

# Stéphanie Chong-Acosta

[LinkedIn Profile](#)  
[Personal Website](#)

## **Current Home Address:**

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## **Authorized to work in the US for any employer**

United-States of America Permanent Resident [GreenCard Holder |

United-States of America Citizenship Applicant Submitted [2 years Probation Period Pending; according to my Immigration Attorney and The Federal Bureau of Investigation | The Central Intelligence Agency | The Homeland Security Officer Mrs. BARCENA from The San Francisco Location.

## **Pursuits & Position(s) acquired:**

Wealth Management Analyst

[Emphasis: | Foreign Exchange Markets | Currency Hedging | International Currency Speculations | Derivatives| Real Estate, REITS, Fixed-Income,...etc]

San Francisco, California

Investment | Wealth Management Industry | Capital Markets | Analytics

## **Education:**

### **-University of San Diego School of Business**

Bachelor of Science, Economics

Bachelor of Business Mathematics > International Business

### **-University of California, San Diego (Mathematics)**

Calculus I, II, I, Statistical Analysis

## **Experiences**

**Chief Executive Officer| Founder| Creative Artistic Director| Currency Hedging Investor**  
**<http://athenaacosta.xyz/>**

January 2017 – Present (2 months) San Francisco, California

Explore my Creative Thinking ☁️

-My State of Mind [inspired and written by me & only me]

-Not your typical writer

I am to expose my devotion for

-Wealth Management

-Investments > Currency Hedging|Real Estate Properties|Derivatives|Money Lending|Technology as of immense yet highest potentially to be the world's priority: Data Science as in Analytics yet AI.

-The Art of Réthorique

-The Behavioral Sciences

-The Fine Art [Drawing | Painting devotion]

-The Art of Dancing 🩰 [21 years of experiences]

NORDSTROM

**Business Strategy Analyst Intern**

**Nordstrom Corporate | Retail Merchandising site**

November 2016 – December 2016 (2 months) San Francisco, California | Palo Alto, California

Sales & Strategy Analyst

Strategic Management Report

Data = Induction format I've conducted precisely on Sunday December 18, 2016

Here's to 1 month working in merchandising | very high-end retail sales.

--> I must highly recommend working for my company at either corporate or retail level: Check out our Nordstrom.com

--> An amazing experience that you shall acquire at least in-between job transitions |

|-1. To unable and further the growth of your own self;

|-2. As to where you want to be (location matters significantly);

|-3. As what you want to become, ("eventually") Life-Lesson acquired: The harder you work- the wiser you'll become as you will eventually be on the other end|or mean, as instead of being the actual wealthy client, & vice versa.

I-4. Have greatly observed thus concurred why such distinction and immense gap persist between each one of us; given the possibilities as with explanations through behavioral & social cues. [Working & Living in Such Coveted & Affluent city..To which I've added within my ethnographic research that I've conducted since 13 months as off today December, 2016]- follow my journal for some quite inspiring ideas+

The short term period spent was mostly of a personal achievement to which I have acquired significant knowledge & industry | retail on-hands experiences for over 2 months.



### **Investment Banker** **JPMorgan Chase & Co.**

June 2016 – October 2016 (5 months) San Francisco, California

Jumping from such variety, reputable industries, as I've acquired my two degrees of Science & of Business Administration with such particular emphasis in pursuing two interrelated fields:

- Bachelors in Economics [Credit completed at a Junior College + the University of California, San Diego]
- Bachelors in Business Administration [Credit earned International Business specialization | GPA score 3.1-3.45]

I had the most fantastic opportunity to learn, acquire, share, as to collect gather as much data & informations while being both a full-time student | and a researcher with outstanding honors courses achieved, which was a requirement by the School of Business.

My position allowed me to gain as much financial knowledge within J.P. Morgan Chase & Co. Consumer Banking' aspect of the firm. However, this once-in-a-lifetime opportunity experience, to which I am always grateful for as to the Executive Director of the Region, the VP | Branch Manager and all the financial, investment advisors, bankers, tellers.

The greatest team I've ever had.

