

# Meeting Minutes

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## Cyber Sentinel's Cybersecurity Solutions for Small Businesses

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### Meeting Agenda

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1. Introduction to Cyber Sentinel and its services

### Meeting Summary

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- **Meeting Objective**: The objective of the meeting was to introduce Cyber Sentinel's cybersecurity solutions to Raj and discuss how they can help safeguard his small business against cyber threats.
- **Key Discussion Points**:
  - Raj's business currently has basic cybersecurity measures in place but lacks real-time monitoring and a centralized system.
  - Cyber Sentinel offers proactive cybersecurity with real-time monitoring, AI-based threat detection, automated incident response, and compliance reporting.
  - Cyber Sentinel's system can integrate easily with existing tools without disrupting workflow.
  - Cyber Sentinel's clients typically see a 60% reduction in breach response times and a 40% decrease in false positives in the first month.
  - Cyber Sentinel offers flexible pricing plans to cater to businesses of different sizes.

4.

### Action Items

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*The following action items were identified:*

1. Sara to schedule a demo for Raj to see Cyber Sentinel in action and discuss any specific needs his team might have.