M	7.0M	207.70%
COGS	0.3M	1.4M	4.5M	233.50%
Gross Margi	0.1M	0.9M	2.4M	168.36%
GM %	28.73%	39.61%	34.54%	-12.79%
Canada				
Net_sales	4.8M	12.2M	35.1M	188.06%
COGS	2.8M	7.1M	21.7M	206.43%
Gross Margi	2.0M	5.1M	13.4M	162.59%
GM %	41.67%	41.91%	38.21%	-8.84%
China				
Net_sales	1.4M	5.4M	22.9M	321.98%
COGS	0.8M	3.3M	13.5M	305.51%
Gross Margi	0.6M	2.1M	9.4M	348.09%
GM %	44.94%	38.68%	41.07%	6.19%
France				
Net_sales	4.0M	7.5M	25.9M	247.23%
COGS	2.3M	4.3M	14.7M	246.45%
Gross Margi		3.2M	11.2M	248.26%
GM %	44.09%	43.11%	43.24%	0.30%
Germany				De .
Net_sales	2.6M	4.7M	12.0M	
COGS	1.6M	3.0M	8.9M	
Gross Margi		1.7M	3.1M	88.28%
GM %	36.97%	35.63%	26.18%	-26.52%
India				
Net_sales	30.8M	49.8M	161.3M	224.02%
COGS	17.8M	33.7M	109.7M	224.99%
Gross Margi		16.0M	51.6M	221.96%
GM %	42.35%	32.21%	32.00%	-0.63%
Indonesia				10/ /22
Net_sales	2.5M	6.2M	18.4M	196.69%
COGS	1.5M	3.5M	11.3M	220.09%
Gross Margi	1.1M	2.7M	7.1M	165.56%

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GM %	42.03%	42.91%	38.41%	-10.49%	
Italy			_		
Net_sales	2.9M	4.5M	11.7M	162.53%	
COGS	1.6M	3.1M	8.2M	164.61%	
Gross Margi	1.3M	1.4M	3.5M	157.83%	
GM %	45.63%	30.68%	30.13%	-1.79%	
Japan					
Net_sales		1.9M	7.9M	321.11%	
COGS		1.2M	4.2M	257.28%	
Gross Margin		0.7M	3.7M	429.96%	
GM %		36.96%	46.52%	25.85%	
Netherlands			-		
Net_sales	0.2M	3.4M	8.0M	137.91%	
COGS	0.1M	1.8M	4.6M	164.16%	
Gross Margi	0.1M	1.6M	3.4M	109.23%	
GM %	36.36%	47.79%	42.03%	-12.06%	
Newzealand			•		
Net_sales		2.0M	11.4M	474.29%	
COGS		1.5M	5.9M	303.76%	
Gross Margin		0.5M	5.5M	950.71%	
GM %		26.36%	48.23%	82.96%	
Norway					
Net_sales	'	2.5M	13.7M	451.83%	