The environment and the culture embedded within the company itself and its people explains & demonstrates What, How, Why they've always performed and exceeded above their competitors.



### **Product Developer | Market Analyst** **Lexus**

July 2015 – May 2016 (11 months) San Francisco Bay Area

As I began on September 2015, I had the unique opportunity to learn about the technology aspect of all the variety of vehicles Lexus was carrying at the time. I had to expand my engineering background with the very formal training Lexus sent us to where I was exposed to very interesting, very complex automobile industry mechanical terms to which I was working and were under the supervision of the most qualified engineers from Japan and the

United-States of different regions. We learnt, acquired, shared, and of course expanded under such super fast environment. I had ongoing exams, tests I had to complete in order to be a Technology Specialist qualified by law. While my time at Lexus of about exactly 10-11 months, I also got to learn more about finance and sales. I was under the supervision and mentorship of the General Manager. As I have already stated: Business is about people, I am excellent at reading individual's minds, I know exactly from the moment they stepped-in the store|boutique, I am all about accuracy and of an absolute detail-oriented that I just applied my multi-cultural background as coming from both European and Asian countries, as well as studying for the past 5 years about International Business | Economics, I am just great at understanding social cues to the extreme point I absolutely know what inspires people, what incentivizes them. Working in sales, lessons learnt are that I always have heard the unvoiced questions, I always have anticipated their needs, I always seemed to find the right words, and the right tone, I always find the right phrases to express my feelings to them thus for these specific reasons they were comfortably expressing theirs and that is why they were drawn to me. That is my story of how I distinguish myself from the rest of the society.



**Executive Assistant to the CEO (Owner)**  
**Daikin Industries, Ltd.**

June 2011 – August 2011 (3 months)Asia Pacific/Oceania, Tahiti French Polynesia Division

- Performed general office duties (conducted main business activities within the import export department)
- Demonstrated an ownership attitude by completing tasks not specifically outlined but necessary for successful business operations
- Displayed a professional, demeanor with cheerful & positive attitude
- Improved customer service ratings through the development and implementation of novel strategies which identified and removed roadblocks to efficient processes. By allocating appropriate resources, streamlined and improved operations
- Assisted clients, employees and staffs (customer service agent)
- Promoted the company's brand loyalty through market research conduct, strategic management consulting, planning
- Resolved service-related problem in a timely manner
- Verified that personal and payment information on clients account was accurate and complete
- Worked under the supervision of my father & long-time mentor CEO of Daikin Insustries, Ltd. | Asia Pacific, Oceania Tahiti French Polynesia Division Franchise| Exclusively Operated by Air-Froid Équipement



**ST REGIS**  
BORA BORA

### **Guest Relations Executive Officer**

#### **The St. Regis Bora Bora - Bora-Bora (PF)-**

June 2013 to August 2013 |

##### **My Responsibilities:**

My goal was to make guests feel at home and to guarantee their contentment.

However, I furnish clients with above-and-beyond service to enable, thus ensure a memorable|genuine experience.

- Ensure, and provide flawless, upscale, professional, and high-class guest service experiences.
- Analyze customer' feedback and provide strategic direction to continuously improve overall rating.
- Respond to guests needs and anticipate the unstated ones.
- Expect and react promptly to guests requirements and inquires.
- Actively listen and resolve guests' complaints.
- Oversee and coordinate all arrivals and departures of special guests.
- Coordinate and manage communication between guests and staffs and follow up to ensure complete service recovery.
- Promote all amenities, conveniences, and programs offered.
- Direct, coach, and manage guest relations team to ensure all standards and operating procedures are adhered to.
- Examine activities logbook, assign tasks appropriately, and implement control schedule daily.



UC San Diego

### **Marketing Researcher Analyst**

#### **Voroza. Corp - La Jolla, CA at The University of California San Diego**

June 2012 to August 2012 |

##### **My Responsibilities**

- Performed marketing research and management consulting for a 3-D Technology start-up supervised by Co-Founder and distinguished Professor Dr. Truong Nguyen from the University of California, San Diego.