

RAIBIN CHACKO

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CAREER OBJECTIVE

To work in a dynamic organization where I can utilize my creative skills and contribute meaningfully to the growth and reputation of the organization while advancing my personal development.

PROFESSIONAL EXPERIENCE

Cello World Public Ltd. - Sr. Sales Executive

Thrissur & Palakkad | April 2023 - Present

Consistently exceeded sales targets and delivered strong growth.

Built and maintained long-term client relationships.

Expanded into new markets and increased market share.

Demonstrated thorough product knowledge.

East Coast Distributors (Roxx Glassware) - Sales Executive

Kerala | Mar 2019 - Jul 2020 & Jun 2021 - Mar 2022

Surpassed sales targets consistently.

Managed distributors and drove secondary sales.

Executed promotions and analyzed trends.

Contributed to scheme development and rollout.

Usha International Ltd. (via AGS Marketing) - Distributor Sales Executive

Thrissur | Oct 2020 - May 2021

Conducted outlet visits and ensured timely payments.

Introduced and placed new products.

Re-engaged dormant outlets.

Conducted campaigns and analysis.

Century Interiors LLC, Abu Dhabi - Sales Executive

UAE | Jan 2015 - Nov 2015

Promoted interior and office furniture.

Visited sites and explained offerings.

Collected payments and coordinated visits.

Matha Distributors - Distributor Sales Executive

Thrissur & Palakkad | Nov 2012 - Dec 2014 & Dec 2015 - Jan 2019

Promoted product lines and analyzed market.

Managed outlets and increased orders.

Placed products and reactivated outlets.

EDUCATION

B.Com (Finance) - MG University (Distance Education)

ITI - Mechanic Motor Vehicle (MMV) - NCVT, SWTS Aluva

PERSONAL DETAILS

Date of Birth: 20 June 1992

Age: 33

Gender: Male

Nationality: Indian

Marital Status: Married

Fathers Name: Shri. Chacko V. M

Languages Known: Malayalam, English, Tamil

HOBBIES & INTERESTS

Driving

Travelling

Listening to Music

Building and maintaining new relationships

KEY SKILLS

Ability to work under pressure

Logical problem-solving and analytical thinking

Quick learning and adaptability

Strong communication and interpersonal skills

DECLARATION

I hereby declare that the information provided above is true to the best of my knowledge and belief.

Place: Thrissur

Date: 04/06/2025

Signature: Raibin Chacko